







Chapter 7 Sovereign Default: What Is It, So What?

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Sovereign Debt: A Guide for Economists and Practitioners September 13-14, 2018 International Monetary Fund



- I. What Is Default? Why Does It Matter?
- II. Definition Challenge
- III. Determinants of Default
- IV. Costs of Default
- V. Reducing Incidence, Deadweight Losses from Default: IMF Role

I. What Is Default? Why Does It Matter?

- *Insolvency* or *illiquidity* is a condition
 - *Default* is an event (cf. crisis)
 - Restructuring is a process
 - Haircut is an outcome
 - *Market exclusion* is a consequence/cost

I. What Is Default? Why Does It Matter?

- *Default* may (but need not automatically) result in particular costs
 - Acceleration, collateral seizure are contractual remedies in default
 - *Money damages, injunctions* are judicial remedies in default (cf. Bulow & Rogoff 1989, Schumacher et al. 2016)
 - *CDS* is market insurance against default; default triggers payout contagion
 - *Selective Default* rating conveys information about default; triggers market and regulatory reactions—contagion
- But default* need not be all bad/avoided at all cost e.g., if it helps achieve debt sustainability



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II. The Definition Challenge

Contract Terms

- Loan, Bond EoD—nonpayment, repudiation, covenants, x-default
- Official Debt—suspension, refund, acceleration
- Domestic Debt—depends on background law

• Excludes, e.g., restructuring w/CACs, distressed exchange, domestic law change

Consequential Third-Party Criteria

- Default rating (CRAs)—incl. nonpayment, distressed exchange, unfavorable modification; *not arrears to Official Sector*
- CDS Credit Event (ISDA) incl. nonpayment, restructuring
- Other possibilities: index inclusion, collateral eligibility

II. Default in Economic, Policy Literature

- Technical Default
- Repudiation

By

Debtor

Conduct

- Hard vs. Soft*
- Full vs. Partial/Selective*

By Creditor Type

- Official vs. Private
- Foreign vs. Domestic*
- Banks vs. Bondholders*

II. Proposed Fix

Contract Terms

Consequential Third Party Criteria

Technical Default: *e.g., minor covenant default* Contractual Default: e.g., nonpayment for 30+ days Substantive Default:

e.g., distressed restructuring with haircuts



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III. Determinants of Default – Domestic, External, Other?

- 1. "Mismanagement" / <u>domestic</u> determinants
 - NOT public debt/GDP *see* debt intolerance (Reinhart et al. 2003, Manasse & Roubini 2009)
 - YES external debt (Catao & Milesi-Feretti 2014)
 - YES banking crises
- 2. "Misfortune" / <u>external</u> shocks (e.g. rise in global interest rates, center country crises, commodity price swings)
 - Defaults often clustered due to external shocks (Kaminsky & Vega-Garcia 2016, Reinhart et al. 2016)
 - Current global conditions ("triple bust") suggest more defaults to come? (Kaminsky 2017, Reinhart et al. 2018)
- 3. Does law matter?
 - Governing law, contracts



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IV. Costs of Default*: Reputation, Enforcement, Spillovers, Doom Loops

Traditional:

- Loss of <u>market access</u>, borrowing costs → evidence mixed Short-lived? (Borensztein & Panizza 2009). "Type" of default matters (Cruces & Trebesch 2013, Catao & Mano 2017)
- 2. <u>Real effects</u> on economic growth, trade, investment, credit Causality hard to identify. Domestic firms suffer (Arteta & Hale 2012, Hebert & Schreger 2016, Acharya et al. 2017)

Newer:

- Spillovers to financial sector ("doom loop", Gennaioli et al. 2014, Acharya et al. 2014, Bocola 2016, Sosa-Padilla 2018)
- 4. Creditor <u>lawsuits</u> on the rise, risk of "financial embargo" as in Argentina (Buchheit et al. 2013, Schumacher et al. 2016)

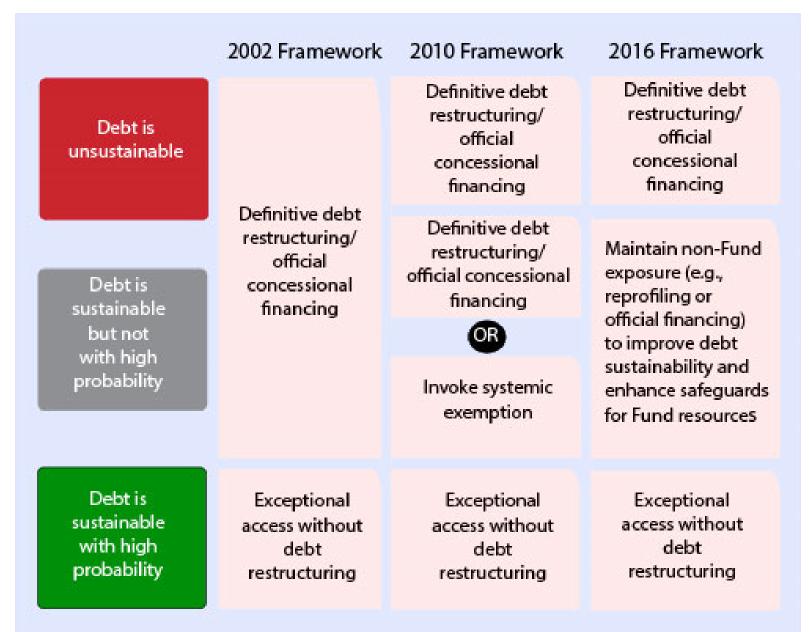


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V. Reducing Incidence, Deadweight Losses from Default: IMF Role

- 1. Country's decision to restructure \iff IMF lending policies
- 2. Experience with "too little, too late" restructurings
 - *Too late*. Greece, others. 80 percent of restructurings had very high debt levels 3 years before the restructuring
 - *Too little*. Many examples of repeated, small restructurings until definitive debt treatment (e.g. Poland). Two-thirds of all restructurings with private foreign creditors did not successfully establish sustainability and led to repeat restructurings
- 3. Incentives to blame for delayed and inadequate restructurings
 - Debtor (too late), private creditors (too little), official sector (moral hazard)
- 4. Criticism: If creditors expect restructuring or subordination, turning to the official sector could trigger run/default

V. Changes to IMF Lending Framework













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