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## Bond Markets As Conduits for Capital Flows: How Does Asia Compare?

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**Bond Markets As Conduits for Capital Flows: How Does Asia Compare?**

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**Abstract**

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We use data on the extent to which residents of one country hold the bonds of issuers resident in another as a measure of financial integration or interrelatedness, asking how Asia compares with Europe and Latin America and with the base case in which the purchaser and issuer of the bonds reside in different regions. Not surprisingly, we find that Europe is more financially integrated than other regions. Asia, more interestingly, already seems to have made more progress on this front than Latin America and other parts of the world. The contrast with Latin America is largely explained by stronger creditor and investor rights, better contract enforcement, and greater transparency, all of which are conducive to foreign participation in local markets and to intraregional cross holdings of Asian bonds generally. Further results based on a limited sample suggest that one factor holding back investment in foreign bonds in East Asia may be limited geographical diversification by mutual funds, in turn reflecting a dearth of appropriate assets. Asian Bond Fund 2, by creating a passively managed portfolio of local currency bonds potentially attractive to mutual fund managers and investors, may help to relax this constraint.

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## I. INTRODUCTION

Bond market development is high on the policy agenda in East Asia, with the Asian Bond Fund, the Asian Bond Markets Initiative, and a range of related policy initiatives.<sup>2</sup> Building bond markets is designed to free Asian economies from excessive dependence on bank intermediation and to foster the development of a more diversified and efficient financial sector. One can think of the desired results as having both domestic and international dimensions. Domestically, banks have the weakness of being closely connected to business and political leaders but also the strength of long-standing relationships with borrowers, enabling them to bridge information gaps that might otherwise impede lending and borrowing. Bond markets have the opposite strengths and weaknesses: transactions are at arm's length, often between anonymous buyers and sellers, but access to the bond market as a source of finance is available only to the largest, longest-established firms about whom the best information is available. Given the existence of long-standing relationships between banks and their clients, the banking system is ideally placed to provide patient finance for investments subject to limited uncertainty but long gestation periods. Bond markets, in contrast, are the channel through which creditors lend to enterprises investing in rival technologies, not all of which will pay off even with sufficient time. Such are the arguments that a financially mature economy should have diversified sources of finance, including both an efficient banking system and a well-developed bond market.

The international dimension emphasizes that bond markets may have advantages over banks as channels for capital flows. Banks value liquidity, given that some of their funds are raised by offering demand deposits; it follows that bank loans are generally of shorter maturity than bond issues, and the short maturity of foreign liabilities is a notorious problem for countries borrowing abroad (Goldstein and Turner 2004). Market discipline may be weak when banks, being too big to fail, are on the borrowing and/or lending side of the capital flow. These qualms about bank intermediation of capital flows provided an important part of the impetus for the Asian Bond Fund and the Asian Bond Markets Initiative.

In a previous study (Eichengreen and Luengnaruemitchai 2004), we asked how Asia was doing along the domestic dimension—how Asia compared to other regions and how individual Asian countries compared to economies with broadly similar characteristics elsewhere in the world in terms of the depth of domestic markets. Here we provide a complementary analysis of the international aspect. We assess bond markets as a conduit for

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<sup>2</sup> The Asian Bond Fund (ABF) launched by the Executives' Meeting of East Asia-Pacific Central Banks (EMEAP) in June 2003 is designed to catalyze the growth of Asian bond markets by allocating a portion of the reserves of regional central banks to purchases of government and quasi-government securities. The initial \$1 billion of investments, known as ABF-I, was devoted exclusively to Asian sovereign and quasi-sovereign issues of dollar-denominated bonds. ABF-II is twice as large and includes bonds denominated in regional currencies. It has two components: a \$1 billion central bank reserve pool to be overseen by professional managers for local bond allocation, and a \$1 billion index unit designed to list on eight stock exchanges beginning with Hong Kong SAR in 2005. The latter is designed to facilitate one-stop entry for retail and institutional buyers as well as providing a benchmark structure for tracking pan-Asian performance. The Asian Bond Markets Initiative (AMBI), endorsed by ASEAN+3 finance ministers at their meeting in Manila in August 2003, is designed to foster an active and liquid secondary market in local-currency bonds and to develop the infrastructure needed for the growth of local bond markets, mainly through the activity of six working groups and a focal group intended to coordinate their activities.

capital flows (more precisely, as a conduit for cumulated capital flows, that is, stocks). Using bilateral data we analyze the importance of a range of factors determining nonresident holdings of a country's bonds, which permits us to compare cross-country holdings in Asia with cross-country holdings in other regions, as well as analyzing the determinants of holdings across regions. This allows us to gauge the extent of bond market integration and how it compares across regions and over time.<sup>3</sup>

The vehicle for this analysis (as some readers will have guessed given use of the word "bilateral" in the preceding paragraph) is the gravity model, which provides a natural framework for analyzing trade in financial assets (as well as trade in goods). An advantage of this framework is that it is straightforward to compare the results with previous gravity-model-based studies of the determinants of cross-border capital flows mediated by international banks.<sup>4</sup>

The basic framework explains cross-country bond holdings well. The results point to the significant regionalization of bond markets in the sense that investors are most inclined to hold the bonds of other countries in their same region. Not surprisingly this phenomenon is most extensive in Europe: compared to the base case, where the investors and the issuing country are in different regions, Europeans hold significantly larger bond-market claims on one another. We would be alarmed and begin to question our methodology if we did not find this, since the single market, the euro, and subsequent efforts at regulatory harmonization provide powerful explanations for this pattern. More striking is that cross holdings are also greater within Asia than across regions when we control for the basic arguments of the gravity model. Bond market integration in Asia may have significantly further to go before it reaches European levels or meets the expectations of regional officials, but our results suggest that there has already been some progress.<sup>5</sup>

A number of our results also caution that bond markets are not a panacea for countries seeking to tame volatile capital flows. They indicate that bond-market transactions are heavily influenced by financial conditions in the investing country, in turn suggesting that emerging economies utilizing bond markets to access foreign finance can suffer disruptions

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<sup>3</sup> In principle, one could analyze the integration of bond markets on a number of other dimensions, for example the convergence of interest rates and spreads. Similarly, one would measure bond market development not just in terms of market capitalization but also liquidity (turnover), bid-ask spreads, and a number of other measures. Unfortunately, data on these other dimensions are more limited and fragmentary and thus do not permit as extensive an analysis as we undertake here (although data on stock market capitalization, utilized below, can be thought of as providing at least an indirect indication of financial market liquidity). For further discussion, see our 2004 study, and for an analysis of liquidity and spreads that expressly compares Asia with Latin America, see Eichengreen, Borensztein, and Panizza (2006).

<sup>4</sup> This literature is surveyed below, in Section II.

<sup>5</sup> A contrasting case is Latin America, where we find that bond market integration, so measured, is even less than is typical of pairs of countries located in different parts of the world. This result is fully explained, it turns out, by the weakness of institutions in Latin American countries, which continues to discourage foreign investors in the region (as well as foreign investors outside) from holding their bonds—and which is associated with financial underdevelopment generally. Thus, Eichengreen, Borensztein, and Panizza (2006) compare bond market development in Asia and Latin America and show that Asian countries rank significantly higher in terms of cost and reliability of contract enforcement, compliance with international accounting standards, etc.

for reasons largely beyond their control. This was a conclusion of the literature analyzing early post-Brady Plan bond flows to emerging markets (see e.g., Calvo, Liederman, and Reinhart, 1993); it is timely again in 2006, when questions have been raised about whether flows into local bond markets reflect better fundamentals in emerging-market economies or simply the fact that the advanced economies are awash with liquidity.<sup>6</sup> Our results also indicate that bondholders are attracted to the securities of countries whose returns covary positively with their own; this result would seem to support return-chasing rather than diversification motives for holding foreign bonds. This evidence of limited diversification again raises questions about the prospective stability of the market.

Section II starts with a review of previous studies, after which we introduce the data in Section III. Section IV reports the basic results, while Section V examines their robustness. In Section VI we turn to the key issue of how cross-holdings of bonds within Asia and globally are related to the development of national financial systems. This leads us in Section VII to the role institutional investors (banks, insurance companies and mutual funds). Section VIII reiterates the main findings and draws out their policy implications.

## II. REVIEW OF PREVIOUS STUDIES

There are now substantial theoretical and empirical literatures using the gravity model to analyze bilateral commodity trade. Why the size and distance between importing and exporting countries should successfully explain patterns of merchandise trade is intuitive: country size is a proxy for the both the supply and demand for tradeable goods, while distance between the trading partners has is correlated with transport costs. More recently there has developed a rapidly growing if still largely unpublished literature using the gravity model to explain trade in assets.<sup>7</sup> In that context the meaning of the distance variable is less straightforward.<sup>8</sup> Physical transport costs are negligible in this case; more likely is that distance to a country is correlated with availability of information about its financial instruments and the determinants of their performance (investors are likely to know more about these things in neighboring countries to which travel is relatively cheap). This perspective suggests augmenting the traditional distance measure with more direct proxies for ease of information flows, such as bilateral telephone traffic and imports and exports of newspapers and periodicals.

There is some theoretical basis for these relationships. Martin and Rey (2004) show that if markets for financial assets are segmented, cross-border asset trade entails transaction or information costs, and the supply of assets is endogenous, then bilateral asset holdings are positively related to the size of the markets, negatively related to the transaction or

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<sup>6</sup> Empirical evidence that both sets of factors are at work is in Buchanan (2005) and Borensztein, Eichengreen, and Panizza (2006a).

<sup>7</sup> In contrast to the substantial literature on bank-intermediated flows and the growing literature on equity flows, studies of the bond market—our particular concern in this paper—utilizing this framework are relatively few and far between.

<sup>8</sup> We return to this below.

information costs, and positively related to expected returns of the assets.<sup>9</sup> Using a similar theoretical model, Faraqee, Li and Yan (2004) also show that the gravity equation emerges naturally. While these models are developed for equity investment, one can show that the results can be applied for risky bond investments.

### A. Studies Using Data on Bank Claims

From the early 1980s the Bank for International Settlements (BIS) has provided information on the international claims of BIS-reporting banks. Banks reporting to the BIS tend to be larger and more internationally active than the typical commercial bank, a form of selectivity that should be taken into account in interpreting the finding of studies utilizing this source.<sup>10</sup> This measure of international bank lending is organized by the country of origin of the bank extending the claims (specifically, the country in which the head office of the reporting bank is located).<sup>11</sup> The underlying information is drawn from supervisory and statistical returns of the countries in which the banks are headquartered. Data are broken down by the national destination of the loans.

The first studies to use these data of which we are aware are by Claudia Buch. Buch (2000a) uses BIS consolidated data for one year, 1999, and limits her source countries to France, Italy, Japan, Spain, the United Kingdom, and the United States (while distinguishing 75 destination countries). The most important determinant of the extent of cross border lending is financial development in the destination country (as measured by the ratio of bank credit to GDP). Curiously, the presence or absence of capital controls does not appear to have a significant impact on the extent of lending. In a follow-up study, Buch (2000b) then uses BIS consolidated claims data for the longer period 1983–99. In addition to the standard gravity variables, she includes in her specification the volume of bilateral trade (which enters positively and significantly, where lagged trade is used as an instrument for current trade).<sup>12</sup> She also considers a dummy for OECD membership as a measure of the differential effects of the Basle Accord (which enters positively), the Grilli-Milesi-Ferretti capital controls measure (which has a negative but quantitatively small impact on cross border bank claims),

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<sup>9</sup> This assumption is consistent with the views that financial assets are imperfect substitutes as they insure against different risks.

<sup>10</sup> A not unrelated fact is that country coverage has expanded over time. At most recent report banks and other lending institutions in some 30 jurisdictions contribute to the construction of the BIS data.

<sup>11</sup> This is in contrast to the BIS's locational data (not published on the institution's website), which distinguishes banks by location rather than nationality. Arguably, the consolidated data are more relevant for studies of financial integration insofar as they focus on both the cross-border and within-destination-country lending activities of foreign-headquartered banks.

<sup>12</sup> Rose and Spiegel (2004) focus on the connections between trade and lending as well. Their strongest finding is that an increase in trade is associated with an increase in bilateral bank lending. They instrument trade with distance and therefore do not include distance as an explanatory variable for lending. They also use a common language dummy and a regional trade agreement dummy. An alternative approach is that of Aviat and Coeurdacier (2005), who use 2001 BIS data. They estimate two simultaneous equations for trade in goods and trade in assets (using transport costs—UPS shipping rates—as an instrument for trade in goods and hence omitting it from the trade in assets equation). In addition, they compute the correlation of the average gross return on equity in the two countries. Interestingly, they find the same thing we do when we consider bonds below: a higher correlation leads to more claims (they refer to this as the “correlation puzzle”). Another study that reaches the same result is Coeurdacier and Guibaud (2005).

the share of the banking system that is government owned (which affects cross border lending negatively), and a measure of exchange rate volatility (which has no discernible effect on the volume of cross-border lending).

Kawai and Liu (2001) use BIS data for the period 1985–2000. They consider 10 OECD source countries and a sample of developing country destinations. Unlike other studies, they do not pool the annual data for successive years but consider a series of 16 cross sections. Like Buch, they find that trade flows encourage cross-border banking lending. In addition, the volume of bank-related inflows declines with measures of consumption and rises with the credit rating of the recipient country (especially after 1996, suggesting a growing sensitivity to credit-quality-related considerations). Countries receiving more bilateral foreign aid also receive more bank loans from the same source. In contrast to Buch's earlier conclusion, the authors find that a more volatile exchange rate discourages bank lending (this coefficient is consistently negative though not always significant). The interest differential between the source and destination country has no consistent effect.

Jeanneau and Micu (2002) study lending flows from OECD member countries to 10 emerging markets. Their principal findings include that aggregate flows are procyclical with respect to growth in the lending countries. They find a positive correlation between fixed exchange rates and bank lending (reinforcing the earlier finding of Kawai and Liu). Ferrucci (2004) studies BIS-reporting banks' lending to 19 emerging markets, and distinguishes 6 advanced lending countries. The results support the significance of business cycles in the borrowing country (but not in the lending country, which is contrary to Jeanneau and Micu), bilateral exchange rate variability (which reduces lending), the overall level of indebtedness of the borrower (which again reduces lending), bilateral trade (which enters positively), global equity returns (which enter negatively), and the yield spread between low and high rated U.S. corporate bonds as a measure of risk tolerance (which enters negatively).

The most recent wave of studies (Eichengreen and Park 2005, Kim, Lee and Shin 2005) focuses on comparisons between Asia and Europe. To shed more light on intra-Asian flows, Eichengreen and Park (2005) supplement the BIS data with unpublished data for Taiwan Province of China, Hong Kong SAR, Singapore and Korea.<sup>13</sup> Banks are distinguished by nationality rather than location. They find that cross border bank claims are smaller in Asia than in Europe. The standard gravity variables explain some but by no means all of this difference. The remainder is explained by policy variables: more intraregional trade in Europe makes for more financial flows; past capital controls influence current claims; and less developed financial markets (as measured by bank credit as a share of GDP) make for fewer flows. Kim, Lee and Shin (2005) augment the BIS database with data for Korea. Unlike Eichengreen and Park, they report results suggesting that there is no remaining significant difference between the volume of intra-European and intra-East Asian flows once one controls for the standard gravity models. This may however reflect their limited geographical coverage for Asia.

The most comprehensive study in this vein is Papaioannou (2005), who uses BIS locational banking data from the mid-1980s through 2002. Standard gravity variables perform as expected, but there is also a role for ICRG political risk ratings, in that recent

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<sup>13</sup> Obtained from the national authorities in each country.

declines in country risk in developing countries have led to a significant increase in cross-border bank claims, other things equal. Papaioannou then tries to unbundle this variable by substituting bureaucratic quality (which discourages foreign bank investment), time required to complete a legal case (which has a significant negative effect on cross border bank claims), and government ownership of the banking system (which has a significant negative effect). When political risk is reintroduced, it matters as well (“politics and institutions are both key determinants of international capital transactions”). Papaioannou also considers the Reinhart-Rogoff de facto classification of exchange rate regimes and finds that foreign banks prefer investing in countries with more stable exchange rates.

Finally, Liu (2005) uses BIS data to test for the significance of General Agreement on Trade and Services (GATS) commitments—which are highly significant in his specification. In contrast to other studies, he finds no effect of exchange rate volatility or the presence of capital controls.

### **B. Studies Using Data on Equity Markets**

An early contribution to the literature on international equity transactions is Ghosh and Wolf (2000), who consider flows from Germany, Italy, the United Kingdom and the United States to nine recipient countries. They include only the basic gravity variables, finding that most of these perform reasonably well. Portes and Rey (2005), in a more comprehensive effort, consider bilateral equity purchases and sales between 14 source and destination countries in the period 1989-1996.<sup>14</sup> They compare the performance of two measures of information costs: distance and telephone traffic. The number of bank branches in country  $i$  of banks headquartered in country  $j$  consistently matters, as if banks and equity-market flows are complements rather than substitutes. They use market capitalization in the source and destination countries as a measure of market size. Interestingly (and in contrast to our results for bonds below), destination country returns do not appear to matter.

Izquierdo, Morriset and Olarreaga (2003) use the same data as Portes and Rey (2005) for a similar period (1990–96). They again use bilateral telephone traffic as a measure of information flows but also consider bilateral trade in newspapers and periodicals; by distinguishing imports and exports of newspapers they can say something about the direction of the information flow. Their most important finding, which is somewhat counterintuitive, is that information flowing from the source to the destination country matters most for bilateral equity flows (newspaper exports from the United States to Argentina matter more than newspaper exports from Brazil to the United States in explaining U.S. purchases of Brazilian equities). They interpret this as an indication of the importance of information about the liquidity of the U.S. market.<sup>15</sup>

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<sup>14</sup> The data are from Cross-Border Capital. Their Asian countries include Japan, Hong Kong SAR and Singapore.

<sup>15</sup> In addition they attempt to identify the relationship between trade flows and financial flows, using import and export taxes as instruments in the commodity trade equation and stock market capitalization as an instrument in the equities trade equation; the two relationships are estimated simultaneously.

### C. Studies Using Data on Bonds

Studies concerned with bond markets, our focus in this paper, are few and far between. Ghosh and Wolf (2000), in the same study noted in Subsection B above, estimate the impact of the basic gravity variables on debt outflows from Germany, the United States and Italy to a number of different destinations. Interestingly, these estimates do not appear to fit the data particularly well, except in the case of the United States. Buch (2000b) uses IMF data on debt securities for 1997 only. In her study the basic gravity variables are well behaved and look similar to those in regressions for bank claims.<sup>16</sup> The impact of having a larger domestic banking system is ambiguous, with the sign of the effect varying by source country). Finally, coefficients on the ratio of bank loans to total debt finance suggest that the relative importance of bond finance rises with the financial development of the host country, while country (population) size is otherwise insignificant, suggesting minimal economies of scale.<sup>17</sup>

Thus, the few previous studies that have utilized the gravity model to study the bond market raise as many questions as they answer. In what follows we therefore see whether we can push this literature forward another step.

### III. DATA AND SPECIFICATION

The dependent variable in our analysis is the log of bilateral international portfolio holdings of long-term debt securities from the Coordinated Portfolio Investment Survey (CPIS) compiled by the IMF for the years 2001–03.<sup>18</sup> The purpose of the survey is to collect information on the stock of cross-border holdings of equities, long-term debt securities, and short-term debt securities, all valued at market prices and broken down by the economy of residence of the issuer. Central bank reserve holdings are excluded.<sup>19</sup>

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<sup>16</sup> Suggesting in turn that the relatively poor results in the study by Ghosh and Wolf reflect the very limited nature of their sample.

<sup>17</sup> In the study otherwise closest to our own, Kim, Lee and Shin (2005) use IMF data on total portfolio claims (portfolio equity, debt securities and bank claims) rather than just bonds for 1997 and 2001 through 2004. They find that trade is positively associated with financial integration. When trade variable is added, the dummy variable indicating that both the source and recipient country are in East Asia goes to zero. They also include a variable for whether one of the pair is a global financial center and find that this matters strongly for Asia, as if countries in the region are more heavily linked with global financial centers than with one another.

<sup>18</sup> To avoid the problem of log of zero, we use natural logs of  $(1 + \text{the variable})$ . The data set and data description are available on the internet at <http://www.imf.org/external/np/sta/pi/cpis.htm>.

<sup>19</sup> Thus, our results concerning the determinants of such positions should be understood as reflecting the investment decisions of private agents and, where appropriate, government agencies with foreign holdings. Although central bank reserves are excluded from the CPIS data, it still could be that large reserves are signal that exchange rates will be relatively stable, capital markets will remain open, and liquidity will be ensured through backstopping operations. In the section on sensitivity analysis below, we therefore add reserves in both the sending and receiving countries to our baseline specification.

To date, the IMF has released five waves of CPIS data.<sup>20</sup> The first wave was for end-1997; 29 economies participated. The second through fourth waves were released annually from end-2001 through end-2003. The number of countries participating tended to rise over time; 69 economies participated in 2003. For each participating economy, the survey reports holdings in all destination economies. The list of reporting economies appears in the appendix. For this study we create an unbalanced panel using data for 2001–03.<sup>21</sup>

In designing this survey the IMF has attempted to ensure comprehensiveness and consistency across countries. All national surveys are conducted simultaneously, use consistent definitions, and are structured to encourage the use of best practices in data collection. Specific procedures are recommended to minimize the danger of misclassification and double counting. For example, the issuance of depository receipts creates the potential for double counting since there will then exist two securities that can be reported as held but only one underlying liability.<sup>22</sup> Depository receipts are therefore recorded by looking through the financial institution that issues the receipts; instead the holders of the receipts are taken to have a claim on the underlying asset. In this case, American depository receipts (ADRs) are recorded as liabilities of the non-U.S. enterprise whose securities underlie the ADR issue and not of the U.S. financial institution that issues the ADRs.

Despite all this, there are problems with the CPIS (see also Lane and Milesi-Ferretti, 2003). These include (i) incomplete country coverage, as some large holders of portfolio, assets, such as China, Saudi Arabia, and United Arab Emirates, have not participated in the survey; (ii) under-reporting of assets by CPIS participants due to incomplete institutional coverage; (iii) third party holding, as the survey responses in some countries may be based on custodians instead of end-investors; and (iv) problems with collection methods, especially for those participating in the survey for the first time. The exclusion of China may be consequential for comparisons of Asia with other regions, although we would note that flows *from* other Asian countries responding to the survey to China are included in our analysis.<sup>23</sup> Note that we are unable to analyze separately the determinants of cross-border holdings of corporate bonds and government bonds, since the CPIS reports only data on the sum of the two.<sup>24</sup> Nor do we have information on the currency composition of bilateral holdings.

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<sup>20</sup> Since the first draft of this paper was written, the fifth wave of CPIS data has been released, but the amount of information made publicly available, especially at the disaggregated level, is still limited. We prefer to wait for the complete data set before extending our analysis.

<sup>21</sup> We drop the 1997 data since the smaller and less representative sample would likely aggravate problems of selectivity (addressed below).

<sup>22</sup> Depository receipts are securities that represent ownership of securities held by a depository.

<sup>23</sup> Also, since central bank holdings of foreign bonds are not included in the aggregates analyzed here, as noted above, the fact that China is not included is somewhat less troubling. In addition to China, some readers may also concern about the results because of the exclusion of Indian resident's holdings of foreign debt securities from the sample. According to the IMF's International Investment Position Statistics, India invested US\$300-400 million in foreign portfolio debt securities during the sample period. The exclusion of bond investment *from* India should affect the results only marginally.

<sup>24</sup> Doing otherwise would violate the IMF's commitment to keep confidential the information it obtains on the composition of individual central banks' foreign reserves, where central banks so require. Other evidence (such  
(continued...)

The years 2001–03, spanned by our survey data, were special ones in international financial markets. The beginning of this period was disturbed by default in Argentina and financial difficulties in Turkey, while its end was dominated by low global interest rates and surging cross-border investment.<sup>25</sup> It is not clear in what direction these particular conditions might influence our estimates of the coefficients of interest. Still, it will clearly be important to include year fixed effects or to apply equivalent treatments to prevent our results from being contaminated by temporal effects.

Tables 1 and 2 provide summary statistics of the CPIS data by region of source and destination countries. Table 1 shows the average amount of cross-border bond holdings during the sample period. It is not surprising that the cross-border holdings of long-term debt securities are the highest within the group of the first 15 member states of the European Union (EU-15), as the region’s financial integration and financial development are relatively more advanced. While Asian countries hold a large sum of foreign bonds issued by countries outside the region, their holdings of bonds issued by countries within the region are relatively small. Latin America, on the other hand, holds only a small position of foreign debt securities, and the intra-regional holdings are smaller than those of Asia. Table 2 shows cross-border bond investment in percent of the total bonds outstanding of the destination region.<sup>26</sup> In other words, the table shows the share of each region’s debt securities outstanding held by foreign investors as reported by the CPIS. The share of intra-regional bond holdings in Asia appears to be smaller than in Latin America because of its larger amount of bonds outstanding.

Our empirical strategy is to estimate the gravity model, augmented by various control variables. Specifically, we estimate the following equation:

$$\ln(bond_{ijt}) = \alpha + \beta_1 \ln(size_{it}) + \beta_2 \ln(size_{jt}) + \beta_3 \ln(distance_{ij}) + \beta'_w \mathbf{w}_{it} + \beta'_x \mathbf{x}_{jt} + \beta'_z \mathbf{z}_{ijt} + \varepsilon_{ijt}$$

where  $i$  denotes the source;  $j$  denotes the destination country of bond investments; and  $t$  denotes time, which spans from 2001-2003 in the sample.  $bond_{ijt}$  is the cross-border holdings of long term debt securities from country  $i$  to country  $j$  at time  $t$ .  $\mathbf{w}_{it}$  is a vector of source country-specific explanatory variables,  $\mathbf{x}_{jt}$  is a vector of destination country-specific explanatory variables, and  $\mathbf{z}_{ijt}$  is a vector of bilateral explanatory variables. The descriptions

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as that reported in Eichengreen, Borensztein and Panizza 2006) suggests that the cross-border holdings analyzed here predominantly take the form of government bonds. We are however able, in our companion paper, to analyze the determinants of domestic market capitalization (as opposed to regional and global bond market integration, our focus here) separately for corporate and government bonds.

<sup>25</sup> Note, however, that 2005 and the first quarter of 2006, when emerging market spreads fell to unprecedentedly low levels and enormous volumes of capital flowed into emerging markets as a corollary of the so-called “carry trade,” are not included in our sample period.

<sup>26</sup> The total bond outstanding is the sum of domestic and international debt securities from BIS securities debt statistics.

and sources of these explanatory variables are listed in the appendix. Finally,  $\varepsilon_{ijt}$  is an error term, which can be specified differently depending on the estimation method. For example, in an OLS model,  $\varepsilon_{ijt}$  would be independently and identically distributed  $IID(0, \sigma_\varepsilon^2)$ . If we assume a destination country fixed effects model,  $\varepsilon_{ijt} = u_j + v_{ijt}$ , where  $u_j$  is constant for each destination country and  $v_{ijt}$  is independently and identically distributed  $IID(0, \sigma_v^2)$ . In a random effects model,  $u_j$  would be drawn from  $IID(0, \sigma_u^2)$  where  $u_j$  and all explanatory variables are uncorrelated with  $v_{ijt}$ .

#### IV. BASIC RESULTS

To implement the gravity model, we will start with ordinary least squares, then add destination-country random effects and fixed effects (where the latter forces us to eliminate time-invariant recipient country variables), and finally use country-pair fixed effects (forcing us to drop country pair variables that do not vary over time).

As shown in Table 4, the basic gravity variables (country size, log of distance, land border dummy, common language dummy) behave well in our pooled OLS specifications. In Table 5 we add recipient country fixed and random effects. The Breusch-Pagan Lagrange Multiplier (LM) test suggests that random effects are preferred to pooled OLS, and Hausman's specification test prefers fixed effects to random effects. Table 6 reports the baseline results using country-pair random effects model.<sup>27</sup>

We find, similar to results in the literature, that country size matters: larger countries invest more in other countries' bonds; at the same time, larger countries attract more bond investment from other countries. The results are similar whether we measure country size by GDP, land area, or population. Distance between countries enters negatively, consistent with the information-cost hypothesis. The coefficients on the land border dummy are positive but not robust. This implies that contiguity is a less important determinant of information and transaction costs for finance than trade (which makes sense in that physical transportation costs, which are often minimized by contiguity, matter more for the latter).

The interest rate variables highlight the importance of push factors: investments do not always go to the countries with higher interest rates, but they clearly come from countries with lower interest rates.<sup>28</sup> We find the same when we instead use the average monthly return on home country bonds and the average monthly return on foreign country bonds in home country currency (Table 7).<sup>29</sup> (We interpret the average monthly return as the historical or

<sup>27</sup> Again, the LM test rejects the null hypothesis of pooled OLS. The results with fixed effects are not reported, as we are forced to drop all country-pair, time-invariant variables (e.g., distance, intra-regional dummy variables), many of which are of particular interest.

<sup>28</sup> We use the differences between LIBOR rate and domestic interest rates as the independent variables to control for changes in global interest rates. A positive coefficient on the difference implies that cross-border holdings are higher for source countries with lower interest rates.

<sup>29</sup> We measure past bond returns using total return indices, taking into account changes in bilateral exchange rates by using own-currency returns for source countries and source-country-currency returns for destination

(continued...)

backward-looking return and the interest differential as the contemporaneous or forward-looking return.) These results are consistent with accounts emphasizing the importance of global factors and conditions in the financial centers as determinants of conditions in emerging markets (see e.g., Calvo 1999). They are suggestive for a paper presented in the summer of 2006, since the first half of the year has been marked by substantial flows into emerging market bonds and, in turn, prompted a debate over whether this reflects mainly improved fundamentals in the emerging markets or the low level of interest rates and abundant liquidity in the advanced economies. Our results provide some support for the second interpretation.

The correlation of bond returns enters positively in our equations, which is easier to interpret in terms of return chasing than diversification.<sup>30</sup> This is the “correlation puzzle” identified by McCauley and Jiang (2004) in their analysis of bank-intermediated flows. McCauley and Jiang (2004) observe that arbitrage has done little to equalize returns between Asian local currency bonds and their industrial-country counterparts, consistent with this finding, but they also suggest that this pattern should make diversification attractive; our results suggest that there has been little such diversification to date. This result is also consistent with interpretations of recent trends emphasizing the high level of liquidity in the financial centers in driving flows to emerging markets as well as trend-chasing behavior as opposed to diversification motives.<sup>31</sup>

In contrast to the mixed results in studies of bank loans, for bond markets we consistently find that capital controls are important.<sup>32</sup> The regressions suggest that controls in both source and destination countries matter in anticipated fashion. Controls on outflows from the investing country always enter with the larger coefficient (in absolute value terms),

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countries. For emerging market countries, we use J.P. Morgan’s Emerging Market Bond Indices (EMBI) total return indices, which compute total returns (capital gains and interest returns) on U.S. dollar-denominated debt instruments issued by sovereign and quasi-sovereign entities. For mature market countries, we use J.P. Morgan’s Government Bond Indices (GBI), which track total returns on local currency government debt instruments. For source countries we calculate returns from its bond index and, if applicable, convert the returns into its own currency. For destination countries we use unhedged bond returns in source country currency to take into account changes in bilateral exchange rate. In principle, it would be desirable to measure the extent of hedging behavior directly, perhaps using data on the existence of level of activity on hedging markets. However, information on activity on such markets, and even on their existence, is available in systematic form only for a relatively small subset of countries.

<sup>30</sup> We compute the correlation of bond returns using 3-year rolling correlation of the past total bond returns (as described earlier). Given expected returns and portfolio weights, the lower the correlation of returns on two assets, the lower the variance of the portfolio they comprise. Hence one would expect risk adverse investors to choose foreign assets with lower return correlation with their local portfolio in order to diversify and minimize portfolio risks. The positive coefficient on the return correlation implies that investors choose foreign bonds with returns more correlated with their local bond portfolio.

<sup>31</sup> We should note that this result is also consistent with reverse causality, in the sense that larger cross-border investments between two countries could result in higher correlations of domestic and foreign returns.

<sup>32</sup> We use the lines for restrictions on capital transactions in bonds and other debt instruments from the IMF’s *Annual Report on Exchange Arrangements and Exchange Restrictions*. The data are entered as a dummy variable where “1” means there is a restriction on capital transactions in bonds and other debt instrument and “0” means there is not.

as if these measures are especially binding. All this is consistent with findings in our earlier paper on the domestic dimension of bond market development—that capital controls are negatively associated with domestic bond-market capitalization.

The volatility of the bilateral exchange rate enters with a strong negative coefficient.<sup>33</sup> Again, this is consistent with our earlier analysis of domestic bond-market capitalization, where we found that more volatile exchange rates had a negative effect (which we interpreted as evidence that exchange rate volatility discourages foreign participation).

Interestingly, when we add the Asia dummy to the preceding specifications, it enters with a positive coefficient, as if Asian bond markets are more integrated, so measured, than a randomly selected pair of bond markets.<sup>34</sup> But this coefficient goes to zero in Table 8, where we include financial sector variables (domestic credit provided by the banking sector as a percent of GDP and stock market capitalization as a percent of GDP). When we add an analogous dummy for members of the European Union (as of 2001–03), it is also positive and significant, and the point estimate is even larger. In contrast to Asia, the EU dummy is not wiped out by adding financial sector measures. Thus, cross border participation in Europe appears to reflect more than simply the advanced nature of the region’s financial sector and the absence of capital controls; it presumably also reflects the extent of, *inter alia*, regulatory harmonization.<sup>35</sup>

In Table 9, we add several proxies for the quality of institutions of the destination country.<sup>36</sup> Not surprisingly, measures of the quality of institutions in the destination country are consistently important in explaining cross-border holdings. Indices measuring law and order, corruption, bureaucratic quality, and the investment risks (higher values mean better institutions) all tend to enter with positive coefficients.<sup>37</sup> We similarly obtain a negative coefficient on number of days required to enforce a contract (from Djankov et al. 2005).<sup>38</sup>

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<sup>33</sup> The volatility of the bilateral exchange rate is measured as annual standard deviation of monthly changes of logs of bilateral exchange rates.

<sup>34</sup> The Asia dummy is equal to 1 for Hong Kong SAR, Indonesia, Japan, Korea, Macao SAR, Malaysia, the Philippines, Singapore, Taiwan Province of China, and Thailand. Note that it leaves out Laos, Myanmar, Cambodia, Brunei and Vietnam, for which data are spotty and which do not participate fully in the region’s entire range of financial-market initiatives.

<sup>35</sup> The Latin America dummy is opposite in sign. It also tends to lose some of its statistical significance when we add financial sector variables, but not across the board.

<sup>36</sup> While these recipient-country-specific control variables are not time-invariant, the variations over time are small compared to cross-country variations. Results using destination country fixed effects model thus may not be very meaningful. As a result, we will report the results from the random effects model only.

<sup>37</sup> An exception is the corruption measure. However, there appears to be strong colinearity between per capita income and the institutional variables (not surprisingly): the sign and significance of the latter are sensitive to whether per capita income is included (since this is associated with other hard-to-observe dimensions of the strength of institutions).

<sup>38</sup> The measures of legal origin, which are negative for both English and French law (where Nordic law is the omitted alternative), are hard to reconcile with the standard La Porta et al. (1999) view. Recall that these same variables similarly entered with counterintuitive signs in our earlier study using domestic-capitalization data and  
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Even when we control for institutional quality and interest rates, credit ratings continue to matter. The direction of the effect is plausible: higher ratings mean higher foreign holdings. It may be that the rating agencies are capturing something in addition to the standard measures of institutional quality. Or it could be that restrictive covenants preventing institutional investors from holding bonds of issuers with sub-investment-grade ratings are driving this result.

Interestingly, the intraregional dummy variable for Latin America turns positive and significant when we control for the quality of institutions. The importance of institutional weaknesses for various aspects of bond market development in Latin America has been widely remarked upon. Thus, de la Torre and Schmuker (2004) observe that the high cost of judicial proceedings is a factor discouraging foreign investors from holding the bonds of a number of Latin American countries. Inter-American Development Bank (2005) observes that Latin America fares poorly when rated on both investor and creditor rights. In both cases the highest ranked Latin American country—Chile—has values according to the standard indices that are lower than the Asian average. Eichengreen, Borensztein and Panizza (2006) show that Latin American countries comply less fully with international accounting standards than do their Asian counterparts. What is interesting here is that the low level of financial integration in Latin America is fully (indeed, more than fully) explained by the low quality of institutions.

## V. SENSITIVITY CHECKS

We now provide a series of robustness checks of the results reported above.

- We adjust the standard errors for the fact that a number of our institutional variables do not vary over time by clustering on destination countries.<sup>39</sup> Clustering increases the standard errors on the institutional variables, as expected, but few of the latter lose their statistical significance.<sup>40</sup> Overall, the results are very similar to before.
- We check for selectivity, which may be important given that only some 70 source countries (of some 180-plus IMF members) participated in the CPIS surveys. We re-estimated the basic equations using a Heckman selectivity correction. From the first-stage selection equations, we find, plausibly, that countries participating in the survey are larger, richer and have larger banking systems and stock markets. But even after controlling for these selection criteria, the results remain similar to those obtained before. The results are reported in Table 10.
- We experiment with alternative measures of the *de facto* exchange rate regime. When we replace exchange rate variability, the measure used above, with dummy

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that Djankov et al. (2005) also find that these variables do not always have the anticipated effects. The mystery deepens.

<sup>39</sup> In other words, we assume that observations are independent across destination countries but not necessarily within them.

<sup>40</sup> The results, while not reported, are available on request.

variables constructed on the basis of Reinhart and Rogoff's exchange rate regime classification, the results remain basically the same.<sup>41</sup> We find that pegged exchange rates have positive effects on cross-border bond holdings (compared to floating and managed floating regimes), while regimes of limited flexibility enter with significantly negative signs.<sup>42</sup> See Table 11.

- We experiment with alternative measures of policies toward the capital account. For example, we substitute the alternative measures of the absence of restrictions on all inflows and outflows as well as the financial openness index kindly made available by Nancy Brune.<sup>43</sup> Again, the results are largely the same. We then substitute Chinn and Ito's (2005) measure of financial openness.<sup>44</sup> Once again, the results are consistent with before: as expected, financial openness has a positive effect on foreign holdings of portfolio debt securities. Again, see Table 11.
- We add a lagged dependent variable to see whether the patterns we detect are robust to a model that explicitly allows for hysteresis or habit formation. Previous work on the determinants of bilateral trade flows using purely cross section data (e.g., Eichengreen and Irwin 1996) showed that such habit formation can be important in practice. To see whether this holds in the present context, we include the lagged dependent variable to a cross section regression estimated 2003 data.<sup>45</sup> To correct for the bias resulted from adding a lagged dependent variable, we also instrument for the lagged dependent variable by the lagged independent variables using two-stage least square regressions. The results are shown in Table 12. In all specifications, we find that there is a strong evidence for habit formation. While most other coefficients

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<sup>41</sup> We use the update through 2003 of the Reinhart and Rogoff de facto classification in Eichengreen and Razo-Garcia (2005). For tractability we reclassify their more detailed classifications into 3 main categories: peg, limited flexibility, and floating/managed floating and assign a dummy variable for each category. Floating/managed floating is the alternative omitted from the regressions.

<sup>42</sup> These results, however, are not robust to the measures of the rate of returns. The coefficients lose their significance when we use historical returns instead of interest rate differential.

<sup>43</sup> The measure of capital openness of all inflows is the sum of five dummy variables, measuring respectively controls on inflows of invisible transactions, controls on inflows of export transactions, controls on inflows pertaining to capital and money market securities, controls on inflows pertaining to credit operations, and controls on inward direct investment. For each component, a value of one means open (no restriction) while zero means closed (restriction in place). The resulting measure ranges from zero to five, where higher values imply more open capital account on inflow transactions. Similarly, the measure of capital openness of all outflows is the sum of four variables: controls on outflows of all transactions mentioned previously, except export transactions. The resulting measure ranges from zero to four, where higher values imply more open capital account on outflow transactions. The financial openness index is the sum of the measures of capital openness of inflows and outflows as well as dummy variables indicating controls on inward direct investment, controls on outward direct investment, controls on real estate transactions, provisions specific to commercial banks, and exchange rate structure (where this last variable takes on a value of zero if country has dual or multiple exchange rates). The resulting index ranges from zero to 12.

<sup>44</sup> A note on calculation of this measure is available at [http://web.pdx.edu/~ito/Readme\\_kaopen163.pdf](http://web.pdx.edu/~ito/Readme_kaopen163.pdf)

<sup>45</sup> We also add a lagged dependent variable to the panel estimates. However, this may create problems for the consistency of the estimates; hence we prefer to rely on the simple cross section for 2003.

remain unchanged, the Asia dummy becomes insignificant when we control for bond holdings in the previous year. This suggests that whatever is distinctive about cross-border bond holdings within Asia is persistent over time.

- Although central bank reserves are excluded from the CPIS data, it still could be, as noted above, that large reserves are signal that exchange rates will be relatively stable, capital markets will remain open, and liquidity will be ensured through backstopping operations. Countries with ample reserves will be more sanguine, intuition suggests, about policies of benign neglect toward outward investment. In the inward investment side, some authors (e.g., Dooley and Garber 2005) have argued that reserves should be thought of as collateral, that high reserve levels make it easier for emerging markets to access foreign financial markets. We therefore add reserves scaled by GDP in the sending and receiving countries to our baseline specification. As shown in the first column of Table 13, the coefficient on the reserves of the sending country is positive and significant; as expected, countries with ample reserves can invest abroad with fewer worries. However, reserves in the receiving country enter negatively, which is inconsistent with the collateral hypothesis.
- We explored further possible interpretations of the coefficient on distance. In Table 13, we also added to the basic framework measures of incoming and outgoing telephone traffic and the cost of telephone calls on the grounds that these tell us something about the information flows that are important in portfolio investment decisions, and that this may be what the distance variable is picking up. These additional variables also enter with the expected signs (positive and negative, respectively) and are strongly significant. But the distance variable is still negative and significant as well. This suggests that distance is picking up something besides information communicated through these channels (e.g., time zone difference described above).
- One possibility is that distance is simply a stand-in for the additional difficulty of investing across time zones. Insofar as claims on countries are traded primarily in their own time zones, portfolio managers and others may find it inconvenient to get up in the middle of the night to check market conditions and transact. Those impressed by the ease of obtaining information on far distant markets in the internet age may be inclined toward this alternative interpretation. We therefore experimented with a measure of the number of time zones separating the source and destination markets (see Table 13). When this is substituted for distance in our basic specifications, it is again negative and significant (not surprisingly, insofar as distance and time zone differences are positively correlated). But when we include both distance and time zone differences, the former is still significantly negative, as before, while the latter is not positive and significant. It would appear, in other words that distance is not simply a proxy for time zone differences. The positive coefficient on the latter appears to be capturing a tendency for investors to prefer transactions

with countries to their east and west rather than to their north or south, although why this should be the case remains an open question.<sup>46</sup>

## VI. CONNECTIONS WITH OTHER ASPECTS OF FINANCIAL DEVELOPMENT

In this section we consider further variables and specifications designed to shed light on the impact of other aspects of financial development on bond market integration.

We first ask whether stock and bond markets are substitutes or complements. We start by adding the value of listed companies in the source and destination countries as way of capturing the depth of their financial markets. Both variables enter positively (Table 14), but it is the size of stock markets in the source (investing) country that seems to matter. This may indicate that these countries have an active institutional investor community inclined to take positions in the securities issued by foreign countries. We attempt to provide more direct evidence on this below.

We also ask, again following up on our previous work, whether having a large and well-developing banking system encourages or discourages efforts to place bonds with foreign investors. For both the source and destination countries, domestic credit provided by the banking sector as a share of GDP is positive, suggesting that a large and active banking system encourages foreign participation in domestic bond markets. This is the same thing found in our previous study on the size of domestic bond markets. There we suggested a number of reasons why this might be so. Banks are producers of information about conditions in financial markets and about the characteristics of financial instruments that may be particularly valuable to foreign investors. They provide underwriting services for domestic issuers, advising the issuer on the terms and timing of the offer. They provide bridge finance in the period when the marketing of bonds is still underway. They provide distribution channels for government bonds and form an important part of the primary dealer network. Their institutional support may also be conducive to secondary-market liquidity. Finally and most directly, banks owing to their relatively large size can be major issuers of bonds themselves.

Conversely, there is the fear that an inefficient banking system may hinder bond market development and participation and that an imperfectly competitive system, in which banks have significant market power, may allow them to use their incumbency advantage to hinder the advance of securitization and disintermediation.<sup>47</sup> We therefore constructed measures of the concentration of the banking system in both the source and destination countries (as a Herfindahl-Hirschman index of commercial bank assets, using data from Bankscope—thus, a higher value indicates greater concentration). Here measures for both the source and destination countries enter negatively as expected, although the signs and levels

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<sup>46</sup> In particular, this result is not being driven by the inclusion of the major financial centers (the United States, the United Kingdom and Japan in the sample). The results are largely the same when we exclude the United States and Japan from the sample (see Table 13).

<sup>47</sup> They may do so by limiting access to the payment system and by supporting the maintenance of regulations that increase the cost of underwriting and issuance (Schinasi and Smith 1998, Rajan and Zingales 2003, Eichengreen and Luengnaruemitchai 2004).

of statistical significance are sensitive to what control variables are included. We similarly added the share of bank assets accounted for by public-sector banks as an additional measure of banking sector efficiency.<sup>48</sup> Again, this enters in the expected fashion (negatively). It suggests interpreting this set of results in terms of the negative impact of a relatively inefficient banking system of various aspects of bond market development, more than in terms of strategic behavior by banks with market power.

While our other results remain unchanged, the negative coefficient on cross-holdings within Latin America now goes to zero even without the addition of measures of the quality of institutions.<sup>49</sup> Borensztein, Eichengreen and Panizza (2006b) show that Latin America looks better in terms of other dimensions of bond market development when one controls for the underdevelopment of the region's financial system generally.<sup>50</sup> We find the same thing here. Note that institutional (and other) factors stunting the development of the banking system do not appear to be what is holding back bond market integration in Asia (the coefficients on the dummy variable for intra-Asian cross holdings is little different than before).

## VII. THE COMPOSITION OF THE INVESTOR BASE

Another approach to analyzing the importance of institutional factors is to make use of the fact that the CPIS reports data by type of institutional investor (banks, insurance companies and mutual funds). East Asia and other regions are making considerable efforts to cultivate the participation of institutional investors in their bond markets. We can use the CPIS data to analyze the importance of these agents for cross-border investment both within the region and globally.

In Table 15 we run three parallel regressions for the three categories of holders—banks, insurance companies and mutual funds—estimating them by seemingly unrelated regression to capitalize on the correlation of disturbance terms across types of holders for given country pairs. These results should be interpreted cautiously, since the sample size is now considerably smaller than before. (There turn out to be a non-negligible number of empty cells when we disaggregate by type of investor.)

For what they are worth, the results show that the basic gravity variables are well behaved (virtually without exception the signs remain the same as before). When we turn to the dummy variables for intra-regional cross holdings, the comparison of Asia and Europe is particularly interesting. For banks, insurance companies and mutual funds alike, we get large positive coefficients for intra-regional positions in bond markets in Europe. In Asia,

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<sup>48</sup> We compute country-level public bank assets by summing assets of commercial banks with share of public ownership more than 50 percent, using the data from Micco, Panizza and Yañez (2004)

<sup>49</sup> Sometimes we even get a significantly positive, albeit small, coefficient.

<sup>50</sup> Another way of putting the point is that the region's bond markets are underdeveloped for the same reasons that the rest of the region's financial system is underdeveloped (those reasons having to do with the institutional variables that also caused the coefficients for intra-Latin American cross holdings to go to zero in Section 4 above).

however, we get a positive coefficient for insurance companies but a strongly negative coefficient for mutual funds. This points to the development and behavior of the mutual fund industry as a potential constraint on bond market development in the region. We want to be careful here and to reiterate the provisional nature of these findings, since we have information on the foreign asset positions of mutual funds for only a limited number of Asian countries. Still, the results appear to make sense; in a number of Asian countries assets under management by insurance companies remain significantly larger than those under management by mutual funds. Total assets under management by mutual funds are of roughly the same size relative to GDP in East Asia and Latin America (IMF 2005). Despite the fact that Latin American financial markets are relatively underdeveloped along a number of other dimensions, regulators there have taken aggressive steps to encourage the participation of institutional investors, mutual funds and pension funds in particular.<sup>51</sup> But, in both regions, cross-border investment by mutual funds continues to be hindered by a dearth of appropriate assets.<sup>52</sup> Note that the Asian Bond Fund, by creating a set of passively managed index funds of regional bonds, is designed to address precisely this problem.<sup>53</sup>

### VIII. CONCLUSIONS AND POLICY IMPLICATIONS

The development of bond markets can be gauged in a number of ways. In this paper we have concentrated on the international dimension. We used data on the extent to which residents of one country hold the bonds of issuers resident in another as a measure of financial integration or interrelatedness, asking how Asia compares with Europe and Latin America and with the base case in which the purchaser and issuer of the bonds reside in different regions. It is no surprise that Europe is ahead of other regions in terms of financial integration so measured. More interesting is that Asia already seems to have made some progress on this front compared to Latin America and the world as a whole. The contrast with Latin America is largely explained by stronger creditor and investor rights, more expeditious and less costly contract enforcement, and greater transparency that lead to larger and better developed financial systems in Asia, something that is conducive to foreign participation in local markets and to intraregional cross holdings of Asian bonds generally. Further results based on a limited sample suggest that one factor holding back investment in foreign bonds in East Asia may be limited geographical diversification by mutual funds, in turn reflecting a dearth of appropriate assets. Asian Bond Fund 2, by creating a passively managed portfolio of local currency bonds potentially attractive to mutual fund managers and investors, may help to relax this constraint.

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<sup>51</sup> Again, see Borensztein, Eichengreen, and Panizza (2006b).

<sup>52</sup> A problem that is compounded by the existence of restrictive covenants that limit the classes of assets in which funds can invest.

<sup>53</sup> As noted above, Asian Bond Fund 2 has two components: a \$1 billion central bank reserve pool to be overseen by professional managers for local bond allocation, and a \$1 billion index unit designed to list on eight stock exchanges beginning with Hong Kong SAR. The regional index is designed to provide a benchmark structure for tracking pan-Asian performance as well as facilitating one-stop entry for retail and institutional buyers in particular.

We also find evidence that cross-holdings are heavily driven by financial conditions in the investing country, which suggests that bond market conditions could adjust abruptly for reasons having nothing to do with policies in the borrowing economy. Our results also indicate that bondholders are attracted to the securities of countries whose returns correlate with their own, suggesting return chasing rather than diversification behavior. These are reasons for skepticism that the development of bond markets is a panacea for stabilizing capital flows.

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Table 1. Average Cross-Border Portfolio Holdings of Long-Term Debt, 2001–03  
(In millions of U.S. dollars)

<b>Investments From\To</b>	<b>United States &amp; Canada</b>	<b>Asia</b>	<b>EU15</b>	<b>Eastern Europe</b>	<b>Latin America</b>	<b>Others</b>	<b>Total</b>
<b>United States &amp; Canada</b>	12,299	51,524	326,252	6,313	65,230	250,916	712,535
<b>Asia</b>	444,215	41,920	527,525	3,124	10,771	254,125	1,281,679
<b>EU-15</b>	624,247	86,538	2,914,030	46,689	51,621	404,261	4,127,386
<b>Eastern Europe</b>	2,140	9	6,669	1,033	46	1,028	10,926
<b>Latin America</b>	15,193	78	2,225	22	6,999	1,161	25,678
<b>Others</b>	260,587	19,503	324,228	3,090	14,189	76,259	697,856
<b>Total</b>	1,358,682	199,573	4,100,929	60,271	148,856	987,749	6,856,060

Sources: IMF; Authors' calculation.

Table 2. Average Cross-Border Portfolio Holdings of Long-Term Debt  
as Percentages of Destination Countries' Total Outstanding Debt Securities, 2001–03  
(In percent)

<b>Investment From\To</b>	<b>United States &amp; Canada</b>	<b>Asia</b>	<b>EU15</b>	<b>Eastern Europe</b>	<b>Latin America</b>	<b>Others</b>
<b>United States &amp; Canada</b>	0.06	0.64	2.60	2.05	7.97	9.65
<b>Asia</b>	2.34	0.52	4.20	1.02	1.32	9.77
<b>EU-15</b>	3.29	1.07	23.18	15.20	6.31	15.54
<b>Eastern Europe</b>	0.01	0.00	0.05	0.34	0.01	0.04
<b>Latin America</b>	0.08	0.00	0.02	0.01	0.86	0.04
<b>Others</b>	1.38	0.24	2.58	1.01	1.73	2.93
<b>Total</b>	7.17	2.48	32.62	19.62	18.20	37.98

*Sources:* IMF; BIS; Authors' calculation.

Table 3. Average Cross-Border Portfolio Holdings of Long-Term Debt,  
by Sector of Holders, 2001–03  
(In millions of U.S. dollars)

Investment from		Investment to						Total
		United States & Canada	Asia	EU15	Eastern Europe	Latin America	Others	
Asia	Banks	129,438.7	5,689.3	122,740.3	174.7	632.3	88,296.3	346,971.7
	Insurance Companies	79,301.7	1,228.7	62,933.7	12.3	629.3	35,074.7	179,180.3
	Mutual Funds	20,187.7	297.7	20,691.7	178.3	1,110.0	6,402.7	48,868.0
	Nonfinancial Corp.	29,971.7	2,384.0	72,740.3	1,259.3	4,122.0	34,666.3	145,143.7
EU-15	Banks	160,959.0	51,952.7	792,584.7	19,756.3	17,033.7	168,458.7	1,210,745.0
	Insurance Companies	105,456.3	6,570.7	373,012.0	1,476.7	902.3	43,001.3	530,419.3
	Mutual Funds	40,387.3	4,105.7	211,480.0	1,538.0	4,121.7	21,861.0	283,493.7
	Nonfinancial Corp.	29,592.0	981.3	103,420.7	2,243.3	13,031.0	31,213.7	180,482.0
Eastern Europe	Banks	293.3	5.7	750.3	50.7	25.7	58.3	1,184.0
	Insurance Companies	0.7	-	4.7	-	-	2.7	8.0
	Mutual Funds	3.3	-	5.7	1.3	-	1.7	12.0
	Nonfinancial Corp.	64.3	1.3	86.0	-	15.3	18.7	185.7
Latin America	Banks	4,596.3	53.0	996.7	5.0	4,659.0	812.3	11,122.3
	Insurance Companies	689.7	18.3	277.7	8.7	131.0	51.7	1,177.0
	Mutual Funds	131.3	0.7	17.7	3.0	218.0	8.0	378.7
	Nonfinancial Corp.	3,568.7	0.3	114.0	-	739.3	67.0	4,489.3
Others	Banks	19,519.0	851.0	29,469.7	592.0	550.0	6,583.0	57,564.7
	Insurance Companies	37,889.7	679.0	22,482.7	33.7	196.3	2,512.0	63,793.3
	Mutual Funds	15,836.7	1,439.0	13,357.3	142.3	886.0	3,216.0	34,877.3
	Nonfinancial Corp.	820.0	11.3	1,634.3	15.0	24.0	230.3	2,735.0

Source: IMF; Authors' calculation.

Table 4. Baseline Results: Pooled OLS

	(1)	(2)	(3)	(4)	(5)
log of GDP-source country	0.405 (38.71)**	0.419 (36.48)**			0.307 (27.43)**
log of GDP-destination country	0.636 (85.38)**	0.654 (80.27)**			0.524 (58.72)**
log of GDP, PPP-source country			0.384 (28.15)**		
log of GDP, PPP-destination country			0.666 (67.91)**		
log of GDP per capita-source country				0.900 (34.36)**	0.764 (32.18)**
log of GDP per capita-destination country				0.902 (60.27)**	0.445 (29.22)**
log of Distance	-0.579 (24.47)**	-0.545 (21.24)**	-0.470 (16.90)**	-0.244 (8.99)**	-0.456 (19.16)**
Land Border Dummy	0.133 (1.22)	0.198 (1.74)	0.266 (2.18)*	1.277 (10.45)**	0.535 (5.07)**
Common Language Dummy	0.415 (8.46)**	0.335 (6.36)**	0.445 (7.74)**	0.151 (2.65)**	0.259 (5.32)**
Control on bond transactions (inflow)	-0.359 (9.99)**	-0.411 (10.41)**	-0.654 (15.21)**	-0.009 (0.21)	0.012 (8.92)**
Control on bond transactions (outflow)	-0.806 (20.15)**	-0.816 (18.56)**	-1.079 (22.42)**	-0.080 (1.48)	0.002 (1.51)
LIBOR - Source Country Interest Rate		0.020 (14.38)**	0.021 (13.77)**	0.012 (7.93)**	-0.122 (3.19)**
Destination Country Interest Rate - LIBOR		-0.010 (6.85)**	-0.018 (11.09)**	-0.000 (0.04)	-0.149 (3.21)**
Asia	0.860 (5.72)**	0.643 (4.24)**	0.803 (4.95)**	2.305 (14.19)**	1.112 (7.92)**
EU-15	3.808 (43.57)**	3.516 (39.34)**	3.940 (41.43)**	3.683 (38.20)**	3.056 (36.69)**
Latin America	-0.279 (2.83)**	0.199 (1.80)	0.306 (2.55)*	0.187 (1.57)	0.407 (3.98)**
Constant	-19.034 (50.56)**	-19.694 (48.57)**	-20.157 (41.38)**	-11.876 (31.79)**	-25.709 (63.07)**
Observations	12,481	10,654	10,180	10,654	10654
R-squared	0.58	0.61	0.57	0.55	0.67

Absolute value of t statistics in parentheses

\* significant at 5%; \*\* significant at 1%

Table 5. Baseline Results: Destination Country Fixed and Random Effects

	(1) RE	(2) FE	(3) RE	(4) FE	(5) RE	(6) FE	(7) RE	(8) FE	(9) RE	(10) FE
log of GDP-source country	0.428 (45.63)**	0.430 (45.91)**	0.439 (42.10)**	0.440 (42.25)**					0.317 (30.49)**	0.318 (30.65)**
log of GDP-destination country	0.585 (23.45)**	0.814 (2.04)*	0.620 (22.44)**	0.809 (1.75)					0.489 (18.72)**	-0.068 (0.05)
log of GDP, PPP-source country					0.425 (35.36)**	0.429 (35.80)**				
log of GDP, PPP-destination country					0.633 (20.56)**	0.459 (0.97)				
log of GDP per capita-source country							1.006 (46.06)**	1.014 (46.87)**	0.794 (36.17)**	0.797 (36.36)**
log of GDP per capita-destination country							0.838 (19.81)**	1.328 (2.53)*	0.423 (9.89)**	1.068 (0.65)
log of Distance	-0.714 (27.65)**	-0.730 (27.84)**	-0.657 (22.87)**	-0.669 (22.87)**	-0.575 (19.09)**	-0.586 (19.15)**	-0.373 (13.47)**	-0.377 (13.45)**	-0.566 (20.98)**	-0.584 (21.09)**
Land Border Dummy	0.098 (0.98)	-0.121 (1.22)	0.011 (0.11)	-0.006 (0.06)	0.078 (0.71)	0.060 (0.55)	0.764 (7.34)**	0.733 (7.10)**	0.349 (3.50)**	0.323 (3.23)**
Common Language Dummy	0.353 (7.50)**	0.348 (7.38)**	0.323 (6.33)**	0.322 (6.27)**	0.403 (7.43)**	0.396 (7.31)**	0.301 (5.94)**	0.323 (6.39)**	0.278 (5.78)**	0.284 (5.87)**
Control on bond transactions (inflow)	-0.178 (2.20)*	-0.105 (1.01)	-0.259 (2.83)**	-0.183 (1.55)	-0.351 (3.59)**	-0.132 (0.98)	-0.129 (1.43)	-0.143 (1.22)	-0.144 (1.78)	-0.167 (1.48)
Control on bond transactions (outflow)	-0.874 (24.17)**	-0.877 (24.25)**	-0.870 (21.71)**	-0.872 (21.75)**	-1.219 (28.51)**	-1.230 (28.84)**	-0.143 (3.17)**	-0.149 (3.34)**	-0.147 (3.44)**	-0.147 (3.45)**
LIBOR - Source Country Interest Rate			0.018 (14.28)**	0.018 (14.17)**	0.019 (14.49)**	0.019 (14.51)**	0.012 (9.03)**	0.012 (9.14)**	0.009 (7.59)**	0.009 (7.33)**
Destination Country Interest Rate - LIBOR			-0.005 (1.59)	-0.001 (0.11)	-0.010 (2.91)**	-0.002 (0.37)	-0.001 (0.20)	0.000 (0.05)	0.000 (0.06)	0.000 (0.08)
Asia	0.932 (6.32)**	0.911 (6.16)**	0.897 (5.95)**	0.893 (5.89)**	1.049 (6.69)**	1.048 (6.66)**	1.910 (12.82)**	1.864 (12.54)**	1.358 (9.54)**	1.351 (9.42)**
EU-15	3.183 (36.04)**	3.121 (35.16)**	3.058 (33.49)**	3.010 (32.76)**	3.259 (34.35)**	3.181 (33.41)**	3.115 (34.52)**	3.061 (33.99)**	2.790 (32.37)**	2.746 (31.59)**
Latin America	-0.576 (5.85)**	-0.611 (6.16)**	-0.103 (0.93)	-0.132 (1.18)	-0.025 (0.22)	-0.055 (0.47)	0.162 (1.47)	0.159 (1.44)	0.251 (2.39)*	0.221 (2.08)*
Constant	-17.393 (25.91)**	-22.747 (23.37)**	-18.636 (24.84)**	-23.137 (23.07)**	-19.825 (23.02)**	-15.512 (1.31)	-11.431 (23.55)**	-15.261 (3.54)**	-24.345 (38.15)**	-16.008 (0.72)
Observations	12,481	12,481	10,654	10,654	10,180	10,180	10,654	10,654	10,654	10,654
Number of group (destination countries)	156	156	133	133	129	129	133	133	133	133
R2-overall	0.58	0.57	0.61	0.60	0.56	0.53	0.54	0.53	0.67	0.53
R2-within	0.40	0.40	0.43	0.43	0.41	0.41	0.44	0.44	0.49	0.49
R2-between	0.74	0.74	0.79	0.78	0.70	0.69	0.62	0.62	0.86	0.53
Breusch-Pagan LM Test for Random Effects Prob > Chi2	25,192.19 0.00		17,716.94 0.00		25,205.25 0.00		57,638.89 0.00		13,214.07 0.00	
Hausman Specification Test Prob > Chi2		49.36 0.00		22.97 0.03		123.60 0.00		48.81 0.00		69.50 0.00

Absolute value of t statistics in parentheses  
\* significant at 5%, \*\* significant at 1%

Table 6. Baseline Results: Country Pair Random Effects

	(1)	(2)	(3)	(4)	(5)
log of GDP-source country	0.407 (26.44)**	0.438 (26.18)**			0.301 (18.10)**
log of GDP-destination country	0.605 (55.29)**	0.622 (52.30)**			0.493 (37.61)**
log of GDP, PPP-source country			0.378 (19.44)**		
log of GDP, PPP-destination country			0.623 (43.64)**		
log of GDP per capita-source country				0.878 (25.92)**	0.745 (23.31)**
log of GDP per capita-destination country				0.826 (41.21)**	0.419 (19.99)**
log of Distance	-0.579 (16.58)**	-0.604 (16.09)**	-0.558 (13.84)**	-0.292 (7.38)**	-0.479 (13.79)**
Land Border Dummy	0.007 (0.04)	-0.037 (0.21)	-0.021 (0.11)	1.152 (6.17)**	0.408 (2.51)*
Common Language Dummy	0.467 (6.44)**	0.434 (5.60)**	0.561 (6.64)**	0.180 (2.17)*	0.288 (4.03)**
Control on bond transactions (inflow)	-0.190 (5.66)**	-0.264 (7.00)**	-0.336 (8.14)**	-0.106 (2.71)**	-0.141 (3.80)**
Control on bond transactions (outflow)	-0.488 (12.43)**	-0.518 (12.12)**	-0.574 (12.94)**	-0.197 (4.26)**	-0.225 (5.18)**
LIBOR – Source Country Interest Rate		0.005 (5.32)**	0.005 (5.33)**	0.002 (1.76)	0.002 (2.41)*
Destination Country Interest Rate - LIBOR		-0.006 (3.86)**	-0.009 (5.87)**	-0.001 (0.68)	0.000 (0.09)
Asia	0.769 (3.27)**	0.581 (2.45)*	0.655 (2.57)*	2.442 (9.66)**	1.213 (5.52)**
EU-15	4.131 (29.60)**	3.846 (26.88)**	4.362 (28.68)**	3.895 (25.39)**	3.254 (24.47)**
Latin America	-0.159 (1.10)	-0.046 (0.30)	-0.077 (0.46)	0.043 (0.26)	0.313 (2.21)*
Constant	-18.611 (33.15)**	-19.376 (31.99)**	-18.803 (26.58)**	-10.790 (20.89)**	-24.340 (41.30)**
Observations	12,481	10,654	10,180	10,654	10,654
Number of group (country pair)	5,166	4,436	4,342	4,436	4,436
R2-overall	0.58	0.61	0.55	0.55	0.67
R2-within	0.02	0.02	0.02	0.03	0.03
R2-between	0.57	0.60	0.54	0.54	0.66
Breusch-Pagan LM Test for Random Effects Prob > Chi2	8,971.53 0.00	7,422.27 0.00	7,226.88 0.00	8,132.88 0.00	7,092.55 0.00

Absolute value of t statistics in parentheses

\* significant at 5%; \*\* significant at 1%

Table 7. Historical Total Bond Returns vs Interest Rates

	(1) Destination FE	(2) Pair RE	(3) Destination FE	(4) Pair RE
log of GDP-source country	0.961 (50.33)**	1.013 (31.05)**	0.976 (45.90)**	1.038 (29.56)**
log of GDP-destination country	2.520 (2.98)**	0.864 (28.28)**	1.996 (2.17)*	0.887 (26.15)**
log of Distance	-0.580 (12.30)**	-0.560 (8.75)**	-0.593 (11.53)**	-0.611 (8.90)**
Land Border Dummy	-0.146 (1.00)	-0.114 (0.47)	-0.188 (1.22)	-0.237 (0.93)
Common Language Dummy	0.804 (9.60)**	0.864 (6.69)**	0.805 (9.12)**	0.927 (6.83)**
Control on bond transactions (inflow)	-0.184 (0.79)	-0.262 (3.62)**	-0.060 (0.20)	-0.297 (3.58)**
Control on bond transactions (outflow)	-1.624 (25.88)**	-1.129 (15.06)**	-1.589 (23.97)**	-1.107 (14.04)**
Historical Bond Returns-source country	-0.094 (4.56)**	-0.013 (1.18)		
Historical Bond Returns-destination country	0.043 (2.25)*	0.016 (1.77)		
LIBOR – Source Country Interest Rate			0.006 (2.69)**	-0.002 (0.98)
Destination Country Interest Rate - LIBOR			0.007 (1.07)	0.003 (1.17)
Correlation of Bond Returns	1.598 (11.70)**	0.979 (7.73)**	1.804 (12.19)**	1.154 (8.38)**
Volatility of Bilateral Exchange Rates	-0.101 (5.74)**	-0.027 (2.90)**	-0.054 (3.17)**	-0.020 (2.09)*
Asia	1.416 (7.88)**	0.817 (2.93)**	1.391 (7.58)**	0.710 (2.51)*
EU-15	1.736 (11.88)**	2.645 (13.19)**	1.642 (10.63)**	2.450 (11.71)**
Latin America	-0.930 (4.90)**	-0.661 (2.46)*	-0.964 (4.48)**	-0.897 (3.04)**
Constant	-82.063 (3.74)**	-41.079 (32.67)**	-69.033 (2.88)**	-41.933 (30.95)**
Observations	4,072	4,072	3,682	3,682
Number of Groups	52	1,615	47	1,461
R2-overall	0.52	0.67	0.58	0.67
R2-within	0.65	0.04	0.65	0.04
R2-between	0.67	0.69	0.68	0.69
Hausman Specification Test Prob > Chi2	41.36 0.00		29.79 0.00	
Breusch-Pagan LM Test for Random Effects Prob > Chi2		2,592.41 0.00		2,309.43 0.00

Absolute value of t statistics in parentheses

\* significant at 5%; \*\* significant at 1%

Table 8. Development of Financial Sector

	(1) Destination RE	(2) Pair RE	(3) Destination RE	(4) Pair RE
log of GDP-source country	0.303 (29.59)**	0.366 (23.36)**	0.387 (28.32)**	0.454 (22.00)**
log of GDP-destination country	0.530 (20.32)**	0.547 (45.33)**	0.676 (15.24)**	0.653 (33.87)**
log of Distance	-0.705 (28.00)**	-0.590 (17.49)**	-0.857 (27.92)**	-0.740 (18.24)**
Land Border Dummy	0.107 (1.10)	0.115 (0.71)	0.027 (0.25)	0.048 (0.27)
Common Language Dummy	0.286 (6.24)**	0.364 (5.19)**	0.331 (5.17)**	0.369 (3.86)**
Control on bond transactions (inflow)	-0.166 (2.16)*	-0.174 (5.18)**	-0.189 (1.80)	-0.231 (4.85)**
Control on bond transactions (outflow)	-0.657 (18.10)**	-0.474 (12.01)**	-0.938 (19.98)**	-0.705 (13.36)**
Size of Banking Sector-source country	0.009 (29.14)**	0.003 (11.13)**	0.011 (24.99)**	0.005 (11.29)**
Size of Banking Sector-destination country	0.006 (5.87)**	0.005 (11.03)**	0.003 (2.60)**	0.003 (5.44)**
Size of Stock Market-source country			0.008 (20.75)**	0.005 (11.87)**
Size of Stock Market-destination country			0.001 (1.23)	0.001 (3.23)**
Asia	0.716 (4.99)**	0.541 (2.39)*	0.160 (1.02)	0.036 (0.15)
EU-15	3.110 (36.17)**	3.917 (29.0)**	2.606 (27.65)**	3.357 (22.8)**
Latin America	-0.269 (2.80)**	0.036 (0.26)	-0.479 (3.35)**	-0.080 (0.42)
Constant	-14.351 (21.35)**	-16.744 (29.96)**	-19.318 (17.23)**	-20.752 (27.75)**
Observations	12,214	12,214	7,961	7,961
Number of Groups	153	5088	96	3499
R2-overall	0.62	0.61	0.63	0.62
R2-within	0.44	0.01	0.56	0.01
R2-between	0.80	0.60	0.78	0.63
Breusch-Pagan LM Test for Random Effects Prob > Chi2	20,862.50 0.00	8,336.51 0.00	13,797.59 0.00	4,952.58 0.00

Number of group(pair)

Absolute value of t statistics in parentheses

\* significant at 5%; \*\* significant at 1%

Table 9. Quality of Institutions: Destination Country Random Effects  
(Usual gravity model variables not reported)

	(1)	(2)	(3)	(4)	(5)
log of GDP per capita-source country		0.872 (27.37)**			
log of GDP per capita-destination country		0.447 (11.37)**			
Law and order risk	0.224 (11.21)**	0.163 (8.37)**		0.195 (6.59)**	
Corruption risk	-0.045 (2.13)*	-0.214 (9.92)**		0.021 (0.68)	
Bureaucratic quality	0.237 (7.71)**	-0.133 (4.05)**		0.319 (7.09)**	
Investment profile	0.148 (10.36)**	0.095 (6.85)**		0.307 (15.47)**	
LIBOR – Source Country Interest Rate			0.025 (15.50)**	0.007 (4.25)**	
Destination Country Interest Rate - LIBOR			0.011 (2.34)*	0.009 (1.97)*	
Sovereign Credit Ratings (S&P)			0.093 (5.49)**	0.109 (6.56)**	
English legal origin					-0.418 (1.17)
French legal origin					-0.155 (0.44)
German legal origin					-0.208 (0.55)
Socialist legal origin					-0.516 (1.28)
Creditor Rights					-0.020 (0.33)
Contract Enforcement Days					-0.001 (2.09)*
Asia	1.405 (9.82)**	1.532 (11.06)**	0.811 (4.78)**	1.533 (9.52)**	0.920 (5.96)**
EU-15	3.069 (35.97)**	2.917 (35.28)**	2.598 (24.31)**	2.386 (23.72)**	3.164 (33.14)**
Latin America	0.403 (3.95)**	0.299 (3.02)**	0.180 (1.31)	1.159 (8.59)**	-0.697 (6.04)**
Constant	-22.425 (33.81)**	-24.410 (39.90)**	-22.685 (21.77)**	-30.615 (28.89)**	-21.381 (23.13)**
Observations	12,343	12,343	7,159	7,048	10,420
Number of IFS Country Code 1	156	156	75	75	121
R2-overall	0.60	0.65	0.60	0.64	0.60
R2-within	0.44	0.47	0.49	0.56	0.42
R2-between	0.75	0.83	0.82	0.81	0.81
Breusch-Pagan LM Test for Random Effects	3,0081.25	19,210.76	5,777.85	8,106.69	13,159.93
Prob > Chi2	0.00	0.00	0.00	0.00	0.00

Robust t statistics in parentheses

\* significant at 5%; \*\* significant at 1%

Table 10. Heckman Selectivity Bias Correction

	(1)	(2)	(3)
log of GDP-source country	0.152 (10.39)**	0.232 (18.48)**	0.704 (21.65)**
log of GDP-destination country	0.637 (87.98)**	0.637 (87.81)**	0.906 (41.79)**
log of Distance	-0.540 (23.57)**	-0.546 (23.72)**	-0.659 (14.59)**
Land Border Dummy	0.275 (2.61)**	0.381 (3.63)**	-0.046 (0.29)
Common Language Dummy	0.401 (8.33)**	0.326 (6.67)**	0.615 (7.10)**
Control on bond transactions (inflow)	-0.380 (10.80)**	-0.385 (10.95)**	-0.526 (7.68)**
Control on bond transactions (outflow)	-0.430 (10.46)**	-0.458 (11.17)**	-0.825 (10.79)**
LIBOR – Source Country Interest Rate			0.026 (7.61)**
Destination Country Interest Rate - LIBOR			0.011 (4.15)**
Correlation of Bond Returns			1.547 (10.47)**
Volatility of Bilateral Exchange Rates			-0.069 (4.13)**
Asia	0.968 (6.68)**	0.874 (6.04)**	0.354 (2.07)*
EU-15	3.607 (41.34)**	3.551 (40.87)**	1.448 (9.53)**
Latin America	-0.035 (0.38)	-0.155 (1.53)	-0.275 (1.33)
Constant	-12.308 (26.44)**	-14.431 (34.39)**	-32.144 (28.66)**
<b><i>Selection Equation</i></b>			
log of GDP-source country	0.404 (80.29)**	0.267 (39.67)**	0.367 (34.14)**
log of GDP per capita-source country	0.764 (94.78)**	0.718 (66.70)**	0.673 (46.07)**
Market Capitalization		0.003 (9.97)**	0.007 (13.63)**
Domestic Bank Credit		0.008 (29.70)**	0.005 (11.58)**
Constant	-16.967 (124.07)**	-13.715 (72.32)**	-16.363 (55.30)**
Observations	93,791	35,435	26,902

Absolute value of z statistics in parentheses

\* significant at 5%; \*\* significant at 1%

Table 11. Sensitivity Checks: Destination Country Random Effects  
(Usual gravity model variables not reported)

	(1)	(2)	(3)	(4)	(5)
Historical Bond Returns-source country	-0.091 (4.42)**	-0.095 (4.57)**	0.062 (3.03)**	-0.189 (8.26)**	-0.152 (7.43)**
Historical Bond Returns-destination country	0.035 (1.90)	-0.034 (2.46)*	-0.005 (0.37)	-0.096 (6.30)**	-0.041 (2.94)**
Correlation of Bond Returns	1.588 (11.62)**	1.713 (12.64)**	1.511 (11.81)**	1.348 (9.01)**	1.782 (13.15)**
Volatility of Bilateral Exchange Rates	-0.100 (5.82)**				
Pegged Exchange Rate Regime (Reinhart-Rogoff)		0.197 (1.06)	0.206 (1.13)	0.033 (0.17)	0.210 (1.12)
Limited Flexibility (Reinhart-Rogoff)		-0.259 (1.66)	-0.195 (1.31)	-0.385 (2.27)*	-0.235 (1.49)
Control on bond transactions (inflow)	-0.340 (2.14)*	-0.159 (0.97)			
Control on bond transactions (outflow)	-1.618 (25.72)**	-1.639 (25.98)**			
NB_capital openness—inflow			0.092 (2.26)*		
NB_capital openness—outflow			-0.085 (2.14)*		
NB_financial openness index-destination country			0.340 (20.71)**		
Chinn-Ito Capital Control-destination country				0.158 (2.74)**	
share of last 5 years with capital controls on bond inflow					-0.320 (1.53)
share of last 5 years with capital controls on bond outflow					-1.999 (26.42)**
Dummy for IMF program-destination country	0.105 (0.60)	0.064 (0.36)	0.111 (0.65)	0.187 (0.91)	0.055 (0.31)
Asia	1.380 (7.74)**	1.434 (8.03)**	1.800 (10.55)**	0.853 (4.40)**	1.594 (8.90)**
EU-15	1.769 (12.15)**	1.817 (12.46)**	1.557 (11.19)**	2.348 (14.55)**	1.479 (10.01)**
Latin America	-0.845 (4.50)**	-0.956 (5.09)**	-0.927 (5.17)**	-1.271 (6.21)**	-0.743 (3.94)**
Constant	-39.256 (20.43)**	-38.902 (19.23)**	-42.633 (21.54)**	-38.632 (18.43)**	-35.946 (17.33)**
Observations	4072	4072	4072	3876	4072
Number of IFS Country Code 1	52	52	52	49	52
R2-overall	0.67	0.68	0.70	0.64	0.68
R2-within	0.65	0.65	0.69	0.59	0.65
R2-between	0.71	0.73	0.73	0.77	0.73
Breusch-Pagan LM Test for Random Effects Prob > Chi2	4,886.47 0.00	4,275.74 0.00	5,183.11 0.00	2,315.52 0.00	4,485.49 0.00

Absolute value of z statistics in parentheses

\* significant at 5%; \*\* significant at 1%

Table 12. Sensitivity Checks: Lagged Dependent Variable

	(1)	(2)	(3)	(4)	(5)
	OLS	RE	IV	OLS	IV
Lagged Dependent Variable	0.942 (130.96)**	0.931 (126.05)**	1.061 (24.06)**	0.899 (71.26)**	0.975 (24.04)**
log of GDP-source country	-0.005 (0.49)	0.001 (0.07)	-0.056 (2.63)**	0.066 (3.22)**	0.001 (0.03)
log of GDP-destination country	0.078 (9.95)**	0.086 (9.57)**	-0.003 (0.09)	0.119 (6.01)**	0.053 (1.33)
Log of Distance	-0.121 (6.12)**	-0.126 (5.98)**	-0.063 (2.12)*	-0.218 (5.99)**	-0.194 (5.01)**
Land Border Dummy	-0.171 (2.07)*	-0.168 (2.05)*	-0.222 (2.51)*	-0.380 (3.00)**	-0.407 (3.15)**
1 for Common Language	-0.044 (1.12)	-0.027 (0.69)	-0.082 (1.90)	-0.017 (0.25)	-0.064 (0.88)
LIBOR - Source Country Interest Rate	0.011 (4.90)**	0.012 (5.21)**	0.005 (1.52)		
Destination Country Interest Rate – LIBOR	-0.001 (0.97)	-0.002 (1.11)	0.001 (0.64)		
control on bond or other debt instruments (inflow)	-0.036 (1.19)	-0.042 (1.14)	0.022 (0.58)	0.006 (0.10)	0.032 (0.55)
control on bond or other debt instruments (outflow)	-0.122 (3.13)**	-0.129 (3.37)**	-0.038 (0.76)	-0.270 (4.35)**	-0.150 (1.71)
Historical Bond Returns-source country				-0.083 (2.78)**	-0.055 (1.64)
Historical Bond Returns-destination country				0.066 (3.55)**	0.054 (2.71)**
Correlation of Bond Returns				0.236 (2.01)*	0.170 (1.37)
Volatility of Bilateral Exchange Rates				-0.019 (1.02)	-0.008 (0.40)
Asia	-0.133 (1.24)	-0.099 (0.90)	-0.198 (1.73)	-0.206 (1.50)	-0.261 (1.83)
EU-15	0.149 (2.22)*	0.158 (2.27)*	-0.249 (1.54)	-0.012 (0.09)	-0.188 (1.21)
Latin America	0.158 (1.72)	0.106 (1.13)	0.173 (1.80)	0.002 (0.01)	-0.021 (0.13)
Constant	-0.313 (0.92)	-0.578 (1.61)	2.152 (2.21)*	-2.296 (2.76)**	0.642 (0.38)
Observations	3014	3014	3014	1241	1241
R-squared	0.95		0.94	0.94	0.94
Number of Destination countries		129			

Absolute value of t statistics in parentheses

\* significant at 5%; \*\* significant at 1%

Table 13. Sensitivity Checks: Reserves, Distance, Time Zone, and Information Costs

	(1)	(2)	(3)	(4)	(5)
	Full Sample	Full Sample	Full Sample	Exclude US and Japan	Full Sample
log of GDP-source country	0.473 (21.41)**	0.385 (33.25)**	0.416 (36.39)**	0.336 (27.80)**	0.669 (36.15)**
log of GDP-destination country	0.663 (44.35)**	0.653 (78.30)**	0.647 (79.24)**	0.624 (76.00)**	0.577 (15.92)**
Log of Distance	-0.629 (13.50)**		-0.778 (21.55)**	-0.779 (21.88)**	-0.537 (12.41)**
Time Zone Difference		-0.050 (8.40)**	0.075 (9.13)**	0.082 (9.89)**	
phone traffic					0.000 (9.75)**
phone cost					-0.548 (11.24)**
Land Border Dummy	0.123 (0.62)	0.955 (8.76)**	0.019 (0.17)	-0.010 (0.09)	-0.004 (0.02)
1 for Common Language	0.259 (2.73)**	0.241 (4.52)**	0.343 (6.54)**	0.274 (5.19)**	0.647 (7.04)**
LIBOR - Source Country Interest Rate	0.047 (10.80)**	0.024 (16.82)**	0.020 (13.97)**	0.019 (13.99)**	0.034 (15.73)**
Destination Country Interest Rate - LIBOR	-0.017 (5.65)**	-0.014 (9.60)**	-0.008 (5.28)**	-0.007 (4.90)**	0.014 (4.48)**
control on bond or other debt instruments (inflow)	-0.433 (6.11)**	-0.453 (11.28)**	-0.406 (10.31)**	-0.417 (10.71)**	-0.121 (1.37)
control on bond or other debt instruments (outflow)	-0.946 (10.09)**	-0.914 (20.55)**	-0.807 (18.41)**	-0.760 (17.70)**	-1.505 (21.38)**
Reserves/GDP - source country	2.186 (8.36)**				
Reserves/GDP - destination country	-0.785 (3.56)**				
Asia	-0.044 (0.16)	0.937 (6.07)**	0.745 (4.92)**	1.137 (7.31)**	0.845 (4.27)**
EU-15	3.555 (22.29)**	4.047 (46.47)**	3.492 (39.21)**	3.653 (41.94)**	2.867 (25.18)**
Latin America	0.101 (0.51)	0.463 (4.13)**	0.257 (2.34)*	0.225 (2.09)*	0.472 (2.21)*
Constant	-20.389 (27.10)**	-22.934 (58.51)**	-17.898 (39.84)**	-15.358 (33.35)**	-23.678 (22.57)**
Observations	3387	10654	10654	10220	4501
R-squared	0.64	0.60	0.62	0.62	0.61

Absolute value of t statistics in parentheses

\* significant at 5%; \*\* significant at 1%

Table 14. Financial Development: Recipient Country Random Effects

	(1)	(2)	(3)	(4)
log of GDP-source country	0.317 (28.42)**	0.336 (19.75)**	0.326 (28.13)**	0.418 (28.51)**
log of GDP-destination country	0.560 (20.24)**	0.648 (17.96)**	0.605 (21.28)**	0.726 (16.13)**
log of Distance	-0.673 (24.14)**	-0.664 (20.25)**	-0.664 (23.36)**	-0.834 (24.91)**
Land Border Dummy	0.175 (1.71)	0.228 (2.04)*	0.178 (1.72)	0.074 (0.64)
Common Language Dummy	0.271 (5.46)**	0.431 (6.39)**	0.288 (5.62)**	0.273 (4.09)**
Control on bond transactions (inflow)	-0.239 (2.77)**	-0.241 (2.28)*	-0.249 (2.90)**	-0.306 (2.67)**
Control on bond transactions (outflow)	-0.683 (17.20)**	-0.840 (15.66)**	-0.724 (17.75)**	-0.876 (16.89)**
LIBOR – Source Country Interest Rate	0.012 (9.48)**	0.015 (9.94)**	0.008 (6.10)**	0.019 (7.53)**
Destination Country Interest Rate – LIBOR	-0.005 (1.53)	-0.004 (0.96)	-0.005 (1.51)	-0.003 (0.43)
Size of Banking Sector-source country	0.009 (26.04)**	0.012 (24.73)**	0.009 (23.40)**	0.010 (21.17)**
Size of Banking Sector-destination country	0.005 (4.78)**	0.005 (4.32)**	0.005 (4.69)**	0.003 (2.07)*
Bank Concentration Index-source country		-0.325 (2.31)*		
Bank Concentration Index-destination country		-0.224 (0.80)		
Share of public bank assets-source country			-0.013 (9.28)**	
Share of public bank assets-destination country			-0.007 (3.65)**	
Size of Stock Market-source country				0.008 (19.41)**
Size of Stock Market-destination country				0.001 (0.59)
Asia	0.692 (4.73)**	0.539 (3.37)**	0.736 (4.98)**	0.121 (0.77)
EU-15	3.015 (33.99)**	2.752 (28.35)**	2.932 (32.70)**	2.513 (26.20)**
Latin America	0.042 (0.39)	0.275 (2.29)*	0.160 (1.46)	-0.201 (1.25)
Constant	-15.371 (21.24)**	-18.222 (17.70)**	-16.542 (22.11)**	-21.137 (18.21)**
Observations	10557	7553	10102	7038
Number of Destination Country	132	89	124	85
R2-overall	0.64	0.65	0.65	0.65
R2-within	0.46	0.51	0.47	0.57
R2-between	0.82	0.84	0.85	0.82
Breusch-Pagan LM Test for Random Effects	16397.08	9351.59	11799.28	10667.40
Prob > Chi2	0.00	0.00	0.00	0.00

Absolute value of z statistics in parentheses

\* significant at 5%; \*\* significant at 1%

Table 15. Investor Base Equations

	Destination RE			Destination FE			SUR		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Banks	Insurance	Mutual Funds	Banks	Insurance	Mutual Funds	Banks	Insurance	Mutual Funds
log of GDP-source country	0.927 (36.38)**	0.692 (25.08)**	0.857 (28.04)**	0.927 (36.26)**	0.703 (25.40)**	0.847 (27.50)**	0.927 (26.30)**	0.681 (21.68)**	0.881 (26.70)**
log of GDP-destination country	0.666 (10.82)**	0.648 (11.62)**	0.530 (10.10)**	0.077 (0.07)	0.332 (0.29)	-1.825 (1.33)	0.739 (21.80)**	0.734 (24.28)**	0.564 (17.79)**
log of Distance	-0.391 (6.35)**	0.094 (1.37)	-0.308 (4.06)**	-0.382 (5.87)**	0.139 (1.91)	-0.346 (4.14)**	-0.246 (3.17)**	-0.072 (1.04)	-0.266 (3.66)**
Land Border Dummy	0.441 (2.47)*	0.346 (1.77)	0.110 (0.47)	0.442 (2.46)*	0.416 (2.12)*	0.076 (0.32)	0.349 (1.28)	0.114 (0.47)	0.168 (0.65)
Common Language Dummy	0.644 (5.50)**	0.503 (4.35)**	0.061 (0.44)	0.662 (5.60)**	0.502 (4.29)**	0.030 (0.22)	0.538 (3.45)**	0.375 (2.69)**	0.075 (0.51)
Control on bond transactions (inflow)	-0.241 (1.46)	-0.403 (2.60)**	-0.192 (1.25)	-0.182 (0.62)	0.044 (0.14)	0.152 (0.43)	-0.359 (3.29)**	-0.570 (5.86)**	-0.258 (2.53)*
Control on bond transactions (outflow)	-1.380 (16.75)**	-1.409 (17.32)**	-1.073 (10.11)**	-1.389 (16.72)**	-1.457 (17.75)**	-1.073 (9.90)**	-1.198 (9.50)**	-1.257 (11.17)**	-1.140 (9.65)**
Bond Returns-source country	0.044 (2.03)*	0.041 (2.16)*	0.048 (2.03)*	0.046 (2.07)*	0.045 (2.33)*	0.049 (2.08)*	0.061 (2.28)*	0.047 (1.97)*	0.056 (2.24)*
Bond Returns-destination country	0.043 (1.95)	0.047 (2.20)*	0.054 (2.15)*	0.047 (2.01)*	0.034 (1.47)	0.056 (1.99)*	0.075 (2.88)**	0.097 (4.17)**	0.055 (2.23)*
Correlation of Bond Returns	1.067 (5.49)**	2.302 (10.98)**	0.659 (2.70)**	1.063 (5.41)**	2.410 (11.33)**	0.688 (2.74)**	0.323 (1.15)	1.918 (7.66)**	0.562 (2.14)*
Volatility of Bilateral Exchange Rates	-0.039 (1.99)*	-0.016 (0.83)	-0.067 (2.73)**	-0.043 (2.08)*	-0.002 (0.12)	-0.067 (2.49)*	-0.080 (3.20)**	-0.077 (3.47)**	-0.070 (2.99)**
Asia	0.330 (1.32)	0.652 (2.36)*	-1.075 (3.24)**	0.396 (1.55)	0.841 (2.99)**	-1.014 (2.96)**	0.064 (0.18)	0.265 (0.84)	-1.334 (4.01)**
EU-15	2.244 (10.76)**	2.676 (11.61)**	1.739 (7.08)**	2.272 (10.54)**	2.578 (10.74)**	1.771 (6.67)**	2.802 (10.59)**	2.697 (11.42)**	1.705 (6.88)**
Latin America	-0.588 (2.56)*	0.390 (1.74)	-0.207 (0.84)	-0.614 (2.59)**	0.540 (2.30)*	-0.428 (1.62)	0.131 (0.49)	0.162 (0.67)	0.062 (0.24)
Constant	-35.908 (19.81)**	-33.980 (19.26)**	-31.487 (18.12)**	-20.726 (0.74)	-26.616 (0.91)	29.997 (0.84)	-39.148 (26.21)**	-34.300 (25.74)**	-33.245 (23.78)**
Observations	2,517	1,749	1,509	2,517	1,749	1,509	1,351	1,351	1,351
Number of Destination Country	52	52	52	52	52	52	68	72	63
R-squared	0.81	0.83	0.73	0.62	0.65	0.58	0.68	0.72	0.63

Absolute value of t statistics in parentheses  
\* significant at 5%; \*\* significant at 1%

## Appendix I: List of Participants in CPIS

	2001	2002	2003
Argentina	1	1	1
Aruba	1	1	1
Australia	1	1	1
Austria	1	1	1
Bahamas, The	1	1	1
Bahrain	1	0	0
Barbados	0	0	1
Belgium	1	1	1
Bermuda	1	1	1
Brazil	1	1	1
Bulgaria	1	1	1
Canada	1	1	1
Cayman Islands	1	1	1
Chile	1	1	1
Colombia	1	1	1
Costa Rica	1	1	1
Cyprus	1	1	1
Czech Republic	1	1	1
Denmark	1	1	1
Egypt	1	1	1
Estonia	1	1	1
Finland	1	1	1
France	1	1	1
Germany	1	1	1
Greece	1	1	1
Guernsey	1	1	1
Hong Kong SAR	1	1	1
Hungary	1	1	1
Iceland	1	1	1
Indonesia	1	1	1
Ireland	1	1	1
Isle of Man	1	1	1
Israel	1	1	1
Italy	1	1	1
Japan	1	1	1
Jersey	1	1	1
Kazakhstan	1	1	1
Korea, Republic of	1	1	1
Lebanon	1	1	1
Luxembourg	1	1	1
Macao SAR	1	1	1
Malaysia	1	1	1

	2001	2002	2003
Malta	1	1	1
Mauritius	1	1	1
Mexico	0	0	1
Netherlands	1	1	1
Netherlands Antilles	1	1	1
New Zealand	1	1	1
Norway	1	1	1
Pakistan	0	1	1
Panama	1	1	1
Philippines	1	1	1
Poland	1	1	1
Portugal	1	1	1
Romania	1	1	1
Russia	1	1	1
Singapore	1	1	1
Slovak Republic	1	1	1
South Africa	1	1	1
Spain	1	1	1
Sweden	1	1	1
Switzerland	1	1	1
Thailand	1	1	1
Turkey	1	1	1
Ukraine	1	1	1
United Kingdom	1	1	1
United States	1	1	1
Uruguay	1	1	1
Vanuatu	1	1	1
Venezuela	1	1	1
Total	67	67	69

## Appendix II. Data Description

Variable	Description	Source
GDP	GDP at current US\$	World Bank's WDI
GDP per capita	GDP per capita at current US\$	World Bank's WDI
GDP, PPP	GDP adjusted for purchasing power parity	World Bank's WDI
Distance	Distance between countries (in logs)	Andrew Rose's website
Land border dummy	Dummy variable=1 if the two countries share a land border	Andrew Rose's website
Common language dummy	Dummy variable=1 if the two countries have a common language	Andrew Rose's website
Time zone difference	Time difference between financial centers of the countries in hours (in June). The variable ranges from 0 to 12.	www.worldtimezone.com
Control on bond transactions (inflow)	Dummy variable=1 if there is a restriction on inflow transaction of bonds or other debt securities	IMF's Annual Report on Exchange Arrangements and Exchange Restrictions
Control on bond transactions (outflow)	Dummy variable=1 if there is a restriction on outflow transaction of bonds or other debt securities	IMF's Annual Report on Exchange Arrangements and Exchange Restrictions
LIBOR	London Interbank Offer Rate	IMF's International Financial Statistics
Interest rate	Treasury bill rate	IMF's International Financial Statistics
Exchange Rate	Bilateral (crossed) exchange rate	IMF's International Financial Statistics
Historical Bond Returns	Total bond return index--see text	Bloomberg
Size of Banking Sector	Bank credit to private sector	IMF's International Financial Statistics
Size of Stock Market	Stock market capitalization	IMF's International Financial Statistics
Law and Order Risk	Political risk rating component on law and order (higher values means lower risks)	International Country Risk Guide
Corruption Risk	Political risk rating component on corruption (higher values means lower risks)	International Country Risk Guide
Bureaucratic Quality	Political risk rating component on quality of bureaucracy (higher values means lower risks)	International Country Risk Guide
Investment Profile	Political risk rating component on assessment of investment risks (higher values means lower risks)	International Country Risk Guide
Sovereign Credit Ratings	Numerical variable ranging from 0-20; 0 is equivalent to the rating "default" and 20 is AAA	Standard & Poor's
Legal origin	dummy variables identifying the legal origin of the company law or commercial code of each country. The five origins are English, French, German, Nordic and Socialist.	Djankov et al. (2005)
Creditor's rights	Index of creditor rights, ranging from 0 (weak) to 4 (strong creditor rights)	Djankov et al. (2005)
Contract enforcement	The number of days to resolve a payment dispute through courts	Djankov et al. (2005)
Share of public bank assets	Ratio of public commercial banks' assets to total banking assets	Micco, Panizza and Yañez (2004) and Bankscope
Bank concentration	HHI index of commercial bank assets	Bankscope
de facto exchange rate regime	Reinhart-Rogoff de facto exchange rate regime classification	Eichengreen and Razo-Garcia (2005)
Phone traffics	Minutes of incoming and outgoing telephone traffics	International Telecommunication Union
Phone costs	Costs of international call (US\$ per 3 minutes in peak hours to USA; for USA to Europe)	World Competitiveness Yearbook