

## **GLOSSARY**

401(k) U.S. tax-deferred retirement plan that allows workers to contribute a

percentage of their pre-tax salary for investment in stocks, bonds or other securities. The employer may match all or part of employees'

contributions.

Accrued benefit Amount of accumulated pension benefits of a pension plan member.

Accumulated benefit obligation (ABO)

Present value of pension benefits promised by a company to its employees, at a particular date and based on current salaries.

Actuarial gain/loss An actuarial gain (loss) appears when actual experience is more

(less) favorable than the actuary's estimate.

Annuity A contract that provides an income for a specified period of time,

such as a number of years or for life.

Asset/liability management (ALM)

The management of assets to ensure that liabilities are sufficiently

ment (ALM) covered by suitable assets at all times.

Balance sheet mismatch

A balance sheet is a financial statement showing a company's assets, liabilities and equity on a given date. Typically, a mismatch in a balance sheet implies that the maturities of the liabilities differ (are typically shorter) from those of the assets and/or that some liabilities

are denominated in a foreign currency while the assets are not.

Banking soundness The financial health of a single bank or of a country's banking system.

Beneficiary Individual who is entitled to a pension benefit (including the pen-

sion plan member and dependants).

Book reserve scheme (also known as *Direktzusage*)

In Germany, accounting system whereby the actuarial value of future pension benefits appears as a liability, but is not offset by any specific

provision, on the sponsor company's balance sheet.

Brady bonds Bonds issued by emerging market countries as part of a restructuring

of defaulted commercial bank loans. These bonds are named after former U.S. Treasury Secretary Nicholas Brady and the first bonds

were issued in March of 1990.

Carry trade A leveraged transaction in which borrowed funds are used to buy a

security whose yield is expected to exceed the cost of the borrowed

funds.

Cash securitization The creation of securities from a pool of pre-existing assets and

receivables that are placed under the legal control of investors through a special intermediary created for this purpose. This compares with a "synthetic" securitization where the generic securities

are created out of derivative instruments.

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Collective action clause A clause in bond contracts that includes provisions allowing a qualified

majority of lenders to amend key financial terms of the debt contract

and bind a minority to accept these new terms.

Corporate governance The governing relationships between all the stakeholders in a com-

pany—including the shareholders, directors, and management—as defined by the corporate charter, bylaws, formal policy, and rule of

law.

Credit default swap A financial contract under which an agent buys protection against

credit risk for a periodic fee in return for a payment by the protection

seller contingent on the occurrence of a credit/default event.

Credit risk The risk that a counterparty to the insurer is unable or unwilling to

meet its obligations causing a financial loss to the insurer.

Credit spreads The spread between sovereign benchmark securities and other debt

securities that are comparable in all respects except for credit quality (e.g., the difference between yields on U.S. Treasuries and those on

single A-rated corporate bonds of a certain term to maturity).

Defined benefit plan Pension plan in which benefits are determined by such factors as salary

history and duration of employment. The sponsor company is respon-

sible for the investment risk and portfolio management.

Defined contribution

plan

Pension plan in which benefits are determined by returns on the plan's investments. Beneficiaries bear the investment risk.

Dependency ratio Ratio of pensioners to those of working age in a given population.

Derivatives Financial contracts whose value derives from underlying securities

prices, interest rates, foreign exchange rates, market indexes, or com-

modity prices.

Dollarization The widespread domestic use of another country's currency (typically

the U.S. dollar) to perform the standard functions of money—that of a

unit of account, medium of exchange, and store of value.

EMBI The acronym for the J.P. Morgan Emerging Market Bond Index that tracks

the total returns for traded external debt instruments in the emerging

markets.

Emerging markets Developing countries' financial markets that are less than fully devel-

oped, but are nonetheless broadly accessible to foreign investors.

Foreign direct investment The acquisition abroad (i.e., outside the home country) of physical

assets, such as plant and equipment, or of a controlling stake (usually

greater than 10 percent of shareholdings).

Forward price-earnings

ratio

The multiple of future expected earnings at which a stock sells. It is calculated by dividing the current stock price (adjusted for stock

splits) by the estimated earnings per share for a future period (typi-

cally the next 12 months).

Funded pension plan Pension plan that has accumulated dedicated assets to pay for the pen-

sion benefits.

Funding gap The difference between the discounted value of accumulating future

pension obligations and the present value of investment assets.

Funding ratio Ratio of the amount of assets accumulated by a defined benefit pen-

sion plan to the sum of promised benefits.

Hedge funds

Investment pools, typically organized as private partnerships and often

resident offshore for tax and regulatory purposes. These funds face few restrictions on their portfolios and transactions. Consequently, they are free to use a variety of investment techniques—including short positions, transactions in derivatives, and leverage—to raise returns

and cushion risk.

Hedging Offsetting an existing risk exposure by taking an opposite position in

the same or a similar risk, for example, by buying derivatives contracts.

Hybrid pension plan Retirement plan that has characteristics typical of both defined benefit

and defined contribution plans.

Individual retirement account (IRA)

In the U.S., tax-deferred retirement plan permitting all individuals to set aside a fraction of their wages (additional contributions are possi-

ble on a non-deductible basis).

Interest rate swaps An agreement between counterparties to exchange periodic interest

payments on some predetermined dollar principal, which is called the notional principal amount. For example, one party will make fixed-rate

and receive variable-rate interest payments.

Intermediation The process of transferring funds from the ultimate source to the ulti-

mate user. A financial institution, such as a bank, intermediates credit when it obtains money from depositors and relends it to borrowers.

Investment-grade issues (Sub-investment-grade

issues)

A bond that is assigned a rating in the top four categories by commercial credit rating agencies. S&P classifies investment-grade bonds as BBB or higher, and Moody's classifies investment grade bonds as Baa or higher. (Sub-investment-grade bond issues are rated bonds

that are below investment-grade.)

Leverage The proportion of debt to equity. Leverage can be built up by borrow-

ing (on-balance-sheet leverage, commonly measured by debt-to-equity

ratios) or by using off-balance-sheet transactions.

Lump sum payment Withdrawal of accumulated benefits all at once, as opposed to in regu-

lar installments.

Mark-to-market The valuation of a position or portfolio by reference to the most

recent price at which a financial instrument can be bought or sold in normal volumes. The mark-to-market value might equal the current market value—as opposed to historic accounting or book value—or

the present value of expected future cash flows.

Nonperforming loans Loans that are in default or close to being in default (i.e., typically past

due for 90 days or more).

Occupational pension

scheme

Pension plan set up and managed by a sponsor company for the

benefit of its employees.

Offshore instruments Securities issued outside of national boundaries.

Overfunded plan Defined benefit pension plan in which assets accumulated are greater

than the sum of promised benefits.

Pair-wise correlations A statistical measure of the degree to which the movements of two vari-

ables (for example asset returns) are related.

Pay-as-you-go basis (PAYG) Arrangement under which benefits are paid out of revenue over each

period, instead no funding is made for future liabilities.

Pension benefit Benefit paid to a participant (beneficiary) in a pension plan.

Pension contribution Payment made to a pension plan by the sponsor company or by plan

participants.

Primary market The market where a newly issued security is first offered/sold to the

public.

Private pension plan Pension plan where a private entity receives pension contributions and

administers the payment of pension benefits.

Projected benefit Present value of pension benefits promised by a company to its

obligation (PBO) employees at a particular date, and including assumption about future

salary increases (i.e. assuming that the plan will not terminate in the

foreseeable future).

Public pension plan Pension plan where the general government administers the payment

of pension benefits (e.g., Social security and similar schemes).

Put (call) option A financial contract that gives the buyer the right, but not the obliga-

tion, to sell (buy) a financial instrument at a set price on or before a

given date.

Reinsurance Insurance placed by an underwriter in another company to cut down

the amount of the risk assumed under the original insurance.

Risk aversion The degree to which an investor who, when faced with two investments

with the same expected return but different risk, prefers the one with the lower risk. That is, it measures an investor's aversion to uncertain

outcomes or payoffs.

Secondary markets Markets in which securities are traded after they are initially offered/

sold in the primary market.

Solvency Narrowly defined as the ability of an insurer to meet its obligations

(liabilities) at any time. In order to set a practicable definition, it is necessary to clarify the type of claims covered by the assets, e.g.,

already written business (run-off basis, break-up basis), or would future

new business (going-concern basis) also to be considered. In addition, questions regarding the volume and the nature of an insurance company's business, the appropriate time horizon to be adopted, and setting an acceptable probability of becoming insolvent are taken into consideration in assessing a company's solvency.

Sponsor company Company that designs, negotiates, and normally helps to administer an

occupational plan for its employees and members.

Spread See "credit spreads" above (the word credit is sometimes omitted).

Other definitions include: (1) the gap between bid and ask prices of a financial instrument; (2) the difference between the price at which an underwriter buys an issue from the issuer and the price at which the

underwriter sells it to the public.

Syndicated loans Large loans made jointly by a group of banks to one borrower. Usually,

one lead bank takes a small percentage of the loan and partitions (syn-

dicates) the rest to other banks.

Tail events The occurrence of large or extreme security price movements, that, in

terms of their probability of occurring, lie within the tail region of the

distribution of possible price movements.

Trustee Private entity (person or organization) with a duty to receive, manage

and disburse the assets of a plan.

Underfunded plan Defined benefit pension plan in which assets accumulated are smaller

than the sum of promised benefits.

Unfunded benefit

liability

Amount of promised pension benefits that exceeds a plan's assets.

Vesting Right of an employee, on termination of employment, to obtain part

or all of his accrued benefits.

cific time in the future, and may increase this guaranteed amount through bonus payments. In effect, the policy holders are participating

in the profits of the life insurance company.

Yield curve A chart that plots the yield to maturity at a specific point in time for

debt securities having equal credit risk but different maturity dates.