

An Economic Strategy to Renew American Communities

Adam Looney

The Hamilton Project
The Brookings Institution



October 22, 2010

Should We Care About Places?

• People- or place-based policies?

• Case study of 1980-82 recessions

• Causes of persistent local economic distress

Motivations for place-based policies

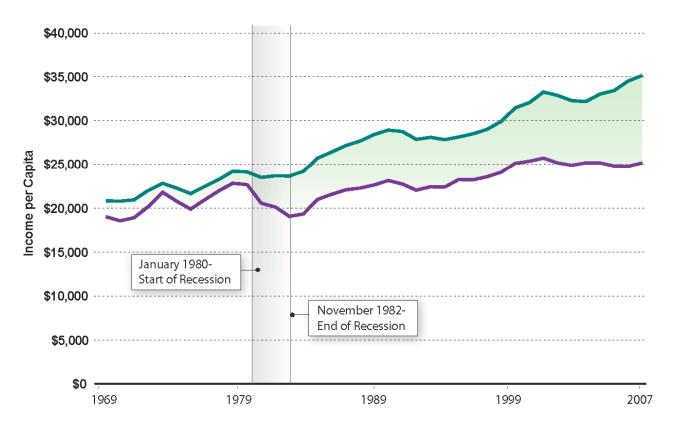


Case Study of 1980-1982 Recessions

- How Do Labor Demand Shocks Affect Local Communities?
- Blanchard and Katz (BPEA 1992)
 - Adjustment through labor and firm mobility over time
 - Wages and unemployment rates normalize
 - Persistent level changes in employment
- Worst-Off Localities in 1980-82 Recessions?



Persistently Lower Income and Income Growth in Hardest-Hit Counties

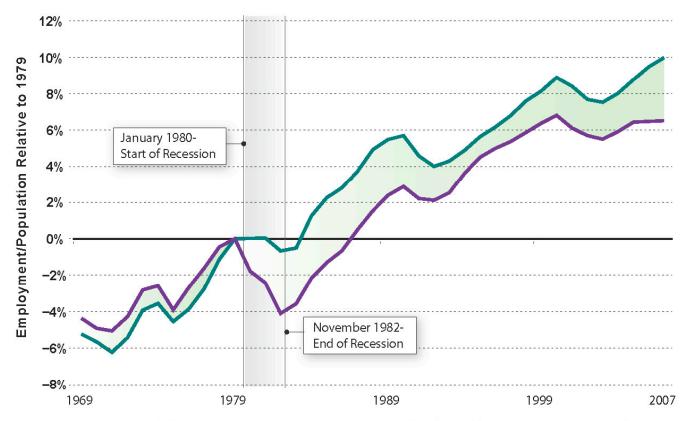


Counties with largest per-capita income decline from 1979-1982 (bottom 20 percent)

All other counties

Source: BEA

Persistently Lower Level of Employment



Counties with largest per-capita income decline from 1979-1982 (bottom 20 percent)
 All other counties

Source: BEA



Total population			
Hardest-hit 20% of counties	23,002,765	27,655,986	20.2%
Remainder of country	207,294,950	276,376,500	33.3%
% of population aged 18 or less			
Hardest-hit 20% of counties	30.0%	24.6%	-18.0%
Remainder of country	27.4%	24.3%	-11.3%
% of population aged 65 or more			
Hardest-hit 20% of counties	11.1%	13.6%	22.5%
Remainder of country	11.1%	12.7%	14.4%
Average median housing price (\$)			
Hardest-hit 20% of counties	\$108,269	\$131,390	21.4%
Remainder of country	\$134,348	\$176,398	31.3%

Source: U.S. Census, BEA, BLS, and authors' calculations.



Why Does it Take So Long?

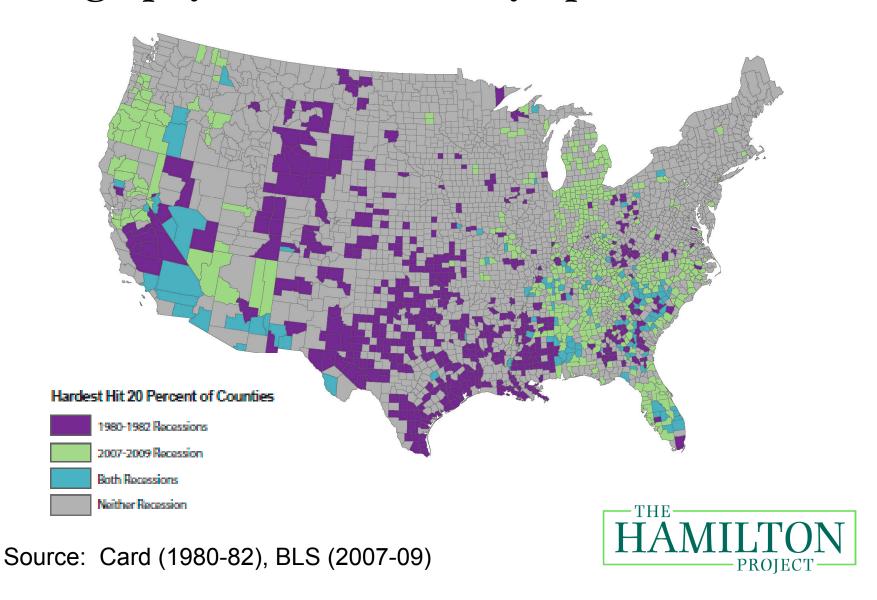
Geography

• Skill mismatch of displaced workers

• Long adjustment through labor mobility and labor force participation



Geography Reflects Industry-Specific Shocks



Skill Mismatch



Source: von Wachter, Song, and Manchester 2009



Adjustment is Slow

- Population of Buffalo, Pittsburg, Detroit half of 1950/1960 levels (and still falling)
- Persistent drop in level of e/pop ratio
- More than 10 years for unemployment rate to normalize



Motivations for Policy Response

- Long, harsh adjustment process
 - Existing insurance programs conditioned on unemployment; short-term
- Market Failures
 - Spillovers/agglomeration economies
 - Tipping points and non-linearities
 - Barriers to skill acquisition
 - Adjustment costs/insurance



Economic Strategies

- Address mismatch between supply and skills of workers and needs and demands of local firms
 - Attract new businesses
 - Address earnings losses of displaced workers
 - Match workers to new jobs



Strategy 1: Attracting New Business

 Productivity-Enhancing Business Investments (Bartik)

	Percentage effects Ratio of productivity		Government cost per new	
	on productivity	benefits to government costs	or relocated job	
Federal matching grants for				
customized job training	0.5 percent	1.8	\$25,000	
Expanded and				
targeted MEP	0.8 percent	2.1	\$8,500	
Restarted and restored				
Empowerment Zones	3 percent	2.1	\$18,000	



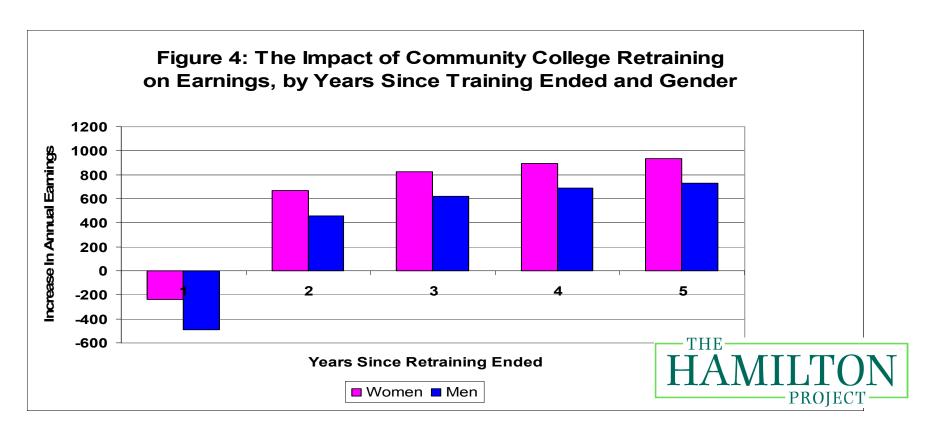
Strategy 2: Aiding Displaced Workers

- Problem is earnings losses not unemployment
- Wage Insurance
- Retraining (LaLonde and Sullivan)
 - Pell Grants for Displaced Workers Program
 - Recession Community College Fund
 - Reforming Funding Mechanisms for Community
 Colleges to Encourage High-Return Courses
 - Target Training Ready



Community College Training

- Old dogs can be taught new tricks: ROI ~12%!
- CC retraining returns highest for:
 - Young, have previous post-secondary education
 - Technical vocational courses



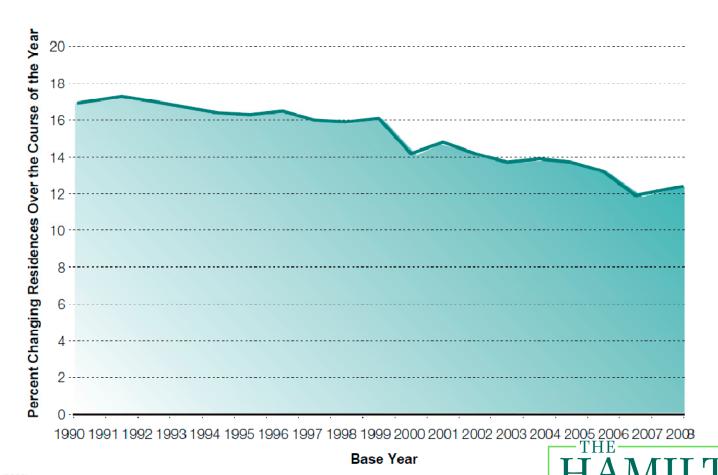
Strategy 3: Matching Workers to New Jobs

- Improving America's One-Stop Career Centers
- The Mobility Bank (Ludwig and Raphael)
 - Targeted help
 - Loans not grants
 - Risk sharing by the government
 - National labor markets



Mobility Rates at Historic Low

U.S. Mobility Rates, 1990 through 2008



Frey (2009)

Conclusions

- Policies to address structural aspects of localized distressed
 - With national benefits
- Role of evaluation
 - Working from the best evidence available—but need more

