## The Federal Democratic Republic of Ethiopia: Selected Issues and Statistical Appendix

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# INTERNATIONAL MONETARY FUND

# THE FEDERAL DEMOCRATIC REPUBLIC OF ETHIOPIA

# **Selected Issues and Statistical Appendix**

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Approved by the African Department

March 6, 2006

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## I. ETHIOPIA: AN MDG SCENARIO

#### A. Introduction

1. Discussions on strategies for achieving the Millennium Development Goals (MDGs) formed an integral part of the 2005 Article IV consultation, and served to update work started on an MDG scenario during the 2004 Article IV consultation. Thus together with the baseline medium term projections presented in the staff report, an updated alternative MDG scenario was also prepared which draws upon the results of the authorities' recently completed MDG Needs Assessment Synthesis Report.<sup>1</sup> The Synthesis Report itself draws on two separate but complementary strands of work by the government, developed with support from the UN Millennium Project, and the World Bank based on their Marquette for MDG Simulations (MAMS) model.<sup>2</sup> In particular, work on the MAMS was used to help estimate different costings for achieving the MDGs and to include costed interventions, particularly in infrastructure, which are not directly related to an MDG, but are needed as part of an integrated strategy to support reaching the MDGs, and particularly that of halving the poverty head count. While the UN work provided a sectoral bottom-up cost assessment, the MAMS uses a different approach, including the incorporation of some second round effects in labor markets and on productivity growth, to provide a possible lower bound to the costs of an MDG strategy. For the Synthesis Report, the authorities developed their own model along similar lines to, and incorporating results from, the MAMS to come up with lower and upper bound public sector costs of achieving the MDGs.

2. The total costs of achieving the MDGs are estimated at US\$101 billion, with an upper and lower bound public sector cost of US\$76 billion and US\$58 billion respectively. The MDG scenario considered here incorporates the lower bound estimate of total public sector costs (US\$58 billion), implying a six fold increase in per capita aid flows to US\$64 in 2015. The magnitude of aid flows required to attain the MDGs is thus comparable to those included in the illustrative scenario for the 2004 Article IV consultation in which aid flows doubled as percent of GDP. However, while still illustrative, the current scenario is more robust in that it is drawn from sectoral costs identified by the authorities on the basis of the completed needs assessment and guided by work using the MAMS.

<sup>&</sup>lt;sup>1</sup> Ethiopia: The Millennium Development Goals (MDGs) Needs Assessment Synthesis Report, Development Planning and Research Department, Ministry of Finance and Economic Development (MOFED), December 2005, Addis Ababa

<sup>&</sup>lt;sup>2</sup> MAMS is an economy wide simulation model that the World Bank has developed to analyze MDG strategies in different countries, with Ethiopia as a pilot study. The model integrates a relatively standard (recursive) dynamic general equilibrium model with an additional MDG module that links specific MDG-related interventions to MDG achievements.

|                                       |        | Lower bour |  |  |
|---------------------------------------|--------|------------|--|--|
| Education                             | 9,583  | 6,650      |  |  |
| Health                                | 14,532 | 10,756     |  |  |
| Services                              | 8,374  | 8,374      |  |  |
| HIV/AIDS                              | 6,000  | 2,224      |  |  |
| Population                            | 158    | 158        |  |  |
| Rural                                 | 11,288 | 11,073     |  |  |
| Water and sanitation                  | 4,468  | 4,468      |  |  |
| Food security                         | 1,691  | 1,691      |  |  |
| Agriculture and rural development     | 5,129  | 4,914      |  |  |
| Gender                                | 76     | 76         |  |  |
| U <b>rban development</b>             | 4,145  | 3,972      |  |  |
| Private sector development            | 2,702  | 2,589      |  |  |
| Public investment                     | 33,797 | 22,999     |  |  |
| Roads                                 | 23,018 | 15,664     |  |  |
| Irrigation/hydro/water infrastructure | 5,549  | 3,776      |  |  |
| Telecom                               | 3,005  | 2,045      |  |  |
| Power                                 | 568    | 387        |  |  |
| Rail                                  | 1,657  | 1,128      |  |  |
| Fotal                                 | 76,123 | 58,110     |  |  |

3. These total costs must be broken down into annual expenditures to develop a macroeconomic framework. In their new Plan for Accelerated and Sustained Development to End Poverty (PASDEP) the authorities have developed an initial five year Macroeconomic and Fiscal Framework (MEFF) which identifies projected government expenditures from the lower bound MDG cost estimate presented in the Synthesis Report. However, while the MEFF shows the estimated on-budget component of spending needed to achieve the MDGs, it does not capture the large infrastructure expenditures by public enterprises that are required. Nor does it include some significant off-budget programs to be supported by local communities and NGOs. In view of this, and the shorter time frame of the 5-year MEFF, the scenario presented here includes the costs incurred by non financial public enterprises to support achievement of the MDGs by 2015, and is consistent with the total lower bound cost estimates. These have been converted into an annual expenditure framework through 2015, based on simulations produced by the MAMS model which provides for a front loading of infrastructure investments in line with the authorities' strategy. The financing needs in the MDG macroeconomic scenario are shown as being met through external grants.

## **B.** Macroeconomic Framework and Policies

4. **The scenario assumes that increased aid flows are both spent and, through increases in the external current account, absorbed.** A key element of the growth strategy is a frontloaded increase in public investment to reduce the country's severe infrastructure gap. In addition to increasing annual growth to around 7 percent as proposed in the Synthesis Report, the framework aims to contain annual inflation to 7.5 percent, to build up gross international reserve cover to 5.5 months of imports, and to protect domestic and external debt sustainability. Given the lack of information in the PASDEP or Synthesis Report on the balance of payments impact of MDG expenditures, the scenario presented has had to make assumptions on the import content of expenditures and their phasing, drawing particularly on the infrastructure investment plans of public enterprises. In addition, the baseline assumptions on the contribution of exports to GDP have been maintained. Given that GDP is higher under the MDG scenario, but external demand and international prices remain unchanged, an assumption of increased competitiveness has thus been built in.

5. **Discussions with the authorities on a scaling-up scenario focused on the macroeconomic framework to accommodate higher inflows and policies to promote faster growth**. Key issues included fiscal sustainability and addressing shocks; public expenditure management, exchange rate policy; the identification of priority policies in agriculture and the private sector to realize the required large improvement in productivity, and the role of infrastructure in promoting growth.

# Growth, infrastructure, factor productivity and private sector response

6. As with the 2004 exercise, the MDG scenario includes a growth target of 7 percent, which the authorities consider necessary to halve poverty by 2015. This would represent a significant improvement over past growth trends. An updated growth accounting framework, extending the analysis that was presented in the last Article IV consultation, indicates that attaining this would require a sharp rise in annual total factor productivity (TFP) growth to around 1.5 percent as well as large increases in investment (to

|  | Actual          | MDG<br>scenario |
|--|-----------------|-----------------|
|  | 1991/92-2004/05 | 2005/06-2015/16 |
| Real GDP at factor cost                  | 4.1             | 6.9             |
| Agriculture                              | 2.9             | 6.9             |
| Non-agriculture                          | 5.1             | 6.9             |
| Real per capita GDP                      | 1.4             | 4.7             |
| Nominal Investment/Nominal GDP (at m.p.) |                 |                 |
| Total                                    | 19.6            | 37.6            |
| Private                                  | 12.8            | 15.8            |
| Public                                   | 6.5             | 21.8            |
| Growth accounting                        |                 |                 |
| Real GDP at factor cost                  | 4.1             | 7.0             |
| Capital stock                            | 1.5             | 3.3             |
| Labor                                    | 2.1             | 2.2             |
| TFP                                      | 0.5             | 1.5             |

over 37 percent of GDP)—see Table 2. While government spending and higher external support would play a key role in improving the delivery of services and infrastructure, the scenario calls for an increased contribution from the private sector. Private investment is assumed to be "crowded in" by infrastructure investment, and market-based reforms would remove obstacles to private sector development to yield faster growth in TFP.

7. In support of such growth projections more work has gone into assessing the potential impact of increases in infrastructure investment, and of policy-based improvements in the environment for private sector development, on growth.

The impact of infrastructure on growth. Empirical studies suggest that each additional 1 percent of GDP spending on infrastructure can add between 0.5 to 1 percent to the growth rate after 5 years, but that the relationship is non-linear, since diminishing returns may soon set in. In Ethiopia's case, the low starting point of very poor infrastructure and the desire for a balance between e.g., road construction and electrification which tend to have a more positive impact, give some support for assuming a growth response at the upper end of the range found in empirical studies. Scenarios developed with the MAMs include assumptions of improvements in private sector TFP growth of one percentage point in response to improved infrastructure, and show that in an aid constrained environment, a focus on infrastructure investment produces more rapid GDP growth, allowing the MDG income poverty target to be met. Such scenarios assume a significant private sector productivity response to

improved infrastructure provision starting in 2009. Central to this response is the view that infrastructure links producers and consumers to national and international markets and information flows, raising returns to private investment. However, the estimates cannot be entirely empirically based: the unanswered question is whether infrastructure investments would be sufficiently well-designed and implemented to yield a private sector response.

- **Improving agricultural performance** lies at the heart of growth prospects and poverty reduction. Raising real output growth in agriculture from a historical average of 2.9 percent to the 7 percent required to accelerate real GDP growth is key. Historically, growth in agriculture production has been driven by increases the area cultivated, rather than improvements in productivity; specifically, yield growth during 1991/92-2004/05 has been flat at around 0.2 percent per year. Given significant pressure on land, sustaining higher rates of growth in agriculture production over the medium term will therefore require substantial improvements in productivity. The authorities' strategy to achieve this is based on changing the structure of current production (which is mostly subsistence-based) to commercially-oriented small-scale production, including for export. Such a strategy must address many issues including "connectivity", security of tenure, inefficient input and output markets, access to credit, improved extension services and irrigation. If these can be resolved, the World Bank estimates that with better soil and water management, combined with wider adoption of existing technologies (seeds and fertilizer), Ethiopia could achieve a doubling of cereal yields in food secure areas, and an increase of 50 percent in food insecure areas.
- Accelerating private sector development is also key to increasing and sustaining growth, and providing employment opportunities to raise incomes. However, private sector development remains in its infancy, reflecting the slow transition to a market economy, and the contribution of industry to GDP has not changed significantly over the last 13 years. There is thus a need to accelerate reforms in order to allow for the assumed strong positive private sector response. The World Bank has identified some key areas to improve the investment climate including; deeper financial sector reform; acceleration of the privatization program, and further urban land reform. In addition, emphasis is needed on providing public goods<sup>3</sup> that foster the development of the private sector.

<sup>&</sup>lt;sup>3</sup> This includes provision of infrastructure and efficient institutions, disease control, agricultural research, efficient customs procedures, market information, and promoting competition in marketing and transport services.

## Private savings and financial sector development

8. The MDG scenario entails a significant private sector response to reforms and infrastructure development, as described above. In addition, although not clearly enumerated, the PASDEP implies a substantial amount of financing for planned public enterprise spending will be sourced domestically, both from internally generated resources, and from recourse to domestic bank borrowing. While currently commercial banks, most particularly the state owned Commercial Bank of Ethiopia (CBE), hold excess reserves (see below), it is clear that private savings and their intermediation will need to rise over time to support higher private investment and the financing needs of public enterprises. This highlights the need for financial sector reform over the medium term even if, over a horizon of three years or so, such reforms would not be expected to yield significant gains. There is a risk that without a clear strategy in this area, the gains from scaling up will not translate into a sustained private sector response. If the financial system were to remain an obstacle to the effective mobilization of domestic savings, increasing foreign direct investment (FDI) could be an alternative. While there has been some emphasis given to FDI in the new PASDEP, the MDG scenario does not factor in a large increase in inflows, so that FDI remains low in relation to total private investment.

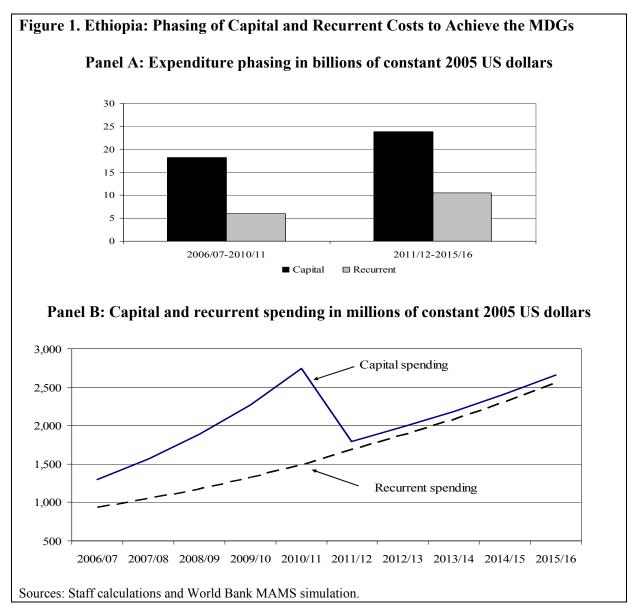
## A consolidated MDG fiscal framework

# Coverage of fiscal activities

9. The coverage of fiscal operations in the MDG scenario is broader than the definition of general government used by the authorities and presented in the staff report. A significant share of infrastructure investments would be undertaken by the largest public enterprises, including the Ethiopia Electricity and Power Company (EEPCo), the Ethiopia Telecommunications Company (ETC). The aim of these programs is to extend electricity coverage from 16 to 50 percent of the population during the next five years, and improve telecommunications and Internet connectivity rates. These social development investments are not solely commercially oriented, and if tariffs are not permitted to rise sufficiently to cover the higher operating costs then the budget might need to absorb these quasi-fiscal costs through explicit transfers, or implicitly through lower dividends and tax concessions. In addition, a significant share of these investments is to be financed by government-guaranteed bond sales to the major state-owned commercial bank. Given the potential for these contingent liabilities, the fiscal presentation for the MDG scenario consolidates the full costs of achieving the MDGs, including the off-budget social development mandates of public enterprises.

Infrastructure composition

10. The fiscal strategy is driven primarily by the relative frontloading of infrastructure investments. Figure 1 compares the phasing of recurrent and capital spending during the first and second five-year periods leading up to 2015.<sup>4</sup> Although

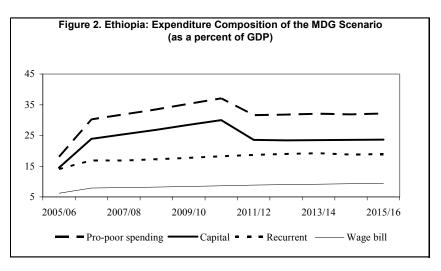


<sup>&</sup>lt;sup>4</sup> The large decline in capital spending during 2010/11 in Panel B of Figure 1 corresponds to the completion of frontloaded investments in infrastructure.

infrastructure investments do not contribute directly to the MDGs, the relative frontloading of this spending is projected to lessen the cost of recurrent social service delivery over the medium term while "crowding in" private savings and investment. In this manner, higher public and private productivity growth will mitigate the risk of Dutch Disease by enabling the economy to more effectively absorb higher public spending with a relatively higher domestic content. The scaled-up level of capital spending would require a dramatic 6.5 percent of GDP increase in external assistance to 20.4 percent of GDP in 2006/07 (Table 2), compared to that projected for 2005/06 under the baseline scenario. However, the 2005/06 projections do not include the off budget spending and financing needs of public enterprises. For a better comparison, if the estimated off-budget expenditure plans of ETC and EEPCo are included in the 2005/06 fiscal projections, then the required increase is reduced to around 5 percent of GDP.

#### Expenditure composition

11. The mediumterm fiscal framework involves a significant shift in expenditure composition (Tables 2 and 3).<sup>5</sup> Total infrastructure spending on roads, power, telecommunications and the railroad increases by 12.2 percent of GDP between 2005/06 and 2010/11. Capital spending on roads is the



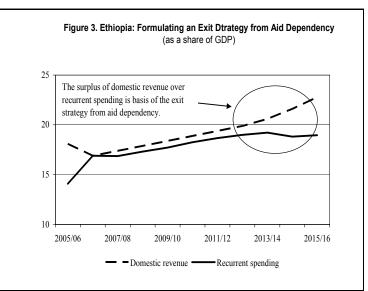
largest cost in the public investment program with an increase of about 6.3 percent of GDP between 2005/06 and the peak in 2010/11. In contrast, recurrent pro-poor spending increases steadily to reach 10.7 percent of GDP by 2015/16, or 5.3 percent of GDP higher than 2005/06. Defense outlays continue to adjust as a share of GDP to create additional fiscal space for pro-poor expenditures. Pro-poor spending peaks in 2010/11 at 37 percent of GDP but remains steady at about 75 percent of total spending throughout the scenario (Figure 2). Between 2005/06 and 2015/16, pro-poor expenditures increase by almost four times in percapita dollar terms.

<sup>&</sup>lt;sup>5</sup> The annual phasing is based on simulations produced by the MAMS model. The phasing envisaged by the authorities entails an even sharper front-loading of infrastructure investments, but would require a corresponding larger scaling up of aid inflows in the initial five years.

12. The public sector wage bill increases in line with the scaling up of recurrent social spending. The wage bill is projected to increase by 3.2 percent of GDP between 2005/06 and 2015/16 consistent with the findings in the initial 2004 Article IV MDG scenario. However, these projections are based on annual sequencing generated by the MAMS model. As a result, the projections depend on the success of investments in the education system in producing sufficient skilled workers to alleviate pressure on economy-wide wages.

## Domestic revenue and the exit strategy

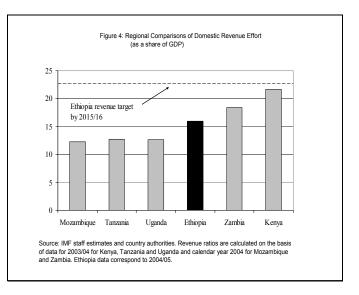
**Domestic revenue** 13. needs to increase dramatically to enable an orderly exit from heightened aid dependence. Following the 2015 target to achieve the MDGs, donors could revert to previous ODA levels. As a result, the exit strategy from aid dependence should aim to raise domestic revenue during the next ten years so that at least recurrent spending can be financed from own resources. In this manner, the government can avoid recourse to



unsustainable domestic borrowing to offset declining external assistance. Consistent with this objective, the MDG scenario targets an increase in the revenue ratio to around 22½ percent of GDP from under 17 percent of GDP in 2006/07. The higher level of domestic revenue would cover both the scaled-up level of recurrent spending at 19 percent of GDP, and a portion of the public investment program (Figure 3). Real GDP growth will play an important role in defining the scope for expanded real government spending in the context of fiscal sustainability and an acceptable level of aid dependency. Given this, and to safeguard the exit strategy, spending plans would need to be carefully reassessed over the medium term in light of the growth effects of the initial expansion in infrastructure spending, accelerated private-sector development, and other growth-promoting reforms.

14. The large revenue increase would need to be supported by both strong structural reforms in revenue administration and improved tax policies. Structural reforms need to focus on strengthening the large taxpayer office, and institute the functional reorganization of tax administration. In particular, the audit, compliance and taxpayer service functions need to be significantly enhanced to support a more effective revenue administration. Reforms in the customs administration should aim to strengthen post-release verification, anti-smuggling

efforts, and modernize human resources. The distortionary system of commodity- and industry-specific exemptions from import tariffs should be reviewed to broaden the tax base and lower the average effective tariff rate, which is currently high at almost 20 percent. In addition, tax policy reforms should aim to bolster buoyancy given the envisaged pick-up in growth. Figure 4 illustrates that achieving the ambitious domestic revenue target would place Ethiopia on the high end of current revenue ratios among sub-Saharan African



countries. Tax policy reforms also need to avoid regressive taxation that would run counter to the pro-poor objective of the MDG strategy.

## Public Expenditure Management

15. **Strengthening public expenditure management and capacity building will be vital to support implementation of the MDG scenario**, especially at the subnational level where the scaled-up resources to enhance social services will ultimately be spent (see Box below). In addition, the large role to be played by public enterprises, and their substantial impact on macroeconomic developments—including domestic and external borrowing levels, and import demand—argue for their consolidation into the budgetary accounts, or , at a minimum, enhanced monitoring of their activities. Timely fiscal reporting based on double-entry accounting data will be a priority to improve fiscal transparency and accountability, and to reassure the public and donors that the scaled-up aid flows are being well utilized. In addition, timely preparation and auditing of the fiscal accounts will be priorities to ensure that actual spending accords with budget appropriations.

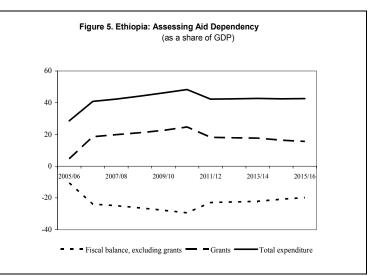
# Box 1. Reforming Public Financial Management (PFM)

**Ethiopia is pursuing a comprehensive reform of its public financial management** (**PFM**) systems under the umbrella of the Civil Service Reform Project (CSRP). Enhancing administrative capacity is essential to improve the efficiency of public spending and to effectively absorb scaled-up donor assistance. In this context, accelerated implementation of reforms in budgetary management is especially critical.

- **Budget preparation:** To improve the link between policy objectives, appropriations and performance indicators, the government is embarking on a transition towards program-based budgeting. The government may proceed on a pilot basis with a number of line departments during 2005/06. In support of this initiative, the medium-term expenditure framework will also require strengthening.
- **Budget execution:** More timely reconciliation of financing and fiscal accounting data with banking statements and the monetary accounts of the central bank are critical to enhance accountability and transparency.
- **Budget reporting:** Timely reporting of the consolidated government outturn is essential to better manage macroeconomic and fiscal policy. As an urgent step, the authorities should clear the backlog of annual fiscal accounts to be finalized and audited so that current budget planning can be based on an assessment of recent performance rather than incremental costing. The authorities should also re-double efforts to include the extra budgetary funds in fiscal reporting. Consolidated monthly reporting based on double-entry accounting data should become more readily available once the Budget Disbursement and Accounting system has been fully rolled out to budget users across all levels of government by end-2006. As an interim step, local governments should submit monthly fiscal reports to the federal consolidation department as well as the regional ministries of finance.
- **Public investment program**: The public investment program requires strengthened project selection, prioritization and project management. The infrastructure program of the major public enterprises is reportedly integrated into the project planning of line departments. Nonetheless, the rapid scaling up of large investment programs would need to be very carefully managed.

Resource gaps and the need for external financing

16. **Despite the large** increase in targeted revenue, scaled-up spending would result in large annual financing gaps. Figure 5 illustrates that the fiscal deficit excluding grants increases sharply, peaking in 2010/11 at almost 30 percent of GDP. MDG-related expenditure is the driving factor behind the widening fiscal deficit, however domestic resources would be clearly inadequate to finance higher spending by 20 percent of GDP between 2005/06 and



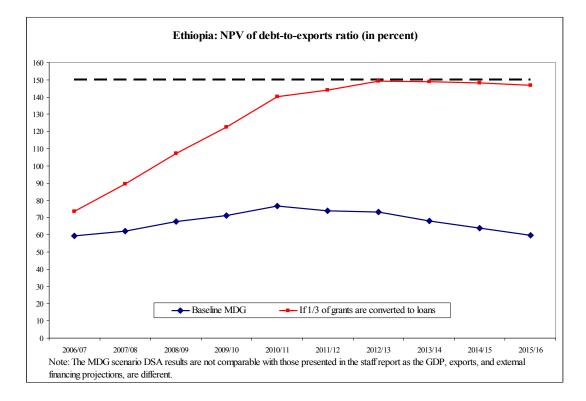
2010/11. The resulting annual resource gaps are met by a projected increase in external assistance reaching over US\$6 billion in 2015/16, an increase in per capita terms from about US\$11 in 2004/05 to almost US\$65 by 2015/16.

17. The composition of scaled-up aid in this MDG scenario is more heavily weighted towards earmarked project support than in the initial 2004 Article IV exercise. The principal aid modalities in this scenario include project grants tied to infrastructure and road investments, and direct budget support to cover higher recurrent pro-poor spending and related capital spending in the health and education sectors. This represents a shift in the projected composition of aid compared to the earlier model that presumed scaled-up ODA would be largely delivered as untied direct budget support.

# Debt Sustainability

18. In addition to meeting priority spending, fiscal policy should be geared to protecting public debt sustainability and enabling an orderly exit from higher aid in due course. Although the growth strategy underlying the MDG scenario seeks to lower vulnerability to climatic shocks through reducing the reliance in rain-fed agriculture, a significant risk will remain. In addition, a greater reliance on external budget support may add an further vulnerability. The MDG scenario thus assumes a declining domestic debt path to around 22 percent of GDP (see Annex).

19. Given the magnitude of the resources needed under the MDG scenario, required external financing is assumed to be predominantly in the form of grants to ensure external debt sustainability. Under this assumption, the projected NPV of debt-to-exports ratio, after assumed full delivery of MDRI relief, is maintained at between 60-80 percent. Sensitivity analysis highlights the risk of contracting new debt, even on concessional terms.



Replacing a third of the currently assumed inflow of grants with concessional loans, results in an increase in the projected NPV of debt-to-exports ratio to 150 percent.

# Aid absorption, spending,<sup>6</sup> and "Dutch Disease"

20. The assumption that higher public spending is matched by increased foreign aid in the MDG scenario, raised questions about the potential of "Dutch Disease", and policies to mitigate this. To date, aid inflows have not resulted in an appreciation of the exchange rate or pressures on real interest rates (see the 2004 <u>The Federal Democratic</u> <u>Republic of Ethiopia: Selected Issues and Statistical Appendix</u>, Series: Country Report No. 05/28). However, past experience may not be a reliable guide to future developments. Increasing aid flows since 2000, particularly in the form of budget support, took place when there was a pressing need to reestablish macroeconomic stability, and a significant proportion of aid was effectively saved, resulting in a large accumulation of international reserves. Thus, potential pressures for an appreciation were mitigated by a policy under which part of the inflows were neither spent nor absorbed.

<sup>&</sup>lt;sup>6</sup> Aid absorption is defined as the extent to which a country's non-aid current account deficit widens in response to an increase in aid inflows. While spending is defined as the widening in the government fiscal deficit net of aid that accompanies an increase in aid.

21. This approach is not envisaged in the MDG scenario which assumes aid is absorbed and spent, with a corresponding increase in the fiscal and current account deficits (excluding grants). In this context, a heavy front loading of infrastructure spending with a high import content could limit pressures for an appreciation of the exchange rate in the initial years of scaling up. However, after the initial surge in infrastructure spending, the pattern of spending would shift toward recurrent expenditure that is expected to have a lower import content. At this time, some real exchange rate adjustment may be necessary and appropriate in response to the sustained higher level of aid. This is reflected in the MDG scenario in a modest real exchange rate appreciation in the second half of the projection period. While this should help stimulate absorption, the scenario assumes some build up of reserves to cushion the impact of potentially unpredictable and lumpy aid disbursements. particularly post 2015, when levels of aid flows are likely to decline. The scenario also takes into account the authorities' aim, as outlined in the Needs Assessment, to move towards a sustainable trade and current account deficit that can be financed through foreign borrowing, remittances and foreign investment inflows.

22. **Projections adopted by the authorities, influenced by simulations conducted using the World Bank's MAMs model<sup>7</sup> suggest that the envisaged levels of spending would have a modest impact on the relative price of non-tradables.** Nevertheless, it also recognized that care was needed to ensure that training activities in the non-tradables sector, particularly in health and education, were geared to projected demands to avoid undue pressure in wage rates. The MDG scenario thus assumes that this potential labor market constraint is addressed through investment in the education system to increase the availability of skilled labor, thereby easing pressure on economy-wide wages from higher social spending. In practice, nontraditional hiring practices are also being pursued, such as training semi-skilled health extension workers. Moreover, productivity gains derived from increased infrastructure spending during the first five years of scaling-up could subsequently mitigate any adverse impacts on competitiveness from an real appreciation .

23. **Overcoming absorptive capacity constraints will be critical to the effective implementation of the MDG scenario, and the avoidance of Dutch Disease.** While there are clearly major challenges involved, Ethiopia has already made a good start in many areas. Large scale infrastructure programs are already underway underpinned by comprehensive sectoral assessments and plans. In particular, import heavy investments in telecommunications, energy and roads are currently being implemented, and plans are in place to accelerate them. Thus, while the MDG scenario presented here is illustrative, there is a strong foundation to its assumption of an absorption of aid through large scale imports in the early years. Key to implementing it will be managing the required aid flows and investment operations.

<sup>&</sup>lt;sup>7</sup> The MAMS has the advantage of being able to model microeconomic effects of scaling up such as pressure on wage rates in education and health.

24. **In another key area, education, Ethiopia is also well advanced** offering good prospects that planned investments in training and facilities will ease labor market constraints at a later date. Assessments by the UN<sup>8</sup>, suggest that Ethiopia will probably meet the MDG goal of achieving universal primary education even before 2015. Over the last 5 years enrollment rates have been increasing by about 13 percent per annum. In addition, during the first Sustainable Development and Poverty Reduction Program (SDPRP) covering 2000/01-03/04, a major Technical and Vocational Education and Training (TVET) initiative was launched, and an expansion of the university system undertaken. Both these initiatives are already yielding results: to date enrolment in TVET has risen from 25,000 to 102,649 and university intake capacity from 42,132 to 172,111.

# **Exchange rate policy**

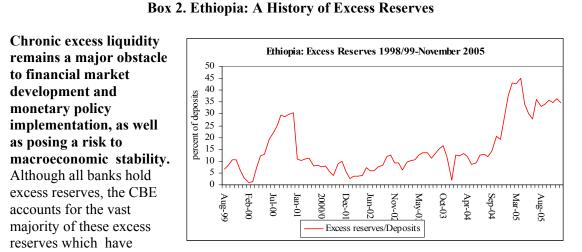
Given the scenario described above, Dutch Disease may not be a major concern. 25. Nonetheless there could be periods when the authorities would need to sterilize the liquidity impact of the aid-related spending. More generally, the management of potentially large and lumpy aid inflows will be a challenge that will require a mix of policy responses depending on the specific circumstances, including a temporary accumulation of reserves, until the aid flows can be productively spent. In present circumstances, there is limited scope for the Ethiopian authorities to use market-based domestic instruments to sterilize such liquidity. In the presence of significant excess reserves in the banking system, NBE efforts to reduce liquidity through treasury bill sales tend to be ineffective as the direct effect on bank lending and economic activity in general is very weak. Against this background, foreign exchange sales would be expected to play a dominant role in sterilization, at least until steps have been taken to develop the financial system in a manner that reduces the dominance of the CBE, which continues to militate against the efficacy of market-based instruments of monetary policy. The already high level of public domestic debt, at over 30 percent of GDP, also argues against reliance on domestic sterilization measures. The management of the exchange rate will thus have to be much more flexible under an MDG scenario than is currently the case.

# Monetary policy and excess reserves

26. The authorities tend to view excess reserves as "savings" that should be mobilized to help fund higher MDG related infrastructure spending. In this manner, promoting an increase in credit to public enterprises would both provide extra-budgetary funds for infrastructure development, and also alleviate the problem of chronically high excess reserves. However, such credit expansion would need to be effected cautiously and monitored carefully. Planned recourse to large scale domestic bank financing by public

<sup>&</sup>lt;sup>8</sup> *Millennium development Goals Report: Challenges and Prospects for Ethiopia*, The Ministry of Finance and Economic Development of the Federal Democratic Republic of Ethiopia and the United Nations Country Team, March 2004, Addis Ababa.

enterprises carries risks for monetary and price stability, and a potential crowding out of the private sector. Further, such activities would need to be pursued within the context of a broader macroeconomic and fiscal framework that includes the activities of public enterprises, so as to be able to asses the potential risks.



recently surged, and stood at Birr 11.3 billion in December 2005, equivalent to 34.7 percent of deposits.

**Past efforts to reduce excess reserves have had only temporary success**. During the conflict with Eritrea in 1999-2000, a number of factors, including a surge in NBE credit to the government and administrative restrictions on foreign exchange which curbed imports, caused excess reserves to rise to 30 percent of deposits. The authorities issued Birr 3.2 billion in two years bonds in November 2000 to reduce this excess liquidity - of which CBE purchased Birr 3 billion - and started to conduct regular treasury bill auctions. The emphasis since then has been on a cautious withdrawal of excess liquidity with the ultimate objective of tightening overall liquidity sufficiently to move treasury bill rates (currently 0.05 percent) up to a level where the 3 percent minimum savings deposit rate can be safely removed. However, after an initial decline, excess reserves continued to rise – mainly reflecting large external inflows, and a compression in commercial bank non-government credit through 2002/03 – and on maturity the two-year bonds were rolled over into 91-day treasury bills by CBE. More recently CBE has allowed these treasury bill holdings to mature, and NBE has stepped in to meet the government's domestic financing needs, leading to a sharp rise in excess reserves.

27. **Too rapid domestic credit growth could result in a large injection of liquidity with its attendant inflationary risks.** While such risks will be dampened to the extent that the increased spending goes on imports (and thus also helps absorb aid inflows), the impact on domestic liquidity, on top of the expected aid-funded fiscal injection, will need to be carefully managed. In this context it will be essential to ensure policies are in place to accelerate growth so as to allow for a non-inflationary expansion in money supply. In addition to the broader growth agenda, effectively managing the expected increase in liquidity will require improvements in coordinating and monitoring fiscal and monetary policies, ideally including the consolidation of the operations of major public enterprises into the budget. Given the undeveloped nature of the financial sector, in the short run monetary policy will have to continue relying on direct instruments. Nonetheless, efforts are needed to improve the ability of the NBE to use indirect instruments, and in this light additional work is needed on better liquidity forecasting, and the development of the interbank money and foreign exchange markets. In addition, the prospect of sustained strong credit growth emphasized the importance of improving bank supervision to ensure banking sector soundness.

# **Concluding remarks**

28. The finalization of the MDG Synthesis Report is an important step in working towards achievement of the MDGs. However, as the scenario discussed above illustrates, there are still considerable challenges in translating these costings into an operational framework. The rapid scaling up of additional donor support and expenditures will require concerted actions on behalf of both the authorities and donors, with a vital first step being the resolution of the current political tensions and concerns over governance issues. Other key challenges to be met include:

- increasing agricultural productivity, and ensuring that supporting policies are in place to achieve the expected private sector productivity response to improved infrastructure provision, necessary to raise GDP growth rates;
- raising fiscal revenues by over 5 percentage points of GDP in order to cover the recurrent costs of higher spending, and allow for an exit strategy from high aid dependence;
- strengthening public expenditure management and capacity building to ensure the effective implementation of expenditure plans, including infrastructure investments of public enterprises;
- addressing potential labor market constraints through appropriate investment and training in order to ease pressures on wages;
- managing the sequence of spending to mitigate potential pressures on the real exchange rate through an initial focus on import heavy infrastructure investment which results in productivity gains, and eases labor constraints at a later date when the emphasis shifts to recurrent spending.

| /07-2015/16 1/ |
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| , 2006/        |
| Indicators     |
| Financial      |
| and            |
| Economic       |
| Selected       |
| Scenario       |
| MDG            |
| Ethiopia:      |
| Table 1.       |
|                |

| National income and prices<br>GDP at constant prices (at factor cost)<br>GDP at constant prices (at factor cost)<br>COD Behlow<br>Exports, 6.h.<br>Exports, 6.h.<br>Export volume<br>Export volume<br>Exponding official transfers<br>External current account balance, including 2/<br>External   | 7.1<br>7.5<br>7.5<br>1.9<br>1.9<br>9.9<br>9.4.8<br>2.0 | (A)<br>7.2<br>7.4 |                            | PT0J.  | Proj.          | Proj.          | Proj.          | 2015/16<br>Proj. |
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| rioration - ) -1.7<br>22.6<br>22.9<br>20.9<br>20.9<br>20.9<br>20.9<br>20.9<br>20.9<br>20.0<br>20.1<br>20.1<br>20.1<br>20.1<br>20.1<br>20.1<br>20.1  | 11.9<br>14.8<br>9.9<br>14.8<br>2.0                     | 7.4               | 7.5                        | 7.5  | 7.5            | 7.5            | 7.5            | 7.5              |
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| ing 86<br>8<br>8<br>8<br>9<br>9<br>9<br>9<br>9<br>9<br>11<br>5<br>15<br>4<br>15<br>4<br>15<br>4<br>15<br>4<br>15<br>4<br>21.5<br>15<br>4<br>21.5<br>15<br>4<br>21.5<br>1.5<br>21.5<br>1.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>21.5<br>2.5<br>2.5<br>2.5<br>2.5<br>2.5<br>2.5<br>2.5<br>2   |  | 0.3               | 1.7                        | 1.7  | 1.7            | 1.7            | 1.7            | 1.6              |
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| ig =  | 9.2  | 10.1              | 11.4                       | 11.5   | 11.5           | 13.0           | 13.9           | 14.8             |
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| to the dimensional and the  | 24.2   | 25.6<br>15.8      | 27.0                       | 21.2   | 21.1           | 21.1           | 21.2           | 21.3             |
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| 13.8<br>3.1<br>18.6<br>10.8<br>- 23.9<br>- 53.9   | 17.9   | 18.4              | 18.9                       | 19.4   | 19.9           | 20.6           | 21.6           | 22.8             |
| 3.1<br>3.1<br>40.8<br>- 23.9<br>- 53.9  | 15.0   | 15.6              | 16.2                       | 16.8   | 17.4           | 18.2           | 19.3           | 20.6             |
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| -23.9   | 1.12   | 0.77<br>46.7      | 24.7<br>48.3               | 10.2   | 671<br>474     | 7.71           | 10.4<br>47 4   | /.cl             |
| ς<br>Υ  | -26.3  | -27.8             | -29.4                      | -22.8  | -22.5          | -22.1          | -20.8          | -19.8            |
|   | -5.2   | -5.2              | -4.7                       | -4.6   | -4.6           | 4.4-           | 4.4-           | 4.2              |
|   | 5.2  | 5.2               | 4.7                        | 4.6  | 4.6            | 4.4            | 4.4            | 4.2              |
| 1.8   | 2.2  | 2.2               | 2.2                        | 2.1  | 2.1            | 2.2            | 2.2            | 2.2              |
|   | 3.0  | 3.0               | 2.5                        | 2.5  | 2.5            | 2.3            | 2.3            | 2.0              |
|   | 30.8   | 29.7              | 28.1                       | 26.8   | 25.6           | 24.3           | 23.1           | 21.9             |
| 47.3 the second s   | 43.8   | 42.1              | 40.3                       | 38.4   | 36.3           | 34.4           | 32.5           | 30.7             |
| 11.5  | 9.2  | 8.2               | 7.3                        | 6.8  | 6.4            | 5.9            | 5.1            | 4.7              |
| External debt-service ratio 4/ 4.3  | 3.9  | 3.7               | 3.5                        | 3.<br>4  | 3.2            | 2.9            | 2.5            | 2.4              |
| ollars)   | 539  | 683               | 1011                       | 717  | 787            | 869            | 673            | 573              |
| 1805  | 2769   | 3452              | 4553                       | 5270   | 6056           | 6925           | 7598           | 8171             |
| (in months of imports of goods and nonfactors services of following year) 3.0 3.2 (2D) at current model mixing in the first of the services of  | 3.5  | 3.9               | 5.1                        | 5.3<br>761 087                                 | 5.6<br>307 367 | 5.7<br>357 063 | 5.6<br>414 001 | 5.5<br>183.036   |

Sources: Ethiopian authorities; and Fund staff estimates and projections.

Data pertain to the period July 8-July 7.
 Escluding special programs.
 Before debt relief, on an accrual basis; in percent of exports of goods and nonfactor services.
 A After enhanced HIPC relief.

# Table 2. Ethiopia: Fiscal Operations in MDG-LOW Scenario, 2006/07-2015/16 1/ (in millions of birr)

|   | 2006/07                          | 2007/08                  | 2008/09                  | 2009/10                  | 2010/11                  | 2011/12          | 2012/13          | 2013/14          | 2014/15          | 2015/16                                 |
|---|----------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------|------------------|------------------|------------------|---|
|   | Proj.                            | Proj.                    | Proj.                    | Proj.                    | Proj.                    | Proj.            | Proj.            | Proj.            | Proj.            | Proj.                                   |
| Total revenue and grants  | 45,831                           | 55,051                   | 66,617                   | 80,870                   | 99,591                   | 99,605           | 116,196          | 136,685          | 157,562          | 185,670                                 |
| Revenue   | 21,819                           | 25,702                   | 30,575                   | 36,282                   | 43,159                   | 51,372           | 61,125           | 73,508           | 89,584           | 110,069                                 |
| Tax revenue   | 17,774                           | 21,221                   | 25,565                   | 30,695                   | 36,918                   | 44,400           | 53,346           | 64,828           | 79,911           | 99,293                                  |
| Direct taxes  | 5,962                            | 7,265                    | 8,914                    | 10,881                   | 13,287                   | 16,202           | 19,716           | 24,332           | 30,355           | 37,747                                  |
| Indirect taxes  | 11,811                           | 13,956                   | 16,652                   | 19,814                   | 23,631                   | 28,198           | 33,630           | 40,496           | 49,556           | 61,546                                  |
| Domestic indirect taxes   | 3,850                            | 4,700                    | 5,777                    | 7,063                    | 8,636                    | 10,545           | 12,846           | 15,637           | 19,834           | 25,501                                  |
| Import duties and taxes   | 7,962                            | 9,257                    | 10,875                   | 12,751                   | 14,995                   | 17,653           | 20,784           | 24,859           | 29,722           | 36,045                                  |
| Nontax revenue  | 4,045                            | 4,480                    | 5,010                    | 5,586                    | 6,240                    | 6,971            | 7,779            | 8,680            | 9,673            | 10,776                                  |
| Grants 2/   | 24,012                           | 29,349                   | 36,042                   | 44,589                   | 56,432                   | 48,234           | 55,071           | 63,176           | 67,978           | 75,601                                  |
| Emergency assistance  | 586                              | 586                      | 684                      | 789                      | 1,137                    | 1,186            | 1,237            | 1,290            | 1,346            | 1,403                                   |
| Project grants  | 15,167                           | 19,941                   | 25,936                   | 33,306                   | 42,330                   | 34,023           | 40,153           | 47,239           | 55,432           | 64,910                                  |
| Program grants  | 8,232                            | 8,722                    | 9,292                    | 10,284                   | 12,638                   | 12,772           | 13,551           | 14,550           | 11,180           | 9,288                                   |
| MDRI (via central bank)   | 26                               | 100                      | 130                      | 209                      | 326                      | 252              | 130              | 96               | 20               | 0                                       |
| Total expenditure and net lending   | 52,724                           | 62,488                   | 75,501                   | 91,071                   | 110,258                  | 111,918          | 130,341          | 152,500          | 175,915          | 205,757                                 |
| Recurrent expenditure   | 21,831                           | 24,921                   | 29,578                   | 34,945                   | 41,704                   | 49,470           | 58,352           | 68,612           | 78,078           | 91,545                                  |
| Defense spending  | 3,000                            | 3,000                    | 3,659                    | 4,224                    | 4,891                    | 5,672            | 6,579            | 7,643            | 8,883            | 10,340                                  |
| Poverty-reducing expenditure  | 10,978                           | 12,969                   | 15,539                   | 18,609                   | 22,402                   | 27,044           | 32,279           | 38,318           | 43,277           | 51,556                                  |
| Education   | 3,993                            | 4,706                    | 5,618                    | 6,702                    | 8,030                    | 9,644            | 11,602           | 13,710           | 13,947           | 16,548                                  |
| Health  | 2,314                            | 2,835                    | 3,515                    | 4,346                    | 5,387                    | 6,680            | 8,284            | 10,274           | 12,744           | 15,809                                  |
| Agriculture   | 1,534                            | 1,724                    | 1,961                    | 2,223                    | 2,526                    | 2,871            | 3,263            | 3,709            | 4,215            | 4,790                                   |
| Roads   | 827                              | 1,062                    | 1,379                    | 1,786                    | 2,319                    | 3,011            | 3,577            | 4,249            | 5,047            | 5,994                                   |
| Public investment (energy, telecom, rail, water)  | 292                              | 375                      | 487                      | 631                      | 819                      | 1,064            | 1,264            | 1,501            | 1,783            | 2,118                                   |
| Private sector and urban development, gender  | 2,017                            | 2,266                    | 2,577                    | 2,922                    | 3,321                    | 3,774            | 4,290            | 4,875            | 5,541            | 6,297                                   |
| Interest payments   | 1,712                            | 2,084                    | 2,278                    | 2,839                    | 3,447                    | 4,173            | 5,040            | 6,007            | 6,728            | 7,475                                   |
| Emergency assistance 2/   | 586                              | 586                      | 684                      | 789                      | 1,137                    | 1,186            | 1,237            | 1,290            | 1,346            | 1,403                                   |
| Other recurrent spending  | 5,556                            | 6,282                    | 7,419                    | 8,485                    | 9,826                    | 11,394           | 13,217           | 15,354           | 17,845           | 20,771                                  |
| Capital expenditure   | 30,893                           | 37,567                   | 45,923                   | 56,126                   | 68,554                   | 62,449           | 71,990           | 83,888           | 97.836           | 114,212                                 |
| Central Treasury (own-source capital outlays)   | 13,412                           | 15,009                   | 16,569                   | 18,874                   | 21,654                   | 23,126           | 25,689           | 29,508           | 34,104           | 39,641                                  |
| Project grants  | 15,167                           | 19,941                   | 25,936                   | 33,306                   | 42,330                   | 34,023           | 40,153           | 47,239           | 55,432           | 64,910                                  |
| Project loans   | 2,314                            | 2,617                    | 3,419                    | 3,946                    | 42,330                   | 5,300            | 6,147            | 7,141            | 8,300            | 9,661                                   |
| Of which: MDG-related expenditure   | 2,514                            | 34,152                   | 41,748                   | 51,024                   | 62,322                   | 56,772           | 65,445           | 76,262           | 88,942           | 103,829                                 |
| Education   | 3,876                            | 4,561                    | 5,409                    | 6,405                    | 7,590                    | 9,012            | 9,922            | 11,657           | 13,700           | 16,119                                  |
| Health  | 2,651                            | 3,260                    | 4,014                    | 4,923                    | 6,012                    | 7,347            | 8,979            | 10,976           | 13,420           | 16,410                                  |
| Agriculture   | 6,537                            | 7,388                    | 8,358                    | 9,418                    | 10,565                   | 11,857           | 13,308           | 14,935           | 16,762           | 18,812                                  |
| Roads   | 7,993                            | 10,321                   | 13,338                   | 17,169                   | 22,002                   | 15,356           | 18,012           | 21,127           | 24,780           | 29,065                                  |
| Public investment (energy, telecom, rail, water)  | 4,220                            | 5,449                    | 7,042                    | 9,065                    | 11,616                   | 8,108            | 9,510            | 11,154           | 13,083           | 15,346                                  |
| Private sector and urban development, gender  | 2,807                            | 3,172                    | 3,589                    | 4,044                    | 4,536                    | 5,091            | 5,714            | 6,413            | 7,197            | 8,077                                   |
| Overall balance   |                                  |                          |                          |                          |                          |                  |                  |                  |                  |   |
| Including grants  | -6,893                           | -7,438                   | -8,884                   | -10,201                  | -10,667                  | -12,313          | -14,145          | -15,815          | -18,353          | -20,087                                 |
| Excluding grants  | -30,905                          | -36,787                  | -44,926                  | -54,790                  | -67,099                  | -60,547          | -69,217          | -78,991          | -86,331          | -95,688                                 |
| Financing gap ( - indicates insufficient financing)   | 0                                | 0                        | 0                        | 0                        | 0                        | 0                | 0                | 0                | 0                | 0                                       |
|   |                                  |                          |                          |                          |                          |                  |                  |                  |                  |   |
| Financing   | 6,893                            | 7,438                    | 8,884                    | 10,201                   | 10,667                   | 12,313           | 14,145           | 15,815           | 18,353           | 20,087                                  |
| External (net)  | 2,371                            | 2,633                    | 3,756                    | 4,281                    | 4,954                    | 5,689            | 6,461            | 7,781            | 9,016            | 10,426                                  |
| Gross borrowing 2/  | 2,314                            | 2,617                    | 3,940                    | 4,492                    | 5,150                    | 5,917            | 6,804            | 8,212            | 9,545            | 11,110                                  |
| Capital budget  | 2,314                            | 2,617                    | 3,419                    | 3,946                    | 4,570                    | 5,300            | 6,147            | 7,141            | 8,300            | 9,661                                   |
| CPF generations/loans   | 0                                | 0                        | 521                      | 546                      | 580                      | 617              | 656              | 1,071            | 1,245            | 1,449                                   |
| HIPC Initiative relief 4/   | 1,128                            | 1,221                    | 0                        | 0                        | 0                        | 0                | 0                | 0                | 0                | 0                                       |
| Amortization repayment 4/   | 1,071                            | 1,205                    | 184                      | 211                      | 196                      | 228              | 342              | 431              | 529              | 684                                     |
| Total domestic financing  | 4,522                            | 4,804                    | 5,128                    | 5,920                    | 5,713                    | 6,625            | 7,684            | 8,034            | 9,337            | 9,661                                   |
| Domestic(net)   | 4,522                            | 4,804                    | 5,128                    | 5,920                    | 5,713                    | 6,625            | 7,684            | 8,034            | 9,337            | 9,661                                   |
| Banking system  | 4,272                            | 4,454                    | 4,718                    | 5,446                    | 5,256                    | 6,095            | 7,069            | 7,391            | 8,590            | 8,888                                   |
| Nonbank sources   | 250                              | 350                      | 410                      | 474                      | 457                      | 530              | 615              | 643              | 747              | 773                                     |
| Memorandum items:   |                                  |                          |                          |                          |                          |                  |                  |                  |                  |   |
| Nominal GDP (millions of birr)  | 129,207                          | 147,821                  | 170,937                  | 197,323                  | 228,512                  | 264,982          | 307,362          | 357,063          | 414,991          | 483,036                                 |
| Real growth, percent change   | 6.7                              | 7.0                      | 7.1                      | 7.2                      | 7.2                      | 7.2              | 7.2              | 7.2              | 7.2              | 7.2                                     |
|   | 30.2                             | 31.9                     | 33.5                     | 35.3                     | 37.1                     | 31.6             | 31.8             | 32.1             | 31.9             | 32.2                                    |
| Poverty-reducing spending (as a percent of GDP)   |                                  |                          | 67.7                     | 76.7                     | 87.4                     | 81.0             | 88.4             | 97.1             | 105.1            | 115.9                                   |
| Poverty-reducing spending per capita in USD   | 53.6                             | 60.0                     |                          |                          |                          |                  |                  |                  |                  |   |
| Poverty-reducing spending per capita in USD<br>Domestic public debt (as a percent of GDP)   | 53.6<br>33.1                     | 32.1                     | 30.8                     | 29.7                     | 28.1                     | 26.8             | 25.6             | 24.3             | 23.1             |   |
| Poverty-reducing spending per capita in USD<br>Domestic public debt (as a percent of GDP)<br>Wages and salaries (millions of birr)  | 53.6<br>33.1<br>10,223           | 32.1<br>11,919           | 30.8<br>14,077           | 29.7<br>16,613           | 28.1<br>19,699           | 23,418           | 27,670           | 32,616           | 38,488           | 45,484                                  |
| Poverty-reducing spending per capita in USD<br>Domestic public debt (as a percent of GDP)<br>Wages and salaries (millions of birr)<br>External grants and net external financing (millions of birr) | 53.6<br>33.1<br>10,223<br>26,383 | 32.1<br>11,919<br>31,983 | 30.8<br>14,077<br>39,798 | 29.7<br>16,613<br>48,870 | 28.1<br>19,699<br>61,387 | 23,418<br>53,922 | 27,670<br>61,533 | 32,616<br>70,958 | 38,488<br>76,994 | 45,484<br>86,027                        |
| Poverty-reducing spending per capita in USD<br>Domestic public debt (as a percent of GDP)<br>Wages and salaries (millions of birr)  | 53.6<br>33.1<br>10,223           | 32.1<br>11,919           | 30.8<br>14,077           | 29.7<br>16,613           | 28.1<br>19,699           | 23,418           | 27,670           | 32,616           | 38,488           | 21.9<br>45,484<br>86,027<br>6,129<br>64 |

Sources: Authorities and staff estimates.

Fiscal year ending July 7.
 Baseline external financing and grants are provided by donors, and differ in some cases from government estimates.
 Domestic balance defined as own-source revenue less total spending excluding earmarked donor aid and external interest payments.
 Beginning from 2004/05, external interest and amortization are presented net of HIPC debt relief.

|  | 2006/07<br>Proj.   | 2007/08<br>Proj.   | 2008/09<br>Proj.   | 2009/10<br>Proj.   | 2010/11<br>Proj.   | 2011/12<br>Proj.   | 2012/13<br>Proj.   | 2013/14<br>Proj.   | 2014/15<br>Proj.   | 2015/16<br>Proj. |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|------------------|
| Total revenue and grants   | 35.5               | 37.2               | 39.0               | 41.0               | 43.6               | 37.6               | 37.8               | 38.3               | 38.0               | 38.4             |
| Revenue  | 16.9               | 17.4               | 17.9               | 18.4               | 18.9               | 19.4               | 19.9               | 20.6               | 21.6               | 22.8             |
| Tax revenue  | 13.8               | 14.4               | 15.0               | 15.6               | 16.2               | 16.8               | 17.4               | 18.2               | 19.3               | 20.6             |
| Direct taxes   | 4.6                | 4.9                | 5.2                | 5.5                | 5.8                | 6.1                | 6.4                | 6.8                | 7.3                | 7.8              |
| Indirect taxes   | 9.1                | 9.4                | 9.7                | 10.0               | 10.3               | 10.6               | 10.9               | 11.3               | 11.9               | 12.7             |
| Domestic indirect taxes  | 3.0                | 3.2                | 3.4                | 3.6                | 3.8                | 4.0                | 4.2                | 4.4                | 4.8                | 5.3              |
| Import duties and taxes  | 6.2                | 6.3                | 6.4                | 6.5                | 6.6                | 6.7                | 6.8                | 7.0                | 7.2                | 7.5              |
| Nontax revenue   | 3.1                | 3.0                | 2.9                | 2.8                | 2.7                | 2.6                | 2.5                | 2.4                | 2.3                | 2.2              |
| Grants 2/  | 18.6<br>0.5        | <b>19.9</b><br>0.4 | <b>21.1</b><br>0.4 | <b>22.6</b><br>0.4 | 24.7<br>0.5        | 18.2<br>0.4        | <b>17.9</b><br>0.4 | 17.7<br>0.4        | 16.4<br>0.3        | 15.7             |
| Emergency assistance<br>Project grants   | 0.5                | 13.5               | 15.2               | 0.4<br>16.9        | 18.5               | 12.8               | 13.1               | 13.2               | 13.4               | 0.3<br>13.4      |
| Program grants   | 6.4                | 5.9                | 5.4                | 5.2                | 5.5                | 4.8                | 4.4                | 4.1                | 2.7                | 1.9              |
| MDRI (via the central bank)  | 0.4                | 0.1                | 0.1                | 0.1                | 0.1                | 0.1                | 0.0                | 4.1<br>0.0         | 0.0                | 0.0              |
| Total expenditure and net lending  | 40.8               | 42.3               | 44.2               | 46.2               | 48.3               | 42.2               | 42.4               | 42.7               | 42.4               | 42.6             |
| Recurrent expenditure  | 16.9               | 16.9               | 17.3               | 17.7               | 18.3               | 18.7               | 19.0               | 19.2               | 18.8               | 19.0             |
| Defense spending   | 2.3                | 2.0                | 2.1                | 2.1                | 2.1                | 2.1                | 2.1                | 2.1                | 2.1                | 2.1              |
| Poverty-reducing expenditure   | 8.5                | 8.8                | 9.1                | 9.4                | 9.8                | 10.2               | 10.5               | 10.7               | 10.4               | 10.7             |
| Education  | 3.1                | 3.2                | 3.3                | 3.4                | 3.5                | 3.6                | 3.8                | 3.8                | 3.4                | 3.4              |
| Health   | 1.8                | 1.9                | 2.1                | 2.2                | 2.4                | 2.5                | 2.7                | 2.9                | 3.1                | 3.3              |
| Agriculture  | 1.2                | 1.2                | 1.1                | 1.1                | 1.1                | 1.1                | 1.1                | 1.0                | 1.0                | 1.0              |
| Roads  | 0.6                | 0.7                | 0.8                | 0.9                | 1.0                | 1.1                | 1.2                | 1.2                | 1.2                | 1.2              |
| Public investment (energy, telecom, rail, water)   | 0.2                | 0.3                | 0.3                | 0.3                | 0.4                | 0.4                | 0.4                | 0.4                | 0.4                | 0.4              |
| Private sector and urban development, gender   | 1.6                | 1.5                | 1.5                | 1.5                | 1.5                | 1.4                | 1.4                | 1.4                | 1.3                | 1.3              |
| Interest payments  | 1.3                | 1.4                | 1.3                | 1.4                | 1.5                | 1.6                | 1.6                | 1.7                | 1.6                | 1.5              |
| Emergency assistance 2/  | 0.5                | 0.4                | 0.4                | 0.4                | 0.5                | 0.4                | 0.4                | 0.4                | 0.3                | 0.3              |
| Other recurrent spending   | 4.3                | 4.3                | 4.3                | 4.3                | 4.3                | 4.3                | 4.3                | 4.3                | 4.3                | 4.3              |
| Capital expenditure  | 23.9               | 25.4               | 26.9               | 28.4               | 30.0               | 23.6               | 23.4               | 23.5               | 23.6               | 23.6             |
| Central Treasury (own-source capital outlays)  | 10.4               | 10.2               | 9.7                | 9.6                | 9.5                | 8.7                | 8.4                | 8.3                | 8.2                | 8.2              |
| Project grants   | 11.7               | 13.5               | 15.2               | 16.9               | 18.5               | 12.8               | 13.1               | 13.2               | 13.4               | 13.4             |
| Project loans  | 1.8                | 1.8                | 2.0                | 2.0                | 2.0                | 2.0                | 2.0                | 2.0                | 2.0                | 2.0              |
| <i>Of which:</i> poverty-reducing expenditure<br>Education                                     | <b>21.7</b><br>3.0 | <b>23.1</b><br>3.1 | <b>24.4</b><br>3.2 | <b>25.9</b><br>3.2 | <b>27.3</b><br>3.3 | <b>21.4</b><br>3.4 | <b>21.3</b><br>3.2 | <b>21.4</b><br>3.3 | <b>21.4</b><br>3.3 | 21.5<br>3.3      |
| Health   | 2.1                | 2.2                | 2.3                | 2.5                | 2.6                | 2.8                | 2.9                | 3.5                | 3.3                | 3.3              |
| Agriculture  | 5.1                | 5.0                | 4.9                | 4.8                | 4.6                | 4.5                | 4.3                | 4.2                | 4.0                | 3.9              |
| Roads  | 6.2                | 7.0                | 7.8                | 8.7                | 9.6                | 5.8                | 5.9                | 5.9                | 6.0                | 6.0              |
| Public investment (energy, telecom, rail, water)   | 3.3                | 3.7                | 4.1                | 4.6                | 5.1                | 3.1                | 3.1                | 3.1                | 3.2                | 3.2              |
| Private sector and urban development, gender   | 2.2                | 2.1                | 2.1                | 2.0                | 2.0                | 1.9                | 1.9                | 1.8                | 1.7                | 1.7              |
| Overall balance  |                    |                    |                    |                    |                    |                    |                    |                    |                    |                  |
| Including grants   | -5.3               | -5.0               | -5.2               | -5.2               | -4.7               | -4.6               | -4.6               | -4.4               | -4.4               | -4.2             |
| Excluding grants   | -23.9              | -24.9              | -26.3              | -27.8              | -29.4              | -22.8              | -22.5              | -22.1              | -20.8              | -19.8            |
| Financing  | 5.3                | 5.0                | 5.2                | 5.2                | 4.7                | 4.6                | 4.6                | 4.4                | 4.4                | 4.2              |
| External (net)   | 1.8                | 1.8                | 2.2                | 2.2                | 2.2                | 2.1                | 2.1                | 2.2                | 2.2                | 2.2              |
| Gross borrowing 2/   | 1.8                | 1.8                | 2.3                | 2.3                | 2.3                | 2.2                | 2.2                | 2.3                | 2.3                | 2.3              |
| Capital budget   | 1.8                | 1.8                | 2.0                | 2.0                | 2.0                | 2.0                | 2.0                | 2.0                | 2.0                | 2.0              |
| Program loans  | 0.0                | 0.0                | 0.3                | 0.3                | 0.3                | 0.2                | 0.2                | 0.3                | 0.3                | 0.3              |
| HIPC Initiative relief 4/  | 0.9                | 0.8                | 0.0                | 0.0                | 0.0                | 0.0                | 0.0                | 0.0                | 0.0                | 0.0              |
| Amortization repayment 4/  | 0.8                | 0.8                | 0.1                | 0.1                | 0.1                | 0.1                | 0.1                | 0.1                | 0.1                | 0.1              |
| Total domestic financing   | 3.5                | 3.3                | 3.0                | 3.0                | 2.5                | 2.5                | 2.5                | 2.3                | 2.3                | 2.0              |
| Domestic(net)  | 3.5                | 3.3                | 3.0                | 3.0                | 2.5                | 2.5                | 2.5                | 2.3                | 2.3                | 2.0              |
| Banking system<br>Nonbank sources  | 3.3<br>0.2         | 3.0<br>0.2         | 2.8<br>0.2         | 2.8<br>0.2         | 2.3<br>0.2         | 2.3<br>0.2         | 2.3<br>0.2         | 2.1<br>0.2         | 2.1<br>0.2         | 1.8<br>0.2       |
|  | 0.2                | 0.2                | 0.2                | 0.2                | 0.2                | 0.2                | 0.2                | 0.2                | 0.2                | 0.2              |
| Memorandum items:  | 100 00-            | 147.001            | 170.025            | 107.222            | 220 515            | 0.000              | 207.275            | 257 272            | 414.001            | 402.025          |
| Nominal GDP<br>Baal growth   | 129,207            | 147,821            | 170,937            | 197,323            | 228,512            | 264,982            | 307,362            | 357,063            | 414,991            | 483,036          |
| Real growth  | 6.7<br>30.2        | 7.0<br>31.9        | 7.1<br>33.5        | 7.2<br>35.3        | 7.2<br>37.1        | 7.2<br>31.6        | 7.2<br>31.8        | 7.2<br>32.1        | 7.2<br>31.9        | 7.2<br>32.2      |
| Poverty-reducing spending (as a percent of GDP)<br>Poverty-reducing spending per capita in USD | 30.2<br>54         | 31.9<br>60         | 33.5<br>68         | 35.3<br>77         | 37.1               | 31.6<br>81         | 31.8<br>88         | 32.1<br>97         | 105                | 32.2<br>116      |
| Domestic public debt   | 33.1               | 32.1               | 30.8               | 29.7               | 28.1               | 26.8               | 25.6               | 24.3               | 23.1               | 21.9             |
| Wages and salaries   | 7.9                | 8.1                | 8.2                | 8.4                | 8.6                | 8.8                | 23.0<br>9.0        | 24.3<br>9.1        | 9.3                | 9.4              |
| External grants and net external financing (millions of birr)                                  | 20.4               | 21.6               | 23.3               | 24.8               | 26.9               | 20.3               | 20.0               | 19.9               | 18.6               | 17.8             |
| millions of USD  | 2,796              | 3,227              | 3,820              | 4,479              | 5,397              | 4,546              | 4,974              | 5,499              | 5,721              | 6,129            |
| US dollars per capita  | 36                 | 41                 | 47                 | 54                 | 63                 | 52                 | 56                 | 60                 | 61                 | 64               |

#### Table 3. Ethiopia: Fiscal Operations in MDG-LOW Scenario, 2006/07-2015/16 1/ (as a percent of GDP)

1/ Fiscal year ending July 7.

2/ Baseline external financing and grants are provided by donors, and differ in some cases from government estimates.

3/ Domestic balance defined as own-source revenue less total spending excluding earmarked donor aid and external interest payments.
 4/ Beginning in 2008/09, external interest and amortization are presented after debt relief.

### ANNEX

# Table 4. Ethiopia: Balance of Payments, MDG Scenario (In millions of U.S. dollars, unless otherwise indicated) 1/

| _  | 2006/07<br>MDGs | 2007/08<br>MDGs | 2008/09<br>MDGs | 2009/10<br>MDGs | 2010/11<br>MDGs | 2011/12<br>MDGs | 2012/13<br>MDGs | 2013/14<br>MDGs | 2014/15<br>MDGs | 2015/16<br>MDGs |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|  | MDG3            | MDG3            | MD03            | MDG3            | MDG3            | MDG3            | MDG3            | MIDO3           | MDG3            | MDG3            |
| Trade balance  | -4,357          | -5,044          | -5,829          | -6,558          | -7,381          | -6,897          | -7,651          | -8,140          | -8,914          | -9,759          |
| Exports of goods   | 1,172           | 1,269           | 1,419           | 1,576           | 1,738           | 1,922           | 2,126           | 2,354           | 2,609           | 2,900           |
| Coffee   | 439             | 423             | 458             | 493             | 528             | 565             | 605             | 648             | 694             | 742             |
| Other  | 733             | 845             | 962             | 1,083           | 1,211           | 1,357           | 1,520           | 1,706           | 1,914           | 2,158           |
| Imports of goods   | 5,529           | 6,313           | 7,249           | 8,134           | 9,119           | 8,819           | 9,776           | 10,494          | 11,523          | 12,659          |
| Fuel<br>Cereals  | 808<br>90       | 869<br>90       | 921<br>80       | 991<br>80       | 1,090<br>80     | 1,201<br>80     | 1,324<br>80     | 1,462<br>80     | 1,617<br>80     | 1,787<br>80     |
| Aircraft   | 25              | 30              | 240             | 240             | 360             | 120             | 240             | 0               | 0               | 0               |
| Imports excl. fuel,cereals,aircraft  | 4,606           | 5,325           | 6,008           | 6,823           | 7,589           | 7,419           | 8,132           | 8,952           | 9,826           | 10,792          |
| of which Public investment related imports 2/  | 2,301           | 2,791           | 3,229           | 3,776           | 4,243           | 3,742           | 4,102           | 4,541           | 5,036           | 5,589           |
| Nonfactor services (net)   | 476             | 661             | 782             | 896             | 977             | 1,061           | 1,147           | 1,233           | 1,317           | 1,397           |
| Exports of nonfactor services  | 1,374           | 1,636           | 1,915           | 2,233           | 2,555           | 2,925           | 3,347           | 3,828           | 4,381           | 5,015           |
| Imports of nonfactor services  | 898             | 974             | 1,132           | 1,337           | 1,578           | 1,863           | 2,200           | 2,595           | 3,064           | 3,618           |
| Income (net)   | 0               | 17              | 28              | 36              | 48              | 84              | 105             | 150             | 192             | 225             |
| Of which : gross official interest payments 3/   | -56             | -58             | -77             | -101            | -134            | -142            | -159            | -155            | -152            | -151            |
| Private transfers (net)  | 1,126           | 1,237           | 1,358           | 1,481           | 1,617           | 1,759           | 1,927           | 2,112           | 2,312           | 2,519           |
| Current account balance, excl. official transfers  | -2,756          | -3,129          | -3,661          | -4,145          | -4,740          | -3,993          | -4,471          | -4,645          | -5,093          | -5,619          |
| (in percent of GDP)  | -20.1           | -21.0           | -22.3           | -22.9           | -23.6           | -17.9           | -18.0           | -16.8           | -16.5           | -16.3           |
| excluding EAL imports  | -19.9           | -20.8           | -20.9           |                 |                 |                 |                 |                 |                 |                 |
| Official transfers (net)   | 2,537           | 2,952           | 3,455           | 4,083           | 4,957           | 4,062           | 4,447           | 4,892           | 5,047           | 5,383           |
| Current account balance, incl. official transfers  | -219            | -177            | -206            | -63             | 218             | 69              | -24             | 247             | -46             | -236            |
| (in percent of GDP)  | -1.6            | -1.2            | -1.3            | -0.3            | 1.1             | 0.3             | -0.1            | 0.9             | -0.1            | -0.7            |
| excluding EAL imports  | -1.4            | -1.0            | 0.2             | 1.0             | 2.9             | 0.8             | 0.9             | 0.9             | -0.1            | -0.7            |
| Capital account balance (incl. errors and omissions)   | 670             | 602             | 745             | 745             | 883             | 648             | 811             | 622             | 719             | 809             |
| Foreign direct investment (net)  | 180             | 190             | 190             | 190             | 200             | 200             | 210             | 210             | 220             | 230             |
| Other investment (net)   | 490             | 412             | 555             | 555             | 683             | 448             | 601             | 412             | 499             | 579             |
| Official long-term loans   | 490             | 412             | 562             | 565             | 696             | 465             | 619             | 434             | 520             | 601             |
| Disbursements  | 538             | 469             | 618             | 652             | 813             | 619             | 790             | 636             | 709             | 792             |
| EAL loan<br>Amortization 3/  | 0<br>48         | 0<br>57         | 240<br>56       | 240<br>87       | 360<br>117      | 120<br>154      | 240<br>170      | 0<br>202        | 0<br>190        | 0<br>191        |
| Other public sector long-term loans (net) 4/   | 48              | 5/              | -6              | -10             | -13             | -17             | -19             | -22             | -21             | -21             |
| Other (net)  | 0               | 0               | -0              | -10             | -13             | -17             | -19             | -22             | -21             | -21             |
| Errors and omissions   | 0               | 0               | 0               | 0               | 0               | 0               | 0               | 0               | 0               | 0               |
| Overall balance  | 451             | 425             | 539             | 683             | 1,101           | 717             | 787             | 869             | 673             | 573             |
| Financing  | -451            | -425            | -539            | -683            | -1,101          | -717            | -787            | -869            | -673            | -573            |
| Central bank (net; increase -)   | -451            | -425            | -539            | -683            | -1,101          | -717            | -787            | -869            | -673            | -573            |
| Reserves (increase -)  | -451            | -425            | -539            | -683            | -1,101          | -717            | -787            | -869            | -673            | -573            |
| Memorandum items:  |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| Exports of goods (percent change)  | 12.2            | 8.3             | 11.9            | 11.0            | 10.3            | 10.6            | 10.6            | 10.8            | 10.8            | 11.2            |
| Export price index (percent change)  | 0.0             | -3.7            | 2.0             | 1.8             | 1.7             | 1.7             | 1.7             | 1.7             | 1.7             | 1.6             |
| Export volume index (percent change)   | 12.2            | 12.0            | 9.9             | 9.2             | 8.6             | 8.9             | 8.9             | 9.1             | 9.1             | 9.6             |
| Imports of goods (percent change)  | 22.6            | 14.2            | 14.8            | 12.2            | 12.1            | -3.3            | 10.9            | 7.3             | 9.8             | 9.9             |
| Import price index (percent change)  | 1.7             | 0.6             | 0.0             | 1.5             | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             |
| Import volume index (percent change)   | 20.9            | 13.6            | 14.8            | 10.8            | 12.1            | -3.3            | 10.9            | 7.3             | 9.8             | 9.9             |
| Import volume index (excluding cereals, aircraft) (percent change)<br>Imports excl. fuel, cereal, aircraft and Public investment related imports | 30.9<br>15.7    | 13.8<br>9.9     | 11.9<br>9.7     | 11.3<br>9.6     | 11.1<br>9.8     | -0.7<br>9.9     | 9.7<br>9.6      | 10.1<br>9.4     | 9.9<br>8.6      | 9.9<br>8.6      |
| Gross official reserves  | 1,805           | 2,230           | 2,769           | 3,452           | 4,553           | 5,270           | 6,056           | 6,925           | 7,598           | 8,171           |
| (in months of imports of goods and nonfactor services of following ye  | 3.0             | 3.2             | 3.5             | 3.9             | 5.1             | 5.3             | 5.6             | 5.7             | 5.6             | 5.5             |
| Terms of trade index % change(1996/97 = 100)   | -1.7            | -4.2            | 2.0             | 0.3             | 1.7             | 1.7             | 1.7             | 1.7             | 1.7             | 1.6             |
|  | 59.3            | 62.1            | 67.6            | 71.1            | 76.6            | 73.9            | 73.2            | 68.0            | 63.7            | 59.8            |

Sources: Ethiopian authorities, and Fund staff estimates and projections.

1/ Data pertain to the period July 8-July 7.
2/ Assuming an import content of 50 percent except for ETC (65 percent).
3/ From 2005/06, incorporates debt relief under HIPC (including topping up) and additional bilateral voluntary cancellations.
4/ Public enterprises.
5/ Assumes full delivery of MDRI. The MDG scenario DSA results are not comparable with those presented in the staff report as the GDP, exports, and external financing projections, are different.

## FISCAL POLICY AND MACROECONOMIC STABILIZATION

# Background

The role of fiscal policy in Ethiopia as an instrument to stabilize the economy following macroeconomic shocks could be strengthened. This fiscal policy role stems from the inability of rural households to insure themselves from the impact of shocks through private financial markets. For instance, rural households generally lack financial resources that can be drawn down during droughts owing to modest savings and limited access to the banking system. As a result, households tend to liquidate productive assets to smooth consumption, which has resulted in persistently low growth after the drought subsides.<sup>9</sup> Consequently, greater stabilization of household consumption (including through food security) could raise trend growth rates.

# Domestic debt and stabilization policy

Domestic debt provides one mechanism for fiscal policy to stabilize the macro economy and strengthen food security. For instance, the government can smooth the delivery of essential public services and cover the cost of food imports by maintaining a low level of domestic debt and sufficient foreign exchange reserves. However, relying on the domestic debt to smooth the impact of shocks entails a number of policy considerations:

- **Domestic debt management**: Fiscal policy should aim to reduce the domestic debt as a share of GDP during favorable macroeconomic conditions to provide additional space to borrow during droughts. In this manner, greater domestic borrowing can accommodate lower tax revenue (Figure 1) and a shift in donor support to food relief. A clear debt management strategy that includes a targeted debt threshold and adjustment path would be essential to ensure that the domestic debt remains sustainable and consistent with medium-term macroeconomic stability.
- **Sustainability**: Table 1 illustrates that the stock of domestic debt in Ethiopia is high by regional standards. Negative real interest rates and solid nominal GDP growth have fostered stable debt dynamics that have mitigated an adverse budgetary impact. However, the currently high debt stock limits the scope to tap additional domestic borrowing in the future to stabilize consumption following macroeconomic shocks.
- **Vulnerability**: The high initial debt stock has also increased fiscal vulnerability to macroeconomic shocks. Figure 2 illustrates the projected path of the domestic debt under various scenarios. For example, a scenario building on the draft PASDEP involving higher real borrowing rates and another severe drought patterned after the

<sup>&</sup>lt;sup>9</sup> See Dercon 2004 (Journal of Development of Economics) for a study of the persistent consumption and growth effects of droughts in Ethiopia.

2002/03 experience could increase the domestic debt by 12 percentage points of GDP between 2004/05 and 2010/11 (Table 2). In this scenario, domestic debt service could jump by  $2\frac{1}{2}$  percent of GDP, which would risk crowding out pro-poor spending. Fiscal policy would be more effective in stabilizing income and consumption if domestic debt vulnerability was reduced.

# Other policy modalities for stabilization

Fiscal policy could also address stabilization needs through other modalities. However, each of these mechanisms should be carefully studied to identify the implications for macroeconomic stability and debt sustainability.

- Agricultural price support schemes: Price support schemes are another approach to stabilize commodity prices and income. However, price support systems often entail significant contingent liabilities for the budget that can be destabilizing if price guarantees are not set appropriately. In addition, subsistence farmers continue to face the risk of low crop yields even if prices are stable.
- Segmented budget funds: Some countries have established segmented budget funds to stabilize agricultural income and prices. For instance, a special fund could purchase surplus agricultural production during good harvests to stabilize prices, and sell accumulated stocks during weaker harvests. Extra budgetary funds of this kind have resulted in governance problems in the use of surplus funds. As a result, prudent safeguards, internal controls and regular external audits would be essential.
- Foreign exchange reserves: The targeted level of foreign exchange reserves could include an additional "precautionary balance" to cover periodically high food imports during droughts. The magnitude of the additional precautionary balance could be linked to the targeted threshold and adjustment path of domestic debt.

# Table 1. Ethiopia: Cross-Country Comparison of Domestic Public Debt (as a percent of GDP)

|                                | 2000/01 | 2001/02 | 2002/03 | 2003/04 |
|--------------------------------|---------|---------|---------|---------|
| Ethiopia                       | 35.1    | 39.5    | 39.0    | 35.0    |
| Selected East Africa countries | 8.1     | 8.1     | 9.4     | 9.8     |
| Djibouti                       | 3.1     | 3.2     | 4.4     | 4.5     |
| Kenya                          | 21.5    | 20.8    | 23.3    | 24.9    |
| Sudan                          | 0.2     | 1.2     | 1.3     | 2.1     |
| Tanzania                       | 11.5    | 9.6     | 8.7     | 8.3     |
| Uganda                         | 4.1     | 5.9     | 9.1     | 9.1     |

#### Table 2. Ethiopia: Domestic Debt Dynamics Under Alternative Macro Scenarios (as a percent of GDP)

|  | 2004/05 | 2005/06 | 2006/07 | 2007/08 | 2010/11 |
|--|---------|---------|---------|---------|---------|
| A. Assuming baseline growth                |         |         |         |         |         |
| Domestic debt stock                        |         |         |         |         |         |
| A. Baseline domestic borrowing scenario 1/ | 34.8    | 33.6    | 33.6    | 33.4    | 31.2    |
| B. PASDEP domestic financing plan 2/       | 34.8    | 33.6    | 33.8    | 34.1    | 34.7    |
| C. Two-percent real interest rate shock 3/ | 34.8    | 34.3    | 34.9    | 35.8    | 38.2    |
| D. Drought shock during 2005/06 4/         | 34.8    | 41.4    | 41.6    | 42.0    | 42.8    |
| E. Combined scenarios C and D              | 34.8    | 42.2    | 43.0    | 44.1    | 47.1    |
| Domestic interest bill                     |         |         |         |         |         |
| A. Baseline domestic borrowing scenario 1/ | 0.5     | 0.7     | 0.9     | 1.1     | 1.5     |
| B. PASDEP domestic financing plan 2/       | 0.5     | 0.7     | 0.9     | 1.1     | 1.7     |
| C. Two-percent real interest rate shock 3/ | 0.5     | 1.4     | 1.5     | 1.7     | 2.4     |
| D. Drought shock during 2005/06 4/         | 0.5     | 0.9     | 1.1     | 1.4     | 2.0     |
| E. Combined scenarios C and D              | 0.5     | 1.7     | 1.8     | 2.1     | 3.0     |
| B. Assuming 7-percent growth               |         |         |         |         |         |
| Domestic debt stock                        |         |         |         |         |         |
| A. Baseline domestic borrowing scenario 1/ | 34.8    | 33.1    | 32.6    | 32.1    | 29.2    |
| B. PASDEP domestic financing plan 2/       | 34.8    | 33.1    | 32.8    | 32.7    | 32.4    |
| C. Two-percent real interest rate 3/       | 34.8    | 33.7    | 33.9    | 34.3    | 35.7    |
| Domestic interest bill                     |         |         |         |         |         |
| A. Baseline domestic borrowing scenario 1/ | 0.5     | 0.7     | 0.9     | 1.0     | 1.4     |
| B. PASDEP domestic financing plan 2/       | 0.5     | 0.7     | 0.9     | 1.1     | 1.5     |
| C. Two-percent real interest rate shock 3/ | 0.5     | 1.8     | 1.8     | 2.0     | 2.1     |
| Notes:                                     |         |         |         |         |         |

#### Notes:

1/ The "baseline scenario" entails a decline in net domestic borrowing from 4 to 2.5 percent of GDP between 2005/06 and 2010/11.

2/ The "PASDEP scenario" reflects the net domestic financing path summarized in the PASDEP until 2009/10, and assumes a constant 4 percent of GDP in net domestic financing beginning from 2008/09.

3/ Assumes a permanent 2-percentage point jump in real interest rates and the domestic financing path outlined in the PASDEP. The higher implied debt service is assumed to be covered through additional domestic borrowing.4/ Assumes a drought in 2005/06 equivalent to the major 2002/03 shock. Nominal GDP growth reverts to the

baseline path after 2005/06. Assumes same domestic borrowing in nominal terms as the MEFF scenario.

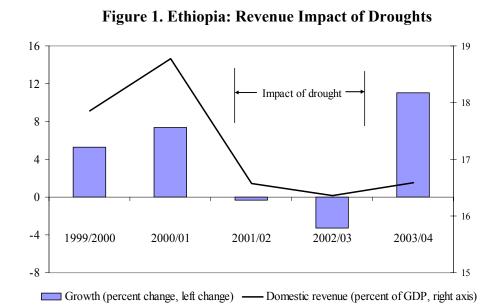
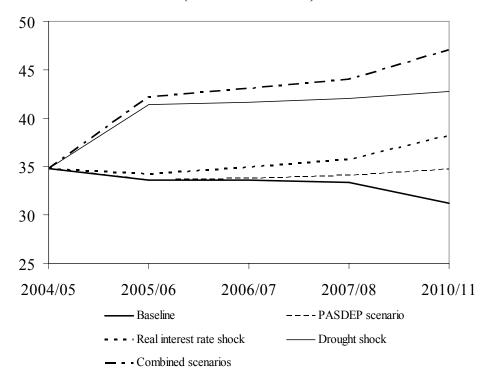


Figure 2. Ethiopia: Domestic Debt Under Alternative Macroeconomic Scenarios (as a share of GDP)



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#### Ethiopia: Basic Data 1/

#### Area: 1,221,900 square kilometers Population, 2005 estimate: 73.0 million Population, 1993/94 - 2004/05 average annual growth: 2.8 percent

GNI per capita, World Bank Atlas method, 2003 estimate: US\$90

|  | 1999/2000  | 2000/01   | 2001/02 | 2002/03 | 2003/04 | 2004/05 |  |  |
|--|--|---|---------|---------|---------|---------|--|--|
| National accounts  | (In millions of birr, unless otherwise specified)  |   |         |         |         |         |  |  |
| GDP at current market prices                                   | 63,924   | 65,689  | 62,665  | 68,144  | 83,892  | 96,676  |  |  |
| GDP at factor cost at constant (1999/2000) prices              | 59,575   | 63,973  | 63,756  | 61,654  | 68,472  | 74,506  |  |  |
| (annual percentage change)                                     | 5.3  | 7.4   | -0.3    | -3.3    | 11.1    | 8.8     |  |  |
| GDP deflator (annual percentage change)                        | 5.7  | -5.2  | -5.8    | 13.0    | 9.4     | 6.2     |  |  |
|  |  | (In percent of GDP at current market prices)      |         |         |         |         |  |  |
| Gross domestic expenditure                                     | 112.4  | 112.1   | 114.9   | 115.2   | 117.2   | 122.7   |  |  |
| Consumption  | 92.0   | 91.2  | 91.3    | 92.5    | 95.9    | 96.4    |  |  |
| Gross capital formation  | 20.5   | 21.0  | 23.6    | 22.7    | 21.3    | 26.3    |  |  |
| Net exports  | -12.4  | -12.1   | -14.9   | -15.2   | -17.2   | -22.7   |  |  |
| Gross savings  | 16.2   | 18.0  | 18.8    | 20.5    | 16.1    | 17.2    |  |  |
| Prices   | (Annual percentage change, unless otherwise specif |   |         |         |         |         |  |  |
| Consumer price index (annual average)                          | 6.2  | -5.2  | -7.2    | 15.1    | 8.6     | 6.8     |  |  |
| Consumer price index (end of period)                           | 0.3  | -11.4   | -1.0    | 23.5    | 1.7     | 13.0    |  |  |
| Terms of trade, goods (- deterioration)                        | -33.9  | -3.1  | -10.1   | -6.5    | -14.7   | 10.8    |  |  |
| Exchange rates   |  |   |         |         |         |         |  |  |
| Ethiopian birr per U.S. dollar (period average)                | 8.15   | 8.34  | 8.54    | 8.58    | 8.62    | 8.65    |  |  |
| Nominal effective exchange rate (-depreciation; end of period) | 1.5  | 6.5   | -7.8    | -12.5   | -4.0    | -1.5    |  |  |
| Real effective exchange rate (- depreciation; end of period)   | -0.8   | -12.0   | -3.4    | 5.9     | -4.6    | 9.2     |  |  |
| Central government finance                                     |  | (In millions of birr, unless otherwise specified) |         |         |         |         |  |  |
| Total revenue and grants                                       | 11,222   | 12,804  | 12,834  | 15,702  | 17,918  | 20,031  |  |  |
| Grants   | 1,724  | 2,628   | 2,425   | 4,553   | 4,001   | 4,565   |  |  |
| Total expenditure and net lending 2/                           | 17,184   | 15,382  | 16,680  | 19,840  | 20,232  | 24,551  |  |  |
| Recurrent  | 13,742   | 10,379  | 10,550  | 13,527  | 11,961  | 13,036  |  |  |
| Development and net lending                                    | 3,442  | 5,003   | 6,130   | 6,313   | 8,271   | 11,515  |  |  |
| Special program  | 0  | 404   | 971     | 655     | 272     | 224     |  |  |
| Overall balance 2/   |  |   |         |         |         |         |  |  |
| (including grants)   | -5,961   | -2,982  | -5,282  | -5,526  | -4,572  | -5,789  |  |  |
| (excluding grants)   | -7,685   | -5,610  | -7,707  | -10,079 | -8,573  | -10,354 |  |  |
| Overall balance (in percent of GDP) 2/                         |  |   |         |         |         |         |  |  |
| (including grants)   | -9.3   | -4.5  | -8.4    | -8.1    | -5.5    | -6.0    |  |  |
| (excluding grants)   | -12.0  | -8.5  | -12.3   | -14.8   | -10.2   | -10.7   |  |  |

|   | 1999/2000   | 2000/01       | 2001/02      | 2002/03       | 2003/04     | 2004/05 |  |  |
|---|---|---------------|--------------|---------------|-------------|---------|--|--|
| Money and credit                                      | (In percent of beginning-period stock of broad money) |               |              |               |             |         |  |  |
| Domestic credit 3/                                    | 33.2  | 2.9           | -0.6         | 2.7           | 11.4        | 29.5    |  |  |
| Government (net)                                      | 27.9  | -0.9          | 2.9          | 6.0           | 7.3         | 9.3     |  |  |
| Other sectors   | 5.3   | 3.8           | -3.5         | -3.3          | 4.1         | 20.2    |  |  |
| Money and quasi-money (M3)                            | 14.0  | 9.5           | 8.1          | 10.9          | 14.7        | 19.6    |  |  |
| Balance of payments                                   | (Ir   | n millions of | U.S. dollars | s, unless oth | erwise spec | ified)  |  |  |
| Current account balance                               | -335  | -233          | -347         | -178          | -499        | -1,013  |  |  |
| Excluding official transfers (net)                    | -626  | -629          | -781         | -778          | -1,065      | -1,763  |  |  |
| Exports, f.o.b.                                       | 486   | 463           | 452          | 483           | 600         | 818     |  |  |
| Imports, f.o.b.                                       | -1,611  | -1,557        | -1,696       | -1,856        | -2,587      | -3,633  |  |  |
| Trade balance   | -1,125  | -1,094        | -1,243       | -1,374        | -1,986      | -2,815  |  |  |
| Services (net)  | 149   | 137           | 153          | 167           | 314         | 277     |  |  |
| Income (net)  | -60   | -51           | -40          | -66           | -64         | -36     |  |  |
| Current transfers (net)                               | 701   | 775           | 783          | 1,095         | 1,238       | 1,561   |  |  |
| Capital and financial account (net) 4/                | -31   | 298           | 652          | 454           | 725         | 912     |  |  |
| Foreign direct investment (net)                       | 51  | 152           | 100          | 114           | 101         | 150     |  |  |
| Official long-term loan (net)                         | -10   | 194           | 489          | 360           | 198         | 312     |  |  |
| Others 4/   | -72   | -566          | 63           | -20           | 218         | 353     |  |  |
| Overall balance                                       | -366  | 64            | 305          | 275           | 227         | -101    |  |  |
| Current account balance (in percent of GDP)           |   |               |              |               |             |         |  |  |
| (including official transfers)                        | -4.2  | -2.9          | -4.7         | -2.2          | -5.1        | -9.1    |  |  |
| (excluding official transfers)                        | -7.9  | -7.9          | -10.6        | -9.8          | -11.0       | -15.9   |  |  |
| Gross official international reserves (end of period) |   |               |              |               |             |         |  |  |
| In millions of U.S. dollars                           | 349   | 337           | 664          | 931           | 1,350       | 1,555   |  |  |
| In months of next year's imports                      | 2.2   | 2.0           | 3.3          | 3.5           | 3.7         | 3.9     |  |  |
| External debt   |   |               |              |               |             |         |  |  |
| Stock of external debt (end of period) 5/ 6/          | 5,452   | 5,731         | 6,223        | 6,782         | 7,371       | 6,021   |  |  |
| (in percent of GDP)<br>External debt service 5/ 7/    | 68.5  | 71.8          | 84.5         | 85.3          | 75.8        | 54.3    |  |  |
| (in percent of export of goods and services)          | 52.2  | 22.7          | 17.0         | 14.9          | 15.1        | 14.2    |  |  |

Ethiopia: Basic Data (concluded)

Sources: Ethiopian authorities; and IMF and World Bank staff estimates.

1/ Beginning 1997/98, data pertain to the period July 8-July 7; prior to that, data pertain to the period July 1-June 30,

except for money and credit.

2/ Including special programs.

3/ In percent of beginning-of-period broad money stock.

4/ Including errors and omissions.

5/ Public medium- and long-term debt, including to the Fund.

6/ Before 1999/2000, post-debt relief; thereafter, pre-debt relief.

7/ Before debt relief; on an accrual basis.

|  | 1999/00 | 2000/01 | 2001/02            | 2002/03         | 2003/04 | 2004/05 |
|--|---------|---------|--------------------|-----------------|---------|---------|
|  |         | (In mil | lions of birr at 1 | 999/2000 prices | )       |         |
| Agriculture and allied activities                              | 28,595  | 31,626  | 30,950             | 27,361          | 32,100  | 35,948  |
| Industry   | 7,457   | 7,817   | 8,213              | 8,665           | 9,254   | 9,865   |
| Mining and quarrying   | 286     | 288     | 326                | 350             | 378     | 408     |
| Manufacturing  | 3,427   | 3,600   | 3,535              | 3,561           | 3,752   | 3,939   |
| Electricity and water  | 1,335   | 1,379   | 1,512              | 1,577           | 1,688   | 1,789   |
| Construction   | 2,409   | 2,550   | 2,839              | 3,176           | 3,437   | 3,729   |
| Services   | 24,197  | 25,122  | 24,997             | 26,096          | 27,614  | 29,221  |
| Distribution services  | 11,282  | 11,970  | 12,152             | 12,512          | 13,343  | 14,181  |
| Trade and related services                                     | 7,293   | 7,547   | 7,608              | 7,694           | 8,194   | 8,686   |
| Hotels and restaurants   | 1,278   | 1,322   | 1,333              | 1,348           | 1,436   | 1,522   |
|  | 2,711   | 3,101   | 3,210              | 3,470           | 3,713   | 3,973   |
| Transportation and communications<br>Other services            |         |         |                    |                 |         |         |
|  | 12,915  | 13,151  | 12,845             | 13,584          | 14,271  | 15,041  |
| Banking and insurance  | 1,169   | 1,237   | 983                | 1,301           | 1,377   | 1,466   |
| Real estate and ownership<br>Public administration and defense | 4,291   | 4,461   | 4,637              | 4,815           | 5,012   | 5,213   |
|  | 4,096   | 3,809   | 3,301              | 3,268           | 3,333   | 3,433   |
| Education  | 1,477   | 1,642   | 1,766              | 1,966           | 2,182   | 2,422   |
| Health   | 572     | 639     | 729                | 734             | 793     | 857     |
| Domestic and other   | 1,142   | 1,186   | 1,247              | 1,310           | 1,375   | 1,444   |
| Private households with employed persons                       | 169     | 176     | 183                | 191             | 198     | 206     |
| Total GDP at 1999/2000 factor costs                            | 59,575  | 63,973  | 63,756             | 61,654          | 68,472  | 74,506  |
| Of which<br>Nonagricultural GDP                                | 30,981  | 32,347  | 32,806             | 34,293          | 36,371  | 38,558  |
|  | )       | ŕ       | ,                  | ,               |         | ,       |
|  |         | (.      | Annual percenta    | ge change)      |         |         |
| Agriculture and allied activities                              | 3.2     | 10.6    | -2.1               | -11.6           | 17.3    | 12.0    |
| Industry   | 3.6     | 4.8     | 5.1                | 5.5             | 6.8     | 6.6     |
| Mining and quarrying   | 11.1    | 0.8     | 13.3               | 7.2             | 8.0     | 8.0     |
| Manufacturing  | 3.6     | 5.0     | -1.8               | 0.7             | 5.4     | 5.0     |
| Electricity and water  | 4.0     | 3.3     | 9.7                | 4.3             | 7.0     | 6.0     |
| Construction   | 2.6     | 5.9     | 11.3               | 11.9            | 8.2     | 8.5     |
| Services   | 8.9     | 3.8     | -0.5               | 4.4             | 5.8     | 5.8     |
| Distribution services  | 4.7     | 6.1     | 1.5                | 3.0             | 6.6     | 6.3     |
| Trade and related services                                     | 3.7     | 3.5     | 0.8                | 1.1             | 6.5     | 6.0     |
| Hotels and restaurants   | 3.6     | 3.5     | 0.8                | 1.1             | 6.5     | 6.0     |
| Transportation and communications                              | 8.1     | 14.4    | 3.5                | 8.1             | 7.0     | 7.0     |
| Other services   | 12.8    | 1.8     | -2.3               | 5.8             | 5.1     | 5.4     |
| Banking and insurance  | 10.8    | 5.9     | -20.6              | 32.4            | 5.8     | 6.5     |
| Real estate and ownership                                      | 3.9     | 4.0     | 3.9                | 3.9             | 4.1     | 4.0     |
| Public administration and defense                              | 33.1    | -7.0    | -13.4              | -1.0            | 2.0     | 3.0     |
| Education  | 6.7     | 11.2    | 7.6                | 11.3            | 11.0    | 11.0    |
| Health   | 6.1     | 11.2    | 14.0               | 0.8             | 8.0     | 8.0     |
| Domestic and other   | 3.9     | 3.9     | 5.1                | 5.0             | 5.0     | 5.0     |
| Private households with employed persons                       | 4.1     | 4.1     | 4.0                | 4.0             | 4.0     | 4.0     |
| Total GDP at 1999/2000 factor costs                            | 5.3     | 7.4     | -0.3               | -3.3            | 11.1    | 8.8     |
| Of which<br>Nonagricultural GDP                                | 7.6     | 4.4     | 1.4                | 4.5             | 6.1     | 6.0     |

Table 1. Ethiopia: Gross Domestic Product by Economic Activity at Factor Cost, 1999/00-2004/05 1/

Source: Ministry of Finance and Economic Development.

1/ Beginning in 1997/98, data pertain to the period July 8-July 7; prior to that, data pertain to the period July 1-June 30.

|   | 1999/2000             | 2000/01 | 2001/02 | 2002/03 | 2003/04 | 2004/05 |  |  |
|---|-----------------------|---------|---------|---------|---------|---------|--|--|
|   | (In millions of birr) |         |         |         |         |         |  |  |
| GDP at current market prices                      | 63,924                | 65,689  | 62,665  | 68,144  | 83,892  | 96,676  |  |  |
| Gross domestic expenditure                        | 71,881                | 73,665  | 71,980  | 78,501  | 98,311  | 118,634 |  |  |
| Consumption                                       | 58,784                | 59,879  | 57,216  | 62,999  | 80,484  | 93,232  |  |  |
| Private   | 46,731                | 50,764  | 47,201  | 52,096  | 68,745  | 79,466  |  |  |
| Public  | 12,053                | 9,115   | 10,015  | 10,904  | 11,739  | 13,766  |  |  |
| Investment  | 13,096                | 13,786  | 14,764  | 15,502  | 17,827  | 25,402  |  |  |
| Private   | 10,343                | 9,179   | 8,810   | 9,525   | 10,184  | 14,903  |  |  |
| Public  | 2,754                 | 4,607   | 5,954   | 5,976   | 7,643   | 10,500  |  |  |
| Resource gap                                      | -7,956                | -7,976  | -9,315  | -10,357 | -14,420 | -21,958 |  |  |
| Exports of goods and nonfactor services           | 8,020                 | 8,162   | 8,395   | 9,779   | 12,913  | 15,826  |  |  |
| Imports of goods and nonfactor services           | -15,976               | -16,139 | -17,709 | -20,136 | -27,333 | -37,784 |  |  |
| Memorandum items:                                 |                       |         |         |         |         |         |  |  |
| Gross domestic saving                             | 5,140                 | 5,810   | 5,449   | 5,145   | 3,407   | 3,445   |  |  |
| Private   | 7,695                 | 4,748   | 5,055   | 4,899   | 1,230   | 1,744   |  |  |
| Public  | -2,555                | 1,061   | 394     | 245     | 2,178   | 1,700   |  |  |
| Net factor income                                 | -490                  | -425    | -339    | -567    | -548    | -309    |  |  |
| Net private transfers                             | 3,346                 | 3,161   | 2,978   | 4,247   | 5,787   | 7,015   |  |  |
| Net official transfers                            | 2,371                 | 3,295   | 3,713   | 5,147   | 4,883   | 6,492   |  |  |
| Gross national saving (including official grants) | 10,367                | 11,841  | 11,802  | 13,971  | 13,530  | 16,642  |  |  |
| Private   | 11,170                | 8,068   | 8,137   | 9,196   | 6,999   | 8,894   |  |  |
| Public  | -803                  | 3,773   | 3,665   | 4,775   | 6,531   | 7,749   |  |  |
| Foreign saving (excluding official transfers)     | -5,101                | -5,240  | -6,675  | -6,678  | -9,181  | -15,252 |  |  |
| GNP at current market prices                      | 63,434                | 65,264  | 62,326  | 67,577  | 83,344  | 96,367  |  |  |
|   | (In percent of GDP)   |         |         |         |         |         |  |  |
| Gross domestic expenditure                        | 112.4                 | 112.1   | 114.9   | 115.2   | 117.2   | 122.7   |  |  |
| Consumption                                       | 92.0                  | 91.2    | 91.3    | 92.5    | 95.9    | 96.4    |  |  |
| Private   | 73.1                  | 77.3    | 75.3    | 76.4    | 81.9    | 82.2    |  |  |
| Public  | 18.9                  | 13.9    | 16.0    | 16.0    | 14.0    | 14.2    |  |  |
| Investment  | 20.5                  | 21.0    | 23.6    | 22.7    | 21.3    | 26.3    |  |  |
| Private   | 16.2                  | 14.0    | 14.1    | 14.0    | 12.1    | 15.4    |  |  |
| Public  | 4.3                   | 7.0     | 9.5     | 8.8     | 9.1     | 10.9    |  |  |
| Resource gap                                      | -12.4                 | -12.1   | -14.9   | -15.2   | -17.2   | -22.7   |  |  |
| Exports of goods and nonfactor services           | 12.5                  | 12.4    | 13.4    | 14.4    | 15.4    | 16.4    |  |  |
| Imports of goods and nonfactor services           | -25.0                 | -24.6   | -28.3   | -29.5   | -32.6   | -39.1   |  |  |
| Memorandum items:                                 |                       |         |         |         |         |         |  |  |
| Gross domestic saving                             | 8.0                   | 8.8     | 8.7     | 7.5     | 4.1     | 3.6     |  |  |
| Private   | 12.0                  | 7.2     | 8.1     | 7.2     | 1.5     | 1.8     |  |  |
| Public  | -4.0                  | 1.6     | 0.6     | 0.4     | 2.6     | 1.8     |  |  |
| Net factor income                                 | -0.8                  | -0.6    | -0.5    | -0.8    | -0.7    | -0.3    |  |  |
| Net private transfers                             | 5.2                   | 4.8     | 4.8     | 6.2     | 6.9     | 7.3     |  |  |
| Net official transfers                            | 3.7                   | 5.0     | 5.9     | 7.6     | 5.8     | 6.7     |  |  |
| Gross national saving (including official grants) | 16.2                  | 18.0    | 18.8    | 20.5    | 16.1    | 17.2    |  |  |
| Private   | 17.5                  | 12.3    | 13.0    | 13.5    | 8.3     | 9.2     |  |  |
| Public  | -1.3                  | 5.7     | 5.8     | 7.0     | 7.8     | 8.0     |  |  |
| Foreign saving (excluding official transfers)     | -8.0                  | -8.0    | -10.7   | -9.8    | -10.9   | -15.8   |  |  |
| GNP at current market prices                      | 99.2                  | 99.4    | 99.5    | 99.2    | 99.3    | 99.7    |  |  |

Table 2. Ethiopia: Expenditure on Gross Domestic Product at Current Market Prices, 1999/00-2004/05 1/2/

Sources: Ministry of Finance and Economic Development; and Fund staff estimates.

 Beginning in 1997/98, data pertain to the period July 8-July 7; prior to that, data pertain to the period July 1-June 30.
 GDP at current market prices mach authorities' figures; expenditure data depart from these to ensure consistency with Fund staff estimates of the current account.

|                    | 2000/01         |                  | 2001/02         |                     | 2002/03         |                     | 2003/04         |                     | 2004/05         |                     |
|--------------------|-----------------|------------------|-----------------|---------------------|-----------------|---------------------|-----------------|---------------------|-----------------|---------------------|
|                    | Cultivated area | Total production | Cultivated area | Total<br>production |
|                    |                 |                  | (Area i         | n thousands o       | f hectares; pro | oduction in the     | usands of qui   | ntals)              |                 |                     |
| Cereals            | 7,637           | 96,910           | 7.066           | 90,541              | 6,870           | 68,010              | 7,573           | 94,808              | 8,430           | 106,147             |
| Maize              | 1,720           | 33,059           | 1,674           | 30,518              | 1,404           | 20,382              | 1,591           | 28,058              | 1,802           | 29,063              |
| Wheat              | 1,140           | 16,052           | 1,066           | 14,609              | 1,049           | 11,087              | 1,153           | 16,529              | 1,457           | 21,766              |
| Teff               | 2,183           | 17,496           | 1,868           | 16,450              | 1,978           | 14,384              | 2,038           | 16,971              | 2,233           | 20,477              |
| Sorghum            | 1,333           | 15,487           | 1,176           | 15,715              | 1,111           | 10,645              | 1,325           | 17,684              | 1,311           | 17,179              |
| Barley             | 874             | 11,066           | 956             | 9,794               | 975             | 8,091               | 1,115           | 12,048              | 1,255           | 13,755              |
| Millet             | 347             | 3,177            | 282             | 3,071               | 313             | 3,113               | 311             | 3,073               | 315             | 3,329               |
| Oats               | 41              | 573              | 44              | 384                 | 40              | 308                 | 40              | 445                 | 57              | 578                 |
| Rice               |                 |                  | -               | -                   | -               | -                   | -               | -                   | -               | -                   |
| Pulses             | 1,247           | 11,094           | 1,158           | 10,851              | 1,118           | 8,444               | 1,155           | 10,639              | 1,526           | 13,857              |
| Horsebeans         | 426             | 4,559            | 372             | 4,498               | 391             | 3,622               | 383             | 4,274               | 465             | 5,520               |
| Chickpeas          | 212             | 1,763            | 195             | 1,849               | 144             | 1,155               | 158             | 1,374               | 181             | 1,628               |
| Haricot beans      | 187             | 1,660            | 207             | 1,513               | 228             | 1,332               | 232             | 1,948               | 371             | 2,441               |
| Field peas         | 205             | 1,474            | 204             | 1,543               | 220             | 1,448               | 226             | 1,761               | 275             | 2,300               |
| Lentils            | 90              | 557              | 75              | 414                 | 55              | 238                 | 56              | 366                 | 89              | 551                 |
| Vetch              | 114             | 1,001            | 85              | 929                 | 54              | 532                 | 83              | 791                 | 112             | 1,250               |
| Soya beans         | 14              | 0<br>81          | -               | -                   | - 26            | -<br>117            | - 17            | - 125               | 3<br>19         | 8<br>116            |
| Fenugreek<br>Gibto | 14              | 61               | 20              | 105                 | - 20            | -                   | 17              | -                   | 19              | 43                  |
| 01010              |                 |                  | -               | _                   | _               | -                   | -               | -                   | 10              | -15                 |
| Others             | 561             | 2,389            | 429             | 2,105               | 479             | 1,985               | 575             | 3,150               | 831             | 5,264               |
| Neug               | 336             | 1,190            | 232             | 842                 | 132             | 428                 | 282             | 1,190               | 359             | 1,872               |
| Linseed/flax       | 131             | 646              | 102             | 531                 | 15              | 110                 | 144             | 777                 | 256             | 1,519               |
| Rapeseed           | 25              | 147              | 15              | 169                 | 4               | 16                  | 26              | 293                 | 42              | 358                 |
| Sunflower          | 11              | 65               | 5               | 38                  | 19              | 207                 | 10              | 60                  | 10              | 70                  |
| Groundnuts         | 17              | 152              | 16              | 136                 | 251             | 861                 | 21              | 215                 | 27              | 291                 |
| Sesame             | 42              | 189              | 59              | 389                 | 58              | 363                 | 92              | 615                 | 136             | 1,154               |
| Total              | 9,445           | 110,393          | 8,653           | 103,497             | 8,467           | 78,439              | 9,303           | 108,597             | 10,787          | 125,269             |
| Cereals and pulses | 8,884           | 108,004          | 8,224           | 101,392             | 7,988           | 76,454              | 8,728           | 105,447             | 9,956           | 120,005             |
|                    |                 |                  |                 | (                   | Annual perce    | ntage change)       |                 |                     |                 |                     |
| Cereals            | 13.2            | 20.9             | -7.5            | -6.6                | -2.8            | -24.9               | 10.2            | 39.4                | 11.3            | 12.0                |
| Pulses             | 17.5            | 6.5              | -7.2            | -2.2                | -3.5            | -22.2               | 3.3             | 26.0                | 32.1            | 30.2                |
| Others             | 37.6            | 33.1             | -23.6           | -11.9               | 11.7            | -5.7                | 20.0            | 58.7                | 44.5            | 67.1                |
| Total              | 15.0            | 19.6             | -8.4            | -6.2                | -2.1            | -24.2               | 9.9             | 38.4                | 15.9            | 15.4                |
| Cereals and pulses | 13.8            | 19.3             | -7.4            | -6.1                | -2.9            | -24.6               | 9.3             | 37.9                | 14.1            | 13.8                |
|                    |                 |                  |                 |                     | (Index, 1995    | 5/96 = 100)         |                 |                     |                 |                     |
| Cereals            | 100.5           | 104.0            | 93.0            | 97.2                | 90.4            | 73.0                | 99.7            | 101.8               | 111.0           | 113.9               |
| Pulses             | 135.9           | 135.0            | 126.1           | 132.1               | 121.8           | 102.8               | 125.8           | 129.5               | 166.2           | 168.7               |
| Others             | 148.9           | 127.3            | 113.8           | 112.1               | 127.1           | 102.0               | 152.5           | 167.8               | 220.4           | 280.4               |
| Total              | 106.2           | 106.9            | 97.3            | 100.2               | 95.2            | 76.0                | 104.6           | 107.0               | 121.3           | 121.3               |
| Cereals and pulses | 104.3           | 106.5            | 96.6            | 100.0               | 93.8            | 75.4                | 102.5           | 104.0               | 116.9           | 118.4               |

| Table 3. Ethiopia: Estimates of Agricultural Production and Cultivated Area of Major Crops, 2000/01-2004/05 1/ |  |
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|--|--|

Source: Central Statistical Authority.

1/ Beginning in 1997/98, data pertain to the period July 8-July 7; prior to that, data pertain to the period July 1-June 30.

|                      | 1999/00 | 2000/01 | 2001/02 | 2002/03 | 2003/04 | 2004/05 |
|----------------------|---------|---------|---------|---------|---------|---------|
| Opening stocks       | 152     | 144     | 130     | 124     | 99      | 79      |
| Production           | 230     | 221     | 245     | 250     | 260     | 300     |
| Domestic consumption | -98     | -100    | -110    | -110    | -110    | -110    |
| Exports 2/           | -120    | -85     | -116    | -137    | -142    | -172    |
| Unwashed             | -87     | -66     | -78     | -99     | -96     | -116    |
| Washed               | -33     | -19     | -38     | -38     | -46     | -56     |
| Adjustments 3/       | -20     | -50     | -25     | -28     | -28     | -43     |
| Closing stocks       | 144     | 130     | 124     | 99      | 79      | 54      |
|                      |         |         |         |         |         |         |

# Table 4. Ethiopia: Estimates of Coffee Production, Marketing, and Stocks, 1999/00-2004/05 1/ (In thousands of metric tons)

Source: Ethiopian Coffee and Tea Authority.

1/ Estimates (except exports) based on the findings of the Coffee Sector Survey; coffee year begins in October.

2/ As recorded on loading at port rather than at customs stations.

3/ Represents, among other factors, unofficial exports and handling losses.

|           |                      | Export<br>Volume | Arrival<br>Volume | Estimated<br>Producer<br>Price 1/ | Auction<br>Price 2/ | Export<br>Unit<br>Value 2/ | ICO<br>Composite<br>Price 3/ |
|-----------|----------------------|------------------|-------------------|-----------------------------------|---------------------|----------------------------|------------------------------|
|           |                      | (Metric          |                   |                                   | rr per metric tor   |                            |                              |
|           |                      |                  |                   | (In units ind                     | dicated)            |                            |                              |
| 2002/03   | October              | 8,661            | 8,944             | 4,991                             | 5,938               | 10,567                     | 51                           |
|           | November             | 6,718            | 17,054            | 6,321                             | 8,363               | 10,536                     | 55                           |
|           | December             | 6,962            | 17,649            | 6,617                             | 8,756               | 11,111                     | 52                           |
|           | January              | 6,444            | 15,082            | 5,874                             | 7,902               | 11,480                     | 54                           |
|           | February             | 7,617            | 22,473            | 6,216                             | 7,924               | 11,377                     | 54                           |
|           | March                | 12,604           | 26,610            | 6,201                             | 7,554               | 12,267                     | 50                           |
|           | April                | 14,686           | 20,307            | 5,811                             | 7,072               | 10,776                     | 52                           |
|           | May                  | 15,315           | 18,374            | 6,411                             | 7,771               | 10,604                     | 5.                           |
|           | June                 | 17,315           | 15,307            | 6,378                             | 7,739               | 10,982                     | 49                           |
|           | July                 | 18,056           | 12,157            | 6,847                             | 8,181               | 11,266                     | 51                           |
|           | August               | 12,176           | 9,403             | 6,888                             | 8,117               | 10,659                     | 52                           |
| 2002/04   | September            | 10,060           | 8,356             | 6,769                             | 8,023               | 11,004                     | 54                           |
| 2003/04   | October              | 9,172            | 9,104             | 6,799                             | 8,139               | 1,330                      | 52<br>5(                     |
|           | November<br>December | 5,187            | 10,244            | 7,447                             | 9,861               | 1,314                      | 52                           |
|           | January              | 5,115            | 17,971            | 7,008                             | 9,241               | 1,289                      | 52<br>52                     |
|           | February             | 4,936<br>6,332   | 20,002<br>24,998  | 8,044<br>8,072                    | 10,348<br>10,070    | 1,450<br>1,526             | 60                           |
|           | March                | 16,350           | 28,823            | 8,586                             | 10,364              | 1,320                      | 61                           |
|           | April                | 18,867           | 21,449            | 8,740                             | 10,490              | 1,450                      | 59                           |
|           | May                  | 16,721           | 19,283            | 8,970                             | 10,490              | 1,385                      | 60                           |
|           | June                 | 19,223           | 17,842            | 9,360                             | 11,072              | 1,489                      | 64                           |
|           | July                 | 20,121           | 10,409            | 8,962                             | 10,620              | 1,620                      | 58                           |
|           | August               | 10,274           | 10,496            | 8,650                             | 10,206              | 1,650                      | 57                           |
|           | September            | 10,124           | 9,375             | 8,642                             | 10,220              | 1,559                      | 61                           |
| 2004/05   | October              | 9,012            | 9,111             | 9,009                             | 10,877              | 1,576                      | 61                           |
| 200 1/02  | November             | 9,644            | 20,575            | 11,483                            | 14,052              | 1,573                      | 67                           |
|           | December             | 7,853            | 26,095            | 13,096                            | 15,806              | 1,606                      | 38                           |
|           | January              | 8,145            | 22,504            | 13,318                            | 15,917              | 1,910                      | 79                           |
|           | February             | 11,033           | 31,149            | 14,505                            | 17,097              | 2,143                      | 89                           |
|           | March                | 16,707           | 32,046            | 14,027                            | 17,058              | 2,251                      | 10                           |
|           | April                | 18,389           | 21,438            | 14,329                            | 17,117              | 2,343                      | 98                           |
|           | May                  | 18,466           | 17,684            | 12,777                            | 17,188              | 2,483                      | 100                          |
|           | June                 | 19,446           | 10,791            | 12,581                            | 16,899              | 2,485                      | 90                           |
|           | July                 | 17,715           | 6,337             | 11,049                            | 15,968              | 2,485                      | 88                           |
|           | August               | 12,426           | 6,310             | 11,611                            | 16,612              | 2,371                      | 85                           |
|           |                      |                  | (Annu             | al average, based                 | d on coffee year    | ) 4/                       |                              |
| 1998/99   |                      | 8,783            | 12,293            | 10,780                            | 12,192              | 20,166                     | 89                           |
| 1999/2000 |                      | 10,025           | 14,270            | 11,461                            | 12,995              | 17,489                     | 73                           |
| 2000/01   |                      | 7,091            | 9,595             | 8,825                             | 10,181              | 14,856                     | 48                           |
| 2001/02   |                      | 9,696            | 16,472            | 5,268                             | 6,472               | 12,039                     | 43                           |
| 2002/03   |                      | 11,385           | 15,976            | 6,277                             | 7,778               | 11,052                     | 52                           |
| 2003/04   |                      | 11,869           | 16,666            | 8,273                             | 10,111              | 1,463                      | 58                           |
|           |                      |                  | · · ·             | centage change,                   |                     | 5 /                        |                              |
| 1998/99   |                      | -15.9            | -4.0              | -22.4                             | -21.8               | -10.2                      | -22.8                        |
| 1999/2000 |                      | 14.1             | 16.1              | 6.3                               | 6.6                 | -13.3                      | -17.8                        |
| 2000/01   |                      | -29.3            | -32.8             | -23.0                             | -21.7               | -15.1                      | -34.4                        |
| 2001/02   |                      | 36.7             | 71.7              | -40.3                             | -36.4               | -19.0                      | -5.1                         |
| 2002/03   |                      | 17.4             | -3.0              | 19.2                              | 20.2                | -8.2                       | 15.3                         |
| 2003/04   |                      | 4.3              | 4.3               | 31.8                              | 30.0                | -86.8                      | 10.5                         |

Table 5. Ethiopia: Monthly Export and Arrival Volumes and Coffee Prices, October 2002-August 2005

Source: Ethiopian Coffee and Tea Authority.

1/ Auction price less estimated transport and handling costs.

2/ For unwashed and washed coffee, combined (mostly unwashed) at Addis Ababa and weighted by same month's arrival.
3/ ICO is the International Coffee Organization; in U.S. cents per pound.

4/ October-September.

|   | Number<br>of | Conital            | Dormonont               | Tomporary               | Capital-<br>Labor | Average                  |
|---|--------------|--------------------|-------------------------|-------------------------|-------------------|--------------------------|
|   | Projects     | Capital<br>Cost 2/ | Permanent<br>Employment | Temporary<br>Employment | Ratio 3/          | Project<br>Employment 3/ |
|   |              |                    | (In unit                | s indicated)            |                   |                          |
| Agriculture, forestry, and fishing      |              |                    | (111 4111               | s marcutea)             |                   |                          |
| Approved                                | 2,249        | 19,641             | 130,879                 | 929,114                 | 0.15              | 5                        |
| Implementation phase                    | 166          | 2,053              | 12,617                  | 88,084                  | 0.16              | 7                        |
| Operational                             | 720          | 4,107              | 30,925                  | 283,801                 | 0.13              | 4                        |
| Mining and quarrying                    |              |                    |                         |                         |                   |                          |
| Approved                                | 63           | 706                | 4,037                   | 729                     | 0.17              | 6                        |
| Implementation phase                    | 15           | 97                 | 894                     | 0                       | 0.11              | 6                        |
| Operational                             | 15           | 338                | 1,329                   | 152                     | 0.25              | 8                        |
| Manufacturing                           |              |                    |                         |                         |                   |                          |
| Approved                                | 5,306        | 54,668             | 266,714                 | 107,249                 | 0.20              |                          |
| Implementation phase                    | 731          | 6,982              | 43,089                  | 12,825                  | 0.16              | 5                        |
| Operational                             | 1,396        | 11,290             | 62,964                  | 30,380                  | 0.18              | 4                        |
| Electricity supply                      |              |                    |                         |                         |                   |                          |
| Approved                                | 56           | 27,826             | 1,762                   | 7,353                   | 15.79             | 3                        |
| Implementation phase                    | 8            | 5,718              | 437                     | 400                     | 13.08             | 5                        |
| Operational                             | 7            | 2,241              | 125                     | 61                      | 17.93             | 1                        |
| Construction                            |              |                    |                         |                         |                   |                          |
| Approved                                | 869          | 37,579             | 71,031                  | 166,636                 | 0.53              | 8                        |
| Implementation phase                    | 120          | 2,042              | 8,030                   | 6,112                   | 0.25              | e                        |
| Operational                             | 72           | 3,346              | 17,298                  | 8,474                   | 0.19              | 24                       |
| Construction machinery leasing          |              |                    |                         |                         |                   |                          |
| Approved                                | 1,817        | 10,913             | 33,863                  | 6,724                   | 0.32              | 1                        |
| Implementation phase                    | 76           | 974                | 2,121                   | 48                      | 0.46              | 2                        |
| Operational                             | 166          | 842                | 3,378                   | 776                     | 0.25              | 2                        |
| Real estate                             |              |                    |                         |                         |                   |                          |
| Approved                                | 880          | 15,590             | 23,064                  | 43,776                  | 0.68              | 2                        |
| Implementation phase                    | 71           | 2,142              | 1,620                   | 1,003                   | 1.32              | 2                        |
| Operational                             | 51           | 1,615              | 611                     | 60                      | 2.64              | 1                        |
| Trade                                   |              | -                  |                         |                         |                   |                          |
| Approved                                | 382          | 2,624              | 18,525                  | 13,288                  | 0.14              | 4                        |
| Implementation phase                    | 40           | 518                | 3,582                   | 835                     | 0.14              | ç                        |
| Operational                             | 67           | 562                | 2,887                   | 5,286                   | 0.19              | 4                        |
| Iotel and tourism                       |              |                    | -                       | -                       |                   |                          |
| Approved                                | 939          | 5,023              | 35,141                  | 11,084                  | 0.14              | 3                        |
| Implementation phase                    | 110          | 584                | 5,164                   | 879                     | 0.11              | 4                        |
| Operational                             | 156          | 593                | 4,600                   | 765                     | 0.13              | 2                        |
| ransport and storage, and communication |              |                    | ,                       |                         |                   |                          |
| Approved                                | 104          | 4,197              | 9,775                   | 626                     | 0.43              | ç                        |
| Implementation phase                    | 5            | 24                 | 74                      | 50                      | 0.32              |                          |
| Operational                             | 18           | 3,195              | 7,390                   | 45                      | 0.43              |                          |
| Education                               | 10           | 5,175              | 1,000                   | 10                      | 0.15              |                          |
| Approved                                | 832          | 6,974              | 44,098                  | 8.976                   | 0.16              | 5                        |
| Implementation phase                    | 59           | 605                | 4,168                   | 230                     | 0.15              |                          |
| Operational                             | 132          | 2,027              | 6,921                   | 832                     | 0.19              |                          |
| Health                                  | 152          | 2,027              | 0,721                   | 052                     | 0.29              |                          |
| Approved                                | 358          | 5,128              | 22,548                  | 3,303                   | 0.23              | e                        |
| Implementation phase                    | 66           | 801                | 4,517                   | 88                      | 0.18              |                          |
| Operational                             | 49           | 281                | 2,405                   | 576                     | 0.13              |                          |
| Other                                   | 47           | 201                | 2,405                   | 570                     | 0.12              | -                        |
| Approved                                | 347          | 2,314              | 10,565                  | 3,412                   | 0.22              | 3                        |
| Implementation phase                    | 23           | 348                | 754                     | 162                     | 0.22              |                          |
| Operational                             | 45           | 63                 | 734                     | 162                     | 0.40              |                          |
| operational                             | 43           | 03                 | /11                     | 104                     | 0.09              | 1                        |
|   | 14 202       | 102 102            | 672.002                 | 1 202 270               | 0.00              |                          |
| Approved                                | 14,202       | 193,183            | 672,002                 | 1,302,270               | 0.29              |                          |
| Implementation phase                    | 1,490        | 22,888             | 87,067                  | 110,716                 | 0.26              |                          |
| Operational                             | 2,894        | 30,500             | 141,544                 | 331,372                 | 0.22              | 2                        |
| Iemorandum items:                       |              |                    |                         | approved proje          | ects)             |                          |
| Projects in implementation phase        | 10           | 12                 | 13                      | 9                       |                   |                          |
| Projects in operation                   | 20           | 16                 | 21                      | 25                      |                   |                          |

Table 6. Ethiopia: Approved Investment Projects, July 1992 - September 2005 1/

Source: Ethiopian Investment Authority.

1/ Excludes projects with initial investment of less than Br 250,000.
 2/ As stated in the project application; in millions of birr.
 3/ Capital - labor ratio and average employment per project are calculated using permanent employment.

|                                | Regular<br>Gasoline | Gas Oil<br>(Diesel) | Fuel<br>Oil | Lighting<br>Kerosene |
|--------------------------------|---------------------|---------------------|-------------|----------------------|
| December 2001 - March 2002     |                     |                     |             |                      |
| Import border price            | 1.29                | 1.48                | 1.32        | 1.52                 |
| Addis Ababa                    | 4.30                | 2.62                | 2.23        | 2.00                 |
| (in percentage change)         | 0.00                | 0.00                | 0.00        | 0.00                 |
| (in U.S. dollars per liter)    | 0.50                | 0.31                | 0.26        | 0.23                 |
| April 2002 - September 2002    |                     |                     |             |                      |
| Import border price            | 1.21                | 1.33                | 1.31        | 1.42                 |
| Addis Ababa                    | 4.30                | 2.62                | 2.23        | 2.00                 |
| (in percentage change)         | 0.00                | 0.00                | 0.00        | 0.00                 |
| (in U.S. dollars per liter)    | 0.50                | 0.31                | 0.26        | 0.23                 |
| October 2002 - January 2003    |                     |                     |             |                      |
| Import border price            | 1.87                | 1.71                | 1.66        | 1.82                 |
| Addis Ababa                    | 4.40                | 2.72                | 2.30        | 2.00                 |
| (in percentage change)         | 2.33                | 3.82                | 3.14        | 0.00                 |
| (in U.S. dollars per liter)    | 0.51                | 0.32                | 0.27        | 0.23                 |
| February 2003 - May 2003       |                     |                     |             |                      |
| Import border price            | 1.94                | 1.82                | 1.65        | 1.92                 |
| Addis Ababa                    | 4.40                | 2.72                | 2.30        | 2.00                 |
| (in percentage change)         | 0.00                | 0.00                | 0.00        | 0.00                 |
| (in U.S. dollars per liter)    | 0.51                | 0.32                | 0.27        | 0.23                 |
| June 2003 - October 2003       |                     |                     |             |                      |
| Import border price            | 1.92                | 1.82                | 1.57        | 1.75                 |
| Addis Ababa                    | 4.40                | 2.72                | 2.30        | 2.00                 |
| (in percentage change)         | 0.00                | 0.00                | 0.00        | 0.00                 |
| (in U.S. dollars per liter)    | 0.51                | 0.32                | 0.27        | 0.23                 |
| November 2003 - March 2004     |                     |                     |             |                      |
| Import border price            | 1.77                | 1.85                | 1.64        | 1.87                 |
| Addis Ababa                    | 4.40                | 2.72                | 2.30        | 2.00                 |
| (in percentage change)         | 0.00                | 0.00                | 0.00        | 0.00                 |
| (in U.S. dollars per liter)    | 0.51                | 0.32                | 0.27        | 0.23                 |
| April 2004 - August 2004       |                     |                     |             |                      |
| Import border price            | 2.27                | 2.16                | 1.65        | 2.17                 |
| Addis Ababa                    | 4.69                | 3.02                | 2.56        | 2.15                 |
| (in percentage change)         | 6.59                | 11.03               | 11.30       | 7.50                 |
| (in U.S. dollars per liter)    | 0.54                | 0.35                | 0.30        | 0.25                 |
| September 2004 - November 2004 |                     |                     |             |                      |
| Import border price            | 2.75                | 2.66                | 1.81        | 2.81                 |
| Addis Ababa                    | 5.12                | 3.63                | 3.17        | 2.69                 |
| (in percentage change)         | 9.17                | 20.20               | 23.83       | 25.12                |
| (in U.S. dollars per liter)    | 0.59                | 0.42                | 0.37        | 0.31                 |
| December 2004 - December 2005  |                     |                     |             |                      |
| Import border price            | 2.93                | 3.21                | 1.88        | 3.45                 |
| Addis Ababa                    | 5.50                | 4.31                | 3.52        | 3.00                 |
| (in percentage change)         | 7.42                | 18.73               | 11.04       | 11.52                |
| (in U.S. dollars per liter)    | 0.64                | 0.50                | 0.41        | 0.35                 |

 Table 7. Ethiopia: Prices of Petroleum Products, December 2001-December 2005 1/2/ (In birr per liter, unless otherwise indicated)

Sources: Ethiopian Petroleum Corporation; and Ministry of Trade and Industry.

1/ Retail prices vary, depending on transportation costs.

2/ As of August 1997, the Ethiopian Petroleum Corporation ceased refining crude petroleum.

|      | _                   | 1           | National     |                  | Ad                 | ldis Ababa |          |
|------|---------------------|-------------|--------------|------------------|--------------------|------------|----------|
|      |                     | Overall     | Food         | Nonfood          | General            | Food       | Nonfoo   |
|      |                     |             |              | (December 2      | 2000=100)          |            |          |
| 2003 | March               | 114.3       | 121.4        | 103.6            | 100.9              | 103.7      | 96.1     |
|      | June                | 120.3       | 131.2        | 103.9            | 104.4              | 109.8      | 96.      |
|      | September           | 123.6       | 136.2        | 104.6            | 105.9              | 113.2      | 95.0     |
|      | December            | 115.9       | 123.1        | 105.1            | 104.1              | 106.2      | 101.0    |
| 2004 | March               | 117.8       | 124.7        | 107.4            | 104.7              | 108.0      | 99.      |
|      | June                | 122.4       | 133.0        | 106.5            | 109.1              | 114.0      | 101.3    |
|      | September           | 125.8       | 136.7        | 109.4            | 113.3              | 118.3      | 105.     |
|      | December            | 125.0       | 134.9        | 110.1            | 112.8              | 113.5      | 111.     |
| 2005 | January             | 126.6       | 135.4        | 113.4            | 113.4              | 113.9      | 112.1    |
|      | February            | 127.1       | 135.7        | 114.2            | 112.4              | 113.2      | 111.3    |
|      | March               | 129.7       | 139.9        | 114.4            | 113.7              | 114.7      | 112.2    |
|      | April               | 132.0       | 143.7        | 114.4            | 115.0              | 117.9      | 110.1    |
|      | May                 | 133.0       | 145.8        | 113.7            | 115.4              | 118.6      | 110.     |
|      | June                | 138.3       | 153.9        | 114.8            | 117.6              | 122.6      | 110.     |
|      | July                | 140.0       | 155.1        | 117.3            | 118.6              | 124.3      | 110.     |
|      | August              | 141.1       | 156.4        | 118.1            | 119.8              | 126.3      | 110.     |
|      | September           | 143.4       | 158.9        | 120.1            | 120.6              | 127.3      | 110.0    |
|      |                     |             |              |                  | ange; end of perio |            |          |
| 2003 | March               | 20.4        | 33.8         | 2.4              | 2.4                | 13.1       | -4.0     |
|      | June                | 23.5        | 37.4         | 3.6              | 3.6                | 20.8       | -5.      |
|      | September           | 16.6        | 25.2         | 2.8              | 2.8                | 16.0       | -4.      |
| 2004 | December            | 6.2         | 8.4          | 2.7              | 2.7                | 8.5        | 0.       |
| 2004 | March               | 3.1         | 2.7          | 3.7              | 3.7                | 4.1        | 3.       |
|      | June                | 1.7         | 1.4          | 2.5              | 2.5                | 3.8        | 5.       |
|      | September           | 1.8         | 0.4          | 4.5              | 4.5                | 4.5        | 11.      |
| 005  | December            | 7.9         | 9.6          | 4.8              | 4.8                | 6.9        | 10.      |
| 2005 | January             | 10.6        | 13.0         | 6.4              | 6.4                | 8.9        | 10.      |
|      | February            | 9.9         | 12.0         | 6.5              | 6.5                | 7.5        | 7.       |
|      | March               | 10.1        | 12.2         | 6.5              | 6.5                | 6.2        | 12.      |
|      | April               | 8.8         | 10.2         | 6.3              | 6.3                | 6.6        | 8.       |
|      | May                 | 9.6         | 11.0         | 6.8              | 6.8                | 6.8        | 9.       |
|      | June                | 13.0        | 15.7         | 7.9              | 7.9                | 7.5        | 8.       |
|      | July                | 13.5        | 15.5         | 9.9              | 9.9                | 8.9        | 4.       |
|      | August              | 13.2        | 15.1         | 9.7              | 9.7                | 10.0       | 6.       |
|      | September           | 14.0        | 16.2         | 9.8              | 9.8                | 7.6        | 4.       |
|      | N 1                 | 0.4         |              |                  | inge; annual avera |            | 0        |
| 2003 | March               | 8.4         | 14.0         | 0.5              | 1.5                | 2.5        | 0.       |
|      | June                | 15.1        | 24.8         | 1.6              | 4.6                | 9.6        | -2.      |
|      | September           | 18.2        | 29.4         | 2.3              | 6.5                | 13.5       | -3.      |
|      | December            | 17.8        | 27.7         | 3.0              | 7.4                | 15.3       | -3.      |
| 2004 | March               | 13.5        | 19.8         | 3.4              | 7.0                | 13.0       | -1.      |
|      | June                | 8.6         | 11.8         | 3.2              | 5.6                | 8.6        | 1.       |
|      | September           | 4.2<br>3.2  | 4.8          | 3.2              | 4.9<br>5.1         | 5.3        | 4.<br>7. |
| 2005 | December            | 3.9         | 3.0<br>3.9   | 3.6<br>3.9       | 5.6                | 3.7<br>4.2 | 7.<br>8. |
| 2003 | January             | 3.9<br>4.4  |              | 4.1              | 5.9                | 4.2        |          |
|      | February            | 4.4<br>5.0  | 4.6<br>5.4   | 4.1              | 6.3                | 4.8        | 8.<br>8. |
|      | March               | 5.4         | 5.9          | 4.4              |                    | 4.8<br>5.1 | 8.<br>9. |
|      | April               | 5.9         | 6.4          | 4.6              | 6.6<br>6.9         | 5.4        | 9.       |
|      | May<br>June         | 6.8         | 7.7          | 5.3              | 7.2                | 5.7        | 9.       |
|      |                     |             |              |                  |                    |            |          |
|      | July                | 7.9         | 9.0          | 6.0              | 7.4                | 6.3        | 9.<br>9. |
|      | August<br>September | 9.0<br>10.0 | 10.3<br>11.7 | 6.5<br>7.0       | 7.8<br>7.7         | 6.9<br>7.2 | 9.<br>8. |
|      |                     |             |              | (Monthly percent | ntage change)      |            |          |
| 2003 | March               | 1.6         | 2.4          | 0.3              | -0.2               | 0.9        | -1.      |
|      | June                | 2.8         | 4.2          | 0.3              | 1.1                | 1.7        | 0.       |
|      | September           | -0.2        | -0.4         | 0.2              | 0.7                | 1.9        | -1.      |
|      | December            | -2.6        | -4.5         | 0.9              | -0.7               | -3.8       | 4.       |
| 2004 | March               | 1.9         | 2.9          | 0.2              | 0.1                | 2.6        | -3       |
|      | June                | 0.8         | 1.3          | 0.0              | 1.8                | 2.6        | 0        |
|      | September           | 1.0         | 0.6          | 1.7              | 2.9                | 3.0        | 2        |
|      | December            | -0.7        | -1.1         | 0.0              | -0.4               | -2.6       | 3.       |
| 005  | January             | 1.3         | 0.4          | 3.0              | 0.5                | 0.4        | 0        |
| -    | February            | 0.4         | 0.2          | 0.7              | -0.9               | -0.6       | -1       |
|      | March               | 2.0         | 3.1          | 0.2              | 1.2                | 1.3        | 0        |
|      | April               | 1.8         | 2.7          | 0.0              | 1.1                | 2.8        | -1       |
|      | May                 | 0.8         | 1.5          | -0.6             | 0.3                | 0.6        | -0.      |
|      | June                | 4.0         | 5.6          | 1.0              | 1.9                | 3.4        | -0.      |
|      | July                | 1.2         | 0.8          | 2.1              | 0.9                | 1.4        | -0.      |
|      | August              | 0.8         | 0.8          | 0.7              | 1.0                | 1.6        | 0.       |
|      |                     | 0.0         | 1.6          | 1.7              | 0.7                | 0.8        | 0.       |

#### Table 8. Ethiopia: Consumer Price Index, March 2003-September 2005

Source: Central Statistical Authority.

|   | 1999/2000      | 2000/01             | 2001/02        | 2002/03        | 2003/04        | 2004/05        |  |  |  |
|---|----------------|---------------------|----------------|----------------|----------------|----------------|--|--|--|
|   |                |                     | (In millions   | of birr)       |                |                |  |  |  |
| Total revenue and grants                                      | 11,222         | 12,804              | 12,834         | 15,702         | 17,918         | 20,031         |  |  |  |
| Revenue   | 9,498          | 10,176              | 10,409         | 11,149         | 13,917         | 15,466         |  |  |  |
| Tax revenue   | 6,482          | 7,439               | 7,926          | 8,244          | 10,906         | 12,265         |  |  |  |
| Nontax revenue<br>Grants                                      | 3,016<br>1,724 | 2,737<br>2,628      | 2,483<br>2,425 | 2,906<br>4,553 | 3,010<br>4,001 | 3,202<br>4,565 |  |  |  |
| Total expenditure and net lending (cash basis)                | 17,184         | 15,382              | 16,680         | 19,840         | 20,232         | 24,551         |  |  |  |
| Current expenditure   | 13,742         | 10,379              | 10,080         | 13,527         | 11,961         | 13,036         |  |  |  |
| Capital expenditure   | 3,442          | 5,003               | 6,130          | 6,313          | 8,271          | 11,515         |  |  |  |
| Net lending   | 0,112          | 0,005               | 0,150          | 0,515          | 0,271          | 0              |  |  |  |
| Special programs  | 0              | 404                 | 971            | 655            | 272            | 224            |  |  |  |
| Overall balance (cash basis)                                  |                |                     |                |                |                |                |  |  |  |
| Including grants  | -5,961         | -2,982              | -5,282         | -5,526         | -4,572         | -5,789         |  |  |  |
| Excluding grants  | -7,685         | -5,610              | -7,707         | -10,079        | -8,573         | -10,354        |  |  |  |
| Financing (net)   | 5,961          | 2,982               | 5,282          | 5,526          | 4,572          | 5,799          |  |  |  |
| External (net)  | 868            | 2,070               | 4,905          | 3,865          | 2,400          | 2,384          |  |  |  |
| Gross borrowing   | 1,366          | 2,686               | 5,172          | 3,608          | 2,555          | 2,507          |  |  |  |
| Amortization paid   | -498           | -616                | -696           | -557           | -833           | -851           |  |  |  |
| Domestic (net)<br>Banking system                              | 4,975<br>5,499 | 57<br>-213          | 309<br>723     | 1,653<br>1,651 | 2,161<br>2,155 | 3,395<br>3,156 |  |  |  |
| Nonbanks  | -524           | -213                | -414           | 1,031          | 2,133          | 239            |  |  |  |
| Privatization receipts  | 650            | 400                 | 68             | 8              | 11             | 10             |  |  |  |
| Statistical discrepancy/check float                           | -532           | 455                 | -464           | -733           | -1,986         | -1,046         |  |  |  |
|   |                | (In percent of GDP) |                |                |                |                |  |  |  |
| Total revenue and grants                                      | 17.6           | 19.5                | 20.5           | 23.0           | 21.4           | 20.7           |  |  |  |
| Revenue   | 14.9           | 15.5                | 16.6           | 16.4           | 16.6           | 16.0           |  |  |  |
| Tax revenue   | 10.1           | 11.3                | 12.6           | 12.1           | 13.0           | 12.7           |  |  |  |
| Nontax revenue  | 4.7            | 4.2                 | 4.0            | 4.3            | 3.6            | 3.3            |  |  |  |
| Grants  | 2.7            | 4.0                 | 3.9            | 6.7            | 4.8            | 4.7            |  |  |  |
| Total expenditure and net lending (cash basis)                | 26.9           | 23.4                | 26.6           | 29.1           | 24.1           | 25.4           |  |  |  |
| Current expenditure   | 21.5           | 15.8                | 16.8           | 19.9           | 14.3           | 13.5           |  |  |  |
| Capital expenditure<br>Net lending                            | 5.4<br>0.0     | 7.6<br>0.0          | 9.8<br>0.0     | 9.3<br>0.0     | 9.9<br>0.0     | 11.9<br>0.0    |  |  |  |
| Special programs  | 0.0            | 0.6                 | 1.5            | 1.0            | 0.0            | 0.0            |  |  |  |
| Overall balance (cash basis)                                  |                |                     |                |                |                |                |  |  |  |
| Including grants  | -9.3           | -4.5                | -8.4           | -8.1           | -5.5           | -6.0           |  |  |  |
| Excluding grants  | -12.0          | -8.5                | -12.3          | -14.8          | -10.2          | -10.7          |  |  |  |
| Financing (net)   | 9.3            | 4.5                 | 8.4            | 8.1            | 5.4            | 6.0            |  |  |  |
| External (net)  | 1.4            | 3.2                 | 7.8            | 5.7            | 2.9            | 2.5            |  |  |  |
| Domestic (net)  | 7.8            | 0.1                 | 0.5            | 2.4            | 2.6            | 3.5            |  |  |  |
| Banking system  | 8.6            | -0.3                | 1.2            | 2.4            | 2.6            | 3.3            |  |  |  |
| Nonbanks<br>Privatization receipte                            | -0.8           | 0.4                 | -0.7           | 0.0            | 0.0            | 0.2            |  |  |  |
| Privatization receipts<br>Statistical discrepancy/check float | 1.0<br>-0.8    | 0.6<br>0.7          | 0.1<br>-0.7    | 0.0<br>-1.1    | 0.0<br>-2.4    | 0.0<br>-1.1    |  |  |  |
| Statistical discrepancy/check float                           | -0.8           | 0.7                 | -0.7           | -1.1           | -2.4           | -1.1           |  |  |  |

Table 9. Ethiopia: Summary of General Government Finances, 1999/00-2004/05 1/

Sources: Ministry of Finance and Economic Development; and Fund staff estimates.

1/ Beginning in 1997/98, data pertain to the period July 8-July 7; prior to that, data pertain to the period July 1-June 30.

|  | 1999/2000      | 2000/01      | 2001/02        | 2002/03        | 2003/04        | 2004/05        |
|--|----------------|--------------|----------------|----------------|----------------|----------------|
|  |                |              | (In millions   | of birr)       |                |                |
| Tax revenue  | 6,482          | 7,440        | 7,926          | 8,244          | 10,907         | 12,265         |
| Direct taxes   | 2,367          | 2,734        | 3,120          | 3,010          | 3,431          | 3,930          |
| Income and profit tax  | 2,169          | 2,495        | 2,979          | 2,878          | 2,832          | 3,569          |
| Personal income  | 594            | 686          | 760            | 833            | 948            | 1,132          |
| Rental income  | 51             | 48           | 46             | 52             | 53             | 78             |
| Business profits   | 1,358          | 1,457        | 1,679          | 1,639          | 1,303          | 1,714          |
| Agricultural income  | 118            | 121          | 130            | 72             | 138            | 150            |
| Withholding income tax on imports                                      | 0              | 125          | 304            | 228            | 448            | 415            |
| Other income   | 0              | 0            | 21             | 24             | 204            | 37             |
| Interest income  | 6<br>42        | 7            | 20             | 21             | 20             | 23<br>20       |
| Capital gains tax<br>Rural land use fee                                | 42             | 50<br>117    | 20<br>113      | 10<br>89       | 17<br>114      | 20<br>140      |
| Urban land lease fee   | 87             | 117          | 28             | 89<br>44       | 114            | 221            |
| Indirect taxes   | 4,116          | 4,706        |                |                |                |                |
|  | ,              | ,            | 4,806          | 5,233          | 7,476          | 8,335          |
| Domestic production, sales, and excise taxes<br>Sales and excise taxes | 1,440<br>1,087 | 1,381<br>975 | 1,498<br>1,060 | 1,668<br>1,144 | 2,200<br>1,534 | 2,589<br>1,870 |
| Petroleum products 2/  | 1,087          | 973          | 1,060          | 1,144          | 1,554          | 1,870          |
| Alcohol and tobacco  | 259            | 246          | 293            | 278            | 279            | 323            |
| Other goods  | 828            | 729          | 293<br>767     | 866            | 1,255          | 1,547          |
| Services   | 233            | 282          | 335            | 397            | 505            | 533            |
| Stamp duties   | 120            | 125          | 104            | 127            | 161            | 185            |
| Import duties  | 2,528          | 3,231        | 3,280          | 3,564          | 5,276          | 5,746          |
| Customs duties   | 1,126          | 1,275        | 1,465          | 1,606          | 2,434          | 2,503          |
| Sales and other taxes  | 1,120          | 1,275        | 1,403          | 1,888          | 2,434          | 3,242          |
| Petroleum products   | 87             | 1,434        |                |                |                |                |
|  | 26             | 31           | <br>1          |                | 2              | <br>4          |
| Alcohol and tobacco  |                |              | 158            | 1<br>126       | 114            | 232            |
| Other imports  | 1,037<br>252   | 1,297<br>521 | 138<br>94      | 70             | 114            | 232            |
| Surtax<br>Export toyog   | 148            | 93           | 94<br>28       | 70             | 10             | 1              |
| Export taxes   | 148            | 95           | 28             | 1              | 0              | 0              |
| Nontax revenue   | 3,016          | 2,737        | 2,483          | 2,906          | 3,011          | 3,202          |
| Charges and fees   | 200            | 179          | 237            | 212            | 321            | 616            |
| Sales of goods and services  | 357            | 340          | 338            | 190            | 376            | 873            |
| Surplus, capital charges, interest payments, and state dividends       | 1,183          | 1,353        | 1,017          | 1,403          | 1,250          | 1,106          |
| Pension contributions  |                |              |                |                |                |                |
| Reimbursement and property sales                                       | 475            | 203          | 288            | 204            | 185            | 193            |
| Fines and miscellaneous  | 524            | 593          | 521            | 478            | 716            | 400            |
| Other extraordinary 3/   | 277            | 70           | 81             | 419            | 163            | 14             |
| Total revenue  | 9,498          | 10,177       | 10,409         | 11,149         | 13,917         | 15,467         |
| External grants  | 1,724          | 2,628        | 2,425          | 4,553          | 4,001          | 4,565          |
| Grants in kind/earmarked   | 1,694          | 1,651        | 1,006          | 4,086          | 1,746          | 2,234          |
| Untied cash and counterpart funds/grants                               | 30             | 977          | 1,000          | 4,080          | 2,255          | 2,234          |
| Onned cash and counterpart funds/grants                                | 50             | 911          | 1,419          | 407            | 2,235          | 2,551          |
| Total revenue and grants   | 11,222         | 12,805       | 12,834         | 15,702         | 17,918         | 20,032         |
|  |                |              | percent of to  |                |                |                |
| Tax revenue  | 68.2           | 73.1         | 76.1           | 73.9           | 78.4           | 79.3           |
| Direct taxes   | 24.9           | 26.9         | 30.0           | 27.0           | 24.6           | 25.4           |
| Indirect taxes   | 43.3           | 46.2         | 46.2           | 46.9           | 53.7           | 53.9           |
| Nontax revenue   | 31.8           | 26.9         | 23.9           | 26.1           | 21.6           | 20.7           |
|  |                |              | (In percent o  | <i>,</i>       |                |                |
| Tax revenue  | 10.1           | 11.3         | 12.6           | 12.1           | 13.0           | 12.7           |
| Direct taxes   | 3.7            | 4.2          | 5.0            | 4.4            | 4.1            | 4.1            |
| Income and profit tax  | 3.4            | 3.8          | 4.8            | 4.2            | 3.4            | 3.7            |
| Land use fees  | 0.2            | 0.2          | 0.2            | 0.1            | 0.1            | 0.1            |
| Indirect taxes   | 6.4            | 7.2          | 7.7            | 7.7            | 8.9            | 8.6            |
| Domestic production, sales, and excise taxes                           | 2.3            | 2.1          | 2.4            | 2.4            | 2.6            | 2.7            |
| Import duties  | 4.0            | 4.9          | 5.2            | 5.2            | 6.3            | 5.9            |
| Export taxes   | 0.2            | 0.1          | 0.0            | 0.0            | 0.0            | 0.0            |
| Nontax revenue   | 4.7            | 4.2          | 4.0            | 4.3            | 3.6            | 3.3            |
| Surplus, capital charges, interest payments, and state dividends       | 1.9            | 2.1          | 1.6            | 2.1            | 1.5            | 1.1            |
| Other nontax revenue   | 2.9            | 2.1          | 2.3            | 2.2            | 2.1            | 2.2            |
| Grants   | 2.7            | 4.0          | 3.9            | 6.7            | 4.8            | 4.7            |

Table 10. Ethiopia: General Government Revenues and Grants, 1999/00-2004/05 1/

Sources: Ministry of Finance and Economic Development; and Fund staff estimates.

1/ Beginning in 1997/98, data pertain to the period July 8-July 7; prior to that, data pertain to the period July 1-June 30.

2/ Levied on petroleum refined in Ethiopia; petroleum refining ceased in August 1997.

3/ Data for 1996/97 include sugar auction sales only.

|                              | 1999/2000                                 | 2000/01 | 2001/02      | 2002/03  | 2003/04 | 2004/05 |  |  |  |
|------------------------------|---|---------|--------------|----------|---------|---------|--|--|--|
|                              |   |         | (In millions | of birr) |         |         |  |  |  |
| Wages and operating expenses | 10,690                                    | 7,460   | 7,905        | 8,755    | 9,603   | 10,584  |  |  |  |
| Wages and salaries           | 3,284                                     | 3,597   | 3,789        | 4,001    | 5,162   | 5,917   |  |  |  |
| Materials                    | 7,406                                     | 3,863   | 4,116        | 4,753    | 4,441   | 4,908   |  |  |  |
| Grants and contributions     | 439                                       | 533     | 297          | 410      | 346     | 1,009   |  |  |  |
| Subsidies                    | 0   | 0       | 0            | 0        | 0       | 0       |  |  |  |
| Pensions                     | 285                                       | 328     | 297          | 254      | 234     | 328     |  |  |  |
| Interest and charges         | 1,211                                     | 1,080   | 1,005        | 1,219    | 1,080   | 1,011   |  |  |  |
| Domestic debt                | 832                                       | 575     | 572          | 625      | 576     | 525     |  |  |  |
| External debt                | 379                                       | 505     | 433          | 594      | 504     | 486     |  |  |  |
| External assistance          | 1,081                                     | 978     | 1,006        | 2,890    | 699     | 721     |  |  |  |
| Safety net measures          | 0   | 0       | 0            | 0        | 0       | 0       |  |  |  |
| Total current expenditure    | 13,707                                    | 10,379  | 10,510       | 13,527   | 11,961  | 13,653  |  |  |  |
|                              | (In percent of total current expenditure) |         |              |          |         |         |  |  |  |
| Wages and operating expenses | 78.0                                      | 71.9    | 75.2         | 64.7     | 80.3    | 77.5    |  |  |  |
| Wages and salaries           | 24.0                                      | 34.7    | 36.1         | 29.6     | 43.2    | 43.3    |  |  |  |
| Materials                    | 54.0                                      | 37.2    | 39.2         | 35.1     | 37.1    | 35.9    |  |  |  |
| Grants and contributions     | 3.2                                       | 5.1     | 2.8          | 3.0      | 2.9     | 7.4     |  |  |  |
| Subsidies                    | 0.0                                       | 0.0     | 0.0          | 0.0      | 0.0     | 0.0     |  |  |  |
| Pensions                     | 2.1                                       | 3.2     | 2.8          | 1.9      | 2.0     | 2.4     |  |  |  |
| Interest and charges         | 8.8                                       | 10.4    | 9.6          | 9.0      | 9.0     | 7.4     |  |  |  |
| External assistance          | 7.9                                       | 9.4     | 9.6          | 21.4     | 5.8     | 5.3     |  |  |  |
| Safety net measures          | 0.0                                       | 0.0     | 0.0          | 0.0      | 0.0     | 0.0     |  |  |  |
|                              |   |         | (In percent  | of GDP)  |         |         |  |  |  |
| Wages and operating expenses | 16.7                                      | 11.4    | 12.6         | 12.8     | 11.4    | 10.9    |  |  |  |
| Wages and salaries           | 5.1                                       | 5.5     | 6.0          | 5.9      | 6.2     | 6.1     |  |  |  |
| Materials                    | 11.6                                      | 5.9     | 6.6          | 7.0      | 5.3     | 5.1     |  |  |  |
| Grants and contributions     | 0.7                                       | 0.8     | 0.5          | 0.6      | 0.4     | 1.0     |  |  |  |
| Subsidies                    | 0.0                                       | 0.0     | 0.0          | 0.0      | 0.0     | 0.0     |  |  |  |
| Pensions                     | 0.4                                       | 0.5     | 0.5          | 0.4      | 0.3     | 0.3     |  |  |  |
| Interest and charges         | 1.9                                       | 1.6     | 1.6          | 1.8      | 1.3     | 1.0     |  |  |  |
| External assistance          | 1.7                                       | 1.5     | 1.6          | 4.2      | 0.8     | 0.7     |  |  |  |
| Safety net measures          | 0.0                                       | 0.0     | 0.0          | 0.0      | 0.0     | 0.0     |  |  |  |
| Total current expenditure    | 21.4                                      | 15.8    | 16.8         | 19.9     | 14.3    | 14.1    |  |  |  |

Table 11. Ethiopia: General Government Current Expenditures by Economic Classification, 1999/00-2004/05 1/

Sources: Ministry of Finance and Economic Development; and Fund staff estimates.

1/ Beginning in 1997/98, data pertain to the period July 8-July 7; prior to that, data pertain to the period July 1-June 30.

|   | 1999/2000                              | 2000/01                         | 2001/02                          | 2002/03                          | 2003/04                          | 2004/05  |  |  |  |
|---|--|---------------------------------|----------------------------------|----------------------------------|----------------------------------|--|--|--|--|
|   |  |                                 | (In millions of                  | `birr)                           |                                  |  |  |  |  |
| Current expenditure   | 13,742                                 | 10,379                          | 10,550                           | 13,527                           | 11,961                           | 13,036   |  |  |  |
| General services  | 8,322                                  | 5,071                           | 4,630                            | 4,679                            | 5,048                            | 5,767  |  |  |  |
| Defense   | 6,842                                  | 3,307                           | 2,610                            | 2,341                            | 2,452                            | 2,920  |  |  |  |
| Public order and security   | 398                                    | 508                             | 574                              | 792                              | 766                              | 932  |  |  |  |
| General services 2/   | 1,082                                  | 1,256                           | 1,446                            | 1,545                            | 1,830                            | 1,915  |  |  |  |
| Economic services   | 808                                    | 943                             | 1,049                            | 1,223                            | 1,356                            | 1,468  |  |  |  |
| Agriculture and natural resources   | 530                                    | 636                             | 675                              | 730                              | 870                              | 1,123  |  |  |  |
| Trade and industry  | 45                                     | 55                              | 116                              | 213                              | 109                              | 88   |  |  |  |
| Mines and energy<br>Tourism   | 30<br>10                               | 27<br>11                        | 32<br>13                         | 39<br>22                         | 40<br>16                         | 26<br>16                                       |  |  |  |
| Transport and communications  | 71                                     | 86                              | 63                               | 50                               | 161                              | 59   |  |  |  |
| Urban development and construction  | 94                                     | 99                              | 119                              | 139                              | 132                              | 138  |  |  |  |
| Economic development studies  | 27                                     | 30                              | 30                               | 30                               | 28                               | 19   |  |  |  |
| Social services   | 2,103                                  | 2,234                           | 2,800                            | 3,183                            | 3,253                            | 3,775  |  |  |  |
| Education   | 1,305                                  | 1,513                           | 1,777                            | 2,276                            | 2,511                            | 2,901  |  |  |  |
| Culture and sport   | 26                                     | 32                              | 57                               | 52                               | 71                               | 77   |  |  |  |
| Health  | 395                                    | 470                             | 522                              | 526                              | 532                              | 677  |  |  |  |
| Labor and social welfare  | 53                                     | 61                              | 64                               | 61                               | 76                               | 81   |  |  |  |
| Relief and rehabilitation   | 323                                    | 158                             | 381                              | 268                              | 63                               | 39   |  |  |  |
| Pension payments  | 0                                      | 0                               | 0                                | 0                                | 0                                | (  |  |  |  |
| Interest and charges  | 1,122                                  | 1,080                           | 1,005                            | 1,219                            | 1,080                            | 1,011  |  |  |  |
| External assistance 3/  | 1,289                                  | 978                             | 1,006                            | 2,890                            | 699                              | 721  |  |  |  |
| Miscellaneous   | 97                                     | 73                              | 61                               | 230                              | 525                              | 293  |  |  |  |
| Capital expenditure 4/  | 3,442                                  | 5,003                           | 6,130                            | 6,313                            | 8,271                            | 11,515   |  |  |  |
| Economic development  | 2,064                                  | 3,163                           | 3,330                            | 3,342                            | 4,773                            | 7,766  |  |  |  |
| Agriculture   | 501                                    | 499                             | 793                              | 763                              | 1,876                            | 2,915  |  |  |  |
| Natural resources   | 252                                    | 502                             | 300                              | 300                              | 405                              | 1,113  |  |  |  |
| Mining and energy   | 265                                    | 369                             | 375                              | 526                              | 457                              | 85   |  |  |  |
| Industry  | 54                                     | 36                              | 5                                | 33                               | 98                               | 17   |  |  |  |
| Trade and tourism   | 0                                      | 2                               | 3                                | 8                                | 112                              | 263  |  |  |  |
| Transport construction<br>Transport and communications  | 797<br>196                             | 1,474<br>281                    | 1,527<br>329                     | 1,572<br>141                     | 1,836<br>87                      | 2,737<br>637                                   |  |  |  |
| Financial agencies  | 0                                      | 281                             | 0                                | 0                                | 0                                | 037  |  |  |  |
| Social development  | 626                                    | 1,069                           | 994                              | 1,331                            | 2,233                            | 3,310  |  |  |  |
| Education   | 341                                    | 609                             | 540                              | 793                              | 1,666                            | 1,900  |  |  |  |
| Public health   | 140                                    | 313                             | 273                              | 298                              | 346                              | 510  |  |  |  |
| Urban development and housing   | 125                                    | 131                             | 163                              | 210                              | 165                              | 830  |  |  |  |
| Social welfare  | 9                                      | 7                               | 7                                | 10                               | 26                               | 34   |  |  |  |
| Culture and sport   | 10                                     | 9                               | 11                               | 20                               | 26                               | 37   |  |  |  |
| General services and compensation   | 347                                    | 510                             | 693                              | 444                              | 1,265                            | 455  |  |  |  |
| External assistance 5/  | 405                                    | 673                             | 1,113                            | 1,196                            | 1,047                            | 1,513  |  |  |  |
| Total expenditure   | 17,184                                 | 15,382                          | 16,680                           | 19,840                           | 20,232                           | 24,551   |  |  |  |
|   | (In percent of total expenditure)      |                                 |                                  |                                  |                                  |  |  |  |  |
| Current expenditure   | 80.0                                   | 67.5                            | 63.2                             | 68.2                             | 59.1                             | 53.1   |  |  |  |
| General services 2/   | 48.4                                   | 33.0                            | 27.8                             | 23.6                             | 24.9                             | 23.5   |  |  |  |
| Of which: defense   | 39.8                                   | 21.5                            | 15.6                             | 11.8                             | 12.1                             | 11.9   |  |  |  |
| Economic services   | 4.7                                    | 6.1                             | 6.3                              | 6.2                              | 6.7                              | 6.0  |  |  |  |
| Social services   | 12.2                                   | 14.5                            | 16.8                             | 16.0                             | 16.1                             | 15.4   |  |  |  |
| Interest and charges  | 6.5                                    | 7.0                             | 6.0                              | 6.1                              | 5.3                              | 4.1  |  |  |  |
| Other   | 7.1                                    | 7.1                             | 7.1                              | 7.1                              | 7.1                              | 7.1  |  |  |  |
| Capital expenditure 4/  | 20.0                                   | 32.5                            | 36.8                             | 31.8                             | 40.9                             | 46.9   |  |  |  |
| Economic development  | 12.0                                   | 20.6                            | 20.0                             | 16.8                             | 23.6                             | 31.6   |  |  |  |
| Social development  | 3.6                                    | 7.0                             | 6.0                              | 6.7                              | 11.0                             | 13.5   |  |  |  |
| General services and compensation   | 2.0                                    | 3.3                             | 4.2                              | 2.2                              | 6.3                              | 1.9  |  |  |  |
| External assistance 5/  | 2.4                                    | 4.4                             | 6.7                              | 6.0                              | 5.2                              | 6.2  |  |  |  |
| Total social spending (current and capital)   | 25.3                                   | 39.8                            | 39.1                             | 37.3                             | 50.3                             | 57.1   |  |  |  |
| Education   | 9.6                                    | 13.8                            | 13.9                             | 15.5                             | 20.6                             | 19.6   |  |  |  |
| Health  | 3.1                                    | 5.1                             | 4.8                              | 4.2                              | 4.3                              | 4.8  |  |  |  |
| Other   | 12.6                                   | 20.9                            | 20.5                             | 17.7                             | 25.3                             | 32.7   |  |  |  |
|   |  |                                 | (In percent of                   | GDP)                             |                                  |  |  |  |  |
| Current expenditure   | 21.5                                   | 15.8                            | 16.8                             | 19.9                             | 14.3                             | 13.5   |  |  |  |
| General services 2/   | 13.0                                   | 7.7                             | 7.4                              | 6.9                              | 6.0                              | 6.0  |  |  |  |
| Of which: defense   | 10.7                                   | 5.0                             | 4.2                              | 3.4                              | 2.9                              | 3.0  |  |  |  |
| Economic services   | 1.3                                    | 1.4                             | 1.7                              | 1.8                              | 1.6                              | 1.5  |  |  |  |
| Social services   | 3.3                                    | 3.4                             | 4.5                              | 4.7                              | 3.9                              | 3.9  |  |  |  |
|   | 1.8                                    | 1.6                             | 1.6                              | 1.8                              | 1.3                              | 1.0  |  |  |  |
| Interest and charges  | 2.2                                    | 1.6                             | 1.7                              | 4.7                              | 1.5                              | 1.0  |  |  |  |
| Other   |  |                                 | 9.8                              | 9.3                              | 9.9                              | 11.9   |  |  |  |
| Other<br>Capital expenditure 4/   | 5.4                                    | 7.6                             |                                  |                                  |                                  |  |  |  |  |
| Other<br>Capital expenditure 4/<br>Economic development   | 5.4<br>3.2                             | 4.8                             | 5.3                              | 4.9                              | 5.7                              | 8.0  |  |  |  |
| Other<br>Capital expenditure 4/<br>Economic development<br>Social development   | 5.4<br>3.2<br>1.0                      | 4.8<br>1.6                      | 5.3<br>1.6                       | 4.9<br>2.0                       | 5.7<br>2.7                       | 8.0<br>3.4                                     |  |  |  |
| Other<br>Capital expenditure 4/<br>Economic development<br>Social development<br>General services and compensation  | 5.4<br>3.2<br>1.0<br>0.5               | 4.8<br>1.6<br>0.8               | 5.3<br>1.6<br>1.1                | 4.9<br>2.0<br>0.7                | 5.7<br>2.7<br>1.5                | 8.0<br>3.4<br>0.5                              |  |  |  |
| Other<br>Capital expenditure 4/<br>Economic development<br>Social development<br>General services and compensation<br>External assistance 5/  | 5.4<br>3.2<br>1.0<br>0.5<br>0.0        | 4.8<br>1.6<br>0.8<br>0.0        | 5.3<br>1.6<br>1.1<br>0.0         | 4.9<br>2.0<br>0.7<br>0.0         | 5.7<br>2.7<br>1.5<br>0.0         | 8.0<br>3.4<br>0.5<br>0.0                       |  |  |  |
| Other<br>Capital expenditure 4/<br>Economic development<br>Social development<br>General services and compensation<br>External assistance 5/<br>Total social spending (current and capital) | 5.4<br>3.2<br>1.0<br>0.5<br>0.0<br>6.8 | 4.8<br>1.6<br>0.8<br>0.0<br>9.3 | 5.3<br>1.6<br>1.1<br>0.0<br>10.4 | 4.9<br>2.0<br>0.7<br>0.0<br>10.9 | 5.7<br>2.7<br>1.5<br>0.0<br>12.1 | 8.0<br>3.4<br>0.5<br>0.0<br>14.5               |  |  |  |
| Other<br>Capital expenditure 4/<br>Economic development<br>Social development<br>General services and compensation  | 5.4<br>3.2<br>1.0<br>0.5<br>0.0        | 4.8<br>1.6<br>0.8<br>0.0        | 5.3<br>1.6<br>1.1<br>0.0         | 4.9<br>2.0<br>0.7<br>0.0         | 5.7<br>2.7<br>1.5<br>0.0         | 8.0<br>3.4<br>0.5<br>0.0<br>14.5<br>5.0<br>1.2 |  |  |  |

Table 12. Ethiopia: General Government Expenditures by Functional Classification, 1999/00-2004/05 1/

Sources: Ministry of Finance and Economic Development; and Fund staff estimates.

Beginning in 1997/98, data pertain to the period July 8-July 7; prior to that, data pertain to the period July 1-June 30.
 Includes organs of state and judiciary.
 Imputed value of goods and services provided through external grants, mainly aid in kind.
 Includes outlays other than investment proper, such as operating expenses of certain development agencies.
 Details across sectors unavailable. However, the 2003/04 estimate for external assistance is incorporated in sector estimates.
 Includes culture and sports, labor and social welfare, relief and rehabilitation, and urban development and housing.

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|                                 | 1999/2000 | 2000/01   | 2001/02      | 2002/03    | 2003/04   | 2004/05 |
|---------------------------------|-----------|-----------|--------------|------------|-----------|---------|
|                                 |           |           | (In million  | s of birr) |           |         |
| Total revenue 2/                | 1,768     | 1,823     | 1,963        | 2,105      | 3,089     | 3,455   |
| Tax revenue                     | 1,248     | 1,388     | 1,452        | 1,565      | 2,165     | 2,553   |
| Income and profits tax          | 777       | 903       | 1,062        | 1,197      | 1,499     | 1,777   |
| Land use fees                   | 198       | 239       | 140          | 132        | 300       | 361     |
| Domestic sales and excise taxes | 197       | 179       | 192          | 161        | 116       | 236     |
| Stamp duties                    | 76        | 67        | 58           | 75         | 101       | 110     |
| Nontax revenue                  | 520       | 435       | 511          | 540        | 924       | 902     |
| Total expenditure               | 4,244     | 5,146     | 5,439        | 6,225      | 7,713     | 8,828   |
| Current expenditure             | 3,039     | 3,500     | 3,907        | 4,755      | 5,795     | 6,155   |
| General services                | 966       | 1,082     | 1,180        | 1,418      | 1,722     | 1,833   |
| Economic services               | 550       | 637       | 688          | 770        | 979       | 1,193   |
| Social services                 | 1,498     | 1,731     | 1,995        | 2,396      | 2,628     | 3,080   |
| Pension payments                | 25        | 0         | 0            | 0          | 0         | 0       |
| Miscellaneous                   | 0         | 51        | 44           | 171        | 466       | 49      |
| Capital expenditure             | 1,205     | 1,646     | 1,532        | 1,470      | 1,918     | 2,673   |
| Economic development            | 776       | 913       | 889          | 791        | 978       | 1,255   |
| Social development              | 270       | 567       | 430          | 483        | 452       | 1,155   |
| General development             | 158       | 165       | 213          | 196        | 488       | 263     |
| Overall balance 3/              | -2,475    | -3,323    | -3,476       | -4,120     | -4,625    | -5,372  |
|                                 |           |           | (In percent  | of GDP)    |           |         |
| Total revenue 2/                | 2.8       | 2.8       | 3.1          | 3.1        | 3.7       | 3.6     |
| Tax revenue                     | 2.0       | 2.1       | 2.3          | 2.3        | 2.6       | 2.6     |
| Nontax revenue                  | 0.8       | 0.7       | 0.8          | 0.8        | 1.1       | 0.9     |
| Total expenditure               | 6.6       | 7.8       | 8.7          | 9.1        | 9.2       | 9.1     |
| Current expenditure             | 4.8       | 5.3       | 6.2          | 7.0        | 6.9       | 6.4     |
| <i>Of which</i>                 |           |           |              |            |           |         |
| Social services                 | 2.3       | 2.6       | 3.2          | 3.5        | 3.1       | 3.2     |
| Capital expenditure             | 1.9       | 2.5       | 2.4          | 2.2        | 2.3       | 2.8     |
| <i>Of which</i>                 | 0.4       | 0.0       |              | o <b>-</b> | o -       |         |
| Social development              | 0.4       | 0.9       | 0.7          | 0.7        | 0.5       | 1.2     |
| Overall balance 3/              | -3.9      | -5.1      | -5.5         | -6.0       | -5.5      | -5.6    |
|                                 |           | (In perce | nt of genera | l governme | nt total) |         |
| Total revenue 2/                | 15.8      | 14.2      | 15.3         | 13.4       | 17.2      | 17.4    |
| Tax revenue                     | 19.3      | 18.7      | 18.3         | 19.0       | 19.9      | 20.8    |
| Nontax revenue                  | 17.2      | 15.9      | 20.6         | 18.6       | 30.7      | 28.2    |
| Total expenditure               | 24.7      | 32.6      | 30.8         | 30.4       | 37.6      | 35.9    |
| Current expenditure<br>Of which | 22.1      | 33.7      | 37.0         | 35.2       | 48.4      | 47.2    |
| Social services                 | 71.3      | 77.5      | 71.2         | 75.3       | 80.8      | 81.6    |
| Capital expenditure             | 35.0      | 32.9      | 25.0         | 23.3       | 23.2      | 23.5    |
| Of which                        | 55.0      | 54.9      | 20.0         | 25.5       | 23.2      | 20.0    |
| Social development              | 43.2      | 53.1      | 43.2         | 36.3       | 20.3      | 34.9    |

Table 13. Ethiopia: Summary of Regional Government Finances, 1999/00-2004/05  $\,$  1/  $\,$ 

Sources: Ministry of Finance and Economic Development; and Fund staff estimates.

1/ Beginning in 1997/98, data pertain to the period July 8-July 7; prior to that, data pertain to the period July 1-June 30.

2/ Revenue from taxes, rents, and fees levied and collected by the regional governments.

3/ Deficit (-) covered by direct transfer from federal government of joint tax receipts and foreign assistance.

|  | 1999/2000 | 2000/01         | 2001/02           | 2002/03         | 2003/04        | 2004/05 |
|--|-----------|-----------------|-------------------|-----------------|----------------|---------|
|  |           | (In million     | s of birr, unless | otherwise speci | fied)          |         |
| Foreign assets (net)                     | 4,783     | 4,861           | 8,295             | 11,290          | 14,000         | 13,896  |
| National Bank of Ethiopia                | 1,929     | 1,661           | 4,225             | 6,273           | 9,181          | 9,670   |
| Assets                                   | 2,870     | 2,857           | 5,692             | 8,003           | 11,665         | 13,477  |
| Liabilities                              | 941       | 1,196           | 1,467             | 1,731           | 2,484          | 3,807   |
| Commercial banks                         | 2,854     | 3,200           | 4,070             | 5,018           | 4,820          | 4,227   |
| Assets                                   | 4,957     | 5,125           | 5,729             | 6,731           | 6,713          | 6,133   |
| Liabilities                              | 2,104     | 1,925           | 1,659             | 1,713           | 1,893          | 1,906   |
| Domestic credit                          | 27,114    | 27,764          | 27,617            | 28,332          | 31,681         | 41,659  |
| Claims on government (net)               | 15,757    | 15,544          | 16,268            | 17,855          | 20,009         | 23,165  |
| National Bank of Ethiopia                | 14,000    | 9,850           | 9,006             | 9,804           | 9,383          | 19,071  |
| Commercial banks                         | 1,757     | 5,695           | 7,262             | 8,052           | 10,627         | 4,094   |
| Claims on nongovernment                  | 11,357    | 12,220          | 11,349            | 10,477          | 11,672         | 18,493  |
| National Bank of Ethiopia                | 394       | 394             | 394               | 114             | 54             | 0       |
| Commercial banks                         | 10,963    | 11,826          | 10,955            | 10,364          | 11,618         | 18,493  |
| Other items (net)                        | -9,440    | -8,024          | -9,327            | -10,147         | -11,859        | -15,103 |
| National Bank of Ethiopia                | -4,978    | -3,419          | -4,683            | -4,556          | -5,450         | -5,845  |
| Commercial banks                         | -4,462    | -4,606          | -4,644            | -5,591          | -6,409         | -9,258  |
| Broad money                              | 22,456    | 24,598          | 26,586            | 29,475          | 33,822         | 40,452  |
| Money                                    | 13,265    | 13,778          | 14,420            | 15,784          | 18,137         | 21,430  |
| Currency outside banks                   | 5,923     | 5,930           | 5,499             | 6,696           | 7,891          | 10,067  |
| Demand deposits                          | 7,343     | 7,848           | 8,921             | 9,089           | 10,246         | 11,363  |
| Quasi-money                              | 9,191     | 10,820          | 12,166            | 13,691          | 15,684         | 19,022  |
| Savings deposits                         | 8,356     | 9,824           | 11,071            | 12,529          | 14,447         | 17,403  |
| Time deposits                            | 835       | 996             | 1,094             | 1,162           | 1,237          | 1,619   |
|  | (Annual   | percentage char | ge with respect   | to beginning-pe | riod broad mon | ey)     |
| Foreign assets (net)                     | -8.1      | 0.3             | 14.0              | 11.3            | 9.2            | -0.3    |
| Domestic credit                          | 33.2      | 2.9             | -0.6              | 2.7             | 11.4           | 29.5    |
| Claims on government (net)               | 27.9      | -0.9            | 2.9               | 6.0             | 7.3            | 9.3     |
| Claims on nongovernment                  | 5.3       | 3.8             | -3.5              | -3.3            | 4.1            | 20.2    |
| Broad money                              | 14.0      | 9.5             | 8.1               | 10.9            | 14.7           | 19.6    |
| Money                                    | 8.2       | 2.3             | 2.6               | 5.1             | 8.0            | 9.7     |
| Quasi money                              | 5.8       | 7.3             | 5.5               | 5.7             | 6.8            | 9.9     |
| No. 1 1                                  |           | (In million     | s of birr, unless | otherwise speci | fied)          |         |
| Memorandum items:                        | 17 (7)    | 10.740          | 10.200            | 10 105          | 10.000         | 26.556  |
| Net domestic assets                      | 17,674    | 19,740          | 18,290            | 18,185          | 19,822         | 26,556  |
| Reserve money                            | 11,346    | 8,487           | 8,943             | 11,634          | 13,167         | 22,896  |
| Excess reserves (in percent of deposits) | 24.5      | 5.3             | 8.1               | 12.8            | 11.7           | 33.1    |
| Quasi money/broad money (in percent)     | 40.9      | 44.0            | 45.8              | 46.4            | 46.4           | 47.0    |
| Velocity (GDP/broad money)               | 2.9       | 2.7             | 2.4               | 2.3             | 2.5            | 2.4     |

Table 14. Ethiopia: Monetary Survey, 1999/00-2004/05 1/ 2/

Source: Ethiopian authorities.

1/ Year ending July 7.

2/ Net foreign assets exclude net claims on the Bank of Eritrea; from 2000/01, currency in circulation excludes old notes of Birr 1,036.5 million, redeemed in Eritrea and unclaimed in Ethiopia.

|                                       | 1999/2000  | 2000/01 | 2001/02     | 2002/03   | 2003/04 | 2004/05 |  |  |  |
|---------------------------------------|--|---------|-------------|-----------|---------|---------|--|--|--|
|                                       | (In millions of birr)  |         |             |           |         |         |  |  |  |
| Claims on the government (net)        | 15,757   | 15,544  | 16,268      | 17,855    | 20,009  | 23,165  |  |  |  |
| Development Bank of Ethiopia advances | 394  | 394     | 394         | 114       | 54      | 0       |  |  |  |
| Nongovernment                         | 12,673   | 13,518  | 13,278      | 13,118    | 13,881  | 17,702  |  |  |  |
| Nonfinancial public enterprises 3/    | 782  | 1,081   | 1,099       | 785       | 1,572   | 2,447   |  |  |  |
| Financial public enterprises 4/       | 680  | 557     | 505         | 449       | 404     | 302     |  |  |  |
| Cooperatives                          | 397  | 312     | 317         | 314       | 336     | 814     |  |  |  |
| Private sector                        | 10,814   | 11,568  | 11,358      | 11,570    | 11,568  | 14,139  |  |  |  |
| Total                                 | 28,824   | 29,457  | 29,940      | 31,087    | 33,944  | 40,867  |  |  |  |
|                                       |  |         | (In percent | of total) |         |         |  |  |  |
| Claims on the government (net)        | 54.7   | 52.8    | 54.3        | 57.4      | 58.9    | 56.7    |  |  |  |
| Development Bank of Ethiopia advances | 1.4  | 1.3     | 1.3         | 0.4       | 0.2     | 0.0     |  |  |  |
| Nongovernment                         | 44.0   | 45.9    | 44.3        | 42.2      | 40.9    | 43.3    |  |  |  |
| Nonfinancial public enterprises 3/    | 2.7  | 3.7     | 3.7         | 2.5       | 4.6     | 6.0     |  |  |  |
| Financial public enterprises 4/       | 2.4  | 1.9     | 1.7         | 1.4       | 1.2     | 0.7     |  |  |  |
| Cooperatives                          | 1.4  | 1.1     | 1.1         | 1.0       | 1.0     | 2.0     |  |  |  |
| Private sector                        | 37.5   | 39.3    | 37.9        | 37.2      | 34.1    | 34.6    |  |  |  |
|                                       | (Percentage change with respect to total net claims of the banking system at beginning of the fiscal year) |         |             |           |         |         |  |  |  |
| Claims on the government (net)        | 24.9   | -0.7    | 2.5         | 5.3       | 6.9     | 9.3     |  |  |  |
| Development Bank of Ethiopia advances | -0.3   | 0.0     | 0.0         | -0.9      | -0.2    | -0.2    |  |  |  |
| Nongovernment                         | 5.9  | 2.9     | -0.8        | -0.5      | 2.5     | 11.3    |  |  |  |
| Nonfinancial public enterprises 3/    | -1.1   | 1.0     | 0.1         | -1.0      | 2.5     | 2.6     |  |  |  |
| Financial public enterprises 4/       | 0.6  | -0.4    | -0.2        | -0.2      | -0.1    | -0.3    |  |  |  |
| Cooperatives                          | 0.0  | -0.3    | 0.0         | 0.0       | 0.1     | 1.4     |  |  |  |
| Private sector                        | 6.5  | 2.6     | -0.7        | 0.7       | 0.0     | 7.6     |  |  |  |
| Total                                 | 30.5   | 2.2     | 1.6         | 3.8       | 9.2     | 20.4    |  |  |  |

Table 15. Ethiopia: Loan Portfolio of the Banking System, 1999/00-2004/05 1/2/

Source: Ethiopian authorities.

1/ Year ending July 7.2/ Includes provision for doubtful loans and loans to public banks, except the Development Bank of Ethiopia.

3/ Excludes equity investment.

|  | 1999/2000     | 2000/01       | 2001/02         | 2002/03       | 2003/04       | 2004/05       |
|--|---------------|---------------|-----------------|---------------|---------------|---------------|
|  |               |               | (In millions of | f birr)       |               |               |
| Agriculture                                  | 1,238.0       | 1,217.6       | 1,286.5         | 1,202.9       | 1,162.1       | 2,018.2       |
| Manufacturing                                | 2,051.8       | 2,449.3       | 2,517.7         | 2,749.8       | 4,207.6       | 5,135.6       |
| Large-scale industry<br>Small-scale industry |               |               |                 |               |               |               |
| Exports                                      | 1,033.3       | 1,105.3       | 881.8           | 856.3         | 944.8         | 1,459.5       |
| Coffee                                       |               |               |                 |               |               |               |
| Noncoffee                                    |               |               |                 |               |               |               |
| mports                                       | 2,129.5       | 2,163.7       | 2,148.6         | 1,702.9       | 2,451.7       | 3,148.1       |
| Construction                                 | 1,605.1       | 1,722.6       | 1,669.3         | 1,896.8       | 2,038.7       | 2,218.3       |
| Domestic trade and services                  |               |               |                 |               |               |               |
| Domestic trade                               | 2,297.5       | 2,065.1       | 1,861.1         | 1,947.8       | 2,192.6       | 2,660.2       |
| Transport                                    | 942.5         | 974.8         | 801.0           | 599.7         | 773.1         | 873.2         |
| Hotel and tourism<br>Other services          | 285.5<br>13.6 | 367.4<br>18.1 | 406.8<br>13.6   | 318.5<br>13.6 | 322.9<br>13.6 | 316.7<br>13.6 |
|  |               |               |                 |               |               |               |
| Personal                                     | 22.8          | 26.6          | 29.2            | 55.2          | 58.2          | 115.5         |
| Others                                       | 3,482.1       | 3,858.0       | 4,132.6         | 4,199.9       | 3,584.8       | 3,790.1       |
| Fotal reported                               | 15,101.8      | 15,968.4      | 15,748.0        | 15,543.4      | 17,750.0      | 21,749.0      |
|  |               |               | (In percent of  | total)        |               |               |
| Agriculture                                  | 8.2           | 7.6           | 8.2             | 7.7           | 6.5           | 9.3           |
| Manufacturing                                | 13.6          | 15.3          | 16.0            | 17.7          | 23.7          | 23.6          |
| Large-scale industry                         |               |               |                 |               |               |               |
| Small-scale industry                         |               |               |                 |               |               |               |
| Exports                                      | 6.8           | 6.9           | 5.6             | 5.5           | 5.3           | 6.7           |
| Coffee<br>Noncoffee                          |               |               |                 |               |               |               |
| mports                                       | 14.1          | 13.6          | 13.6            | 11.0          | 13.8          | 14.5          |
| Construction                                 | 10.6          | 10.8          | 10.6            | 12.2          | 11.5          | 10.2          |
| Domestic trade and services                  | 0.0           | 0.0           | 0.0             | 0.0           | 0.0           | 0.0           |
| Domestic trade                               | 15.2          | 12.9          | 11.8            | 12.5          | 12.4          | 12.2          |
| Transport                                    | 6.2           | 6.1           | 5.1             | 3.9           | 4.4           | 4.0           |
| Hotel and tourism                            | 1.9           | 2.3           | 2.6             | 2.0           | 1.8           | 1.5           |
| Other services                               | 0.1           | 0.1           | 0.1             | 0.1           | 0.1           | 0.1           |
| Personal                                     | 0.2           | 0.2           | 0.2             | 0.4           | 0.3           | 0.5           |
| Others                                       | 23.1          | 24.2          | 26.2            | 27.0          | 20.2          | 17.4          |

Table 16. Ethiopia: Sectoral Breakdown of Commercial Bank Claims on Nongovernment Sectors, 1999/00-2004/05 1/2/

Source: Ethiopian authorities.

1/ Data for each year pertain to June 30.

2/ Includes provision for doubtful loans and loans to public banks, except the Development Bank of Ethiopia.

|                                    | 1999/2000 | 2000/01 | 2001/02             | 2002/03 | 2003/04 | 2004/05 |
|------------------------------------|-----------|---------|---------------------|---------|---------|---------|
| Lending                            |           |         | (In millions of b   | irr)    |         |         |
| Central government                 | 2,632     | 6,961   | 8,513               | 10,275  | 13,743  | 8,337   |
| Other sectors                      | 12,673    | 13,518  | 13,278              | 13,118  | 13,881  | 17,702  |
| Nonfinancial public enterprises 3/ | 782       | 1,081   | 1,099               | 785     | 1,572   | 2,447   |
| Financial public enterprises 4/    | 680       | 557     | 505                 | 449     | 404     | 302     |
| Cooperatives                       | 397       | 312     | 317                 | 314     | 336     | 814     |
| Private sector                     | 10,814    | 11,568  | 11,358              | 11,570  | 11,568  | 14,139  |
| Total lending                      | 15,305    | 20,479  | 21,791              | 23,393  | 27,624  | 26,039  |
|                                    |           | (In     | percent of total le | ending) |         |         |
| Central government                 | 17.2      | 34.0    | 39.1                | 43.9    | 49.8    | 32.0    |
| Other sectors                      | 82.8      | 66.0    | 60.9                | 56.1    | 50.2    | 68.0    |
| Nonfinancial public enterprises 3/ | 5.1       | 5.3     | 5.0                 | 3.4     | 5.7     | 9.4     |
| Financial public enterprises 4/    | 4.4       | 2.7     | 2.3                 | 1.9     | 1.5     | 1.2     |
| Cooperatives                       | 2.6       | 1.5     | 1.5                 | 1.3     | 1.2     | 3.1     |
| Private sector                     | 70.7      | 56.5    | 52.1                | 49.5    | 41.9    | 54.3    |
| Deposits                           |           |         | (In millions of b   | irr)    |         |         |
| Demand deposits                    | 10,525    | 11,174  | 12,124              | 13,396  | 15,615  | 18,047  |
| Public enterprises                 | 3,597     | 3,639   | 4,122               | 3,637   | 3,735   | 4,062   |
| Cooperatives                       | 381       | 375     | 393                 | 432     | 600     | 789     |
| Private sector                     | 2,900     | 3,384   | 3,773               | 4,392   | 5,186   | 6,341   |
| Central government                 | 868       | 1,259   | 1,244               | 2,215   | 3,108   | 4,235   |
| Other 5/                           | 2,780     | 2,518   | 2,592               | 2,721   | 2,986   | 2,621   |
| Savings deposits                   | 8,356     | 9,824   | 11,071              | 12,529  | 14,447  | 17,403  |
| Public enterprises                 | 204       | 44      | 37                  | 52      | 15      | 42      |
| Cooperatives                       | 167       | 183     | 238                 | 268     | 378     | 895     |
| Private sector                     | 7,979     | 9,585   | 10,788              | 12,199  | 14,039  | 16,429  |
| Other 5/                           | 6         | 13      | 9                   | 10      | 15      | 36      |
| Time deposits                      | 842       | 1,003   | 1,102               | 1,170   | 1,245   | 1,627   |
| Public enterprises                 | 95        | 150     | 119                 | 113     | 138     | 165     |
| Cooperatives                       | 31        | 15      | 28                  | 33      | 52      | 47      |
| Private sector                     | 361       | 417     | 504                 | 556     | 616     | 794     |
| Central government                 | 8         | 8       | 8                   | 8       | 8       | 8       |
| Other 5/                           | 347       | 414     | 444                 | 459     | 432     | 613     |
| Total deposits                     | 19,724    | 22,002  | 24,298              | 27,095  | 31,307  | 37,077  |
|                                    |           | (       | In percent of depo  | osits)  |         |         |
| Demand deposits                    | 53.4      | 50.8    | 49.9                | 49.4    | 49.9    | 48.7    |
| Savings deposits                   | 42.4      | 44.7    | 45.6                | 46.2    | 46.1    | 46.9    |
| Time deposits                      | 4.3       | 4.6     | 4.5                 | 4.3     | 4.0     | 4.4     |

Table 17. Ethiopia: Commercial Bank Lending and Deposits, 1999/00-2004/05 1/ 2/

Source: Ethiopian authorities.

1/Year ending July 7.

2/ Includes provision for doubtful loans and loans to public banks, except the Development Bank of Ethiopia.

3/ Excludes equity investment.

4/ Excludes deposit claims on specialized banks.

5/ Includes domestic financial agencies and nontransferable accounts of nonresidents.

|                                     | 1999/2000 | 2000/01 | 2001/02 | 2002/03 | 2003/04 | 2004/05 |
|-------------------------------------|-----------|---------|---------|---------|---------|---------|
| Reserve requirement                 |           |         |         |         |         |         |
| Net deposits 2/                     | 18,482    | 21,635  | 23,277  | 26,406  | 30,258  | 35,698  |
| Reserve requirement 3/              | 924       | 1,082   | 1,164   | 1,320   | 1,513   | 1,785   |
| Actual reserves                     | 4,977     | 2,050   | 2,864   | 4,234   | 4,547   | 11,852  |
| Excess reserves                     | 4,049     | 993     | 1,698   | 2,923   | 3,034   | 10,068  |
| Actual reserve ratio (in percent)   | 26.9      | 9.5     | 12.3    | 16.0    | 15.0    | 33.2    |
| Liquidity requirement               |           |         |         |         |         |         |
| Net current deposits 4/             | 17,662    | 20,165  | 22,207  | 25,052  | 29,012  | 34,071  |
| Liquidity requirement 5/            | 2,649     | 3,025   | 3,331   | 3,758   | 4,352   | 5,111   |
| Actual liquidity assets             | 7,671     | 6,559   | 9,833   | 16,956  | 20,392  | 22,319  |
| Excess liquidity                    | 5,022     | 3,534   | 6,502   | 13,198  | 16,040  | 17,208  |
| Actual liquidity ratio (in percent) | 43.4      | 32.5    | 44.3    | 67.7    | 70.3    | 65.5    |

#### Table 18. Ethiopia: Reserve and Liquidity Position of Commercial Banks, 1999/00-2004/05 (In millions of birr, unless otherwise indicated)

Source: Ethiopian authorities.

1/ Data for each year pertain to June 30.

2/ Demand, savings, and time deposits, less uncleared checks paid, and less uncleared effects (foreign).

3/ Five percent of net deposits.

4/ Net deposits, less deposits at notice (deposits that can be withdrawn after 30 days' notice).

5/ Fifteen percent of net current deposits.

|                                 | 2000/01 2001/02 | 001/02 |      | 2002/03 |      |      |      | 2003/04 | +    |      |      | 2004/05 | 5    |      |
|---------------------------------|-----------------|--------|------|---------|------|------|------|---------|------|------|------|---------|------|------|
|                                 | Jun.            | Jun.   | Sep. | Dec.    | Mar. | Jun. | Sep. | Dec.    | Mar. | Jun. | Sep. | Dec.    | Mar. | Jun. |
| Deposit rates                   |                 |        |      |         |      |      |      |         |      |      |      |         |      |      |
| Savings deposits 2/             | 6.0             | 3.0    | 3.0  | 3.0     | 3.0  | 3.0  | 3.0  | 3.0     | 3.0  | 3.0  | 3.0  | 3.0     | 3.0  | 3.0  |
| Time deposits 3/                |                 |        |      |         |      |      |      |         |      |      |      |         |      |      |
| 30 days' notice                 | 6.0             | 3.3    | 3.3  | 3.3     | 3.4  | 3.4  | 3.4  | 3.4     | 3.4  | 3.4  | 3.4  | 3.4     | 3.5  | 3.5  |
| 3 months to less than 6 months  | 6.2             | 3.3    | 3.4  | 3.4     | 3.5  | 3.5  | 3.5  | 3.5     | 3.5  | 3.5  | 3.5  | 3.5     | 3.6  | 3.5  |
| 6 months to less than 12 months | 6.4             | 3.4    | 3.5  | 3.6     | 3.6  | 3.6  | 3.4  | 3.4     | 3.4  | 3.4  | 3.4  | 3.4     | 3.5  | 3.5  |
| 1 year to less than 2 years     | 6.6             | 3.5    | 3.4  | 3.7     | 3.7  | 3.7  | 3.7  | 3.6     | 3.6  | 3.6  | 3.6  | 3.6     | 3.7  | 3.7  |
| 2 years and above               | 6.7             | 3.6    | 3.7  | 3.7     | 3.8  | 3.8  | 3.9  | 3.8     | 3.8  | 3.8  | 3.8  | 3.9     | 3.9  | 3.9  |
| Lending rates                   |                 |        |      |         |      |      |      |         |      |      |      |         |      |      |
| Bank lending rates              |                 |        |      |         |      |      |      |         |      |      |      |         |      |      |
| Minimum                         | 10.5            | 7.5    | 7.5  | 7.5     | 7.5  | 7.5  | 7.0  | 7.0     | 7.0  | 7.0  | 7.0  | 7.0     | 7.0  | 7.0  |
| Maximum                         | 13.5            | 13.0   | 13.0 | 13.0    | 13.0 | 13.0 | 14.0 | 14.0    | 14.0 | 14.0 | 14.0 | 14.0    | 14.0 | 14.0 |
| Treasury bill yield 4/          | 3.0             | 0.2    | 6.0  | 0.8     | 2.0  | 1.3  | 1.9  | 1.1     | 1.0  | 0.5  | 0.3  | 0.1     | 0.0  | 0.0  |

Source: Ethiopian authorities.

Data for end-year pertain to June 30.
 Minimum rate.
 Weighted rate, Starting March 2002.
 4/ 91-day bill, at auction, end-period.

Table 19. Ethiopia: Structure of Interest Rates, 2000/02-2004/05 1/(In percent per annum)

|   |                                  | Table 20. H                    | 3thiopia: Ex                  | change Rat                   | e Developn                    | Table 20. Ethiopia: Exchange Rate Developments, 1993/94-2004/05 1.  | 4-2004/05                      | 1/                             |                                |                                |                                |                                |
|---|----------------------------------|--------------------------------|-------------------------------|------------------------------|-------------------------------|---|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|   | 1993/94                          | 1994/95                        | 1995/96                       | 1996/97                      | 1997/98                       | 1998/99 1999/2000   | 99/2000                        | 2000/01                        | 2001/02                        | 2002/03                        | 2003/04                        | 2004/05                        |
| T. 10   |                                  |                                |                               |                              | (Per                          | (Period average; 1990 = 100)  | 1990 = 100                     |                                |                                |                                |                                |                                |
| Effective exchange rates<br>Nominal<br>Real   | 47.3<br>55.5                     | 43.1<br>53.2                   | 42.4<br>51.2                  | 43.0<br>48.8                 | 44.1<br>50.1                  | 40.2<br>47.3  | 39.2<br>47.8                   | 41.7<br>46.1                   | 41.2<br>43.5                   | 37.2<br>44.2                   | 33.7<br>42.6                   | 31.9<br>42.2                   |
|   |                                  |                                |                               |                              | (Annual pe                    | (Annual percentage change; - depreciation)  | ıge; - depre                   | ciation)                       |                                |                                |                                |                                |
| Nominal<br>Real   | -25.0<br>-31.6                   | -8.8<br>-4.0                   | -1.7<br>-3.8                  | 1.5<br>-4.7                  | 2.5<br>2.7                    | -8.8<br>-5.7  | -2.4<br>1.0                    | 6.2<br>-3.4                    | -1.1<br>-5.7                   | -9.7<br>1.5                    | -9.5<br>-3.5                   | -5.3<br>-1.0                   |
| Memorandum items: 2/  |                                  |                                |                               |                              |                               | (In units indicated)  | icated)                        |                                |                                |                                |                                |                                |
| Birr per U.S. dollar, end of period<br>Birr per U.S. dollar, period average<br>Birr per SDR, end of period<br>Birr per SDR, period average  | 6.22<br>5.81<br>8.20<br>7.14     | 6.32<br>6.25<br>9.80<br>8.75   | 6.35<br>6.33<br>9.17<br>9.34  | 6.78<br>6.51<br>9.44<br>9.21 | 7.09<br>6.89<br>9.40<br>9.33  | 8.12<br>7.54<br>10.85<br>10.35  | 8.23<br>8.15<br>11.00<br>11.05 | 8.47<br>8.34<br>10.54<br>10.70 | 8.57<br>8.54<br>11.40<br>10.86 | 8.61<br>8.58<br>12.05<br>11.66 | 8.63<br>8.62<br>12.66<br>12.50 | 8.67<br>8.65<br>12.62<br>12.97 |
|   |                                  |                                |                               |                              | (Annual pe                    | (Annual percentage change; - depreciation)  | ıge; - depre                   | ciation)                       |                                |                                |                                |                                |
| Birr per U.S. dollar, end of period<br>Birr per U.S. dollar, period average<br>Birr per SDR, end of period<br>Birr per SDR, period average  | -18.0<br>-36.3<br>-14.4<br>-26.5 | -1.6<br>-7.1<br>-16.4<br>-18.4 | -0.5<br>-1.3<br>7.0<br>-6.3   | -6.3<br>-2.8<br>-2.9<br>1.5  | -5.5<br>-5.5<br>0.4<br>1.3    | -12.7<br>-8.6<br>-13.3<br>-9.9  | -1.3<br>-7.5<br>-1.3<br>-6.3   |                                | -1.2<br>-2.4<br>-7.6<br>-1.5   | -0.5<br>-0.5<br>-5.4<br>-6.9   | -0.2<br>-0.5<br>-4.8<br>-6.7   | -0.5<br>-0.3<br>-0.3<br>-3.6   |
| Sources: Ethiopian authorities; and IMF, International Financial Statistics, and Information Notice System.   | , Internation                    | al Financial                   | Statistics,                   | and Informa                  | ation Notice                  | e System.   |                                |                                |                                |                                |                                |                                |
| 1/ Beginning 1997/98, data pertain to the period July 8-July 7; prior to that, data pertain to the period July1-June 3<br>2/ Since May 1993, marginal rates at foreign exchange auctions; since October 2001, rates in the interbank market | period July<br>eign exchang      | 8-July 7; pri<br>e auctions; s | ior to that, d<br>since Octob | lata pertain<br>er 2001, rat | to the perio<br>es in the int | 8-July 7; prior to that, data pertain to the period July1-June 30. Effective exchange rates based on July-<br>ge auctions; since October 2001, rates in the interbank market. | 30. Effecti<br>et.             | ve exchang                     | e rates base                   | -don July-                     |                                |                                |

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|   | 1999/2000 | 2000/01   | 2001/02              | 2002/03             | 2003/04 | 2004/05 |
|---|-----------|-----------|----------------------|---------------------|---------|---------|
|   |           |           | (In millions of U.S  | S. dollars)         |         |         |
| Current account balance                   | -335      | -233      | -347                 | -178                | -499    | -1,013  |
| (excluding official transfers)            | -626      | -629      | -781                 | -778                | -1,065  | -1,763  |
| Merchandise trade balance                 | -1,125    | -1,094    | -1,243               | -1,374              | -1,986  | -2,815  |
| Exports                                   | 486       | 463       | 452                  | 483                 | 600     | 818     |
| Coffee                                    | 262       | 182       | 163                  | 165                 | 223     | 335     |
| Other                                     | 224       | 281       | 289                  | 318                 | 377     | 483     |
| Imports                                   | 1,611     | 1,557     | 1,696                | 1,856               | 2,587   | 3,633   |
| Fuel                                      | 250       | 293       | 268                  | 288                 | 311     | 669     |
| Cereals                                   | 86        | 78        | 155                  | 189                 | 206     | 160     |
| Aircraft                                  | 1         | 13        | 11                   | 17                  | 126     | 139     |
| Other                                     | 1,275     | 1,173     | 1,261                | 1,362               | 1,944   | 2,666   |
| Services (net)                            | 149       | 137       | 153                  | 167                 | 314     | 277     |
| Income (net)                              | -60       | -51       | -40                  | -66                 | -64     | -36     |
| Of which: Official interest payments      | -76       | -70       | -52                  | -72                 | -62     | -51     |
| Current transfers (net)                   | 701       | 775       | 783                  | 1,095               | 1,238   | 1,561   |
| Private transfers (net)                   | 410       | 379       | 349                  | 495                 | 671     | 811     |
| Official transfers (net)                  | 291       | 395       | 435                  | 600                 | 567     | 750     |
| Capital account balance                   | -31       | 298       | 652                  | 454                 | 725     | 912     |
| -   |           |           |                      |                     |         |         |
| Investment assets and liabilities (net)   | 152       | 358       | 608                  | 409                 | 514     | 621     |
| Official, medium and long term            | -10       | 194       | 489                  | 360                 | 198     | 312     |
| Disbursements                             | 182       | 320       | 574                  | 443                 | 298     | 358     |
| Amortization                              | 191       | 126       | 86                   | 84                  | 100     | 46      |
| Other public long term (net) 2/           | -20       | -14       | 19                   | -4                  | 253     | 165     |
| Long-term private (net, including         |           |           | 400                  |                     |         |         |
| foreign direct investment)                | 51        | 152       | 100                  | 114                 | 101     | 150     |
| Short-term public and private (net)       | 130       | 26        | 0                    | -61                 | -38     | -6      |
| Errors and omissions (net)                | -183      | -61       | 44                   | 45                  | 212     | 291     |
| Overall balance                           | -366      | 64        | 305                  | 275                 | 227     | -101    |
| Financing                                 | 366       | -64       | -305                 | -275                | -227    | 101     |
| Change in net foreign assets (increase -) | 225       | 7         | -394                 | -344                | -308    | 17      |
| Central bank                              | 44        | 38        | -297                 | -236                | -334    | -54     |
| Reserves (increase -)                     | 63        | 11        | -327                 | -266                | -420    | -205    |
| Liabilities                               | -19       | 27        | 30                   | 30                  | 86      | 151     |
| Commercial banks                          | 181       | -31       | -97                  | -108                | 25      | 71      |
| Change in arrears                         | 40        | -810      | 0                    | 0                   | 0       | 0       |
| Debt relief 3/                            | 101       | 867       | 89                   | 69                  | 82      | 84      |
|   |           | (In perce | ent of GDP, unless o | otherwise indicated | )       |         |
| Current account balance                   | -4.2      | -2.9      | -4.7                 | -2.2                | -5.1    | -9.1    |
| (excluding official transfers)            | -7.9      | -7.9      | -10.6                | -9.8                | -11.0   | -15.9   |
| Merchandise trade balance                 | -14.1     | -13.7     | -16.9                | -17.3               | -20.4   | -25.4   |
| Exports                                   | 6.1       | 5.8       | 6.1                  | 6.1                 | 6.2     | 7.4     |
| Imports                                   | 20.2      | 19.5      | 23.0                 | 23.4                | 26.6    | 32.8    |
| (excluding external cereals/aid in kind)  | 19.2      | 18.5      | 20.9                 | 21.0                | 24.5    | 31.3    |
| Capital account balance                   | -0.4      | 3.7       | 8.9                  | 5.7                 | 7.5     | 8.2     |
| Overall balance                           | -4.6      | 0.8       | 4.1                  | 3.5                 | 2.3     | -0.9    |
| Memorandum item:                          |           |           |                      |                     |         |         |
| GDP (in millions of U.S.dollars)          | 7,955     | 7,979     | 7,364                | 7,946               | 9,725   | 11,085  |

#### Table 21. Ethiopia: Balance of Payments, 1999/00-2004/05 1/

Sources: National Bank of Ethiopia; Ministry of Finance and Economic Development; and Fund staff estimates.

1/ Data for the period July 8-July 7.

2/ Ethiopian Airlines and other public enterprises.

3/ Includes a Paris Club rescheduling agreement in 1997/98.

|                                 | 1999/2000    | 2000/01             | 2001/02               | 2002/03            | 2003/04      | 2004/05       |
|---------------------------------|--------------|---------------------|-----------------------|--------------------|--------------|---------------|
|                                 | (V           | alue in millions of | U.S. dollars; volur   | ne in thousands of | metric tons; |               |
|                                 |              | and price i         | n U.S. dollars per tl | nousand metric ton | s)           |               |
| Coffee                          | 262.0        | 182.0               | 163.2                 | 165.2              | 223.6        | 335.4         |
| Volume                          | 116.6        | 95.6                | 110.3                 | 126.1              | 156.4        | 161.0         |
| Price                           | 2.2          | 1.9                 | 1.5                   | 1.3                | 1.4          | 2.1           |
| Pulses                          | 9.8          | 8.7                 | 32.9                  | 19.9               | 26.7         | 35.5          |
| Volume                          | 23.5         | 25.2                | 109.2                 | 66.2               | 77.8         | 121.7         |
| Price                           | 0.4          | 0.3                 | 0.3                   | 0.3                | 0.3          | 0.3           |
| Oilseeds                        | 31.4         | 32.4                | 32.6                  | 46.5               | 83.6         | 102.3         |
| Volume                          | 43.1         | 52.4                | 76.6                  | 83.0               | 102.8        | 140.2         |
| Price                           | 0.7          | 0.6                 | 0.4                   | 0.6                | 0.8          | 0.7           |
| Sugar and molasses              | 2.9          | 8.0                 | 10.0                  | 17.7               | 10.3         |               |
| Volume                          | 17.2         | 56.4                | 58.0                  | 77.0               | 16.0         |               |
| Price                           | 0.2          | 0.1                 | 0.2                   | 0.2                | 0.6          |               |
| Leather and leather products    | 35.2         | 76.0                | 55.5                  | 52.0               | 44.3         | 63.7          |
| Volume                          | 8.6          | 12.1                | 10.3                  | 10.5               | 13.1         | 15.4          |
| Price                           | 4.1          | 6.3                 | 5.4                   | 5.0                | 3.4          | 4.1           |
| Live animals                    | 1.7          | 0.3                 | 0.8                   | 0.5                | 2.1          | 12.8          |
| Volume                          | 1.7          | 0.3                 | 0.8                   | 0.6                | 3.1          | 8.3           |
| Price                           | 0.9          | 1.1                 | 5.0                   | 0.8                | 0.7          | 1.5           |
| Meat, canned and frozen         | 4.0          | 1.8                 | 1.1                   | 2.4                | 7.7          | 14.0          |
| Volume                          | 2.0          | 0.9                 | 0.7                   | 2.4<br>1.7         | 4.0          | 7.3           |
| Price                           | 2.0          | 2.0                 | 1.7                   | 1.4                | 1.9          | 2.0           |
|                                 | 5.4          | 5.3                 | 9.4                   | 9.6                | 7.1          | 16.1          |
| Fruits and vegetables<br>Volume | 20.7         | 16.1                | 29.7                  | 25.3               | 29.4         | 37.9          |
| Price                           | 0.3          | 0.3                 | 0.3                   | 0.4                | 0.2          | 0.4           |
| Flowers                         | 0.5          | 0.5                 | 0.5                   | 0.1                | 0.2          | 0.            |
| Volume                          |              |                     |                       |                    |              |               |
| Price                           |              |                     |                       |                    |              |               |
|                                 | 76.0         | (1.2                | 40.0                  | 57.5               | 88.0         | 100 (         |
| Chat<br>Volume                  | 76.0<br>15.7 | 61.2<br>11.9        | 49.0<br>9.4           | 57.5<br>11.0       | 88.0<br>13.8 | 100.0<br>21.7 |
| Price                           | 4.8          | 5.1                 | 5.2                   | 5.2                | 6.4          | 4.6           |
|                                 |              |                     |                       |                    |              |               |
| Gold                            | 31.9         | 28.2<br>4.3         | 35.0                  | 42.1<br>5.0        | 48.7         | 52.5<br>4.8   |
| Volume<br>Price                 | 4.6<br>6.9   | 4.3<br>6.6          | 5.0<br>7.0            | 5.0<br>8.4         | 6.2<br>9.6   | 4.8           |
|                                 |              |                     |                       |                    |              |               |
| Other exports 3/                | 25.6         | 58.8                | 62.9                  | 69.4               | 58.3         | 85.1          |
| Total exports                   | 485.9        | 462.7               | 452.4                 | 482.7              | 600.4        | 817.7         |
| (excluding coffee)              | 223.9        | 280.7               | 289.2                 | 317.5              | 376.9        | 482.4         |
|                                 |              |                     | (In percent of C      | GDP)               |              |               |
| Coffee exports                  | 3.3          | 2.3                 | 2.2                   | 2.1                | 2.3          | 3.0           |
| Noncoffee exports               | 2.8          | 3.5                 | 3.9                   | 4.0                | 3.9          | 4.4           |
|                                 |              |                     | (In percent of total  | exports)           |              |               |
| Coffee                          | 53.9         | 39.3                | 36.1                  | 34.2               | 37.2         | 41.0          |
| Pulses                          | 2.0          | 39.3<br>1.9         | 7.3                   | 34.2<br>4.1        | 37.2<br>4.4  | 41.0          |
| Dilseeds                        | 6.5          | 7.0                 | 7.3                   | 4.1<br>9.6         | 13.9         | 12.5          |
| Leather and leather products    | 7.2          | 16.4                | 12.3                  | 10.8               | 7.4          | 7.8           |
| Chat                            | 15.6         | 13.2                | 10.8                  | 11.9               | 14.7         | 12.2          |
| Gold                            | 6.6          | 6.1                 | 7.7                   | 8.7                | 8.1          | 6.4           |
| Other                           | 8.1          | 16.0                | 18.6                  | 20.6               | 14.2         | 15.3          |

Table 22. Ethiopia: Exports, 1999/00-2004/05 1/ 2/

Sources: National Bank of Ethiopia; and Fund staff estimates.

1/ Data for the period July 8-July 7.

2/ Data based on customs records, except gold, for which data are reported by the National Bank of Ethiopia.

3/ Includes textiles, essence oils, and spices.

|                       | 1999/2000 | 2000/01 | 2001/02            | 2002/03     | 2003/04 | 2004/05 |
|-----------------------|-----------|---------|--------------------|-------------|---------|---------|
|                       |           | (       | In millions of U.S | S. dollars) |         |         |
| Raw materials         | 19.8      | 23.9    | 29.7               | 21.8        | 26.0    | 49.1    |
| Semifinished goods    | 204.9     | 284.3   | 288.3              | 274.6       | 435.2   | 664.7   |
| Fuel                  | 250.1     | 292.6   | 267.7              | 287.7       | 310.5   | 668.7   |
| Capital goods         | 470.5     | 444.9   | 480.1              | 549.5       | 876.6   | 1,199.4 |
| Transport             | 140.1     | 153.5   | 139.9              | 174.0       | 298.3   | 371.6   |
| Of which: aircraft    | 0.5       | 12.6    | 11.4               | 17.3        | 126.1   | 139.5   |
| Agricultural          | 10.5      | 8.1     | 7.0                | 5.9         | 10.8    | 24.4    |
| Industrial            | 319.9     | 283.3   | 333.3              | 369.6       | 567.5   | 803.4   |
| Consumer goods        | 432.0     | 467.7   | 587.1              | 654.3       | 895.6   | 986.1   |
| Durable               | 141.1     | 152.0   | 153.1              | 183.6       | 294.6   | 337.3   |
| Nondurable            | 290.8     | 315.7   | 434.0              | 470.8       | 601.0   | 648.8   |
| Of which: food        | 116.4     | 109.8   | 208.4              | 231.7       | 269.0   | 247.1   |
| Miscellaneous 3/      | 233.5     | 43.4    | 42.8               | 68.4        | 43.1    | 65.3    |
| Total imports, c.i.f. | 1,610.8   | 1,556.8 | 1,695.7            | 1,856.4     | 2,586.9 | 3,633.3 |
| (excluding fuel)      | 1,360.7   | 1,264.2 | 1,428.0            | 1,568.7     | 2,276.4 | 2,964.6 |
|                       |           |         | (In percent of     | GDP)        |         |         |
| Nonfuel imports       | 17.1      | 15.8    | 19.4               | 19.7        | 23.4    | 26.7    |
| Fuel imports          | 3.1       | 3.7     | 3.6                | 3.6         | 3.2     | 6.0     |
|                       |           |         | (In percent of     | total)      |         |         |
| Raw materials         | 1.2       | 1.5     | 1.8                | 1.2         | 1.0     | 1.4     |
| Semifinished goods    | 12.7      | 18.3    | 17.0               | 14.8        | 16.8    | 18.3    |
| Fuel                  | 15.5      | 18.8    | 15.8               | 15.5        | 12.0    | 18.4    |
| Capital goods         | 29.2      | 28.6    | 28.3               | 29.6        | 33.9    | 33.0    |
| Consumer goods        | 26.8      | 30.0    | 34.6               | 35.2        | 34.6    | 27.1    |
| Miscellaneous         | 14.5      | 2.8     | 2.5                | 3.7         | 1.7     | 1.8     |

#### Table 23. Ethiopia: Imports, c.i.f., by End Use, 1999/00-2004/05 1/ 2/

Sources: National Bank of Ethiopia; and Fund staff estimates.

1/ Data pertain to the period July 8-July 7.

2/ Data based on customs records.

3/ Includes military imports.

|                    | 1999/2000 | 2000/01 | 2001/02        | 2002/03     | 2003/04 | 2004/05 |
|--------------------|-----------|---------|----------------|-------------|---------|---------|
|                    |           |         | (Index, 1996/  | 97 = 100)   |         |         |
| Unit value indices |           |         |                |             |         |         |
| Imports            | 115.2     | 112.8   | 111.0          | 119.4       | 135.0   | 151.7   |
| Exports            | 75.6      | 71.8    | 63.4           | 63.8        | 61.5    | 77.1    |
| Terms of trade     | 65.6      | 63.6    | 57.2           | 53.4        | 45.6    | 50.5    |
| Volume indices     |           |         |                |             |         |         |
| Imports            | 106.8     | 105.4   | 116.5          | 118.5       | 127.9   | 147.3   |
| Exports            | 107.3     | 107.7   | 119.1          | 126.3       | 163.0   | 177.3   |
|                    |           | (A      | Innual percent | age change) |         |         |
| Unit value         |           |         |                |             |         |         |
| Imports            | 25.9      | -2.1    | -1.6           | 7.6         | 13.0    | 12.4    |
| Exports            | -16.7     | -5.1    | -11.6          | 0.6         | -3.6    | 25.3    |
| Terms of trade     | -33.9     | -3.1    | -10.1          | -6.5        | -14.7   | 10.8    |
| Volume             |           |         |                |             |         |         |
| Imports            | -17.9     | -1.3    | 10.5           | 1.7         | 8.0     | 1.7     |
| Exports            | 20.5      | 0.3     | 10.6           | 6.1         | 29.0    | 8.7     |
| Memorandum items:  |           |         |                |             |         |         |
| Value of imports   | 3.4       | -3.4    | 8.9            | 9.5         | 39.3    | 40.4    |
| Value of exports   | 0.4       | -4.8    | -2.2           | 6.7         | 24.4    | 36.2    |

#### Table 24. Ethiopia: Merchandise Trade Unit Values and Volumes, 1999/00-2004/05 1/

Sources: National Bank of Ethiopia; and Fund staff estimates.

1/ Data for the period July 8-July 7.

|                               | 1999/2000 | 2000/01 | 2001/02        | 2002/03 | 2003/04 | 2004/05 |
|-------------------------------|-----------|---------|----------------|---------|---------|---------|
|                               |           |         | (In millions o | f birr) |         |         |
| European Union                | 3,652     | 3,600   | 4,636          | 4,295   | 4,976   | 6,580   |
| Belgium and Luxembourg        | 208       | 285     | 333            | 393     | 335     | 592     |
| France                        | 439       | 386     | 368            | 224     | 528     | 655     |
| Germany                       | 636       | 632     | 766            | 691     | 836     | 1,044   |
| Italy                         | 897       | 1,000   | 1,287          | 1,091   | 1,133   | 1,334   |
| Netherlands                   | 273       | 264     | 327            | 424     | 534     | 460     |
| United Kingdom                | 517       | 487     | 584            | 717     | 767     | 860     |
| Other                         | 682       | 545     | 971            | 755     | 844     | 1,637   |
| Eastern Europe                | 163       | 327     | 153            | 298     | 365     | 1,054   |
| Russia                        | 62        | 130     | 51             | 216     | 218     | 373     |
| Other                         | 102       | 198     | 103            | 82      | 146     | 681     |
| Other Europe                  | 536       | 355     | 357            | 482     | 921     | 1,328   |
| Turkey                        | 201       | 149     | 236            | 281     | 606     | 972     |
| Other                         | 335       | 205     | 120            | 201     | 315     | 356     |
| Total Europe                  | 4,351     | 4,282   | 5,146          | 5,074   | 6,263   | 8,963   |
| Western Hemisphere            | 803       | 794     | 1,571          | 1,192   | 2,813   | 3,763   |
| -                             |           |         |                |         |         |         |
| Canada<br>United States       | 38        | 88      | 92             | 55      | 54      | 154     |
| United States                 | 743       | 658     | 1,392          | 959     | 2,619   | 3,310   |
| Other                         | 22        | 48      | 87             | 177     | 140     | 298     |
| Asia and Middle East          | 5,507     | 4,559   | 6,737          | 7,305   | 10,535  | 16,436  |
| China                         | 615       | 918     | 1,216          | 1,481   | 2,303   | 3,525   |
| India                         | 418       | 712     | 724            | 891     | 1,399   | 1,914   |
| Japan                         | 788       | 651     | 513            | 1,043   | 1,014   | 1,052   |
| Korea                         | 303       | 309     | 265            | 242     | 318     | 348     |
| Saudi Arabia                  | 226       | 519     | 1,970          | 1,308   | 1,876   | 5,348   |
| Other                         | 3,156     | 1,450   | 2,049          | 2,342   | 3,626   | 4,247   |
| Africa                        | 696       | 847     | 899            | 1,242   | 1,342   | 2,084   |
| Djibouti                      | 168       | 360     | 387            | 571     | 490     | 469     |
| Kenya                         | 170       | 121     | 138            | 161     | 187     | 221     |
| Other                         | 358       | 366     | 374            | 511     | 665     | 1,395   |
| Australia                     | 46        | 48      | 44             | 47      | 42      | 82      |
| Other (including unspecified) | 1,713     | 2,438   | 90             | 1,069   | 1,302   | 107     |
| Total imports, c.i.f.         | 13,116    | 12,968  | 14,486         | 15,930  | 22,298  | 31,434  |
|                               |           |         | (In percent of | total)  |         |         |
| European Union                | 27.8      | 27.8    | 32.0           | 27.0    | 22.3    | 20.9    |
| Belgium and Luxembourg        | 1.6       | 2.2     | 2.3            | 2.5     | 1.5     | 1.9     |
| France                        | 3.3       | 3.0     | 2.5            | 1.4     | 2.4     | 2.1     |
| Germany                       | 4.8       | 4.9     | 5.3            | 4.3     | 3.8     | 3.3     |
| Italy                         | 6.8       | 7.7     | 8.9            | 6.9     | 5.1     | 4.2     |
| Netherlands                   | 2.1       | 2.0     | 2.3            | 2.7     | 2.4     | 1.5     |
| United Kingdom                | 3.9       | 3.8     | 4.0            | 4.5     | 3.4     | 2.7     |
| Other                         | 5.2       | 4.2     | 4.0<br>6.7     | 4.5     | 3.8     | 5.2     |
| oulei                         |           |         |                |         |         | 3.4     |
| Eastern Europe                | 1.2       | 2.5     | 1.1            | 1.9     | 1.6     |         |
| Other Europe                  | 4.1       | 2.7     | 2.5            | 3.0     | 4.1     | 4.2     |
| Total Europe                  | 33.2      | 33.0    | 35.5           | 31.9    | 28.1    | 28.5    |
| Western Hemisphere            | 6.1       | 6.1     | 10.8           | 7.5     | 12.6    | 12.0    |
| Canada                        | 0.3       | 0.7     | 0.6            | 0.3     | 0.2     | 0.5     |
| United States                 | 5.7       | 5.1     | 9.6            | 6.0     | 11.7    | 10.5    |
| Other                         | 0.2       | 0.4     | 0.6            | 1.1     | 0.6     | 0.9     |
| Asia and Middle East          | 42.0      | 35.2    | 46.5           | 45.9    | 47.2    | 52.3    |
| China                         | 4.7       | 7.1     | 8.4            | 9.3     | 10.3    | 11.2    |
| India                         | 3.2       | 5.5     | 5.0            | 5.6     | 6.3     | 6.1     |
| Japan                         | 6.0       | 5.0     | 3.5            | 6.5     | 4.5     | 3.3     |
| Korea                         | 2.3       | 2.4     | 1.8            | 1.5     | 1.4     | 1.1     |
| Saudi Arabia                  | 1.7       | 4.0     | 13.6           | 8.2     | 8.4     | 17.0    |
| Other                         | 24.1      | 11.2    | 14.1           | 14.7    | 16.3    | 13.5    |
| Africa                        | 5.3       | 6.5     | 6.2            | 7.8     | 6.0     | 6.6     |
| Australia                     | 0.3       | 0.4     | 0.2            | 0.3     | 0.2     | 0.3     |
|                               |           |         |                |         |         |         |
| Other (including unspecified) | 13.1      | 18.8    | 0.6            | 6.7     | 5.8     | 0.3     |

Table 25. Ethiopia: Recorded Imports by Country of Origin, 1999/00-2004/05 1/

Source: National Bank of Ethiopia.

 $1/\operatorname{Data}$  pertain to the period July 8-July 7.

|                               | 1999/2000 | 2000/01 | 2001/02       | 2002/03   | 2003/04 | 2004/05 |
|-------------------------------|-----------|---------|---------------|-----------|---------|---------|
|                               |           |         | (In millions  | of birr)  |         |         |
| European Union                | 1,452.1   | 1,138.5 | 1,386.3       | 1,341.3   | 1,593.8 | 2,550.5 |
| Belgium and Luxembourg        | 121.0     | 88.7    | 118.8         | 76.6      | 169.6   | 375.4   |
| France                        | 138.3     | 95.1    | 111.3         | 273.6     | 98.0    | 127.2   |
| Germany                       | 711.6     | 396.4   | 437.9         | 352.9     | 560.3   | 1,068.7 |
| Italy                         | 240.8     | 322.7   | 391.9         | 183.2     | 307.0   | 381.2   |
| Netherlands                   | 76.0      | 48.2    | 55.2          | 142.0     | 79.4    | 259.4   |
| United Kingdom                | 86.7      | 114.9   | 139.8         | 76.7      | 183.0   | 216.8   |
| Other                         | 77.7      | 72.5    | 131.4         | 236.3     | 196.5   | 121.9   |
| Eastern Europe                | 52.1      | 17.3    | 29.0          | 13.6      | 11.2    | 39.1    |
| Russia                        | 0.9       | 1.8     | 0.0           | 0.4       | 9.5     | 17.9    |
| Other                         | 51.2      | 15.5    | 29.0          | 13.2      | 1.7     | 21.2    |
| Other Europe                  | 163.4     | 306.7   | 235.5         | 93.0      | 628.3   | 456.3   |
| Switzerland                   | 158.9     | 206.3   | 235.5         | 79.8      | 434.1   | 327.0   |
| Other                         | 4.5       | 100.4   |               | 13.2      | 194.2   | 129.3   |
| Total Europe                  | 1,667.6   | 1,462.5 | 1,650.8       | 1,447.9   | 2,233.3 | 3,045.9 |
| Western Hemisphere            | 200.5     | 147.0   | 216.2         | 356.1     | 288.0   | 454.1   |
| United States                 | 176.1     | 124.6   | 165.9         | 340.1     | 254.7   | 386.6   |
| Other                         | 24.4      | 22.4    | 50.3          | 16.0      | 33.3    | 67.6    |
| Asia and Middle East          | 1,198.4   | 1,126.2 | 1,292.5       | 854.2     | 1,570.8 | 2,133.8 |
| China                         | 6.9       | 14.7    | 91.0          | 22.5      | 109.6   | 331.0   |
| Israel                        | 122.0     | 105.9   | 149.0         | 201.0     | 169.8   | 172.4   |
| Japan                         | 429.0     | 380.9   | 294.6         | 188.4     | 530.4   | 552.8   |
| Saudi Arabia                  | 353.4     | 295.1   | 229.5         | 182.4     | 293.6   | 414.3   |
| Other                         | 287.1     | 329.6   | 528.4         | 259.8     | 467.4   | 663.3   |
| Africa                        | 771.9     | 874.2   | 411.9         | 792.1     | 910.7   | 1,023.4 |
| Djibouti                      | 405.4     | 620.1   | 272.1         | 289.8     | 533.8   | 359.2   |
| Kenya                         | 8.4       | 15.7    | 0.2           | 134.3     | 2.4     | 17.9    |
| Other                         | 358.1     | 238.4   | 139.6         | 367.9     | 374.5   | 646.3   |
| Australia                     | 8.6       | 6.4     | 7.9           | 4.4       | 11.7    | 12.0    |
| Other (including unspecified) | 111.0     | 250.3   | 285.0         | 687.7     | 162.2   | 406.9   |
| Total exports, f.o.b.         | 3,958.0   | 3,866.6 | 3,864.3       | 4,142.4   | 5,176.7 | 7,076.2 |
|                               |           |         | (In percent o | of total) |         |         |
| European Union                | 36.7      | 29.4    | 35.9          | 32.4      | 30.8    | 36.0    |
| Belgium and Luxembourg        | 3.1       | 2.3     | 3.1           | 1.8       | 3.3     | 5.3     |
| France                        | 3.5       | 2.5     | 2.9           | 6.6       | 1.9     | 1.8     |
| Germany                       | 18.0      | 10.3    | 11.3          | 8.5       | 10.8    | 15.1    |
| Italy                         | 6.1       | 8.3     | 10.1          | 4.4       | 5.9     | 5.4     |
| Netherlands                   | 1.9       | 1.2     | 1.4           | 3.4       | 1.5     | 3.7     |
| United Kingdom                | 2.2       | 3.0     | 3.6           | 1.9       | 3.5     | 3.1     |
| Other                         | 2.0       | 1.9     | 3.4           | 5.7       | 3.8     | 1.7     |
| Eastern Europe                | 1.3       | 0.4     | 0.7           | 0.3       | 0.2     | 0.6     |
| Other Europe                  | 4.1       | 7.9     | 6.1           | 2.2       | 12.1    | 6.4     |
| Total Europe                  | 42.1      | 37.8    | 42.7          | 35.0      | 43.1    | 43.0    |
| Western Hemisphere            | 5.1       | 3.8     | 5.6           | 8.6       | 5.6     | 6.4     |
| United States                 | 4.4       | 3.2     | 4.3           | 8.2       | 4.9     | 5.5     |
| Other                         | 0.6       | 0.6     | 1.3           | 0.4       | 0.6     | 1.0     |
| Asia and Middle East          | 30.3      | 29.1    | 33.4          | 20.6      | 30.3    | 30.2    |
| China                         | 0.2       | 0.4     | 2.4           | 0.5       | 2.1     | 4.7     |
| Israel                        | 3.1       | 2.7     | 3.9           | 4.9       | 3.3     | 2.4     |
| Japan                         | 10.8      | 9.9     | 7.6           | 4.5       | 10.2    | 7.8     |
| Saudi Arabia                  | 8.9       | 7.6     | 5.9           | 4.4       | 5.7     | 5.9     |
| Other                         | 7.3       | 8.5     | 13.7          | 6.3       | 9.0     | 9.4     |
| Africa                        | 19.5      | 22.6    | 10.7          | 19.1      | 17.6    | 14.5    |
| Australia                     | 0.2       | 0.2     | 0.2           | 0.1       | 0.2     | 0.2     |
|                               | 2.8       | 6.5     | 7.4           | 16.6      | 3.1     | 5.8     |

Table 26. Ethiopia: Exports by Country of Destination, 1999/00-2004/05 1/

Source: National Bank of Ethiopia.

1/ Includes reexports. Data pertain to the period July 8-July 7.

|                                  | 1999/2000                                  | 2000                           | 2000/01     | /01                                       | 200         | 2001/02                        | 2002/03                                    | 2/03                           | 200         | 2003/04                                   | 2004/05                                    | /05                            |
|----------------------------------|--|--------------------------------|-------------|---|-------------|--------------------------------|--|--------------------------------|-------------|---|--|--------------------------------|
|                                  | Debt stock <i>Of which</i> :<br>arrears 1. | <i>Of which:</i><br>arrears 1/ | Debt stock  | Debt stock <i>Of which:</i><br>arrears 1/ | Debt stock  | <i>Of which:</i><br>arrears 1/ | Debt stock <i>Of which</i> :<br>arrears 1. | <i>Of which:</i><br>arrears 1/ | Debt stock  | Debt stock <i>Of which:</i><br>arrears 1/ | Debt stock <i>Of which</i> :<br>arrears 1/ | <i>Of which:</i><br>arrears 1/ |
|                                  |  |                                |             |   |             | (In millions o                 | (In millions of U.S. dollars)              |                                |             |   |  |                                |
| Multilateral                     | 2,795                                      | 0                              | 2,929       | 0   | 3,642       |                                | 4,249                                      | 0                              | 4,670       |   | 4,881                                      | 0                              |
| IMF                              | 65   | 0                              | 89          | 0   | 102         |                                |  | 0                              | 150         |   | 168  | 0                              |
| IDA                              | 1,747                                      | 0                              | 1,892       | 0   | 2,438       |                                | 2,939                                      | 0                              | 3,258       |   | 3,362                                      | 0                              |
| AfDB/AfDF                        | 838  | 0                              | 788         | 0   | 896         | 0                              |  | 0                              | 1,003       | 0   | 1,073                                      | 0                              |
| Other                            | 145  | 0                              | 160         | 0   | 206         | 0                              |  | 0                              | 260         | 0   | 279  | 0                              |
| Official bilateral               | 2,482                                      | 536                            | 2,442       | 541                                       | 2,485       | 557                            | 2,260                                      | 418                            | 2,448       | 0   | 788  | 0                              |
| Paris Club                       | 1,868                                      | 0                              | 1,863       | 0   | 1,889       |                                | 1,842                                      | 0                              | 1,886       | 0   | 229  | 0                              |
| Other official bilateral         | 614  | 536                            | 579         | 541                                       | 597         | 557                            | 418  | 418                            | 562         |   | 559  | 0                              |
| Commercial                       | 116  | 64                             | 107         | 65  | 91          | 57                             | 42   | 42                             | 253         | 0   | 353  | 0                              |
| Total                            | 5,393                                      | 600                            | 5,478       | 606                                       | 6,218       | 614                            | 6,551                                      | 460                            | 7,369       | 0   | 6,021                                      | 0                              |
|                                  |  |                                |             |   |             | (In percen                     | (In percent of GDP)                        |                                |             |   |  |                                |
| Multilateral                     | 35.1                                       | 0.0                            | 36.7        | 0.0                                       | 49.5        | 0.0                            |  | 0.0                            | 48.0        | 0.0                                       | 7  | 0.0                            |
| Official bilateral<br>Commercial | 31.2<br>1.5                                | 6.7<br>0.8                     | 30.6<br>1.3 | 6.8<br>0.8                                | 33.7<br>1.2 | 7.6                            | 28.4<br>0.5                                | 5.3<br>0.5                     | 25.2<br>2.6 | 0.0                                       | 7.1<br>3.2                                 | 0.0                            |
| Total                            | 67.8                                       | 7.5                            | 68.7        | 7.6                                       | 84.4        | 8.3                            | 82.4                                       | 5.8                            | 75.8        | 0.0                                       | 54.3                                       | 0.0                            |
|                                  |  |                                |             |   |             | (In percer                     | (In percent of total)                      |                                |             |   |  |                                |
| Multilateral                     | 51.8                                       | 0.0                            | 53.5        | 0.0                                       | 58.6        |                                |  | 0.0                            | 63.4        | :   | 81.1                                       | :                              |
| Official bilateral               | 46.0                                       | 89.3                           | 44.6        | 89.3                                      | 40.0        | 5                              | 34.5                                       | 90.8<br>2.2                    | 33.2        |   | -  | :                              |
| Commercial                       | 2.2  | 10.7                           | 2.0         | 10.7                                      | 1.5         | 9.3                            | 0.6  | 9.2                            | 3.4         | :   | 5.9  | :                              |

Table 27. Ethiopia: Public and Publicly Guaranteed External Debt Outstanding, 1999/00-2004/05

Source: Ministry of Finance and Economic Development.

1/ Includes debt under negotiation to ensure comparable treatment.

|            | Tax  | Nature of Tax  | Deductions and Exemptions                               | Rates  |
|------------|--|--|---|--|
| l.<br>empl | Taxes on income and profits<br>Income Tax Proclamation<br>No. 173/1961, as<br>amended,<br>By Proclamation No.<br>286/2002.<br>Income tax on<br>oyment<br>Proclamation No.<br>30/1992;<br>Proclamation No.<br>107/1994;<br>Proclamation | Tax on income from employment,<br>including, without limitations,<br>salaries, wages, allowances,<br>directors' fees, and other personal<br>emoluments. Employer withholds<br>tax (withholding tax). | The first Br 150 of monthly income is exempted.         | Monthly taxable         Marginal tax           No.         Income (birr)         rate (%)           1         151 - 650         10           2         651 - 1,400         15           3         1,401 - 2,350         20           4         2,351 - 3,550         25           5         3,551 - 5,000         30 |
|            | No.286/2002.   |  |   | 5 5,001 and above 35   |
| ıgric      | ultural<br>Activities income tax<br>Proclamation No.<br>77/1997; Proclamation<br>No. 152/1978;<br>Proclamation No. 8/1995<br>(Oromia).   |  |   |  |
| .21        | Rural land use rent  | An annual rent payable on rural<br>land used for agricultural activities<br>in Oromia regional state.  | Agricultural investors are exempted for two-five years. | Farmers: Br 10 for the first hectare and<br>Br 7.50 for each additional half hectare   |
|            |  |  |   | State enterprises: Br 15 per hectare.  |
| 1.22       | Income tax   | Tax payable on any annual income derived from agricultural activities.   | Agricultural investors are exempted for two-five years. | For income less than Br 1,200 per annum: Br 15.  |
|            |  |  |   | For income of Br 1,200 per annum or higher, marginal tax rates are as follow   |
|            |  |  |   | higher, marginar tax rates are as follows  |
|            |  |  |   | Annual taxable Marginal tax<br>No. Income (birr) rate (%)  |

|      | Tax  | Nature of Tax  | Deductions and Exemptions  | Rates   |
|------|--|--|--|---|
| 1.3  | Rental income tax<br>Proclamation 286/2002.  | Tax on income derived from the<br>rent of houses or office<br>buildings, manufacturing plants,<br>materials and goods, etc. The                | Annual depreciation and<br>allowable expenses are deducted<br>from gross income. The first<br>Br 1,800 of annual income is   | Annual taxableMarginal taxNo.Income (birr)rate (%)11,801- 7,80010 |
|      |  | tax is computed on the basis of  | exempted.  | 2 7,801 - 16,800 15   |
|      |  | annual rent income after   |  | 3 16,801 - 28,200 20  |
|      |  | deducting allowable expenses.  |  | 4 28,201 - 42,600 25  |
|      |  |  |  | 5 42,601 - 60,000 30  |
|      |  |  |  | 6 60,001 and above 35   |
| 1.4  | Tax on business and other profits  |  |  |   |
| 1.41 | Unincorporated business<br>Proclamation No. 286/2002.  | Tax on income from all sources other than those mentioned elsewhere.   | The first Br 1,800 of annual taxable income is exempted.   | Annual taxable Marginal tax<br>No. income (birr) rate (%)         |
|      |  |  |  | 1 1,801 - 7,800 10  |
|      |  |  |  | 2 7,801 - 16,800 15   |
|      |  |  |  | 3 16,801 - 28,200 20  |
|      |  |  |  | 4 28,201 - 42,600 25  |
|      |  |  |  | 5 42,601 - 60,000 30  |
|      |  |  |  | 6 60,001 and above 35   |
| 1.42 | Incorporated business<br>Proclamation No. 36/1996.<br>Proclamation No. 286/2002<br>as amended.   | Profits tax.   | -Awards for adopted or<br>suggested innovations and cost<br>saving measures<br>-Public awards for outstanding<br>performance tax and any field.<br>- income specifically exempted<br>from income tax by the law in<br>force in Ethiopia, by<br>international treaty or by an<br>agreement made or approved by<br>the Minister. | 30 percent of taxable income.                                     |
| 1.5  | Tax on income from mining<br>activités<br>Proclamation No. 53/1993;<br>Proclamation No. 23/1996. | Tax on income received or<br>credited from mining operations<br>within Ethiopia by the holder of<br>large- and small-scale mining<br>licenses. | Artisan mining is exempted.  | 35 percent.   |
| 1.6  | Capital gains tax<br>Proclamation No. 286/2002.  | Tax on gains realized from the increase in value upon the sale of shares, bonds, and urban houses.   | Inflation adjustment and capital<br>losses in the preceding year are<br>deducted from the value of<br>capital. Annual gains not<br>exceeding Br 10,000 are<br>exempted.  | 15 percent.   |

|    | Tax  | Nature of Tax  | Deductions and Exemptions                  | Rates                                      |      |
|----|--|--|--|--|------|
| .7 | Other sources of income                                  | Income from dividends paid to shareholders.  | None.                                      | 10 percent.                                |      |
|    |  | Income from chance winnings and lotteries.   | Exemption for income not exceeding Br 100. | 15 percent.                                |      |
|    |  | Income from royalties.   | None.                                      | 5 percent.                                 |      |
|    |  | Income of nonresident persons<br>or organizations for services<br>rendered to persons or<br>organizations in Ethiopia. | None.                                      | 10 percent.                                |      |
|    | Taxes on goods and services<br>Proclamation No. 68/1993. |  |  |  |      |
| 1  | Excise tax<br>Proclamation No. 68/1993;                  | Excise tax is levied on selected list of locally produced and  | None.                                      | Goods Tax rate                             | e (% |
|    | Proclamation No. 77/1997;                                | imported goods. The tax is   |  | Any type of Sugar (excluding               |      |
|    | Proclamation No. 149/1999                                | collected within seven days of   |  | Molasses)                                  | 3    |
|    | Proclamation No. 307/2002                                | the preceding month of the   |  | All types of soft drinks (except frui      |      |
|    |  | production for local goods and   |  | juice)                                     | 4    |
|    |  | at the time of clearing customs  |  | Powder soft drinks                         | 4    |
|    |  | for imported goods. The rates<br>are based on the cost of  |  | Water bottled or canned in a factor        | y z  |
|    |  | production or the c.i.f. value for   |  | Alcohol: Drinks                            |      |
|    |  | imports.   |  | All types of beer & stout, wine,           |      |
|    |  | importo.   |  | and whisky                                 | 5    |
|    |  |  | Others alcoholic drinks                    | 10   |      |
|    |  |  |  | All types of pure Alcohol                  | 7    |
|    |  |  |  | Tobacco leaf                               | 2    |
|    |  |  |  | Tobacco and its products                   | 7    |
|    |  |  |  | Salt                                       | 3    |
|    |  |  |  | Petroleum and its products                 | 3    |
|    |  |  |  | Perfumes and Toilet Waters                 | 1(   |
|    |  |  |  | Leather, tanned or dressed                 | 2    |
|    |  |  |  | Furs<br>Textile and Textile products       | 1    |
|    |  |  |  | Personal adornments                        | 2    |
|    |  |  |  | Dishwashing machines (in homes)            | 8    |
|    |  |  |  | Washing machines (in homes)                | 3    |
|    |  |  |  | Video decks                                | 4    |
|    |  |  |  | TV and Video Cameras                       |      |
|    |  |  |  | TV broadcast receivers, radio, or so       |      |
|    |  |  |  | receivers and reproducers                  | 2    |
|    |  |  |  | Automobiles: up to 1300 cc<br>1301-1800 cc | 3    |
|    |  |  |  | above 1800 cc                              | 10   |
|    |  |  |  | Carpets                                    | 3    |
|    |  |  |  | Asbestos and its products                  | 2    |
|    |  |  |  | Clocks and watches                         | 2    |
|    |  |  |  | Dolls and toys                             | 2    |

|     | Tax   | Nature of Tax  | Deductions and Exemptions   | Rates   |
|-----|---|--|---|---|
| 2.2 | Value Added Tax on goods<br>and services.<br>Proclamation No. 68/1993.<br><b>Proclamation No.285/2002</b>   | Levied on locally produced<br>goods at the manufacturing level<br>or on imported goods at the<br>import gate. The bases for<br>taxation are the producer's<br>wholesale price plus excise tax<br>for local goods or the c.i.f. value<br>plus customs duty and excise<br>tax for imports. The tax is<br>payable monthly within three to<br>five days of the end of the<br>month. For imported goods, the<br>tax is collected at the same time<br>as the customs duty. | -sales/transfer of used<br>dwelling/lease<br>-financial services<br>-religious service<br>-medical services and goods<br>-educational/child-care services<br>-humanitarian goods and services<br>-lectricity, kerosene and water<br>-post office supplies<br>-transportation<br>-printed books<br>-permits and license fees<br>-import of gold and currency   | Fifteen percent tax rate applied on the<br>value of all goods and services produced<br>locally or imported. |
| 2.3 | VAT on services<br>Proclamation No. 08/1993;<br>Legal Notices No. 1/1994<br>and 3/1998.<br>Proclamation No. 149/1999<br>Proclamation No. 285/2002 | Value Added tax is levied on all<br>services rendered locally. The<br>tax is paid by the person or<br>organization rendering services<br>and computed on the basis of<br>the service charge.   | Water, electricity, and medical<br>and educational services are<br>exempted.  | Fifteen percent on the rendering all services.  |
| 2.4 | Turnover Tax (TOT) on<br>goods<br>Proclamation No. 308/2002   | Turn Over Tax is levied on all<br>goods sold locally by tax payers<br>not obliged to register for VAT<br>by law  | <ul> <li>The sale or transfer of a dwelling used for a minimum of two years, or the lease of a dwelling;</li> <li>the supply of national or foreign currency (except for that used for numismatic purposes) and securities;</li> <li>the supply of prescription drugs specified in directives issued by the relevant government agency;</li> <li>the supply of goods and rendering of services in the form of humanitarian aid;</li> <li>the supply of goods or services by workshop employing disabled individuals if more than 60% of the employees are disabled; and -the supply of books</li> </ul> | -2% on Goods sold locally   |

|      | Tax   | Nature of Tax   | Deductions and Exemptions  | Rates   |                  |
|------|---|---|--|---|------------------|
| 2.5  | Turnover Tax (TOT) on<br>services<br>Proclamation No. 308/2002  | Turn Over Tax is levied on all<br>services rendered locally by tax<br>payers not obliged to register for<br>VAT by law  | <ul> <li>-the rendering of financial services</li> <li>-the rendering by religious or other related services;</li> <li>-the rendering of medical services;</li> <li>-the rendering of educational services provided by educational institutions, as well as child care services for children at preschool institutions;</li> <li>-the supply of goods and rendering of services in the form of humanitarian aid;</li> <li>-the provision of transport;</li> <li>-permits and license fees;</li> <li>-the supply of goods or services by workshop employing disabled individuals if more than 60% of the employees are disabled; and</li> </ul> | -2% on Contractors, grain mills,<br>and combine-harvesters<br>-10% on others.   | , tractors       |
| 3.   | Tax on International Trade  |   | r f f f f f f f f f f f f f f f f f f f  |   |                  |
| 3.1  | Taxes on imports  |   |  |   |                  |
| 3.11 | Customs duty<br>Tariff Regulations<br>No. 122/1993;<br>Proclamation No. 67/1993;<br>Tariff Regulation / 1998.<br>Tariff Regulation / 2002 | The customs tariff applies to all<br>imports. Items are classified<br>according to a schedule of<br>97 chapters, based on the<br>Harmonized System of Tariffs<br>Classification Code. | Diplomatic and consular<br>missions, personal effects, grants<br>and gifts to Ethiopia, firefighting<br>instruments and appliances, trade<br>samples, defense and public<br>security equipment, materials and<br>equipment for the handicapped,<br>and sheath contraceptives are<br>exempted. Exemptions and<br>concessions are granted to certain<br>organizations and items.   | Ad valorem duty on imports cor<br>of six rates, ranging from 0 to<br>35 percent, as follows:<br>Imports Tax<br>Raw materials, capital goods<br>Pharmaceuticals, and chemicals<br>Durable and nondurable<br>Consumer goods<br>Luxuries and goods that can<br>be produced locally | rate (%)<br>0-10 |
| 3.12 | Import excise tax   | Levied on selected imported goods.  | None.  | As specified in (2.1).  | 50 55            |
| 3.13 | Import Value Added tax  | Value Added tax levied on<br>imports; the basis for taxation is<br>the c.i.f. value plus the customs<br>duty and excise tax paid.   | See items in (2.2) for exemptions.   | As specified in (2.2).  |                  |

|     | Tax  | Nature of Tax   | Deductions and Exemptions   | Rates   |
|-----|--|---|---|---|
| 3.2 | Taxes on exports   | All export duties and taxes<br>except those on coffee are<br>abolished.   | Under the duty drawback<br>scheme, goods produced for<br>export, re-exporting or raw<br>materials imported upon payment<br>of duties are subject to refund of<br>the duty paid. Ninety-five<br>percent of the duty drawn back is<br>refunded for raw materials or<br>commodities if re-exported and<br>100 percent if exported after<br>being processed or used for<br>packing or containing. Under the<br>duty free import scheme, persons<br>or organizations wholly engaged<br>for supplying their products to<br>foreign markets are allowed a<br>duty free purchase of local or<br>imported raw material for their<br>production, and the product<br>should be exported within one<br>year of the purchase of such raw<br>materials. |   |
| 4.  | Other taxes  |   |   |   |
| 4.1 | Stamp duties<br>Decree No. 26/1975, as<br>amended by Proclamation<br>No.110/1998.                          | Obligatory use of stamped paper<br>for many legal documents, such<br>as contracts or papers in court<br>proceedings; requirement that<br>stamps be affixed to other<br>documents, such as property<br>titles, power of attorney, notary<br>acts, etc. | Stamp duties are not levied on<br>documents where the Ethiopian<br>government, foreign embassies,<br>consulates, etc., would be the<br>party subject to duty.   | Varies according to the type document and value of transaction. |
| 4.2 | Withholding tax: Current<br>payments of income tax at<br>time goods are imported.<br>Proclamation 227/2001 | Tax collected at the time of<br>import of goods for commercial<br>use, where the collected tax is<br>treated as tax withhold that is<br>creditable against the tax payer.   |   | Three percent   |
| 4.3 | Income tax : Withholding of<br>income tax on payments.<br>Proclamation 227/2001                            | Category "A" taxpayers,<br>government agencies, private<br>nonprofit institution and NGOs<br>withhold income tax on<br>payments made to persons<br>within categories specified, in<br>the regulation No.75/2001.                                      |   | Two Percent   |
| 4.4 | Interest Income:<br>Withholding of income<br>Tax on deposit interest<br>Income.<br>Proclamation 286/2002   | Payers of interest shall withhold<br>income tax on the payment or<br>crediting of interest paid or<br>credited.   |   | Five percent  |