Overcoming Political
Barriers to Sustainable
Growth in Latin America
and the Caribbean

Carlos Scartascini

Making Reforms Happen in Latin America

17-18 November 2025



Passing fiscal reforms is not easy in LAC

COLOMBIA 2019 ←





BRAZIL 2021





ECUADOR → 2025

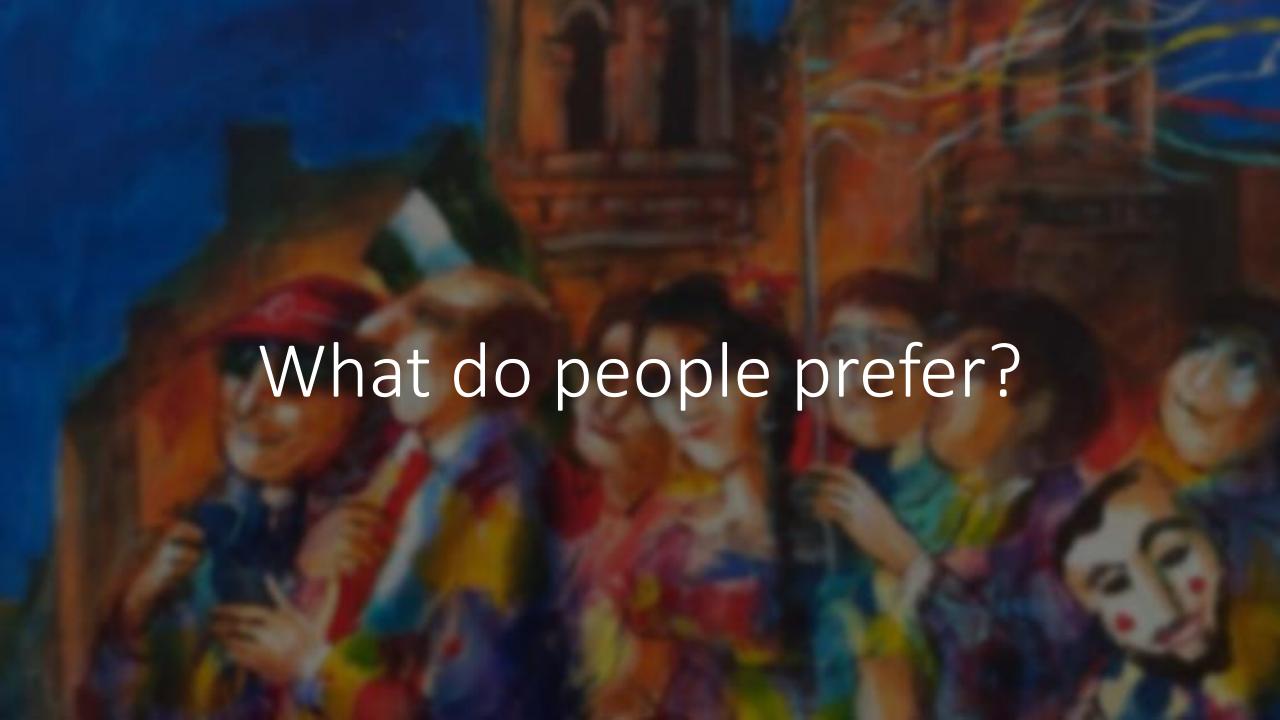
CHILE 2019

Determinants of reforms ("traditional" PolEcon)

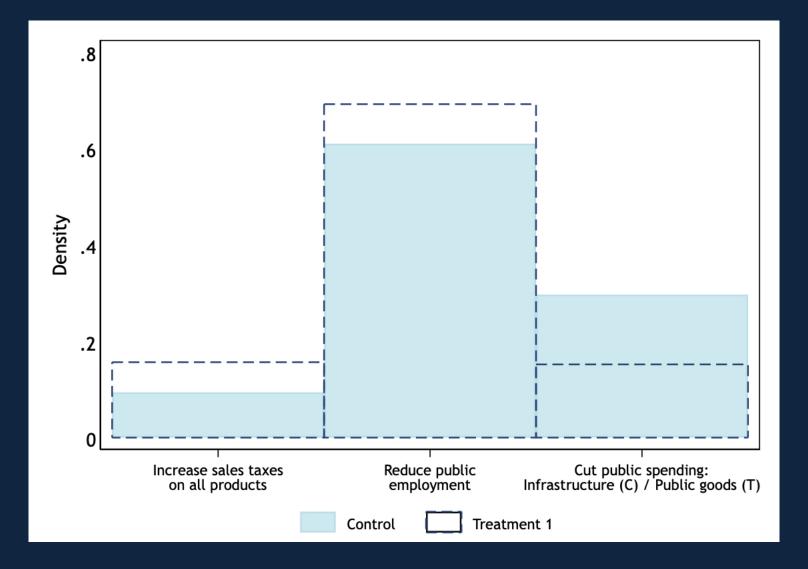
- The role of crises as catalyst of reform
 - Alesina et al., 2006; Drazen and Easterly, 2001; Drazen and Grilli, 1993; Hallerberg and Scartascini, 2015
- The timing of the reform (e.g., the electoral calendar)
 - Alesina et al., 2006; Hallerberg and Scartascini, 2017
- The configuration of domestic political institutions
 - Ardanaz et al., 2020; Giuliano et al., 2013; Sturzenegger and Tommasi, 1998;
 Tommasi et al., 2014
- The ability to reach intertemporal cooperation
 - Spiller and Tommasi, 2007; Tommasi and coauthors (many)

Other potential determinants

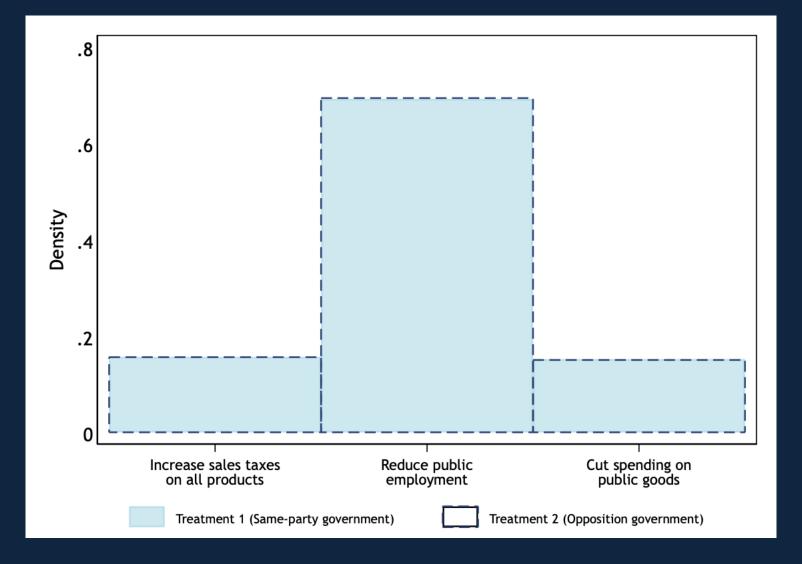
- Preferences and distributive effects (given [sometimes biased] beliefs)
- Salience of the reform
- Ability to organize against the reform
- Therefore, it may matter:
 - The size of the reform
 - The composition of the reform
 - Compensation mechanisms
 - The path of the reform
 - The information about the reform
 - The origin and the confidence in the source of the information



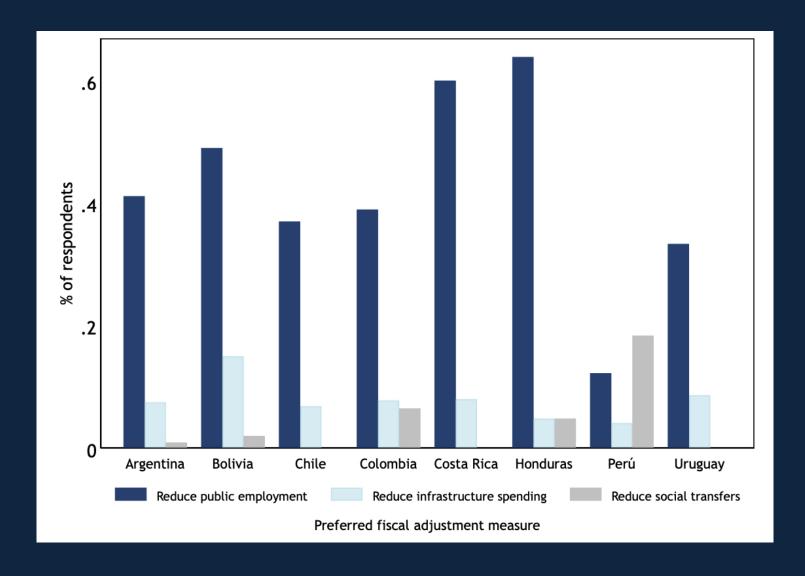
Fiscal consolidation preferences during crises



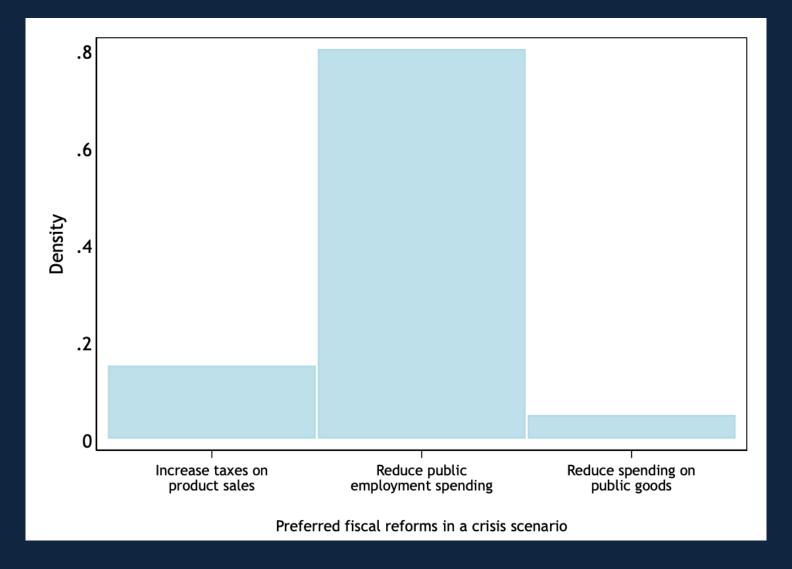
Fiscal consolidation preferences during crises



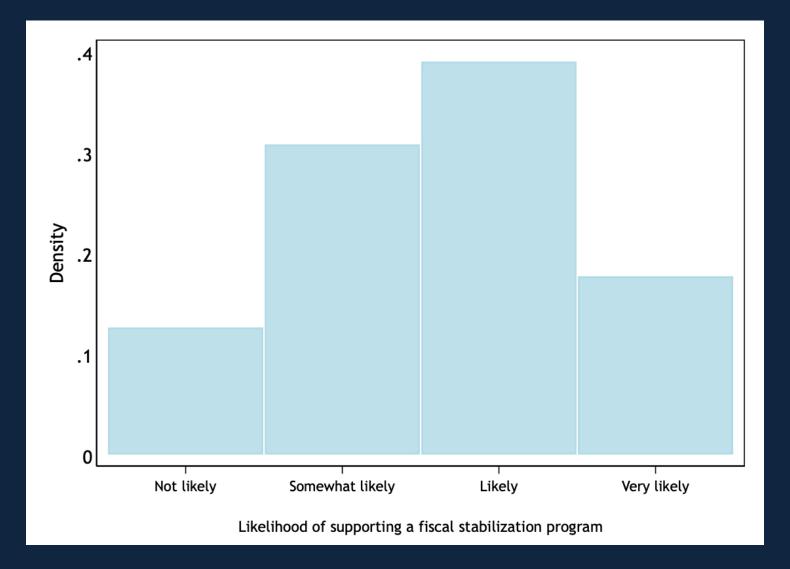
Fiscal consolidation preferences during crises



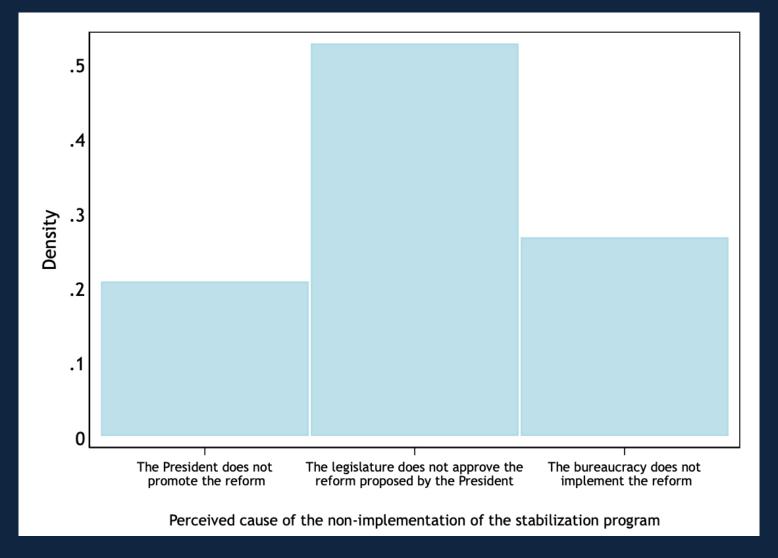
Policymakers share the preferences for public employment reduction



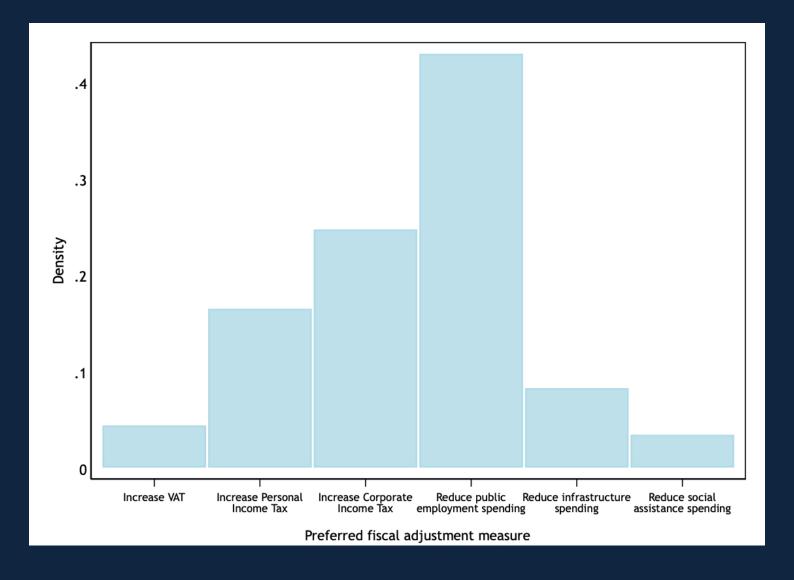
Policymakers would support the reform



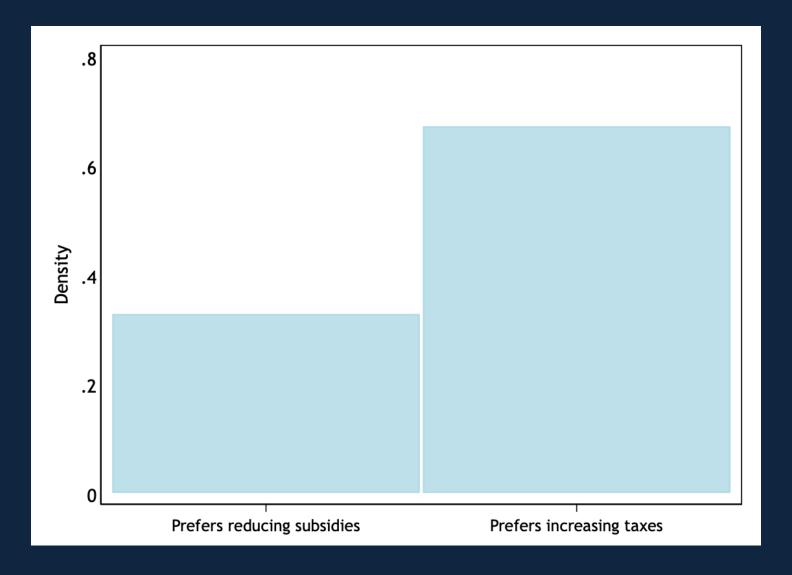
But they don't believe that legislators will do it too



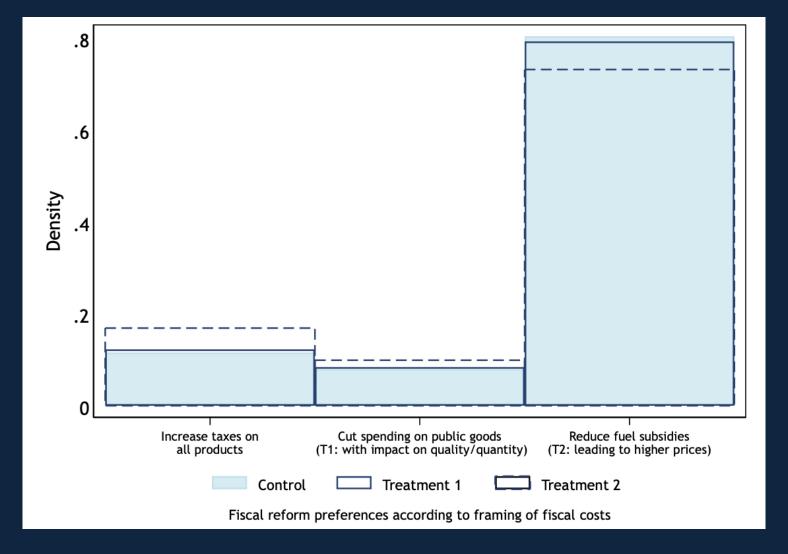
Legislators are also willing to reduce public employment



But they are not willing to reduce subsidies

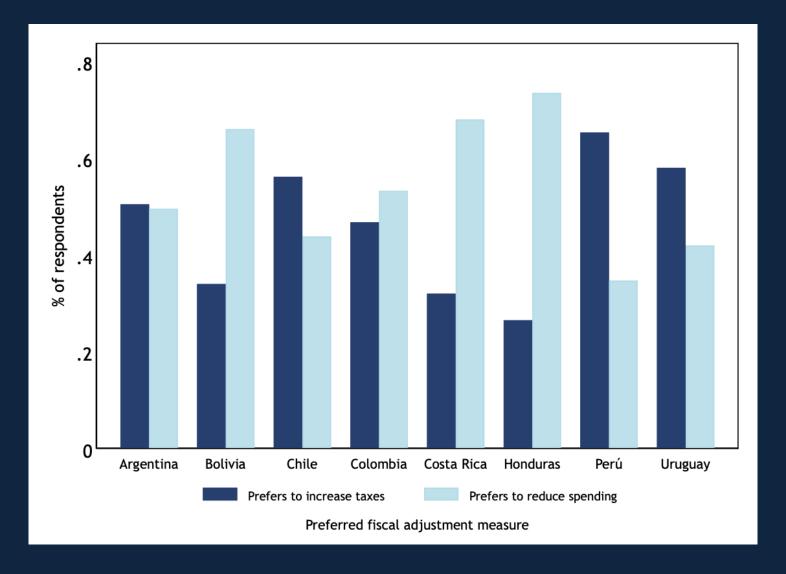


Even if people prefer it to higher taxes

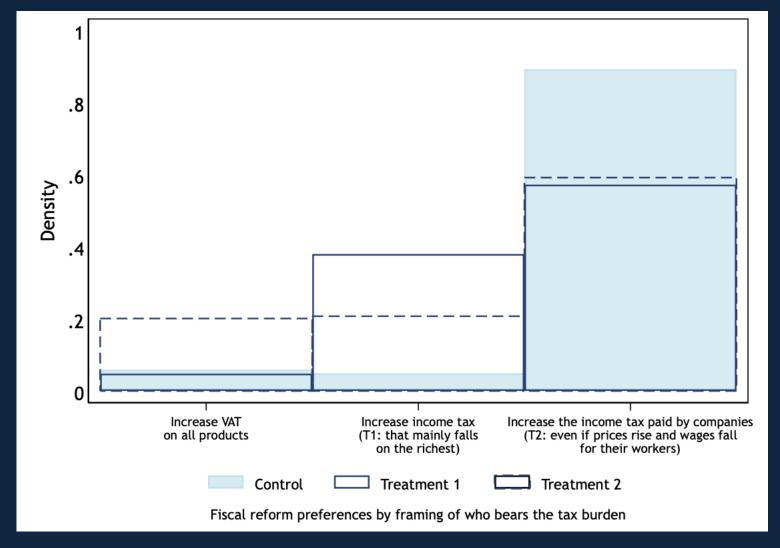


Source: LAPOP-IDB Country Survey (2023). Data from 31,388 respondents across 19 Latin American and Caribbean countries: Mexico, Guatemala, El Salvador, Honduras, Costa Rica, Panama, Colombia, Ecuador, Bolivia, Peru, Paraguay, Chile, Uruguay, Brazil, Argentina, Dominican Republic, Trinidad and Tobago, Suriname, Bahamas, and Grenada (N = 31,388).

Preferences for taxes or spending is not uniform across countries

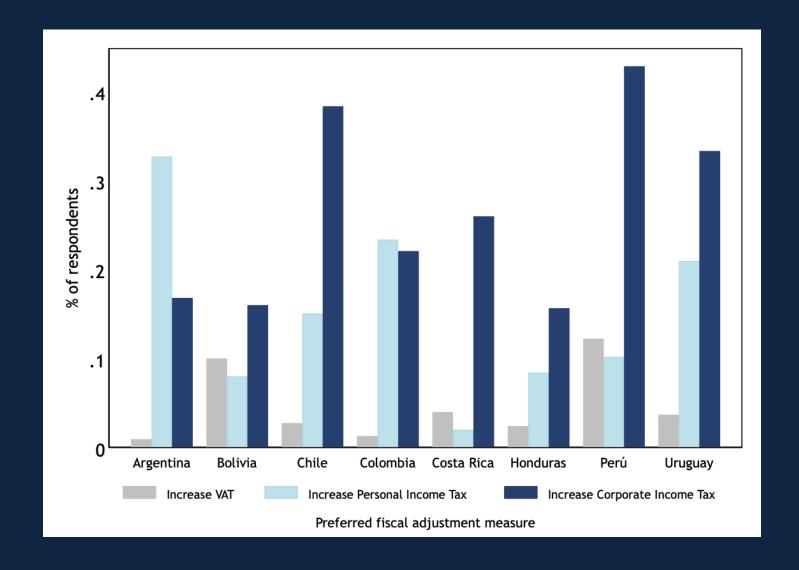


If taxes are going up, make the firms (or the rich) pay

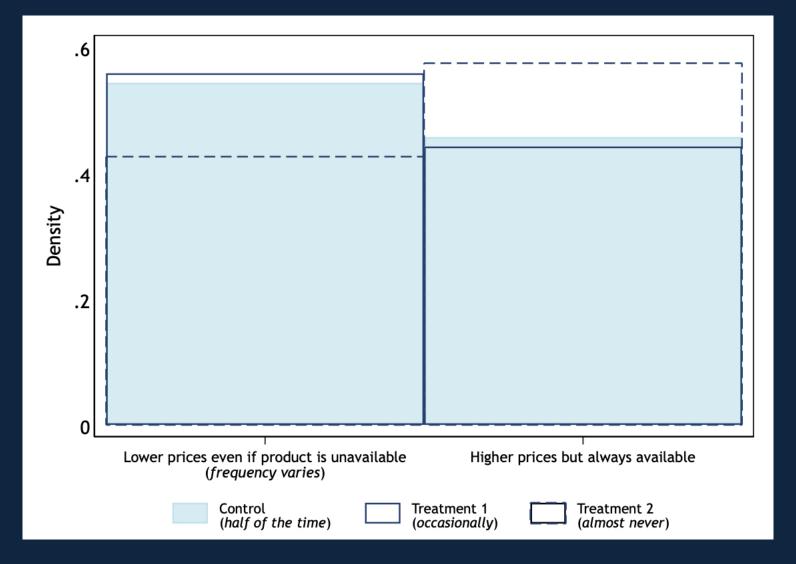


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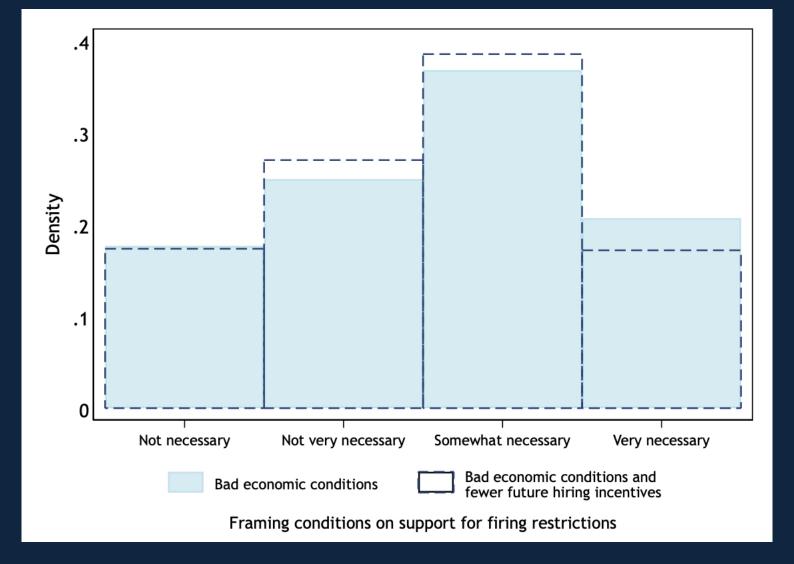
If taxes are going up, make the firms pay



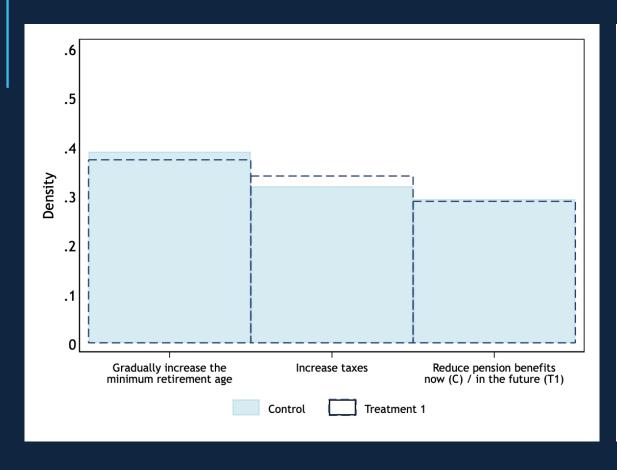
Price controls are popular

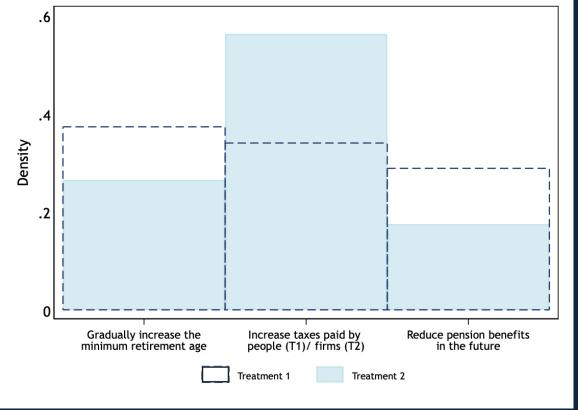


Firing restrictions are also popular



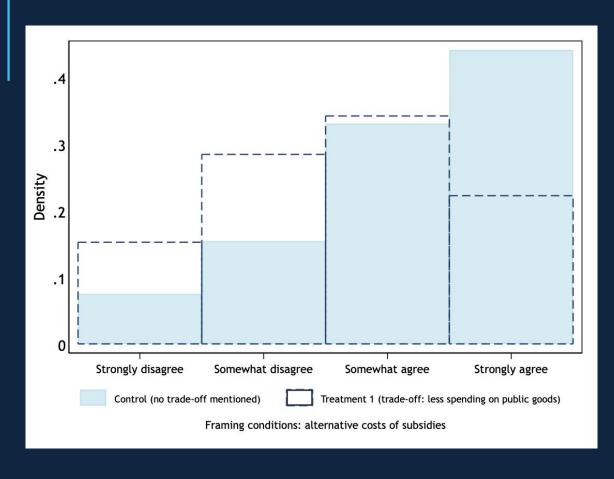
And with social security reforms either push them to the future or make firms pay

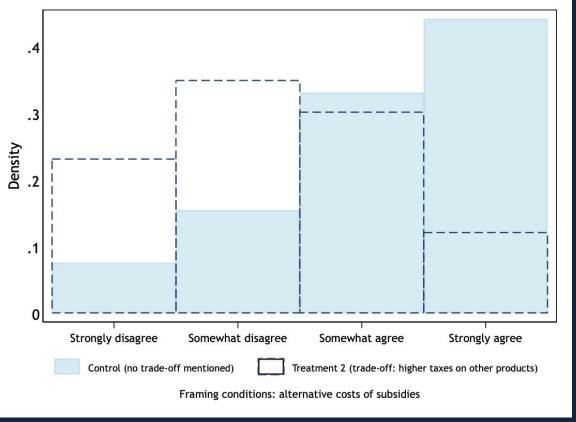




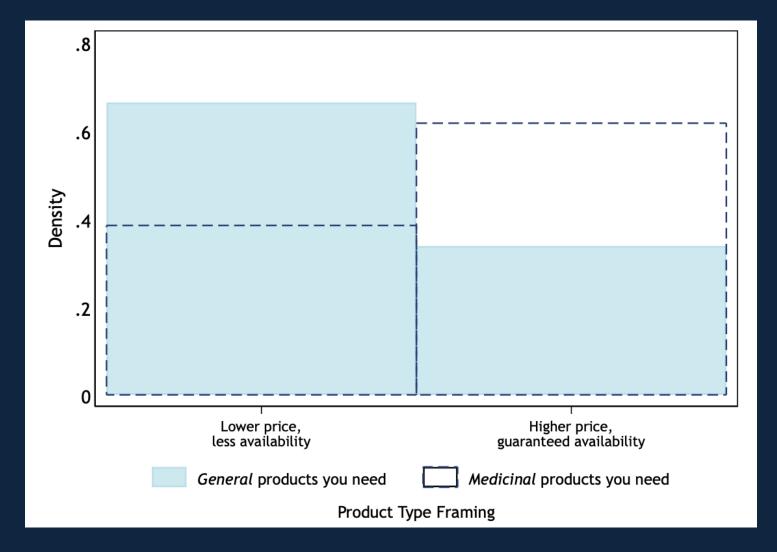
The right tradeoffs may facilitate reforms

Tradeoffs matter: people like subsidies unless they imply lower spending or higher taxes

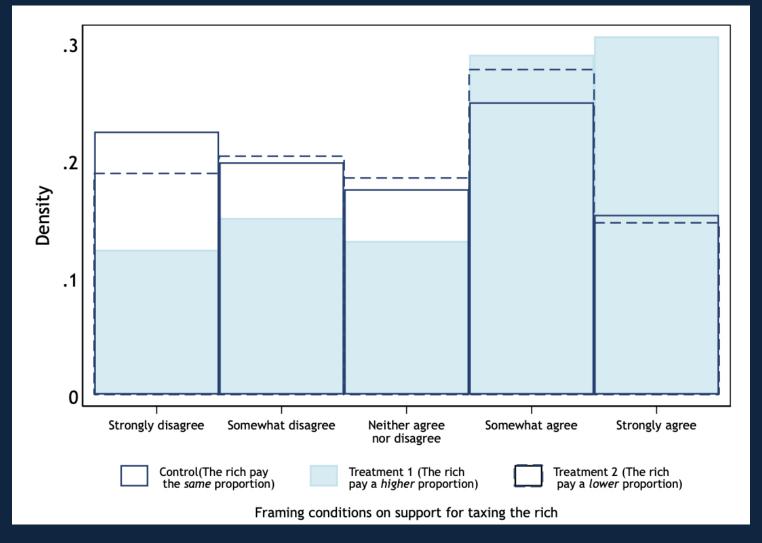




Tradeoffs matter: people like regulation, unless it affects medicine availability

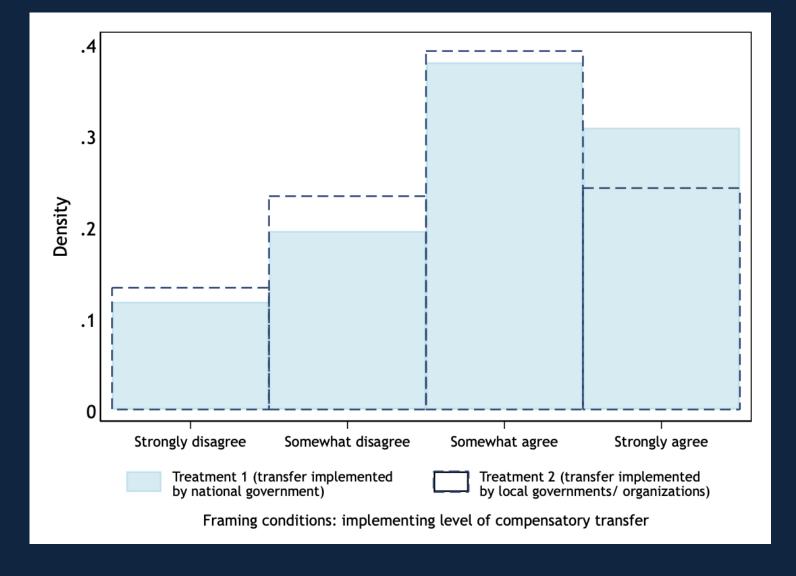


Who pays matters

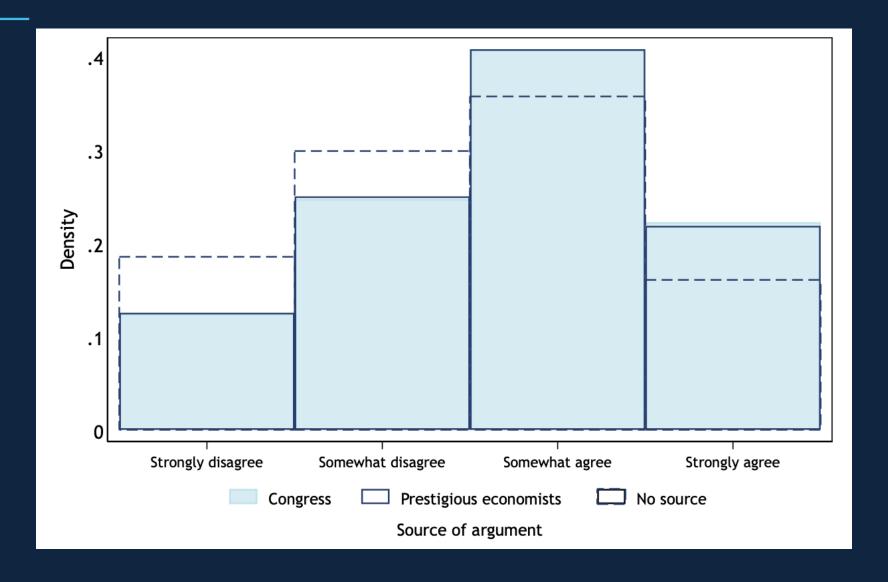


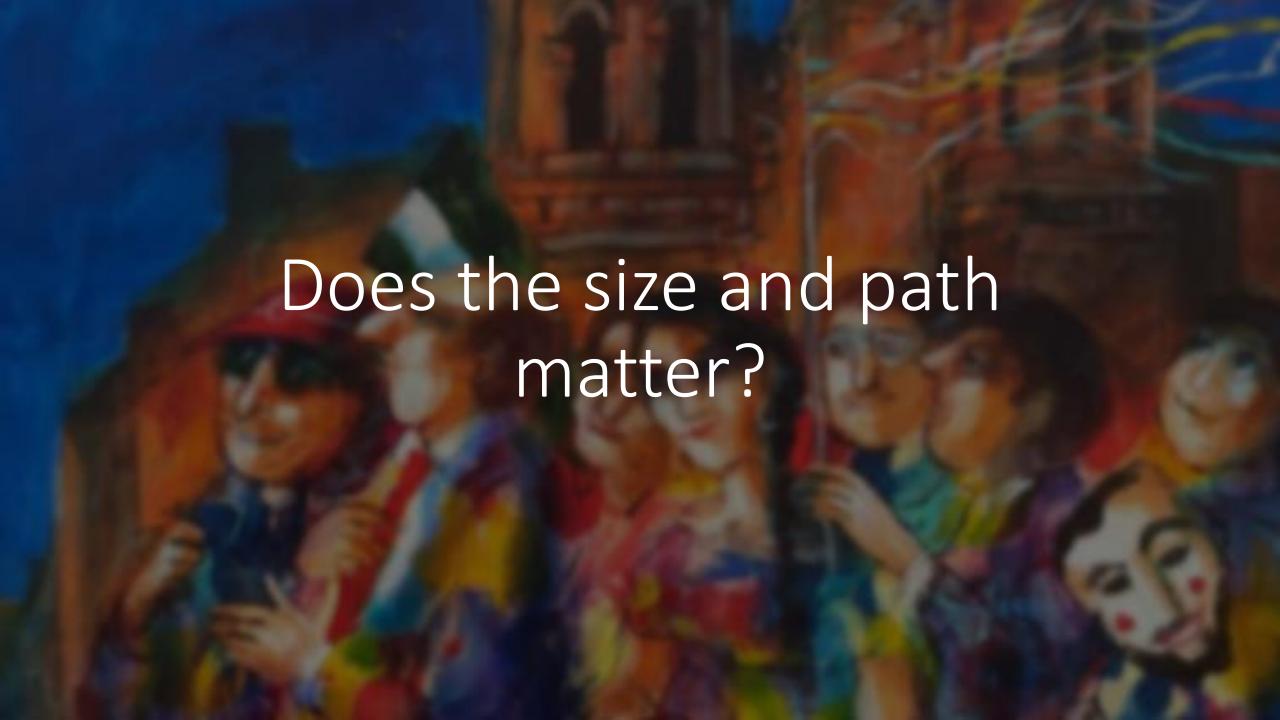
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And who compensates for the costs

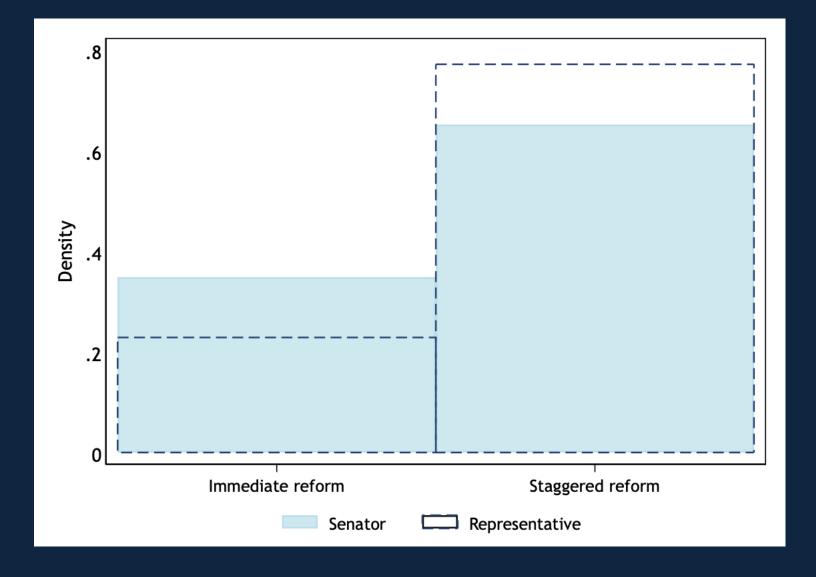


The credibility of the information matters

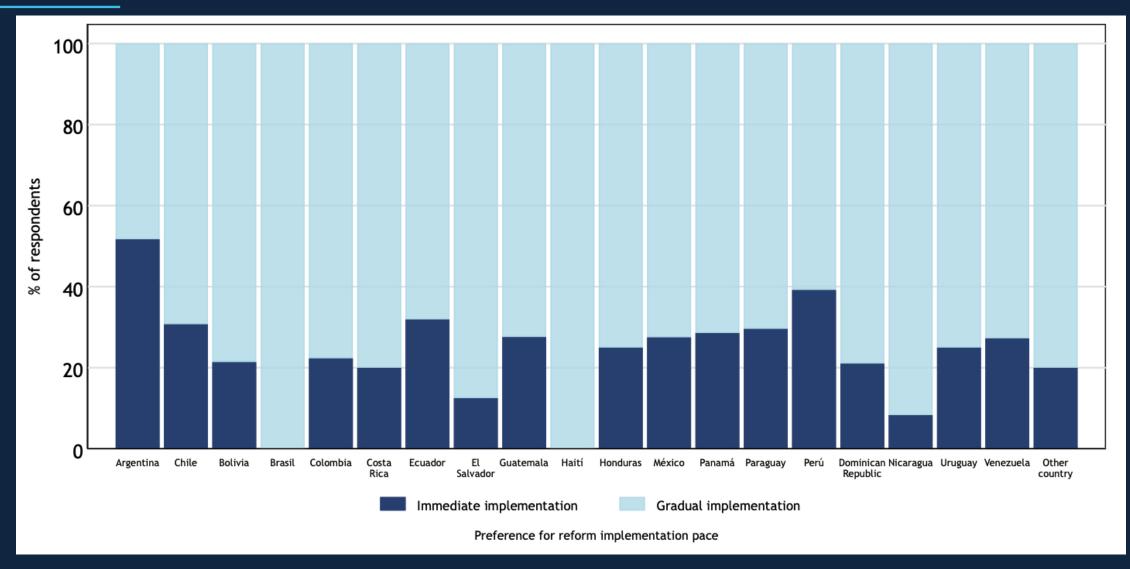




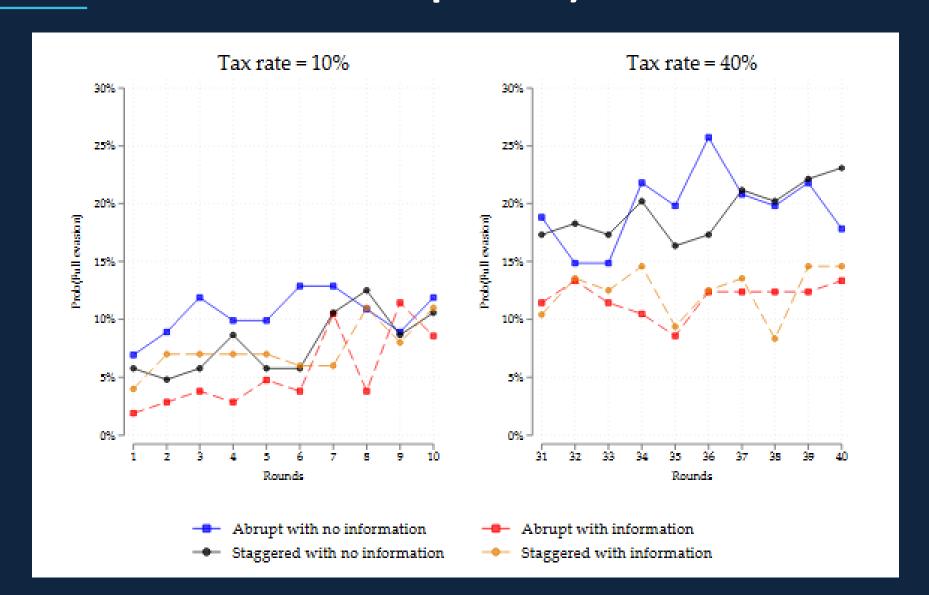
Legislators prefer step-wise increases



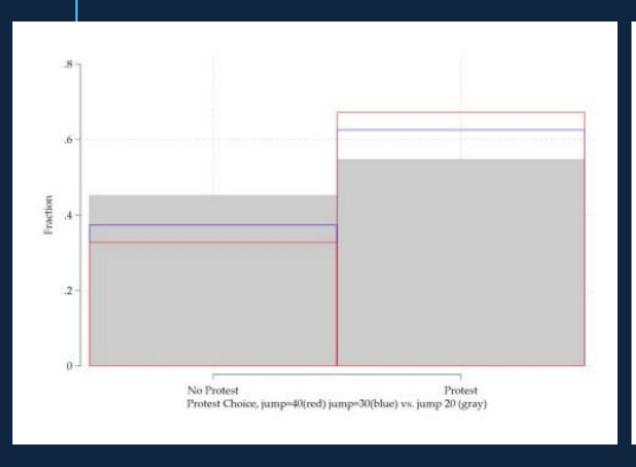
And policymakers too

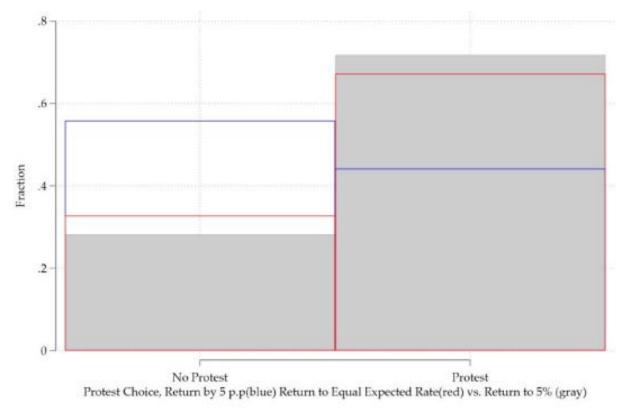


Our evidence does not seem to indicate that it matters (once the reforms have passed)



But the size and the strength of the government matter for passing the reform







Thanks a lot!