

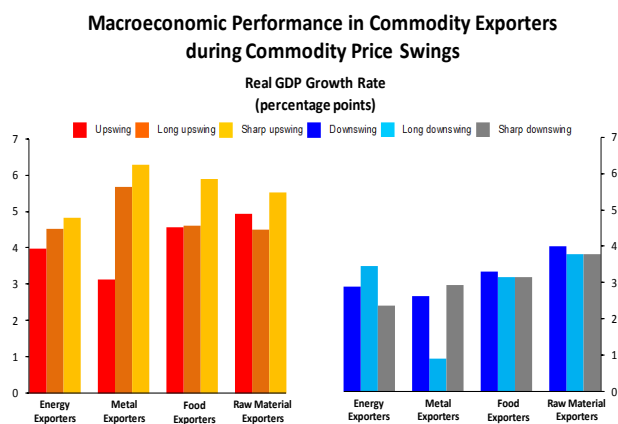
**PRESS POINTS FOR CHAPTER 4:**  
**COMMODITY PRICE SWINGS AND COMMODITY EXPORTERS**  
**World Economic Outlook, April 2012**

Prepared by  
**John Bluedorn, Rupa Duttagupta (team leader), Andrea Pescatori, and Stephen Snudden**

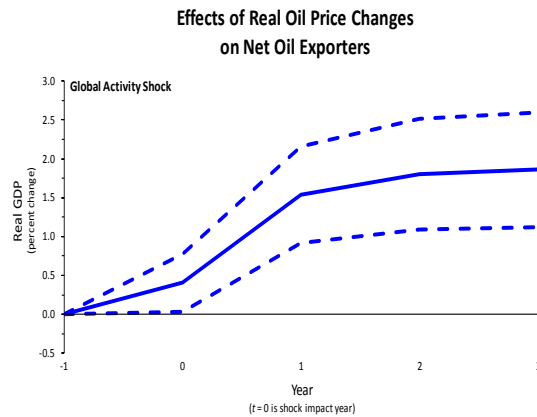
**Key points**

- **Commodity exporters have benefited from the run-up of commodity prices over the past decade, exhibiting resilience to recent weakness in the global economy. However, since downside risks remain large, the near-term prospects for commodity exporters are a concern. What policies should exporters use if prices plateau or fall?**
- **Commodity exporters are vulnerable to commodity price cycles. In particular, a sudden drop (rise) in global activity significantly reduces (increases) commodity prices and GDP and external balances in exporters.**
- **Exporters should save fiscal windfalls during commodity price upswings, and dissave during downswings to stabilize the economy. However, if revenues are permanently higher, their best use is to raise public investment and lower taxes, boosting output and welfare over the long term.**
- **How should commodity exporters prepare, given the current uncertainty surrounding commodity price prospects and downside risks to global growth? A sensible approach is to improve institutional capabilities for incorporating new information about commodity price persistence, while building fiscal buffers to respond to temporary shocks.**

**What are the current risks facing commodity exporters, given the confluence of a weak global economy and sustained strength of commodity prices?** This chapter documents that exporters' economic performance—measured by their real GDP and credit growth and their external and fiscal balances—remains closely tied to commodity price swings, strengthening in upswings and weakening in downswings. A typical downswing in energy and metal prices lasts 2-3 years, with a real price decline of 40 to 50 percent from peak to trough. This can entail a reduction in real GDP growth of ½ to 1 percentage point in the downswing relative to the upswing. The difference in economic performance across commodity price swings is larger when price cycles are sharper or last longer than usual.



**How would commodity exporters fare if there were a sudden drop in commodity prices driven by deteriorating global economic conditions?** Commodity price changes driven by global activity have significant effects on exporters' economic performance. The effects are most striking for crude oil exporters. An annual global activity shock that increases the real price of oil by about 12 percent raises the real GDP of oil exporters by 0.4 percent on impact and by close to 2 percent three years afterward.



**In general, the optimal fiscal response to temporary commodity price swings is a countercyclical one, although multilateral considerations may soften this recommendation.**

Exporters should save commodity-related revenue increases during upswings, whether the upswings are driven by demand or supply, and use these buffers during downswings to smooth volatility. Such a policy stance is most effective with low levels of public net debt and when monetary policy operates under an inflation-targeting regime with a flexible exchange rate, which helps to reduce inflation volatility. However, if production shocks elsewhere that drive commodity prices cannot be offset, a multilateral perspective or the need for collection action may call for a *less* countercyclical fiscal policy response by major commodity exporters, helping to counteract the effects of the production shocks on global activity.

**How should commodity exporters react to potentially permanent changes in commodity prices?** If commodity price changes are known to be lasting or permanent, the key question is how best to adjust to permanently higher or lower fiscal revenues. For a price increase, raising public investment and reducing labor and capital taxes boost private sector productivity, output, and welfare. However, accurately identifying whether commodity price changes will be temporary or permanent is difficult in practice. This underscores the need to enhance policy frameworks and build fiscal buffers to address any cyclical swings in commodity prices, while also gradually incorporating new information on the persistence of commodity prices.