

**REVENUE MOBILISATION IN SUB-
SAHARAN AFRICA :
Nairobi, Kenya 21-22 March,2011**

***“LESSONS LEARNT IN REGIONAL INTEGRATION :
BOTSWANA’S EXPERIENCE IN SACU”***

Presenter: Mr. K. R. MORRIS

Objectives of SACU

- **To facilitate intra SACU trade in goods**
- **To promote air competition amongst Member States (MS)**
- **To enhance the economic development, diversification, industrialisation and competitiveness of MS**
- **To promote the integration of SACU into the global economy**
- **To increase investment opportunities in MS**
- **To facilitate equitable sharing of SACU Revenue**

Reform Imperatives: Customs Policy And Administration

- **To deepen SACU regional integration**
- **To democratise the SACU decision making process**
- **To enhance the economic development of MS**
- **To ensure equitable benefits to MS**
- **To widen market access**

INTEGRATION ISSUES: LESSONS LEARNT

- **Unimpeded flow of goods amongst MS**
- **Polarisation of industrial development**
- **Unequal benefits to MS**
- **Perceived focus on revenue by some MS**

INTEGRATION ISSUES :CHALLENGES

- **Lack of Trade Negotiation capacity in MS**
- **Lack of common trade and industrial policies**
- **Slow process of establishing SACU institutions**
- **Delays in Developing common negotiation positions**
- **Different Customs procedures and systems in MS**
- **Revenue Sharing Issues**
- **Trade in services not factored**

WAY FORWARD

- **Consolidation of SACU e.g. set up institutions**
- **Development of common trade and industrial policies**
- **Consideration of new generation issues e.g. trade in services, VAT union etc**
- **Capacity Building**



Thank You