



# The Finance-Growth Nexus : Do All Countries Benefit Equally?

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# The Finance-Growth Nexus: Do all Countries Benefit Equally?

- I. The finance-growth nexus
- II. Main results
- III. Possible causes of heterogeneity
- IV. Conclusions and future directions



# Opening remarks

- **Opening remark 1:** It started with an unappreciated comment.
- **Opening remark 2:** Questions leading to more questions



# I. Finance-growth nexus

- **Finance and growth literature**, beginning with King and Levine (1993) shows a robust causal relationship between financial depth ( $FD$ ) and economic growth ( $\dot{y}$ ):

$$\dot{y}_{it} = \beta_0 + \beta_1 FD_{it} + \beta_2 X_{it} + \mu_i + \lambda_t + \varepsilon_{it}$$

- Standard result:  $\beta_1 > 0$ , using different methods: Cross section, Time Series, Dynamic Panels.
- Mostly gauging macro performance, but also many studies focus on micro-level growth (sector, firm, household).



# I. Finance-growth nexus

## Measurement of financial depth $FD$ :

- On the banking side, ratios to GDP: Liquid liabilities, Deposits, **Credit**.
- On stock markets, Capitalization/GDP, **Turnover**.

For the most part, empirical studies assume one homogeneous effect  $\beta_1$ :

- Benefits of financial depth/deepening seen to be the same across countries and over time (at different stages of development).



# I. Finance-growth nexus

**However, expanding body of work on heterogeneity, nonlinearities:**

- On interrelations between inflation, financial depth, and growth (Khan, Senhadji, and Smith, 2001)
- “Resource curse” related to finance
  - Oil exporters: lower *FD*, weaker impact of *FD* on investment (Nili and Rastad, 2007)
  - Resource-based economies: weaker *FD*, lower firm access to credit, although aggregate impact on growth not different (Beck, 2011)



# I. Finance-growth nexus

**However, expanding body of work on heterogeneity, nonlinearities (cont):**

- “Too much finance?”: at very high levels ( $FD \sim 110\%$ ), marginal effect on growth becomes negative (Arcand, Berkes and Panizza, 2011)
- Effect of banking crises: as more post-1990 data are incorporated, the empirical finance-growth link ( $\beta_1$ ) weakens. However, once crises are accounted for, the link appears intact (Rousseau and Wachtel, 2011)



# I. Finance-growth nexus

**Our study examines cross-country & time heterogeneity across three dimensions:**

- Regions (emerging & developing countries)
- Oil exporters vs the rest (Dutch disease/Resource Curse)
  - Widen country/time sample, examine impact on **non-oil growth**, degree of oil dependence, address econometric issues.
- Income
  - LICs vs the rest
  - Continuously with income level



## I. Finance-growth nexus

- We start with Beck & Levine (2004), Beck (2008) specification as our baseline, and incorporate interaction terms *CRISIS* and  $\gamma$ :

$$\dot{y}_{it} = \beta_0 + \beta_1 FD_{it} + \beta_{11} CRISIS_{it} FD_{it} + \beta_{12} \gamma_{it} FD_{it} + \beta_2 X_{it} + \mu_i + \lambda_t + \varepsilon_{it}$$

- **CRISIS** dummy variable, from Laeven and Valencia (2008)
- $\gamma$  expresses heterogeneity:
  - **oilexp** (dummy) or **oildep** (oil GDP/total GDP)
  - **Region** dummy
  - **LIC** dummy, or income per capita



# I. Finance-growth nexus

- Annual observations of >140 countries over 1975-2005
- Non-overlapping five-year periods
- Dynamic panel GMM estimation
- Dependent variable: real per capita GDP growth, real per capita non-oil GDP growth.
- Measures of *FD*: liquid liabilities/GDP, deposits/GDP, credit/GDP, stock market capitalization and turnover
- *X* controls: initial GDP, percentage of gross secondary school enrollment, FDI/GDP, terms of trade.



## II. Results

In a nutshell, we find **heterogeneity** in the link between **banking depth** and growth; some groups of countries (characteristics) underperform:

- Middle East and North Africa (possible GCC puzzle, though)
- Oil exporters (as a group, and with greater oil dependence)
- LICs underperform (as a group, and with lower income level)
- But some mitigating factors as well

On the other hand, we find the link between **stock market turnover** and growth to be mostly homogeneous.



## II. Results

**Bank depth** has a heterogeneous effect across regions:

Regional Heterogeneity in the Finance-Growth Nexus

Dependent variable:	Growth rate of per capita real GDP			Growth rate of non-oil per capita real GDP		
	(1)	(2)	(3)	(4)	(5)	(6)
Private Credit	0.013 *** (3.567)	0.016 ** (2.342)	0.016 ** (2.157)	0.013 *** (2.845)	0.018 ** (2.083)	0.013 * (1.672)
Private Credit x Financial Crisis	-0.006 *** (-5.460)	-0.005 *** (-2.670)	-0.006 *** (-3.109)	-0.007 *** (-5.850)	-0.005 *** (-2.651)	-0.006 ** (-2.575)
Private Credit x MENA		<b>-0.005 *</b> <b>(-1.765)</b>			<b>-0.009 ***</b> <b>(-2.679)</b>	
Private Credit x GCC			0.005 (1.061)			-0.001 (-0.161)
Private Credit x non-GCC				<b>-0.011 **</b> <b>(-2.061)</b>		<b>-0.010 **</b> <b>(-2.066)</b>
Private Credit x East Asia & Pacific	-0.002 (-0.389)	-0.002 (-0.344)			-0.004 (-0.636)	-0.002 (-0.305)
Private Credit x Europe & Central Asia	0.011 ** (2.043)	0.013 ** (2.025)			0.009 (1.457)	0.010 (1.497)
Private Credit x Latin America & Caribbean	-0.006 * (-1.783)	-0.005 (-1.329)			-0.007 * (-1.928)	-0.006 (-1.431)
Private Credit x South Asia	-0.008 (-1.420)	-0.006 (-0.857)			-0.009 (-1.298)	-0.006 (-0.885)
Private Credit x Sub Saharan Africa	-0.008 (-1.418)	-0.008 (-1.118)			-0.007 (-0.981)	-0.005 (-0.767)
Observations	670	670	670	619	619	619
Number of countries	142	142	142	140	140	140



## II. Results

**Bank depth** has a weaker effect in oil exporters:

**Oil Exporters vs Non Oil Exporters**

Dependent variable:	Growth rate of per capita real GDP		Growth rate of per capita non-oil real GDP	
	(1)	(2)	(3)	(4)
Private Credit	0.011 *** (3.033)	0.012 *** (2.810)	0.010 * (1.949)	0.009 ** (2.179)
Private Credit x Financial Crisis	-0.006 *** (-5.204)	-0.006 *** (-4.864)	-0.006 *** (-4.959)	-0.006 *** (-4.793)
Prvate credit x Oil Exporter	<b>-0.007 **</b> <b>(-2.255)</b>		<b>-0.010 **</b> <b>(-2.126)</b>	
Private Credit x Oil Dependence		<b>-0.030 ***</b> <b>(-3.118)</b>		<b>-0.044 ***</b> <b>(-3.777)</b>
Observations	678	637	630	630
Number of countries	146	144	144	144



## II. Results

**Bank depth** has a weaker effect the lower the income level:

	Heterogeneity by Income Level					
	(1)	(2)	(3)	(4)	(5)	(6)
	FD = Deposits/GDP			FD = Credit/GDP		
Financial depth <i>FD</i>	0.020 *** (3.235)	-0.092 *** (-3.481)	0.016 *** (3.291)	0.017 *** (2.471)	-0.047 ** (-2.593)	0.013 ** (2.571)
<i>FD</i> x Financial crisis	-0.007 *** (-6.923)	-0.006 *** (-5.611)	-0.006 *** (-3.147)	-0.006 *** (-4.046)	-0.006 *** (-4.090)	-0.009 *** (-3.435)
<i>Interactions with LIC dummy and other indicators</i>						
<i>FD</i> x Low Income Countries	-0.009 *** (-2.997)		-0.011 *** (-2.827)	-0.006 (-1.483)		<b>-0.011 ***</b> <b>(-2.929)</b>
<i>FD</i> x Income		0.015 *** (3.855)			0.009 *** (3.092)	
<i>FD</i> x Bank Supervision			0.005 (1.486)			<b>0.001</b> <b>(0.632)</b>
<i>FD</i> x LIC x Bank Supervision			0.005 ** (2.461)			<b>0.004 *</b> <b>(1.929)</b>
Observations	673	672		678	677	407
Number of countries	144	144		146	146	80

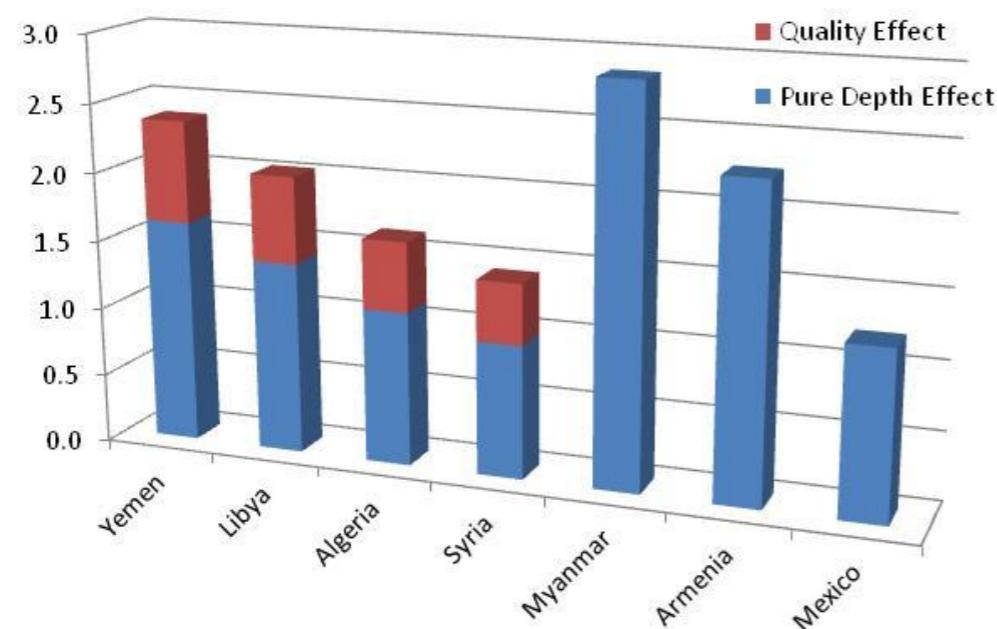
## II. Results

Sizable effects of the regional heterogeneity:

- **Conservatively**, the growth benefits of banking depth in MENA are  $\frac{1}{3}$  lower than in other regions.
- Depth “**quality**” vs quantity

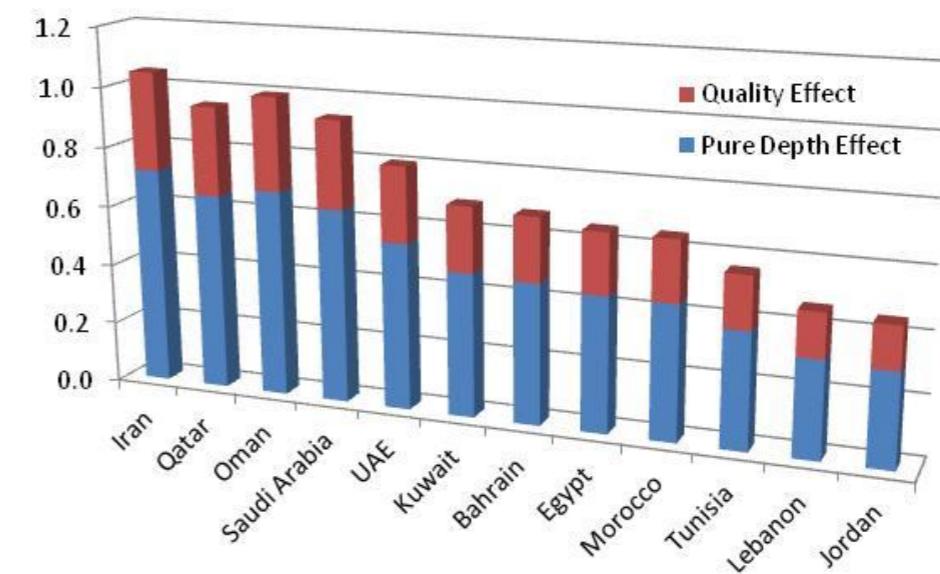
Low Banking Depth Countries

Growth Impact of Raising Credit-GDP to Emerging Country Average  
(Average annual percentage points, per capita real GDP)



Mid-to-High Banking Depth Countries

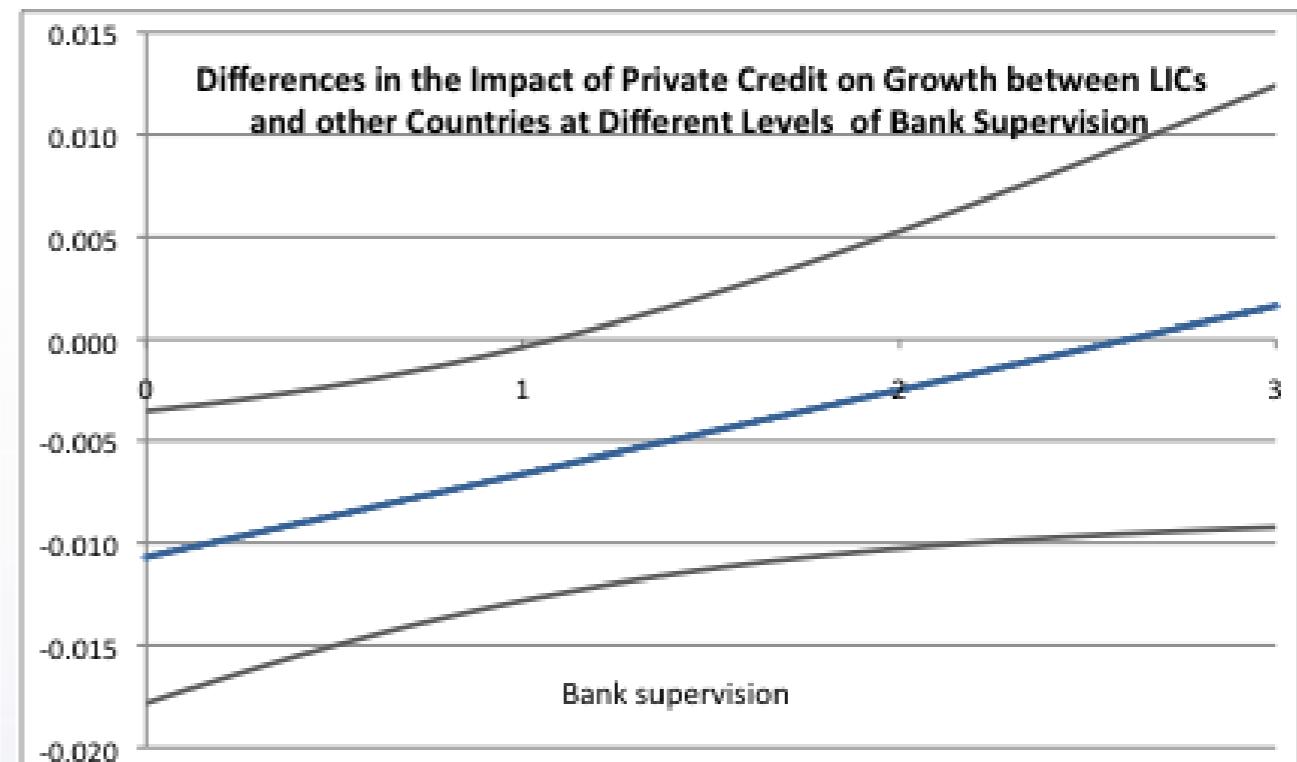
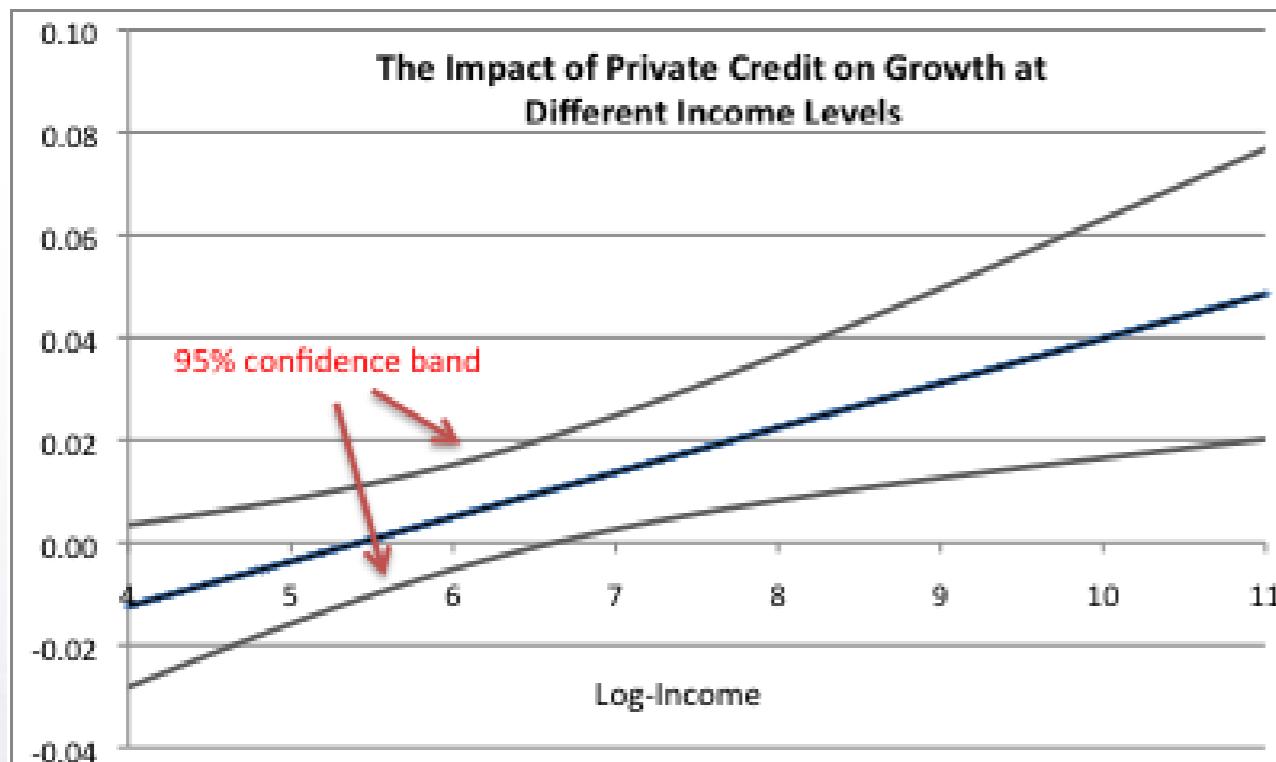
Growth Impact of Increasing Credit-GDP by 25 Percentage Points  
(Average annual percentage points, per capita real GDP)





## II. Results

Also, sizable effects of heterogeneity across income levels, although LICs can mitigate through better policies (supervision)





### III. Possible causes for heterogeneity

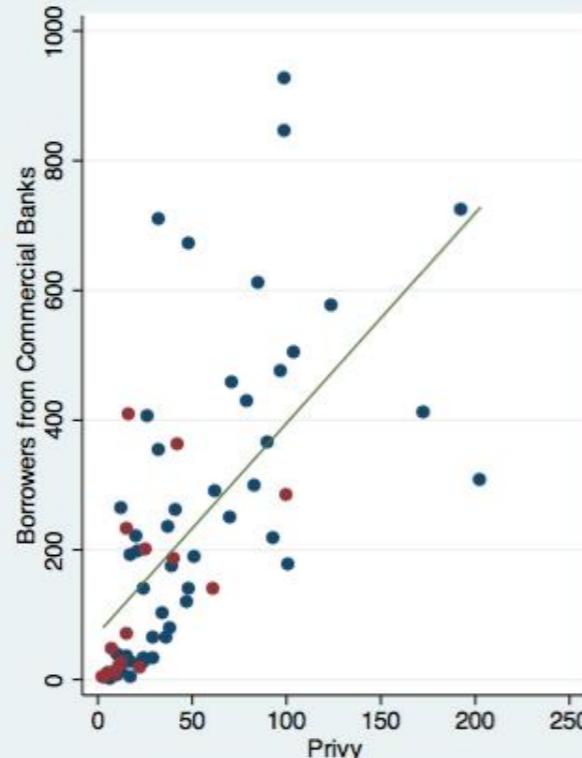
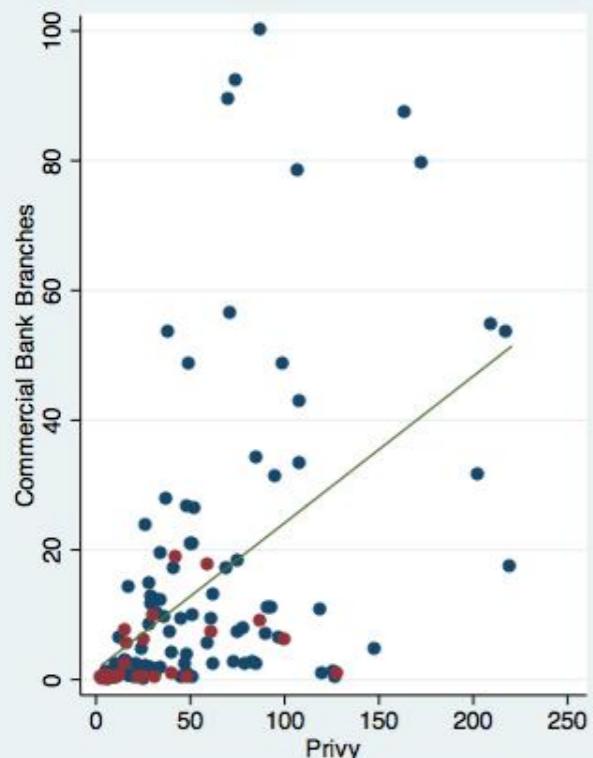
Our initial list of possible candidates was related to the MENA experience. **Descriptively encouraging**, but extensive testing yet to yield robust results:

- Competition (H-statistic, Lerner index; Anzoategui, et. al, 2011)
- State banking (Korner and Schnabel, 2011)
- Foreign banking penetration (Claessens, 2011)
- Financial reform (7 dimensions, Abiad, Detragiache and Tressel, 2008)
- Financial access (World Bank Flagship Report on Finance in MENA, 2011)

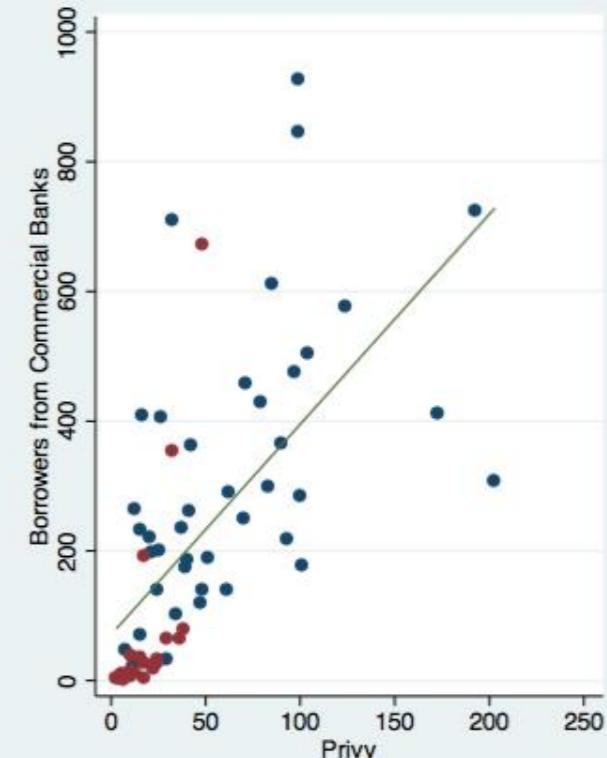
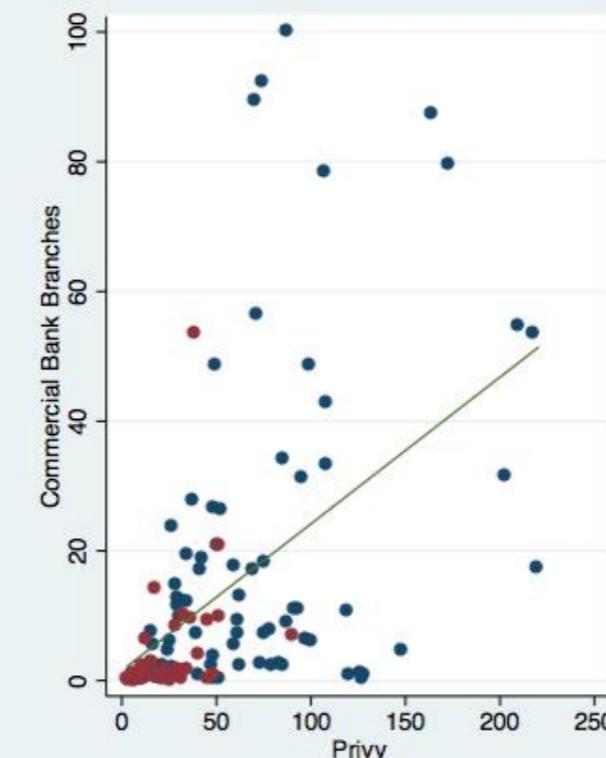
### III. Possible causes for heterogeneity

For example, financial access: indication that types of countries that underperform in growth also underperform in access.

Oil Exporters



Low Income Countries





## V. Conclusions and future directions

- Not all countries or regions benefit equally from greater **banking depth** (MENA, Low Income Countries, Oil Exporters)
- Indirect implication of results: possible tradeoff between growth (higher  $\beta_1$  during tranquil times, but higher incidence of crisis) and stability?
- Need to understand better the link between finance and growth.
- Move beyond traditional indicators of banking depth (credit/GDP)